



# MEDICARE SHARED SAVINGS PROGRAM

## INITIAL APPLICATION

### Performance Year 2017

PAPER APPLICATIONS ARE NOT ACCEPTED.

USE THIS DOCUMENT TO HELP YOU GET STARTED PREPARING YOUR RESPONSES. SUBMIT YOUR APPLICATION ONLINE.

Please see the [Application Toolkit](#)<sup>1</sup> for instructions on completing this application.

## SECTION 1 – Give us your contact information

### ACO ADDRESS

Review and confirm your ACO legal entity contact information in HPMS. Some information in this section is pre-populated.

- ACO Legal Entity Name,
- ACO Trade Name/DBA (if applicable)
- Mailing Address
- ACO Tax Identification Number

### ORGANIZATION CONTACTS

Review and update your ACO contacts' information in HPMS: name, title, mailing address, phone number and email address. Some information in this section is pre-populated.

#### Required

- ACO Executive (Authorized Official) (Electronic Signature Management (ESM) Designee)
- CMS Liaison
- Application Contact (primary)
- Information Technology (IT) Contact (primary)
- Financial Contact
- Compliance Contact
- Authorized to Sign (primary) (ESM Designee)
- DUA Requestor (ESM Designee)
- DUA Custodian (ESM Designee)
- Medical Director

#### Optional at time of application submission, required upon approval

- Authorized to Sign (secondary), (ESM Designee)
- Quality Contact (primary and secondary)
- Marketing Contact (primary and secondary)
- Public Contact

#### Optional

- Application Contact (secondary)
- Information Technology (IT) Contact (secondary)

#### ACO Public Reporting Webpage

Optional at the time of application; required upon CMS approval

URL: \_\_\_\_\_

<sup>1</sup> <https://www.cms.gov/Medicare/Medicare-Fee-for-Service-Payment/sharedsavingsprogram/MSSP-Toolkit.html>

## SECTION 2 – Tell us some general information about your ACO

Review and update your ACO information in HPMS. Some information in this section is pre-populated.

### I AM A:

- New Applicant (including previously withdrawn or denied applicants)
- Re-Applicant (If you have previously been terminated from Medicare Shared Savings Program (voluntarily or involuntarily) and are re-applying)
- Physician Group Practice (PGP) Transition Demonstration Participant
- Former Pioneer Accountable Care Organization Model (requesting a condensed application)
- Former Pioneer Accountable Care Organization Model (not eligible for condensed application)

### COMPOSITION OF ACO PARTICIPANTS ELIGIBLE TO FORM THE ACO: (Select All that Apply)

- |  |  |
|--|--|
| <input type="checkbox"/> ACO professionals in a group practice arrangement                                 | <input type="checkbox"/> Hospital employing ACO professionals                |
| <input type="checkbox"/> Network of individual practices of ACO professionals                              | <input type="checkbox"/> Critical Access Hospital (CAH) billing as Method II |
| <input type="checkbox"/> Partnership or joint venture arrangements between hospitals and ACO professionals | <input type="checkbox"/> Federally Qualified Health Center (FQHC)            |
|  | <input type="checkbox"/> Rural Health Clinic (RHC)                           |
|  | <input type="checkbox"/> Electing Teaching Amendment (ETA) Hospital          |

### MEDICARE SHARED SAVINGS PROGRAM TRACK: (Select one upon application submission)

- Track 1 (one-sided model: shared savings)
- Track 2 (two-sided model: shared savings/losses)
- Track 3 (two-sided model: shared savings/losses)

### SKILLED NURSING FACILITY (SNF) 3-DAY WAIVER (For Track 3 only)

If you selected Track 3, will you be applying for the Skilled Nursing Facility 3-Day Waiver? §425.612

- Yes
- No

Note: If you selected YES, you must complete a separate SNF 3-Day Waiver application in addition to this application.

ACO TAXPAYER IDENTIFICATION NUMBER (TIN): \_\_\_\_\_

### DATE OF FORMATION

The date on the ACO Certificate of Incorporation or other formation documentation: \_\_\_\_\_  
(DD/MM/YYYY)

### YOUR BUSINESS STRUCTURE: (Select One)

- Sole Proprietorship
- Partnership
- Publicly-Traded Corporation
  
- Privately-Held Corporation
- Limited Liability Company
- Other (specify) [pre-populated, if applicable]

## YOUR TAX STATUS: (Select One)

- Not-for-profit  
 For profit

## REPAYMENT MECHANISM:

*\* For Track 2 and Track 3 (Two-Sided Model: Shared Savings/Losses Only).*

The repayment mechanism must be capable of repaying an amount of shared losses equal to at least one (1) percent of total per capita Medicare Parts A and B fee-for-service expenditures for your assigned beneficiaries based on expenditures used to calculate the benchmark for the applicable agreement period, as estimated by CMS.

What repayment mechanism will you use to repay CMS for any losses, or other monies owed to CMS?  
Ways you may repay CMS are: (Check All That Apply)

- Funds placed in escrow  
 Surety bonds  
 A line of credit the Medicare program can draw upon, as evidenced by a letter of credit

## SECTION 3 – Tell us if your ACO meets the Antitrust Agencies’ definition of “newly formed”

### JOINTLY NEGOTIATED CONTRACTS WITH A PRIVATE PAYOR(S)

1. Is the ACO “newly formed”? An ACO is not “newly formed” if it is comprised solely of providers and suppliers who jointly negotiated or jointly signed any contracts with a private payor(s), on or before March 23, 2010. If the ACO includes any providers or suppliers who were not part of the prior joint negotiation or joint contracting, it is newly formed.

YES  NO

If you answer **YES**, you understand and agree that we will share a copy of your application (including all information and documents submitted with the application) with the Federal Trade Commission (FTC) and the Antitrust Division of the Department of Justice (DoJ)

## SECTION 4 – Tell us about your ACO’s legal entity

2a. Identify how your ACO is structured. (Select One)

- Scenario 1-Traditional ACO (ACO TIN and ACO participant TINs are different; multiple ACO participant TINs)  
 Scenario 2A-Single TIN Entity ACO (ACO TIN and sole ACO Participant TIN are the same; all practitioners billing through the ACO TIN are employed)  
 Scenario 2B-Single TIN Entity ACO (ACO TIN and sole ACO Participant TIN are the same; all practitioners billing through the ACO TIN are contracted)  
 Scenario 2C-Single TIN Entity ACO (ACO TIN and sole ACO Participant TIN are the same; practitioners billing through the ACO TIN are both contracted or employed)  
 Scenario 3- Single TIN Entity ACO Structured as a Traditional ACO (ACO TIN and sole ACO Participant TIN are different)  
 Other (specify) \_\_\_\_\_

Note: See the [Application Reference Manual](#) for a description of Scenarios 1, 2 and 3.

- 2b. Submit a narrative giving us a brief overview of your ACO's history, mission and organization, including your ACO's affiliations.
3. I certify that my ACO is a recognized legal entity formed under applicable State, Federal, or Tribal law and authorized to conduct business in each State in which it operates.

YES

By selecting **YES**, you certify that your ACO legal entity can:

- a. Receive and distribute shared savings;
  - b. Repay shared losses or other monies determined to be owed to CMS;
  - c. Establish, report, and ensure provider compliance with health care quality criteria, including quality performance standards; and
  - d. Fulfill other ACO functions identified in 42 CFR Part 425.
4. Is your ACO formed among two or more ACO participants, and has a legal entity separate from any of its ACO participants?

YES  NO

Note: If your ACO is formed by a subset of the TINs that participate in an organization such as an integrated health delivery system or independent physician association, we consider your ACO to be formed by multiple independent TINs. Accordingly, these entities must answer **YES** to this question.

5. If you answered **YES** to question 4, do you certify that your ACO is a legal entity separate from any of the ACO participants and comprised only of ACO participants? If you answered **NO** to question 4, select **N/A**.

YES  NO  N/A

6. If you answered **NO** to question 4, your ACO is not required to have a separate legal entity. However, please indicate whether your ACO has chosen to have a legal entity separate from the single ACO participant to allow the addition of ACO participants in the future. If you answered **YES** to question 4, select **N/A**.

YES  NO  N/A

7. I certify that my ACO has available all documents (e.g., charters, by-laws, articles of incorporation, etc.) that effectuate the formation and operation of the ACO.

YES

8. Submit your ACO's organizational chart showing the flow of responsibility. Include committees and the name of each committee member, as well as the senior administrative and clinical leaders of your ACO.

## SECTION 5 – Tell us about your ACO’s governing body

9a. I certify that my ACO has an identifiable governing body with ultimate authority to execute the functions of your ACO as defined in the Medicare Shared Savings Program regulations at 42 CFR Part 425.

YES

By selecting **YES**, you certify that:

- a. The governing body is the same as the governing body of the legal entity that is the ACO;
- b. The governing body is separate and unique to the ACO and must not be the same as the governing body of any ACO participant in the case of an ACO that comprises two or more ACO participants;
- c. The governing body has responsibility for oversight and strategic direction of the ACO, holding ACO management accountable for the ACO’s activities as described in 42 CFR Part 425;
- d. The governing body has a transparent governing process;
- e. The governing body members have a fiduciary duty to the ACO, including the duty of loyalty, and must act consistent with that fiduciary duty.

9b. Do any other individuals or entities have input or influence into decisions made by your ACO’s governing body?

YES  NO

If yes, please provide a narrative explaining who they are, what input/influence they have and how your ACO plans to ensure compliance with rules related to the governing body.

10. I certify that my ACO established a mechanism for shared governance among the ACO participants that formed the ACO and that my ACO provides for meaningful participation in the composition and control of the ACO’s governing body for ACO participants or their designated representatives .

YES

11. Your ACO participants have at least 75% control of your ACO’s governing body.

YES  NO

If you answered **NO**, submit a narrative explaining why you seek to differ from this requirement. Include supporting documentation showing how the ACO will involve ACO participants in innovative ways in ACO governance.

12. Your governing body includes one or more Medicare fee-for-service beneficiaries who is served by the ACO, who is not an ACO provider/supplier, who do not have a conflict of interest with your ACO, and who have no immediate family member with a conflict of interest with your ACO.

YES  NO

If you answered **NO**, submit a narrative explaining why you seek to differ from this requirement. You should also provide supporting documentation showing how your ACO provides for meaningful representation of Medicare fee-for-service beneficiaries in ACO governance.

13. I certify that my ACO's governing body has a conflict of interest policy that applies to members of the governing body.

YES

By selecting **YES**, you certify that your conflict of interest policy:

- a. Requires each member of the governing body to disclose relevant financial interests;
- b. Provides a procedure to determine whether a conflict of interest exists, and sets forth a process to address any conflicts that arise; and
- c. Addresses remedial action for members of the governing body that fail to comply with the policy.

14. Submit the Governing Body Template to identify the following:

- a. All governing body members;
- b. Position each member holds on the governing body;
- c. Voting power of each governing body member; and
- d. Indicate which ACO participant the governing body member represents; or indicate if the governing body member is a Medicare beneficiary representative, community stakeholder representative, or other.

## SECTION 6 – Tell us about your ACO's leadership and management

15. I certify that my ACO's operations are managed by an executive, officer, manager, general partner, or similar party whose appointment and removal are under the control of your ACO's governing body, and whose leadership team has demonstrated the ability to influence or direct clinical practice to improve efficiency, processes and outcomes.

YES

16. I certify that my ACO's clinical management and oversight are managed by a senior-level medical director, who is a board-certified physician and licensed in a State in which your ACO operates, and who is physically present on a regular basis at any clinic, office or other location participating in the ACO, ACO participant or ACO provider/supplier.

YES

17. I certify that my ACO has a compliance plan that includes at least the following elements:

- a. A designated compliance official or individual who is not legal counsel to your ACO and reports directly to the ACO's governing body;
- b. Mechanisms for identifying and addressing compliance problems related to your ACO's operations and performance;
- c. A method for employees or contractors of your ACO, ACO participants, ACO providers/suppliers, or for other entities performing functions or services related to ACO activities, to anonymously report suspected problems related to your ACO to the compliance officer;
- d. Compliance training for your ACO, ACO participants, and ACO providers/suppliers; and
- e. A requirement for your ACO to report probable violations of law to an appropriate law enforcement agency.

YES

**Note:** Your Compliance Plan is not required to be submitted with your application, however it must be made available to CMS upon request at any time.

## SECTION 7 – Tell us about your participation in other Medicare initiatives involving shared savings

### PAST PARTICIPATION

18. Has your ACO, ACO participants, or ACO provider/suppliers ever been voluntarily or involuntarily terminated from the Shared Savings Program? §425.204(b)(3)

YES  NO

If you answered **YES** to question 18, provide a narrative that identifies the cause of termination and what safeguards are now in place to enable your ACO, ACO participant, and/or ACO provider/supplier to participate in the program for the full term of the agreement.

### CURRENT PARTICIPATION

19. Does your ACO or any of your ACO participants, under the same or different name currently participate in any Medicare initiative involving a shared savings arrangement?

YES  NO

If you answered **NO**, you certify that neither your ACO nor any of your ACO participants currently are participating in any other Medicare initiative involving shared savings.

If you answered **YES**, indicate all program(s) that apply:

- Coordinated ESRD Care (CEC) Program  
 Independence at Home Medical Practice Demonstration  
 Multi-payer Advanced Primary Care Practice Demonstration with a shared savings arrangement  
 Next Generation Accountable Care Organization Model  
 Other (please specify)

### FUTURE PARTICIPATION

20. You certify that participation in the program(s) in question 19 will be completed by the start date for which you are applying.

YES  N/A

By selecting YES, you certify that neither your ACO nor any of your ACO participants will participate concurrently in any other Medicare initiative involving shared savings.



## SECTION 8 – Tell us how you plan to manage shared savings

### SHARED SAVINGS

21a. Describe in a narrative how you plan to use shared savings payments, including:

- a. How you intend to share savings with your ACO participants and ACO providers/suppliers, or to use the shared savings to reinvest in the ACO's infrastructure, redesigning care processes, etc.
- b. The percentage of savings you intend to distribute to each category. If you intend to distribute shared savings among ACO participants and ACO providers/suppliers, please describe the criteria you intend to use for distributing those payments.
- c. Describe how this plan will achieve the specific goals of the Shared Savings Program and how this plan will achieve the general aims of better care for individuals, better health for populations, and lower growth in expenditures.

21b. Select your symmetrical Minimum Loss Rate (MLR)/Minimum Savings Rate (MSR) (Select One)

Note: ACOs applying under Track 1 must select N/A. ACOs applying under Track 2 or Track 3 must select any other option.

- 0.0% MLR/MSR
- 0.5% MLR/MSR
- 1.0% MLR/MSR
- 1.5% MLR/MSR
- 2.0% MLR/MSR
- Symmetrical variable MLR/MSR (based on the size of your ACO's assigned population)
- N/A (Select this option if you are applying under Track 1)

### BANKING INFORMATION

22. You must establish a relationship with a banking partner that meets the Internal Revenue Service (IRS) requirements (bank, insurance company or other entity) as set out in the Treasury Reg. Secs. 1.408-2(e)(2) through (e)(5).

This checking account is associated with the TIN designated for the ACO. Shared savings will be deposited directly to the account you indicate.

- a. Complete the Electronic Funds Transfer (EFT) [Authorization Agreement Form CMS 588](#). Use the [ACO Banking Form Guidance](#) to help you complete the form.
- b. We will not consider your application complete until we get this form. Send your completed Form CMS 588, with your original signature and a voided check using tracked mail, such as certified mail, Federal Express or United Parcel Service, to:

Centers for Medicare & Medicaid Services  
CM/PBPPG, Mailstop C5-15-12  
7500 Security Blvd.  
Baltimore, MD 21244-1850  
Attention: Jonnice McQuay  
Desk Location: C4-02-02



## SECTION 9 – Tell us about your ACO participants

### ACO PARTICIPANTS

23. You must submit a list of ACO participant Taxpayer Identification Numbers (TINs). If your ACO contains FQHC or RHC participants, you are required to submit additional ACO provider/supplier information. The ACO participant TINs submitted on this list are the ACO participants that have joined together to form the ACO and have agreed to become accountable for the quality, cost, and overall care of beneficiaries assigned to the ACO and to comply with all requirements of the program under 42 CFR Part 425. DO NOT submit any ACO participant TINs that have not signed an ACO Participant Agreement with the ACO.

### MEANINGFUL COMMITMENT

24. I certify that each ACO participant and each ACO provider/supplier demonstrates a meaningful commitment to the mission of the ACO to ensure the ACO's likely success.

YES

### MERGED OR ACQUIRED TINs

25. Does your ACO include any TINs that have been subsumed into an ACO Participant TIN through a merger or acquisition within the three (3) benchmarking years?

YES  NO

If you answered YES, you must:

- a. Identify the merged or acquired TIN(s) on your ACO Participant List following the instructions in the Toolkit
- b. Submit an attestation indicating the following:
  - Which ACO Participant merged with or acquired the TIN;
  - All ACO providers/suppliers that previously billed under the acquired TIN have reassigned their billings to the TIN of the identified ACO Participant; and
  - The acquired TIN is no longer in use to bill Medicare.
- c. Submit supporting documentation demonstrating that the TIN was acquired by an ACO participant through a sale or merger.

### EMPLOYMENT AGREEMENTS

26. Your ACO providers/suppliers are employed by the ACO legal entity, and as a condition of employment, are they required to participate in the Medicare Shared Savings Program?

If you answered **NO** to both questions 4 and 6, choose **YES** or **NO**. If you answered **YES** to either question 4 or 6, choose N/A.

YES  NO  N/A

If you answered **YES**:

- You are attesting that if you are accepted into the program, you will notify each ACO provider/supplier of their participation in the Medicare Shared Savings Program.
- You must submit a copy of the employment agreement you have in place with your ACO providers/suppliers.
- DO NOT complete questions 27 and 29. Answer N/A for question 28.

If you answered **NO** or **N/A**, you must complete questions 27 and 28 and submit all required documentation associated with these questions.

## ACO PARTICIPANT AGREEMENT

- 27a. Submit a sample of the agreements you are currently using between the ACO and ACO participants, Taxpayer Identification Number (TINs), ACO providers/suppliers, other individuals and other entities performing functions or services related to ACO activities. All ACO providers/suppliers (NPIs) that have reassigned their billings to the TIN of an ACO participant must also agree to participate in the ACO and to comply with all applicable laws and regulations, including the regulations in 42 CFR Part 425.
- 27b. Submit the ACO Participant Agreement Template to identify the location of program requirements in your ACO participant agreement found in 42 CFR Part 425. The ACO participant agreement with each ACO participant must include the following:
- An explicit requirement that the only parties to the agreement are the ACO and the ACO participant.
  - The agreement must be signed on behalf of the ACO and the ACO participant by individuals who are authorized to bind the ACO and the ACO participant, respectively.
  - An explicit requirement that the ACO's participant agrees, and ensures that each ACO providers/suppliers that bill through the TIN of the ACO participant agrees to participate in the Shared Savings Program, and will comply with the requirements and conditions of the Medicare Shared Savings Program and all other applicable laws and regulations (42 CFR Part 425), including, but not limited to, those specified at §425.208(b); federal criminal law, the False Claims Act, the anti-kickback statute, the civil monetary penalties law, and the physician self-referral law.
  - The ACO participants' and ACO providers'/suppliers' rights and obligations in, and representation by the ACO, including without limitation, the quality reporting requirements (42 CFR Part 425), the beneficiary notification requirements (§425.312), and how participation in the Shared Savings Program affects the ability of the ACO participant and its ACO providers/suppliers to participate in other Medicare demonstration projects or programs that involve shared savings..
  - How the opportunity to get shared savings or other financial arrangements will encourage ACO participants and ACO providers/suppliers to follow the quality assurance and improvement program and evidence-based clinical guidelines.
  - An explicit requirement that the ACO participant must update its Medicare enrollment information, including the addition and deletion of ACO professionals and ACO provider/suppliers billing through the TIN of the ACO participant, on a timely basis in accordance with Medicare program requirements and to notify the ACO of any such changes within 30 days after the change.
  - Remedial actions that will apply to ACO participants and remedial actions the ACO participant will take against its ACO providers/suppliers, including imposition of a corrective action plan, denial of incentive payments, and termination of the ACO participant agreement, to address non-compliance with the requirements of the Medicare Shared Savings Program and other program integrity issues, including those identified by CMS.
  - The agreement must be for a term of at least one performance year and must articulate potential consequences for early termination from the ACO.
  - An explicit requirement for completion of a close-out process upon termination or expiration of the agreement that requires the ACO participant to furnish all data necessary to complete the annual assessment of the ACO's quality of care and addresses other relevant matters.

Note: Please refer to [Application Reference Manual](#) for details about ACO Participant Agreement requirements.

## MEDICARE REFERRALS

28. Your ACO Participant Agreement(s) do not include language requiring Medicare referrals to ACO participants or their associated ACO provider/suppliers or to any other provider or supplier, except under the specific and limited circumstances expressly permitted by the regulations.

YES  N/A

You certify that your ACO Participant Agreements comply with the requirements in 42 CFR 425.304(c)(2).

## EXECUTED ACO PARTICIPANT AGREEMENTS

29. Submit a signed ACO Participant Agreement for each ACO participant (TIN) entered on your ACO Participant List, which are signed on behalf of the ACO and ACO participant by individuals who are authorized to bind the ACO and the ACO participant, respectively. Include the first page and signature page for each agreement.

If you do not have an executed ACO Participant agreement with the ACO participant, the ACO participant (TIN) cannot be included on your ACO Participant List.

## SECTION 10 – Tell us about data sharing

30. You certify that you are requesting the following minimum necessary data:

### For Tracks 1 and 2

- The name, date of birth, sex and Health Insurance Claim Number (HICN) of beneficiaries who are preliminarily prospectively assigned and beneficiaries that have received a primary care service during the previous 12 months from an ACO participant that submits claims for primary care services used to determine the ACO's assigned population.
- Information in the following categories for beneficiaries that are preliminarily prospectively assigned:
  - demographic data
  - health status information
  - utilization rates
  - expenditure information

### For Tracks 3

- The name, date of birth, sex and Health Insurance Claim Number (HICN) of beneficiaries who are prospectively assigned to the ACO.
- Information in the following categories for beneficiaries that are prospectively assigned:
  - demographic data
  - health status information
  - utilization rates
  - expenditure information

YES  NO

31. You certify that you are requesting beneficiary-identifiable Part A, B and/or D claims data referenced in the Application Reference Manual.

YES  NO

Note: See the [Application Reference Manual](#) for additional guidance.

32. If you answered **YES** in response to question 30 or 31, you certify that you are requesting this information as a HIPAA-covered entity or as a business associate of a HIPAA-covered entity and that the requested data reflects the minimum data necessary for your ACO to conduct your own healthcare operations or the healthcare operations of your covered entity ACO participants and ACO providers/suppliers.

YES  N/A

33. If you answered **YES** in response to question 30 or 31, describe in a narrative the following:

- a. How you will ensure privacy and security of data
- b. How you intend to use this data:
  - To evaluate the performance of ACO participants, and ACO providers/suppliers;
  - To conduct quality assessment and improvement activities; and
  - To conduct population-based activities to improve the health of your assigned beneficiary population.

Note: You certify that if you are approved to participate in the Medicare Shared Savings Program, you will submit a Data Use Agreement (DUA) prior to receiving any data.

## SECTION 11 – Tell us about your clinical processes and patient centeredness

### ACCOUNTABILITY FOR BENEFICIARIES

34. You certify that your ACO, your ACO participants, and your ACO providers/suppliers agree to become accountable for the quality, cost, and overall care of the Medicare fee-for-service beneficiaries assigned to the ACO.

YES

### PROVIDING A QUALITY ASSURANCE AND IMPROVEMENT PROGRAM

35. You have a qualified healthcare professional responsible for the ACO's quality assurance and improvement program that encompasses all four (4) of the following processes:

- a. Promoting evidence-based medicine;
- b. Promoting beneficiary engagement;
- c. Reporting internally on quality and cost metrics; and
- d. Coordinating care.

YES

36. Submit a narrative describing how your ACO will require ACO participants and ACO providers/suppliers to comply with and implement a quality assurance and improvement program including, but not limited to, your ACO's processes to promote evidence-based medicine, beneficiary engagement, coordination of care, and internal reporting on cost and quality. Please include a description of remedial processes and penalties (including the potential for expulsion) that would apply for non-compliance.

### PROMOTING EVIDENCE-BASED MEDICINE

37. Submit a narrative describing how your ACO defines, establishes, implements, evaluates, and periodically updates its process to promote evidence-based medicine. Also, describe how your ACO will:

- a. Use evidence-based medicine to cover diagnoses with significant potential for the ACO to achieve quality improvements, while taking into account the circumstances of individual beneficiaries; and
- b. Use the internal assessments of this process to continuously improve your ACO's care practices.

## PROMOTING BENEFICIARY ENGAGEMENT

38. Submit a narrative describing how your ACO defines, establishes, implements, evaluates, and periodically updates its process to promote patient engagement. Also, describe how your ACO will:
- Evaluate the health needs of its assigned beneficiary population (including consideration of diversity in its patient population) and develop a plan to address the needs of its population. This plan should include a description of how your ACO partners with community stakeholders to improve the health of its population.
  - Communicate clinical knowledge/evidence-based medicine to beneficiaries in a way they can understand.
  - Engage beneficiaries in shared decision-making in ways that consider beneficiaries' unique needs, preferences, values and priorities.
  - Establish written standards for beneficiary access and communication as well as a process for beneficiaries to access their medical records.
  - Use the internal assessments of this process to continuously improve the ACO's care practices.

## INTERNALLY REPORTING ON QUALITY AND COST METRICS

39. Submit a narrative describing how your ACO defines, establishes, implements, evaluates, and periodically updates its process and infrastructure to support internal reporting on quality and cost metrics that lets the ACO monitor, give feedback, and evaluate ACO participant and ACO provider/supplier performance. Also, describe how you use these results to improve care and service over time. In addition, describe how your ACO will use the internal assessments of this process to continuously improve your ACO's care practices.

## PROMOTING COORDINATION OF CARE

40. Submit a narrative describing how your ACO defines, establishes, implements, evaluates, and periodically updates its care coordination processes. Also describe:
- Your ACO's methods and processes to coordinate care throughout an episode of care and during care transitions, such as discharge from a hospital or transfer of care from a primary care physician to a specialist (both inside and outside the ACO).
  - Your ACO's individualized care program, along with a sample individual care plan, and explain how you use this program to promote improved outcomes for, at a minimum, high-risk and multiple chronic-condition patients.
  - How individual care plans take into account the community resources available to beneficiaries.
  - Additional target populations that would benefit from individualized care plans.
  - How your ACO will use the internal assessments of this process to continuously improve the ACO's care practices.
  - How the ACO will encourage and promote use of enabling technologies for improving care coordination for beneficiaries. Enabling technologies may include one or more of the following:
    - Electronic health records and other health IT tools;
    - Telehealth services, including remote patient monitoring;
    - electronic exchange of health information; and
    - Other electronic tools to engage beneficiaries in their area.
  - How the ACO intends to partner with long-term and post-acute care providers, both inside and outside of the ACO, to improve care coordination for their assigned beneficiaries.

## SECTION 12 – Certify your application

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*\* We will not process your application if you do not complete this certification in HPMS. This page will appear at the end of your application. Select “I agree”, or “I disagree.” You certify your application when you select “I agree”.*

I have read the contents of this application. I certify that I am legally authorized to execute this document and to bind my ACO to comply with the applicable laws and regulations of the Medicare program. By my signature, I certify that the information contained herein is true, accurate, and complete, and I authorize the Centers for Medicare & Medicaid Services (CMS) to verify this information. If I become aware that any information in this application is not true, accurate, or complete, I agree to notify CMS of this fact immediately and to provide the correct and/or complete information. If my ACO is newly formed according to the definition in the Antitrust Policy Statement, I understand and agree that CMS will share the content of this application, including all information and documents submitted with this application, with the Federal Trade Commission and the Department of Justice.