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10 CENTERS FOR MEDICARE AND MEDICAID SERVICES
11 Medicare Evidence Development & Coverage
12 Advisory Committee

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17 March 24, 2010

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19 Centers for Medicare and Medicaid Services
20 7500 Security Boulevard
21 Baltimore, Maryland

22

23 Reported by:

24 Paul Gasparotti

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1 Panelists

2

3 Chairperson

4 Clifford Goodman, Ph.D.

5

6 Vice-Chair

7 Saty Satya-Murti, M.D., F.A.A.N.

8

9 Voting Members

10 Phyllis Atkinson, R.N., M.S., GNP-BC

11 Virginia C. Calega, M.D., M.B.A.

12 Marion Danis, M.D.

13 Susan A. Levine, D.V.M., M.S., Ph.D.

14 Stephen Pauker, M.D., M.A.C.P., F.A.C.C.

15 Leonard M. Pogach, M.D., M.B.A., F.A.C.P.

16 James E. Puklin, M.D.

17 Robert L. Steinbrook, M.D.

18

19 Industry Representative

20 Eleanor M. Perfetto, Ph.D., M.S.

21

22 Guest Panel Members

23 Rajiv Agarwal, M.D., F.A.H.A, F.A.S.N.

24 Daniel W. Coyne, M.D.

25 Joseph M. Messana, M.D.

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- 1 Panelists (Continued)
- 2
- 3 Guest Speakers
- 4 Thomas MaCurdy, Ph.D.
- 5 Jerry A. Holmberg, Ph.D.
- 6 Ajay Singh, M.B.B.S., F.R.C.P., M.B.A.
- 7
- 8 CMS Liaison
- 9 Barry M. Straube, M.D.
- 10 Louis Jacques, M.D.
- 11
- 12 Executive Secretary
- 13 Maria A. Ellis
- 14
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1 PANEL PROCEEDINGS

2 (The meeting was called to order at
3 8:15 a.m., Wednesday, March 24, 2010.)
4 MS. ELLIS: Good morning and welcome,
5 committee chairperson, vice chairperson,
6 members and guests. I am Maria Ellis, the
7 executive secretary for the Medicare Evidence
8 Development and Coverage Advisory Committee,
9 MedCAC. The committee is here today to discuss
10 the evidence, hear presentations and public
11 comments, and make recommendations concerning
12 the currently available evidence on the use of
13 erythropoiesis stimulating agents, ESA, to
14 manage anemia in patients who have chronic
15 kidney disease.
16 The following announcement addresses
17 conflict of interest issues associated with
18 this meeting and is made part of the record:
19 The conflict of interest statutes prohibit
20 special government employees from participating
21 in matters that could affect their or their
22 employer's financial interests. Each member
23 will be asked to disclose any financial
24 conflict of interest during their
25 introductions. We ask in the interest of

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1 fairness that all persons making statements or
2 presentations also disclose any current or
3 previous financial involvement in a company
4 that develops and/or makes ESAs. This includes

5 direct financial investment, consulting fees,
6 and significant institutional support. If you
7 haven't already received a disclosure
8 statement, they are available on the table
9 outside of this room.

10 We ask that all presenters please
11 adhere to their time limits. We have numerous
12 presenters to hear from today and a very tight
13 agenda, and therefore, cannot allow extra time.
14 There is a timer at the podium that you should
15 follow. The light will begin flashing when
16 there are two minutes remaining and then turn
17 red when your time is up. Please note that
18 there is a chair for the next speaker, and
19 please proceed to that chair when it is your
20 turn. We ask that speakers addressing the
21 panel please speak directly into the mike and
22 state your name.

23 For the record, the voting members
24 present for today's meeting are: Saty
25 Satya-Murti, Phyllis Atkinson, Virginia Calega,

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1 Marion Danis, Susan Levine, Stephen Pauker,
2 Leonard Pogach, James Puklin, and Robert
3 Steinbrook. A quorum is present and no one has
4 been recused because of conflicts of interest.
5 The entire panel, including nonvoting
6 members, will participate in the voting. The
7 voting scores will be available on our website
8 following the meeting. Two averages will be
9 calculated, one for the voting members and one
10 for the entire panel.

11 I ask that all panel members please
12 speak directly into the mike, and you may have
13 to move the mike since we have to share. There
14 is a TV network broadcasting and recording
15 today's MedCAC meeting. This is in addition to
16 the CMS Webinar and transcriptionist. By your
17 attendance, you are giving consent to the use
18 and distribution of your name, likeness and
19 voice during the meeting. You are also giving
20 consent to the use and distribution of any
21 personally identifiable information that you or
22 others may disclose about you during today's
23 meeting. Please do not disclose personal
24 health information.

25 If you require a taxicab, there is a

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1 signup sheet at the desk outside of the
2 auditorium. Please submit your request during
3 the lunch break. Please remember to discard
4 your trash in the trash cans located outside of
5 this room.
6 Also, there is a survey outside on the

7 table with the handouts. If you would be so
8 kind to please pick one up, fill it out and
9 return it before today is over, that would be
10 greatly appreciated.
11 And lastly, all CMS guests attending
12 today's MedCAC meeting are only permitted in
13 the following areas of CMS's site: The main
14 lobby, the auditorium, the lower level lobby,
15 and the cafeteria. Any persons found in any
16 area other than those mentioned will be asked
17 to leave the conference and will not be allowed
18 back on CMS property again.

19 And now I would like to turn the
20 meeting over to Dr. Barry Straube.
21 DR. STRAUBE: Thank you, Maria. I'm
22 Dr. Barry Straube, I'm chief medical officer
23 for CMS and also the director of the Office of
24 Clinical Standards and Quality here at CMS.
25 The coverage and analysis group, which is one

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1 function in that office, is the lead for the
2 MedCAC and for all coverage decision-making and
3 evidence-gathering in the agency. So I want to
4 personally welcome all of you.
5 For those of you, and I know many
6 people, I see a lot of familiar faces in the
7 audience, I am a nephrologist, that's my
8 disclosure although I have no conflicts, and so
9 this is of special interest to me personally.

10 We of course have a history of dealing with
11 erythropoieses stimulating agents in a number
12 of settings. We've been monitoring the use of
13 ESAs in end stage renal disease for a number of
14 years now, and it's linked to our payment and
15 reimbursement oversight. With the advent of a
16 bundled payment system for ESRD, and also the
17 implementation of the first value-based
18 purchasing program in the United States at the
19 federal level, the ESRD quality incentive
20 program, there will be some changes in terms of
21 reimbursement for ESAs in the setting of ESRD.
22 But we all know that there are 25
23 million Americans with chronic kidney disease
24 estimated, which is the same number or perhaps
25 even more than patients with diabetes in this

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1 country. And those patients, as many of you
2 know, develop anemia as their chronic kidney
3 disease progresses. So in addition to the
4 400,000-plus patients on dialysis who are
5 potentially candidates for the use of ESAs, we
6 have a growing number of individuals not yet
7 requiring renal replacement therapy. And so
8 CMS recognizing this, we felt that we needed to

9 be proactive and start rolling down and
10 analyzing what the current evidence is in order
11 to decide whether or not we need to open up a
12 national coverage decision in the future
13 pertaining to this particular topic.
14 Folks also in the room are probably
15 very aware that we did perform a national
16 coverage decision in the area of oncology, now
17 two years ago, and this came about for reasons
18 similar to this meeting. There were an
19 increasing number of reports that suggested
20 that there was some risk in morbidity and
21 mortality in patients being treated with ESAs
22 in the cancer arena. With continued reports
23 coming out questioning what the ideal use of
24 ESAs in chronic kidney disease, let alone ESRD,
25 that's the reason for this panel.

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1 I want to end with a couple of big
2 statements. One is that this panel is charged
3 here today, and by the way, I'm very proud of
4 the folks who have been picked and accepted to
5 be on this panel and I want to thank them in
6 advance for their service on this panel. We
7 will be looking at the current evidence and the
8 state of the evidence, and Dr. Goodman and
9 Dr. Satya-Murti, who are the chair and co-chair
10 of the MedCAC, will along with staff be talking
11 a little more about process as we go along.
12 This is not national coverage
13 decision-making today. In fact, there is a lot
14 of speculation as to whether we may immediately
15 open up a national coverage decision following
16 this meeting. We have made no decision
17 regarding whether or not we need to open up a
18 national coverage decision on this topic, but
19 this panel is the first step to formally
20 consider whether that needs to be done.
21 So today's efforts are simply to look
22 at existing evidence, for this panel of experts
23 to give their best recommendations to CMS, for
24 us to consider those recommendations in terms
25 of the state of the evidence, and that with

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1 lots of other public input will determine what
2 we do going forward in the future.
3 I did want to mention, for the first
4 time for our MedCACs, Bloomberg News Service
5 has requested that they be able to televise
6 this via Webinar, so we are, it is being
7 recorded and being broadcast via Webinar also.
8 And I believe we also have folks who are on the
9 line listening, they are not able to
10 participate. So we have had some increasing

11 efforts to try to increase the transparency of
12 these meetings and make them available to the
13 most people.

14 With that having been said, the last
15 thing I will say is I want to thank Dr. Louis
16 Jacques, to my left, who is the director of the
17 coverage and analysis group, and to the entire
18 team in the coverage and analysis group. This
19 has been difficult in a number of ways to
20 prepare for this and any other MedCAC, so
21 Louis, I want to thank you. Louis is the CMS
22 representative on the panel today, I'm just
23 here as an observer.

24 With that, I will turn it over to
25 Dr. Goodman. Thank you again.

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1 DR. GOODMAN: Thank you very much,
2 Dr. Straube. Thank you and welcome. We have
3 just this day until 4:30 p.m. for a pretty
4 ambitious agenda, a topic that's complex and
5 has considerable impact on the wellbeing of
6 Medicare beneficiaries and on the Medicare
7 program. With that in mind, we expect that all
8 of our guest speakers, those providing
9 scheduled public comments, any who provide open
10 public comments at that point, and indeed our
11 fellow MedCAC members will be on point and
12 concise today.

13 As Ms. Ellis mentioned, please do
14 speak into the mike, please be recognized
15 first, and then come to the microphone. If you
16 don't do that, then we won't hear you, and
17 perhaps more important, our trusty court
18 reporter won't hear you. And if he doesn't
19 hear you, what important thing you have to say
20 will not be captured for the record, and I'm
21 sure that you'd like it to be captured in the
22 record because if you're thinking it and want
23 to say it, it must be important.

24 We have time today for scheduled
25 public comments, and I want to take a moment

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1 just to say something about the scheduled
2 public comments. I understand there are going
3 to be at least a dozen such comments, each of
4 which has been allocated a maximum of five
5 minutes by CMS. And because of our tight
6 agenda today, including the need to hear from
7 all of our speakers and provide for full
8 discussion and consideration, we will need to
9 adhere to those five-minute limits.

10 And so I and my co-chair, Dr.
11 Satya-Murti, will kindly though firmly suggest
12 that each scheduled speaker think now about

13 focusing your comments on information that will
14 assist this committee in answering today's
15 voting questions. So if you have been planning
16 to present some material that you soon find out
17 might be repetitive of previous speakers or is
18 merely background information about the
19 organization that you represent, please
20 consider dispensing with some or all of that
21 material and focus instead on what you want
22 this committee to know about the particular
23 matters of the questions before us today.
24 In any case, as Ms. Ellis said, please
25 do heed the traffic light system up there, and

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1 do know that we will proceed to the next
2 speaker once you have used your allotted five
3 minutes.

4 With that, should we do our
5 disclosures at this point?

6 MS. ELLIS: Yes, sir.

7 DR. GOODMAN: I probably have one of
8 the longer ones. I'm Cliff Goodman, vice
9 president of The Lewin Group, and I want to
10 note that The Lewin Group is one of multiple
11 subsidiaries of Ingenix, which is a health care
12 information analysis firm. Ingenix in turn is
13 one of multiple subsidiaries of United Health.
14 I have no financial interests but I do want to
15 disclose that as a salaried employee of The
16 Lewin Group, I was on staff for a study
17 conducted under contract to a company that
18 markets ESA, and this study addressed the
19 impact of bundling costs of end stage renal
20 disease services into a single payment, as
21 provided by MIPPA, which many of you may know
22 as the Medicare Improvements for Patients and
23 Providers Act, which did not address the matter
24 at hand today. Dr. Satya-Murti.

25 DR. SATYA-MURTI: I'm Saty

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1 Satya-Murti. I am a clinical neurologist and I
2 have been a contractor medical director for a
3 number of years, hence my interest in MedCAC
4 and inclusion. By way of conflicts of
5 interest, one of my retirement plans has a
6 defined portfolio, I don't have a choice where
7 it invests. Two years ago, February-March
8 2008, I had a one-time consultation on the
9 topic of anemia in ESRD but it did not involve
10 ESA. I have no other conflicts of interest.

11 DR. GOODMAN: Thank you, Dr.

12 Satya-Murti. Ms. Atkinson.

13 MS. ATKINSON: Phyllis Atkinson, I'm a
14 gerontological nurse practitioner, private

15 house call practice. I have no conflicts of
16 interest and nothing to disclose.
17 DR. GOODMAN: Thank you. Dr. Calega.
18 DR. CALEGA: My name is Virginia
19 Calega. I am an internist and geriatrician and
20 am employed by Highmark, which is a Blue Cross
21 Blue Shield Association company. There are two
22 conflicts of interest. One has to do with my
23 financial portfolio, in that I do have a
24 financial interest through mutual funds and
25 other agents in these companies. And the other
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1 conflict is that I am in charge of medical
2 policy for Highmark, and as such we have
3 considered ESA agents in our medical policy.

4 DR. GOODMAN: Thank you. Dr. Danis.
5 DR. DANIS: I'm Marion Danis. I am a
6 physician and I run the ethics consultation
7 service at the clinical center at the National
8 Institutes of Health, and head our section on
9 ethics and health policy in the Department of
10 Bioethics in the clinical center. I have no
11 conflicts.

12 DR. GOODMAN: Thank you. Dr. Levine.
13 DR. LEVINE: My name is Susan Levine.
14 I am the vice president of health technology
15 research and consulting at Hayes, Incorporated.
16 Hayes is a company whose core business is
17 health technology assessment, and I have no
18 conflicts of interest to report.

19 DR. GOODMAN: Thank you. Dr. Pauker.
20 DR. PAUKER: I'm Stephen Pauker, with
21 Tufts University, am a professor of medicine
22 there and a cardiologist there. I'm in a group
23 called clinical decision-making, which seeks to
24 make optimized choices, a program for patients
25 and policies. I do have a conflict of interest
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1 here. I'm a taxpayer.
2 DR. GOODMAN: We share that conflict.
3 Thank you. Dr. Pogach.
4 DR. POGACH: I'm Leonard Pogach, I'm a
5 physician at the VA New Jersey Healthcare
6 System. I'm attending this meeting today as a
7 private citizen, my opinions are mine alone and
8 do not represent the positions of the VA or any
9 other government agency, and I have no other
10 conflicts.

11 DR. GOODMAN: Thank you. Dr. Puklin.
12 DR. PUKLIN: I'm Jim Puklin. I am a
13 professor of ophthalmology in the Department of
14 Ophthalmology at the Kresge Eye Institute at
15 Wayne State University, and I am chairman of
16 the university-wide human investigation

17 committee and oversee all of their research
18 projects at the university. I have no conflict
19 of interest.

20 DR. GOODMAN: Thank you. Dr.
21 Steinbrook.

22 DR. STEINBROOK: I'm Dr. Robert
23 Steinbrook, I'm an internist and on adjunct
24 faculty at Dartmouth Medical School. I have no
25 conflict.

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1 DR. GOODMAN: Thank you. And our
2 industry representative, Dr. Perfetto.

3 DR. PERFETTO: I'm Dr. Eleanor
4 Perfetto, with Pfizer, I don't have any
5 conflicts of interest, and I do represent the
6 industry on the panel.

7 DR. GOODMAN: Thank you. And starting
8 with our guest panel members, Dr. Agarwal.

9 DR. AGARWAL: My name is Rajiv
10 Agarwal, I'm a practicing nephrologist at
11 Indiana University, a professor of medicine,
12 and a staff physician at the VA Medical Center
13 in Indianapolis. I serve on the steering
14 company for a clinical trial that's sponsored
15 by Amgen, and I've consulted once for Hematide,
16 which is an Affymax product. For these
17 consultations I have been paid but I have not
18 received any speaking fees or recent grants. I
19 have received funding from NIH and VA Medical
20 Review for related studies.

21 DR. GOODMAN: Thank you. Dr. Coyne.

22 DR. COYNE: I'm Dr. Daniel Coyne, I'm
23 at Washington University, St. Louis, where I'm
24 a professor of medicine in the renal division.
25 I own approximately \$2,000 worth of Merck

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1 stock, and in the past I've been a consultant
2 for Amgen and for Roche, and I also received
3 speaking fees from Amgen, Roche and Merck in
4 the past, and have participated in research
5 studies funded by Affymax, Ortho Biotech,
6 Amgen, Merck and Roche.

7 DR. GOODMAN: Thank you. Dr. Messana.

8 DR. MESSANA: I'm Joe Messana, I'm an
9 associate professor of nephrology at the
10 University of Michigan, I'm a clinical
11 nephrologist. And a potential conflict of
12 interest for the purpose of this committee
13 includes salary support through Kidney
14 Epidemiology and Cost Center from CMS in
15 support of development of the prospective
16 payment system that's under rulemaking right
17 now. I'm also on the board of directors and
18 medical director of home dialysis for a limited

19 liability corporation, Michigan Dialysis
20 Services, that provides dialysis care, and
21 insofar as ESAs are a major contributor to the
22 cost of providing dialysis, that's a potential
23 conflict.

24 DR. GOODMAN: Thank you very much.

25 Now we will proceed to the CMS presentation and
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1 voting questions.

2 MS. CICCANTI: My name is Maria
3 Ciccanti, I would like to welcome everyone and
4 thank you for attending. I will read the
5 questions to the panel aloud for the record.
6 Later today, as you know, the panel will render
7 their votes on these questions.
8 First let me start by reading the
9 names of the CMS coverage and analysis group
10 and the team members. First is Dr. Louis
11 Jacques, sitting here at the front table, he is
12 our group director. James Rollins, Dr. Rollins
13 is sitting in the front row. Dr. Elizabeth
14 Koller over here to my left, and Kimberly Long,
15 my co-analyst, over there in the front.
16 CMS has called this meeting of the
17 panel to review the available evidence on the
18 use of erythropoiesis stimulating agents,
19 hereafter referred to as ESAs, to manage anemia
20 in patients who have chronic kidney disease,
21 hereafter referred to as CKD.
22 Question number one: How confident
23 are you that there is sufficient evidence to
24 determine whether using a medical intervention,
25 for example blood transfusion, iron therapy or

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1 ESAs, to maintain or raise the hemoglobin or
2 hematocrit levels of anemic CKD patients
3 affects each of the health outcomes below?
4 Exercise or activity tolerance;
5 Vascular events;
6 Patient-perceived quality of life; and
7 Survival.

8 Question number two: For any health
9 outcome listed in question one for which the
10 panel indicates at least intermediate
11 confidence in the sufficiency of evidence, how
12 confident are you that maintaining or raising
13 hemoglobin or hematocrit of anemic CKD patients
14 improves each such health outcome?
15 Intermediate confidence is defined as a mean
16 score greater or equal to 2.5.
17 For any health outcome addressed in
18 question two for which the panel indicates at
19 least intermediate confidence, how confident
20 are you that there is sufficient evidence to

21 determine whether the use of ESAs to maintain
22 or raise hemoglobin or hematocrit levels of CKD
23 patients improves each such health outcome?

24 Question 3b: For any health outcome
25 addressed in question 3a for which the panel

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1 indicates at least an intermediate confidence,
2 how confident are you that the use of ESAs to
3 maintain or raise hemoglobin or hematocrit
4 levels of CKD patients improved each such
5 health outcome?

6 4a: How confident are you that there
7 is sufficient evidence to determine whether the
8 use of ESAs to maintain or raise hemoglobin or
9 hematocrit levels of anemic CKD patients
10 worsens any health outcomes listed in question
11 one?

12 4b: For any health outcome addressed
13 in question 4a for which the panel indicates at
14 least intermediate confidence, how confident
15 are you that the use of ESAs to maintain or
16 raise hemoglobin or hematocrit levels of CKD
17 patients worsens each such health outcome?

18 Question number five: Please discuss
19 any impact of the following factors on the
20 conclusions reached above:

21 a: Whether the CKD patient is
22 undergoing chronic kidney dialysis or is
23 predialysis status.

24 b: Whether the CKD patient has
25 pretreatment baseline hemoglobin levels as

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1 follows: Less than seven grams per deciliter;
2 greater than seven grams per deciliter to less
3 than nine grams per deciliter; greater than or
4 equal to nine grams per deciliter to less than
5 12 grams per deciliter; or greater than or
6 equal to 12 grams per deciliter.

7 5c: Whether an appropriate target
8 hemoglobin or hematocrit level has been set for
9 the CKD patient.

10 5d: Whether the ESA dosing strategy
11 has been implemented to minimize the rapidity
12 of hemoglobin or hematocrit rise and/or
13 oscillations in their levels.

14 5e: Whether the CKD patient has
15 demonstrated blunted or nonresponse to
16 interventions to raise hemoglobin or
17 hematocrit.

18 5f: Whether the CKD patient has been
19 evaluated to determine the etiology or cause of
20 the anemia.

21 5g: Whether the CKD patient
22 demonstrates cardiac, cerebral or other

23 vascular comorbidities.

24 5h: Other.

25 Number six: What clinical trial

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1 designs would be most desirable to fill in any
2 identified evidence gaps?

3 That's it on the questions, and now I

4 turn this over to Dr. Koller.

5 DR. GOODMAN: Thank you. Dr. Koller.

6 DR. KOLLER: Hello, my name is

7 Dr. Elizabeth Koller and I will be making the

8 introductory presentation for CMS. Because

9 time is limited I ask that you hold questions

10 until later.

11 I will start with some historical

12 background and then move on to an overview of

13 today's data. The coverage of renal disease

14 and erythropoietic stimulating agents, or ESAs,

15 occupies a somewhat unique position in the

16 Medicare program. Patients of all ages with

17 chronic end stage renal disease requiring

18 dialysis were added to the Medicare population

19 by statute in 1972. Many services and

20 supplies, including dialysis itself, blood

21 transfusions and drugs associated with dialysis

22 were covered. ESAs were covered as part B

23 prescription drugs. Within one year of FDA

24 approval of erythropoietin, EPO, the majority

25 of Medicare patients on dialysis were using

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1 this replacement hormone.

2 Currently Medicare has a national

3 coverage determination for the use of ESA in

4 the setting of cancer but it does not have an

5 NCD for ESA use by Medicare beneficiaries with

6 renal disease in the predialysis stages or in

7 more advanced dialysis requiring, or, you know,

8 in the more advanced dialysis requiring stage.

9 CMS does have a claims processing

10 mechanism for ESAs which applies to this class

11 of drugs when provided under 1881(b) of the

12 Social Security Act, but not to ESAs provided

13 incident to physician service. This mechanism

14 limits payment for billing claims to hemoglobin

15 levels in excess of 13 grams per deciliter, and

16 for billing claims with high doses of ESAs that

17 are presumed to be erroneous.

18 With that brief historical

19 introduction, we will now shift gears.

20 The presence of anemia in renal

21 disease has long been recognized. Although the

22 available data are not directly comparable,

23 there does appear to be a temporal change in

24 the severity of anemia. In the late 1980s,

25 approximately 75 percent of dialysis patients

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1 had hematocrit values less than 30 percent.
2 Indeed, many had values less than 25 percent,
3 as shown here. By contrast, currently
4 approximately 50 percent of incidental dialysis
5 patients have hemoglobin values less than ten
6 grams per deciliter, or the approximate
7 hematocrit equivalent of 30 percent. This may
8 reflect changes in the patient population
9 composition or management.

10 What then are the causes of anemia in
11 renal disease? The list here is by no means
12 exhaustive. The major cause is the toxins from
13 uremia which suppress marrow production of red
14 blood cells and attenuates the lifespan of any
15 erythrocytes that are produced. There are
16 blood losses that are associated with the
17 hemodialysis procedure itself. Many patients
18 are also malnourished and lack nutritional
19 elements such as iron, which facilitate or are
20 required for hematopoiesis. Medications such
21 as phosphate binders can have toxic effects.
22 There can also be decreases in the endogenous
23 production of the hormone erythropoietin, or
24 EPO, which is primarily being reduced. In
25 addition, there may be resistance to EPO,

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1 whether it's produced endogenously by the body
2 or exogenously from outside sources, in other
3 words, there's poor dose response. Causes
4 include infection and inflammation, which occur
5 not infrequently in the dialysis and/or
6 diabetes populations.

7 Of note, anemia of chronic disease is
8 a comorbid condition that can occur in renal
9 patients but it is not directly due to the
10 renal condition. Like the phenomenon euthyroid
11 sick syndrome, the resolution depends upon the
12 recognition of its presence and correction of
13 the underlying conditions. More rarely, anemia
14 can result from poor marrow reserve or marrow
15 fibrosis. These nonrenal causes are generally
16 limited to geriatric patients but can be a
17 diagnostic confounder.

18 Well, how does anemia, how does renal
19 disease and its severity relate to anemia? The
20 longitudinal data are limited and the
21 cross-sectional data can be misleading. This
22 longitudinal study demonstrates that anemia can
23 potentially be attributed to renal dysfunction
24 only when the creatinine clearance is less than
25 30, or past 40 milliliters per minute.

00030

1 Hematocrit levels decline
2 precipitously just before incident dialysis,
3 and rebound partially after the initiation of
4 dialysis with its removal of uremic toxins. By
5 contrast, EPO levels rise in response to the
6 hematocrit nadir and initially decline as the
7 hematocrit levels rebound with dialysis, so in
8 other words, they work in concert. With
9 continued destruction of renal tissue, the
10 capacity for the diseased kidney to produce EPO
11 subsequently declines after months of dialysis.
12 In contrast to the predialysis patient in whom
13 EPO levels respond positively to hematocrit
14 declines from uremic toxins, the dialysis
15 patient experiences loss of EPO production
16 sites, resulting in permanent or near permanent
17 loss of the hormone and its stimulatory
18 effects, thus contributing to anemia.
19 Well, how is anemia due to renal
20 disease itself treated? The classic treatment
21 has been transfusions. There have been
22 attempts to use androgens. Because of excess
23 cell turnover and nutritional deficiencies, it
24 is important to supply nutrients such as iron
25 and folate. In patients who are EPO deficient,

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1 there is a role for physiologic replacement of
2 the absent hormone.
3 A recombinant version of the EPO
4 hormone molecule was approved in 1989 for the
5 management of anemia and the reduction of
6 transfusion in renal patients. We, however,
7 have been unable to locate primary publications
8 for several of those studies.
9 A modified erythropoietin, or with a
10 longer half life, darbepoetin was labeled for
11 the increase of hemoglobin levels. There have
12 been other modifications in the erythropoietin
13 molecule or its incipients, as well as the
14 development of other molecules that stimulate
15 the EPO receptor.
16 Perhaps, however, the criteria for
17 anemia treatment should be examined. In other
18 words, when should we treat and why?
19 It has been thought that mortality was
20 greater in severely anemic patients. Data from
21 the U.S. Renal Data System, USRDS would seem to
22 support this. By corollary, it was believed
23 that these outcomes could be reversed by the
24 amelioration of the anemic state, but these
25 data have limitations. They are not natural

00032

1 history data. Hematocrit entry to the USRDS
2 database depends upon provider input, primarily

3 by an ESA billing claim. In addition, these
4 observational data did not consider the impact
5 of ESAs and other anemia management
6 interventions.

7 Well, let us more carefully review the
8 physiologic role of erythropoietin. Since
9 glycoprotein is normally present in the blood
10 at levels of approximately six to 32 units per
11 liter. Anemia and/or hypoxia triggers a series
12 of changes in EPO production. EPO itself
13 activates a number of pathways, red blood cell
14 production in the marrow, improvements in red
15 blood cell survival, angiogenesis, and possibly
16 proliferative effects on the marrow and tissues
17 elsewhere in the body. EPO does this by
18 binding with its classic receptor on precursor
19 cells in the marrow, and possibly non-classic
20 receptors.

21 Well, how does EPO, endogenous EPO
22 differ from exogenous ESAs? In these graphs
23 the red lines denote the upper boundaries for
24 physiologic levels. Endogenous ESAs, even when
25 given in low doses, result in supraphysiologic

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1 levels of the hormone for extended time
2 periods. This supraphysiologic exposure is
3 even greater at higher doses. This effect is
4 present with subcutaneous administration but is
5 even more prominent with intravenous
6 administration.

7 How, has ESA use changed since its
8 introduction? Use is greater in all patient
9 populations. Use is greater in less anemic
10 patients as demonstrated by the right axis.
11 The doses are higher, as shown here.
12 Initially it was hoped that ESAs would
13 reverse or ameliorate many of the problems
14 experienced by the predialysis and dialysis
15 patient populations, problems that were
16 attributed to anemia. There was a plethora of
17 exploratory research and subsequent
18 publications. Many of these studies, however,
19 were not structured to definitively answer some
20 of the fundamental questions about renal
21 disease biology and patient management. The
22 majority of the studies compared different
23 ESAs, different routes of administration, and
24 different dosing intervals. Many of the
25 subsequent studies were not randomized, were

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1 too small or too short for hard endpoints.
2 They did not exclude other causes of anemia,
3 they lacked validated thresholds or algorithms
4 for transfusion use. They included less anemic

5 patients. They did not stratify by drug naive
6 levels, and there was no noted dose titration.
7 For example, the pivotal studies for
8 darbepoetin were active control equivalence
9 studies. The U.S. study was relatively short,
10 at 28 weeks. The use of non-naive patient
11 populations limited the likelihood that a
12 negative outcome could be detected. In
13 addition, outcomes that depend on the duration
14 of ESA exposure, whether they be positive or
15 negative, would not be detected.

16 A few studies did try to examine the
17 effect of ESAs on exercise and intermediate
18 surrogates for cardiac function. We identified
19 eight randomized cardiac studies. Many of
20 these studies were open labeled and they
21 permitted ESA dosing without limits. And as
22 you can see here, the results here were quite
23 variable.

24 We identified six randomized exercise
25 studies. The results of these small studies
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1 were also mixed. Curiously, there was a
2 non-ESA study assessing exercise training in
3 renal patients that demonstrated positive
4 benefits, but these did not seem to translate
5 into an improvement in quality of life.
6 Currently, concurrently with these
7 studies was the emergence of some negative
8 safety signals from observational studies. In
9 the first study by the CHOIR group, low initial
10 hemoglobin values coupled with high EPO doses
11 were correlated with higher mortality rates in
12 dialysis patients 12 months later.
13 In another study also using the USRDS
14 dialysis but employing different methodology,
15 the authors identified a J-shaped curve
16 outlined here in the yellow boxes. This curve
17 showed increased mortality at both low and high
18 hematocrit levels. They also noted that for a
19 given hematocrit dose, mortality increased
20 along with an increased EPO dose.
21 Concerns about these types of signals
22 prompted additional studies and a reassessment
23 of the relative benefits of anemia intervention
24 and the types of intervention in various renal
25 patient populations. I will briefly review

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1 four of the longer-term studies that were
2 structured to assess survival in cardiovascular
3 events, the Normalization of Hematocrit Trial,
4 the CREATE study, the CHOIR study, and the
5 TREAT study.
6 These studies are larger than prior

7 studies and have hard endpoints. Three of the
8 four were open labeled. Three used
9 erythropoietin. All applied a hemoglobin
10 target. The ESA dose could be adjusted to
11 reach the hemoglobin goal. Three of the
12 studies were conducted in predialysis patients.
13 Other causes of anemia were not rigorously
14 excluded. Some patients with relatively mild
15 anemia were enrolled and patients were not
16 stratified by ESA-free hemoglobin levels.
17 Analysis did not initially include a
18 dose response as a variable, but there was a
19 post hoc analysis of the NHCT that reported
20 that mortality increased with decreased ESA
21 responsiveness. The three studies which
22 included withdrawal information had rates of
23 withdrawal and/or an entity termed early
24 treatment termination of 20 to 38 percent.
25 Three of the studies were stopped early. This

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1 early stoppage had indications for the
2 statistical significance of some findings; in
3 other words, they did not reach statistical
4 significance.
5 All of the studies show trends towards
6 or frank statistical significance for increased
7 cardiovascular events and/or decreased survival
8 in favor of a lower hemoglobin target rate. In
9 the TREAT study the cardiovascular findings
10 were less prominent for strokes. Higher
11 hemoglobin targets did not improve left
12 ventricular mass in the CREATE study. Changes
13 in the CREATE study were not actually sustained
14 after the first year. And quality of life was
15 not substantially improved in either the CHOIR
16 or TREAT studies. Finally, there was a cancer
17 signal in the TREAT study.
18 With that brief introduction, we will
19 hear additional data on transfusion, ESA use,
20 and the large clinical trials. These will be
21 presented by Drs. Holmberg, MaCurdy and Singh.
22 Thank you.

23 DR. GOODMAN: Thank you very much, Dr.
24 Koller, and Ms. Ciccanti before that. Next
25 we're going to hear from Thomas MaCurdy, the

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1 director of Acumen. Dr. MaCurdy, and Dr.
2 MaCurdy, you've got a max of 20 or 25 minutes,
3 I understand.
4 DR. MACURDY: Good morning. My name
5 is Tom MaCurdy, and I'm a research associate at
6 Acumen, which is one of the centers included in
7 AHRQ's DEcIDE network. What I want to talk to
8 you about today is to just give you a lay of

9 the land of how ESAs are used by various groups
10 of the Medicare population, give you an idea of
11 what the trends have been on a monthly basis
12 essentially. I would note that this work is
13 supported by AHRQ and in fact we are here
14 representing AHRQ as part of the contract with
15 the AHRQ DEcIDE network as a research facility.
16 This simply lists individuals who
17 worked on the project, and let me just note
18 once again that none of these individuals have
19 a conflict of interest. What I'm going to
20 cover today is to give you a presentation, I
21 will give you some profiles showing how the use
22 of ESA in the Medicare population has changed
23 over time, and essentially I'm going to look
24 starting in the middle of 2006 to the current
25 time, and I thought it would be good to give

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1 you some sense of an overview of what practice
2 and policy events have come along that might,
3 one might infer have a potential impact on ESA
4 use. At the very end of the presentation what
5 I'll do is take the timing of these events and
6 map them to the various trends that we've seen
7 so you can see how they might relate to one
8 another.
9 The first one here in April '06, and
10 luckily Dr. Koller just described the changes
11 in payment policy and I'm just going to go
12 through those fairly briefly. In April of '06
13 there was an implementation of policy in EMP,
14 which is the ESA claims monitoring policy. In
15 November 2006 there was the publication of two
16 prominent studies, the CREATE and the CHOIR
17 study. In January 2008 there was a
18 modification of the EMT to further restrict
19 payment or change in the payment rules, as was
20 nicely described to you earlier.
21 One of the groups we're going to be
22 talking about is those who have cancer. These
23 are the three prominent, or four prominent
24 events that we'll keep in mind when we do the
25 mapping of the profiles of use. The first in

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1 September of 2005, is the BEST study. April
2 2007 is the cancer national coverage
3 determination, which was a particular change in
4 the payment policy by CMS for those individuals
5 using ESA with cancer. The posting of that
6 policy, the final policy was done in July of
7 2007, and the full implementation as far as the
8 effect on claims was done in April 2008.
9 This is an outline slide that I'm
10 going to come back to. You will see that each

11 time I change topics, you can keep track of
12 where I am in the presentation, and I can as
13 well. What I want to do here is first off
14 cover utilization of ESA in Medicare's kidney
15 disease population, then I want to talk about
16 the use of ESA in Medicare's cancer population
17 related to kidney disease, and then we'll talk
18 about the role of intermittent kidney disease
19 and the use of ESAs, and finally we'll come
20 back, as I described earlier, relating the
21 timing of the practice and policy events to
22 potential impact on ESA use.

23 The first topic is utilization of
24 ESAs. First of all, I will give you an
25 overview of the size of the predialysis and

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1 dialysis patients in Medicare, and then we'll
2 take a look at the trends of ESA use in those
3 populations.
4 Just so that everybody is on the same
5 page, this shows the size of the
6 fee-for-service Medicare population. The top
7 line is all Medicare beneficiaries, the second
8 line down is fee-for-service beneficiaries, the
9 line below that is the fee-for-service
10 beneficiaries enrolled in parts A and B. The
11 individuals that form the basic core are those
12 who are enrolled in A and B in the current
13 month, the previous month and the future month.
14 So if you're in that, then you're in our sample
15 and that's, everything I will be talking about
16 through the rates will be based on that group.
17 Okay. I want to stop here and spend
18 just a little time on how we define various
19 kidney disease status. And so when I talk
20 about individuals being classified by a kidney
21 disease status, this is the slide I will be
22 referring to. I want to start at the bottom
23 rather than the top of this slide, because I
24 think it's easier to start that way to give a
25 fairly clean definition.

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1 What do we mean when somebody's on
2 dialysis? What we mean by somebody being on
3 dialysis in the current month, it means that we
4 see procedure codes indicating that they did
5 receive dialysis in the previous month, the
6 current month and the future month, assuming
7 they're alive and they didn't receive a
8 transplant in the future month. So if we see
9 that, they're on dialysis. If they're not on
10 dialysis, if we see individuals with diagnosis
11 codes 585.1 through 585.6 in two or three
12 months, including the previous month, current

13 month and previous month, then we designate
14 them as being on predialysis in the current
15 month. Once again, two out of the three
16 months.

17 If they're not on predialysis and we
18 observe individuals to have a 585 diagnosis
19 code or 285.21 diagnosis code, and the 285.21
20 diagnosis code is anemia with chronic kidney
21 disease, you'll see it's a prominent code that
22 shows up, then the individual is designated as
23 having intermittent kidney disease.
24 So those are our definitions, if they
25 don't meet any of those criteria, they are then

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1 classified as beneficiaries without kidney
2 disease, and I will use that definition
3 throughout.
4 This shows the size of the fee for
5 service Medicare population by kidney disease
6 status that I just described. This is done
7 monthly. Let me note in the classifications I
8 just described, those classifications are
9 mutually exclusive and updated month by month,
10 so an individual can switch from one month to
11 another, that's important, but in a particular
12 month they are in one of the classifications.
13 Just for reference, the very top line,
14 the scale for it is on the far right-hand side,
15 that's a very large group of Medicare
16 beneficiaries without kidney disease. You will
17 see that the predialysis group is the one far
18 to this side and it is just below 300,000 per
19 month to almost reaching 500,000 per month.
20 The dialysis group is relatively stable at
21 about, approximately 250,000 per month, and
22 then the intermittent kidney disease population
23 starts at about 200,000 per month and grows
24 almost to about 300,000 per month.
25 This is the number of beneficiaries by

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1 stage of kidney disease, the dialysis group to
2 the far right. Anyone classified as Stage I,
3 II, III or IV are the predialysis group
4 typically. And that shows how it started at
5 the beginning of our cycle period, and ends in
6 2008. One thing I should note on the
7 predialysis definition is there may be many of
8 you that wonder why our numbers look lower than
9 you could get from the Renal Dialysis System.
10 If we expanded our window from a three-month
11 window to a six-month window, we would increase
12 the number of individuals classified as
13 predialysis by a factor of three, so instead of
14 having something like 600,000 in 2007 to 2008

15 we would have something on the order of just
16 under two million, so that gives you an idea of
17 how temporary the diagnosis may be.
18 This shows the rate of ESA use by
19 kidney disease status. You see for those
20 individuals who are on dialysis in the top
21 line, it's almost 90 percent receiving ESAs on
22 a monthly basis, so it's very common for them.
23 If you look at the predialysis group they
24 start, about 25 percent are on, are receiving
25 ESAs by month, and that drops down to about 20

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1 percent. If you look at those with the
2 intermittent kidney disease classification it
3 starts a little above ten percent and falls to
4 just a little above five percent. And the
5 blue, the blue row at the very bottom is less
6 than one percent, but let me emphasize, it's
7 not a very large base, so we're going to return
8 to that group later on.

9 This shows the rate of ESA use by
10 chronic kidney disease stage. Let me just
11 emphasize, by chronic kidney disease I mean
12 dialysis and predialysis groups together, and
13 we use that term fairly commonly. It means not
14 intermittent or those who show no kidney
15 disease. And that shows what the rate of ESA
16 use is by these classifications and how it's
17 changed from the very beginning of our period,
18 mid 2006, to 2009.

19 To give you an idea of number of
20 individuals using ESA, this shows the size of
21 the ESA user population by kidney disease
22 status. The largest group, not surprisingly
23 given their high rate of use, is the
24 individuals on dialysis. They start just
25 below, you know, in the order of about 225,000

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1 and rise slightly above that but not much. The
2 next largest group in the middle of 2006 were
3 those individuals who had no kidney, classified
4 as having no kidney disease, but you will see
5 that they fall fairly rapidly over this period,
6 they start around 125,000 and fall to below
7 50,000 by the end of the period. The
8 predialysis group slightly grows from about
9 75,000 up to about 80,000, a very slight
10 growth. And you can see that the intermittent
11 group, the group that we're classifying as
12 intermittent kidney disease is low and is
13 relatively stable.

14 This figure essentially shows what the
15 share of ESA users without chronic kidney
16 disease or reporting intermittent kidney

17 disease, and let me just be very clear. If you
18 take the ESA user population and we remove
19 those individuals who are classified as either
20 in the dialysis group or the predialysis group,
21 then we ask what share of that remainder report
22 intermittent kidney disease, that's what the
23 share is that you see here, and it starts just
24 below 20 percent and then it goes up to 30
25 percent. So of those individuals who are not

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1 classified with chronic kidney disease, you
2 have a growing share that are reporting
3 intermittent kidney disease.
4 The last, just for reference because
5 we thought it was an important one to list,
6 that orange line at the very bottom are
7 individuals who are reporting anemia or
8 receiving ESAs but have no 585 codes reported
9 at all. This is the 285.21 code that comes in,
10 and it's not uncommon for a Medicare
11 beneficiary to be receiving ESAs with that code
12 used for classification.
13 Okay, so what is our summary to this
14 point? The rates of ESA use declined about
15 seven percentage points for the predialysis and
16 the intermediate kidney disease groups, but
17 remained pretty stable in the dialysis group.
18 There's a change in ESA composition of
19 users over time. The dialysis group grew from
20 about 51 percent of ESA users to 65 percent of
21 the population by the middle of 2009, the
22 predialysis group grew from 15 percent to 22
23 percent, and the intermittent kidney disease
24 group fell from about six percent to four
25 percent, so it remained fairly stable.

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1 Now I mentioned to you that that group
2 that had the small rate of one percent was a
3 large group, and in fact benes without kidney
4 disease, there were about 145,000 ESA users in
5 June of 2006, and it's about 50,000 ESA users
6 in September 2009. So it's a large number of
7 individuals, even though a small rate.
8 Three-quarters of these ESA users have cancer.
9 So, we want to take a look and give
10 you an idea of what ESA use has been in the
11 Medicare cancer population related to kidney
12 disease presentation I did before, size of the
13 populations and look at trends in use. We use
14 the same classification we had before, we
15 divide the population into the four groups.
16 All these individuals have cancer, so there's a
17 cancer-only group who do not have any kind of
18 evidence of kidney disease. There's the cancer

19 and intermittent kidney disease group, defined
20 as we did before, cancer and predialysis, and
21 cancer and dialysis, and once again, these
22 groups are mutually exclusive given a
23 particular month.

24 This shows the size of the cancer
25 populations by kidney disease status. Once

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1 again, the top line is just given there for
2 your reference, it's scaled to the right and
3 there are a lot of individuals, of course, who
4 have cancer but no evidence of chronic, of
5 kidney disease. If you take a look at the red
6 line, the red line shows how much the
7 population of cancer, of those individuals who
8 have cancer and predialysis over time, and it
9 starts at about 30,000 and goes to about
10 60,000, measured on a monthly basis.
11 Intermittent kidney disease starts just below
12 30,000 and rises to about 30,000. And those on
13 dialysis are the smallest group here, so it's
14 just above 10,000 and remains relatively
15 stable.

16 This shows the rate of ESA use in
17 those populations. Once again, not
18 surprisingly, the individuals who have cancer
19 and are on dialysis, it looks like those
20 individuals that are on dialysis, so their
21 rates of use are about 90 percent. The rates
22 of use for individuals in this classification
23 that have, that are in predialysis starts at
24 just about 35 percent and falls to about 30
25 percent as a rate. And intermittent starts at

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1 about 30 percent and falls to just below 20
2 percent. And the cancer-only group has small
3 use, it's below ten percent and remains below
4 ten percent all the way through.

5 This shows the size of the ESA user
6 population with cancer by the kidney disease
7 status. You will see that the cancer-only
8 group, once again, starts out very large in
9 terms of use and falls pretty dramatically,
10 from 100,000 down to in the range of about
11 30,000 over time. You can see that the groups
12 that have some form of kidney disease are all
13 in about the \$10,000 -- 10,000 person range.
14 I'm an economist, so sorry about that. And
15 they rise slightly, with the predialysis almost
16 hitting 20,000, and the intermittent is
17 relatively stable.

18 To give you an idea of share of cancer
19 patients on ESA by kidney disease status, it
20 gives you an idea about how much the

21 composition of the population of ESA users
22 changes. Not surprisingly, the cancer-only
23 group falls pretty dramatically. It starts out
24 at 80 percent and falls to about 50 percent.
25 The predialysis kind of grows the most rapidly,
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1 from about ten percent up to 20 percent. Those
2 on dialysis are the next, they start at about
3 ten percent and rise to about 15 percent.
4 Those on predialysis, or those with
5 intermittent kidney disease are relatively
6 stable.
7 Once again, just like we showed you
8 before, this shows you what the share of ESA
9 users are. Looking at the group that does not
10 have chronic kidney disease but once again,
11 take all individuals who have cancer, remove
12 those individuals who are either on dialysis or
13 predialysis, and then ask the question, what
14 fraction of those individuals report
15 intermittent kidney disease. You can see that
16 this is relatively, it starts at about six
17 percent and goes up to about 16 percent, so
18 this is not really a predominant reason for why
19 those individuals are on ESA. And once again,
20 just for reference, that's the 285.21 code
21 there, to show those are individuals who report
22 no 585 code.
23 So just to summarize what we know from
24 the cancer population, then, is changes in
25 rates of ESA use for cancer patients with

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1 kidney disease mirrors the changes we saw for
2 the kidney groups overall, so there's nothing
3 special about the group. The kidney disease
4 groups grew sharply as a share of the cancer
5 population using ESAs, the dialysis group grew
6 from nine percent to 20 percent, the
7 predialysis group grew from nine percent to 27
8 percent, and the intermittent group grew from
9 five percent to nine percent. So once again,
10 even though those populations were falling, the
11 group that was using ESAs and only had cancer
12 was falling more rapidly.
13 Finally, we want to take a look at the
14 role of intermittent kidney disease in the use
15 of ESAs, because that seems to be a prominent
16 group. This is the size of the ESA user
17 population without cancer, or without chronic
18 kidney disease or cancer. What's in the top
19 two lines are really there for reference, the
20 first one is the beneficiaries without chronic
21 kidney disease and their scale is off to the
22 right as a reference, or excuse me, as total

23 ESA users and their scale is off to the right
24 as reference, and then the red line is the
25 benes without chronic kidney disease. And the
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1 last one is the one I want you to focus on, the
2 lower one, which is, these are beneficiaries
3 that are not classified as having either
4 chronic disease or cancer and are on ESAs.
5 DR. GOODMAN: Dr. MaCurdy, you have
6 about five minutes.
7 DR. MACURDY: That's fine, I'm almost
8 done.
9 If I now look at that group that I
10 just classified, individuals who do not report
11 as having cancer or chronic kidney disease and
12 asks the question, what fraction of those
13 individuals who are using ESA report
14 intermittent kidney disease, you can see that
15 this share grows, 50 percent up to almost 80
16 percent, so most of those individuals were
17 reporting intermittent status. And just once
18 again for reference, the anemia chronic kidney
19 disease code is, starts at about ten percent
20 and rises to about 20 percent for this group.
21 Okay. So all I want to do at this
22 point, then, is just take the time profiles for
23 the practice and policy events that we started
24 with, and just map them to the figures you've
25 already seen, just to give you an idea of how

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1 the timing kind of goes together. This is
2 putting the, looking at the practice and policy
3 events associated with chronic kidney disease,
4 and maps it against the rates of ESA use for
5 those individuals on dialysis, predialysis and
6 the ones with intermittent, classified as
7 intermittent kidney disease.
8 One of the main payment policies took
9 place where it was the modification of the EMP
10 in January 2008, which is in the middle. Most
11 of that had to do with not, one would not
12 expect that to have an impact on incident of
13 use but kind of intensity of use. So the fact
14 that one doesn't see much shift in the profile,
15 but the claims changed a fair amount in terms
16 of how many claims were being issued. But in
17 terms of incidence of use, there's not that
18 much difference.
19 This puts the time line of the
20 practice and policy events mapped against the
21 share of cancer patients on ESA by kidney
22 disease status. You'll see first the posting
23 of the cancer NCD, the national claims coverage
24 determination, and then you can see the final

25 implementation when the claims took place. You
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1 will see that in fact there was, it started an
2 increase in the trend at the time of the
3 posting of the NCD with regard to the fraction
4 of cancer patients who were on ESAs reporting
5 both dialysis and predialysis.
6 Finally, this takes a look at the
7 individuals who were not classified as having
8 chronic kidney disease, reporting intermittent
9 kidney disease, and that does the same sort of
10 mapping, puts all these together. You'll see
11 that in fact at the time of the initial posting
12 of the proposed cancer NCD, the share of -- I
13 should just note, these two curves basically
14 show the reporting of intermittent kidney
15 disease among ESA users for those individuals
16 that have cancer, report cancer, and those who
17 do not have cancer. And you will see that
18 there is a steady upper trend for the
19 individuals who report intermittent kidney
20 disease without chronic kidney disease or
21 cancer, but it arises for -- and the purple
22 line is the individuals reporting intermittent
23 kidney disease among ESA users for individuals
24 who either have chronic kidney disease or
25 cancer, and you can see that in fact that trend

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1 starts up with the initial posting and then
2 somewhat stabilizes after the final
3 implementation of the payment rules. Thank
4 you.
5 DR. GOODMAN: Thank you, Dr. MaCurdy.
6 Before you leave the podium, Dr. MaCurdy, just
7 some summary figures, if you would. As of
8 today, or if it must be as of September 2009,
9 how many Medicare beneficiaries are on
10 dialysis? I think your last figure was about
11 264,000, which was on slide ten, but I just
12 want to make sure we have those rough numbers
13 in mind. So as of today, how many Medicare
14 beneficiaries are on dialysis, is that the
15 264,000 number there?

16 DR. MACURDY: Yes.

17 DR. GOODMAN: Okay.

18 DR. MACURDY: And that's with our
19 definition, it's really important to emphasize
20 that, because it's not using the 585 code which
21 is often done, say in the renal dialysis data
22 system. It's defined to be an individual who
23 has procedure codes indicating they did receive
24 dialysis for the prior month, the current month
25 and the future month.

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1 DR. GOODMAN: Okay, thank you. So
2 that figure as you have defined is about
3 264,000.
4 DR. MACURDY: Right.
5 DR. GOODMAN: And the percentage of
6 those 264,000 who were on ESAs, was that 89
7 percent?
8 DR. MACURDY: That's correct.
9 DR. GOODMAN: So 89 percent of the
10 264,000 are on ESAs.
11 DR. MACURDY: Yes.
12 DR. GOODMAN: Now, for Stages I
13 through IV, the total number there is something
14 bigger, and I suppose we can do the math, but
15 what is that, about?
16 DR. MACURDY: Well, one has to be
17 careful with these, because these are not
18 mutually exclusive.
19 DR. GOODMAN: Well, here's what I
20 want. How many people today in your estimation
21 who are in any of the Stages I through IV are
22 there, roughly?
23 DR. MACURDY: It would be the red line
24 against the population, so it starts at about,
25 just about 50,000 and grows to about 75,000.

00058

1 DR. GOODMAN: And those are the number
2 of people in Stages I through IV who are on
3 ESAs.
4 DR. MACURDY: That's correct.
5 DR. GOODMAN: So that number, what is
6 it today?
7 DR. MACURDY: Oh, today, it's about
8 80,000.
9 DR. GOODMAN: About 80,000. So 80,000
10 people Stages I through IV are on ESAs,
11 Medicare beneficiaries, and then those who are
12 on dialysis that number 264,000, 89 percent of
13 those are on ESAs?
14 DR. MACURDY: Yes, this would give the
15 count here.
16 DR. GOODMAN: Thank you for that, and
17 thank you for very helpful comments and
18 analysis. Thank you, sir.
19 Next up is Dr. Jerry Holmberg, senior
20 advisor for Blood Safety, executive secretary
21 of the Advisory Committee for Blood Safety and
22 Availability, from the Department of Health and
23 Human Services. Welcome, Dr. Holmberg.
24 DR. HOLMBERG: Thank you, and thank
25 the panel and organizers for inviting me to

00059

1 present today. I will be looking at the supply
2 status, risk, and guidelines for blood

3 transfusion, and my outline of my presentation
4 is primarily the status of the blood supply,
5 the current risk of blood, activities to
6 monitor adverse events, and transfusion
7 practice patterns and guidelines.
8 As you can see, on March 5th when I
9 prepared these slides for CMS, and by the way,
10 panel, I don't know if I have enough time, so I
11 will be going through these slides very
12 rapidly, and you I believe have had a
13 pre-meeting copy of that, so there will be some
14 slides that I will omit.

15 DR. GOODMAN: Rather than going
16 through them rapidly, yes, do hit the high
17 points, thank you.

18 DR. HOLMBERG: We do have a system
19 within the HHS called our blood availability
20 and safety information system, and based on
21 this in collaboration with the blood centers
22 across the United States, we are able to
23 determine the days of supply and an estimate of
24 how much blood is available of each blood type
25 within the United States. You can see on the,
00060

1 in the yellow block there, those are blood
2 centers in which there are days of supply, and
3 as far as the estimated hospital, we estimate
4 that there is approximately six days of supply
5 within the hospitals. As a total of blood
6 available, it would be 661,000 units of blood
7 available on March 5th. As you can see in our
8 system, this is the hospital reporting where we
9 have some sentinel hospitals and the average is
10 about five days of supply or a little bit
11 better than five-day supply, pushing six days
12 on some days of the week.

13 We also collect a lot of data, the
14 blood collection and utilization survey data,
15 and this is available on the HHS website with
16 the link down below.
17 I do want to point out that the NBCUS
18 does also capture the cost of blood throughout
19 the United States, and the average cost of red
20 cells is about \$214, this is the cost to the
21 hospital. Of course in patients, this would be
22 grouped together with the DRG under the HOPPS
23 reimbursement. In 2006, this was \$163.
24 There are over 30 million units of
25 blood products that are transfused, about 14.6

00061
1 million red cells transfused during 2006.
2 We're about ready to release our 2008 data very
3 soon, by this summer we will have that
4 information out.

5 I just want to show you also the
6 differences between the collection and the
7 utilization. You can see that the amount of
8 blood that was collected was approximately 1.6
9 units -- I'm sorry, 14.6 million units of
10 blood, and you can see the amount transfused
11 there, and there is a gap of about 1.3 surplus
12 of blood throughout the year. We only lost
13 150,000 units of blood to testing. This would
14 be infectious disease testing and also donor
15 screening testing.

16 This is a very important slide to look
17 at. The top line is actually the collections
18 based on an age population of 18 to 64, which
19 we have about 84 per thousand. And then in the
20 transfusion, 2006 is 48.9, and this is 48.9 per
21 thousand recipients. What I've done is
22 actually compared this across the world really,
23 and I just want to show five countries that I
24 do have significant data and references for.

25 And you can see that in 2001 the U.S. was 48,
00062

1 and 48.9 in 2006. England, which has a lot of
2 very strict guidelines, is about 45. And
3 Australia, that has very elaborate guidelines,
4 is down to 28. But Denmark, that also has
5 guidelines, but may be a little more liberal in
6 their transfusing of blood products, has a
7 transfusion per thousand population of 58.6,
8 and Sweden has 45. You can see that the
9 majority of the recipients in the developing
10 world is primarily those individuals in the
11 elderly bracket.

12 The blood is tested for quite a few
13 parameters and as you can see here, the list of
14 the various testing that takes place. HIV-1
15 and 2, HTLV I and II, map testing for
16 hepatitis C, and for HIV, West Nile, and
17 hepatitis B testing. The risk is
18 approximately, for HIV, one in two million.
19 Also for hepatitis C it's one in two million,
20 and hepatitis B is about one in 205,000 to
21 488,000. This is primarily because we have not
22 migrated to nucleic acid testing in the United
23 States.

24 Other risk factors to consider in
25 transfusion is transfusion related to acute

00063

1 lung injury. This can be due either to human
2 leukocyte antibodies or human neutrophil
3 antibodies. Also, there have been deaths
4 reported due to hemolytic transfusion
5 reactions, both ABO and non-ABO, microbial
6 infections, transfusion-associated circulatory

7 overload, graft versus host disease,
8 anaphylaxis. And although we don't have any
9 deaths reported as a result of antibodies,
10 which you all might be familiar with, because
11 the panel reactive antibodies, that's very
12 variable so it is a risk factor.
13 Here we have the FDA fatality reports
14 up through 2008. This will be put on the web
15 soon, and you can see that the majority of
16 cases in 2008 of deaths related to transfusion,
17 the majority were related to TRALI, and you can
18 see that anaphylaxis is down to three, TACO
19 three, and hemolytic transfusion reaction, ABO
20 and non-ABO are seven and ten respectively.
21 The seven microbial infections are really
22 primarily infection, microbes in the New
23 England area.
24 What we do as far as monitoring for
25 adverse events, we have just rolled out the

00064

1 hemovigilance program through the CDC national
2 health care safety network and we are looking
3 at that, this is a passive surveillance system.
4 We also have had through the AHRQ system the
5 patient safety organization AABB, the
6 professional organization does report through
7 that, and we also have the ability through FDA
8 and CMS looking at databases to look at the
9 Sentinel Initiative.
10 And finally, I just want to bring to
11 your attention that we do have the Joint
12 Commission on Blood Measurement Elements. The
13 joint commission is just rolling out, they're
14 doing pilot testing at the present time looking
15 at both blood measurement elements. One of the
16 things that was considered in those parameters
17 was to actually look at the target or the
18 trigger for transfusion and what the hemoglobin
19 level should be, but in the pilot stage that
20 was not included. So we're in hopes that later
21 on that that will be included, and I serve as a
22 panel member on the blood measurement element
23 technical panel.
24 I just want to highlight some
25 transfusion practices, and this actually comes

00065

1 from not only the American Red Cross but also
2 from Mollison's Blood Transfusion text. This
3 has been edited by Dr. Klein, of the NIH, who
4 runs the transfusion medicine department at the
5 clinical center. And I just want to say that
6 transfusion is rarely indicated when the
7 hemoglobin level is above ten, and is always
8 indicated in patients when the hemoglobin is

9 below six. The determination of transfusion
10 whose hemoglobin level is between six to ten
11 grams per deciliter should be based on any
12 ongoing indication of organ ischemia.
13 The Australians as I mentioned, with
14 their ratio being so low and their parameters
15 that they look at, you can see here that the
16 use is likely to be inappropriate when the
17 hemoglobin is greater than ten, and really it
18 may be appropriate when hemoglobin is in the
19 range of seven to ten, but the use of red cells
20 is likely appropriate when the hemoglobin is
21 less than seven.

22 This is from the British Journal of
23 Haematology in 2001, and I think this really is
24 an important point. And that is that chronic
25 anemia is better tolerated than acute anemia

00066

1 because of better oxygen delivery association,
2 and an increase in 2,3 DPG, which is
3 responsible for releasing the oxygen to the
4 tissues. This release of the oxygen causes a
5 shift in the oxygen association curve, so it's
6 much better handled in chronic anemia.

7 The reserve of oxygen carrying
8 capacity is such that cardiac output at rest
9 does not usually increase until the hemoglobin
10 concentration falls below seven grams.

11 DR. GOODMAN: About another minute,
12 Doctor.

13 DR. HOLMBERG: Okay. I just want you
14 to take a look at the guidelines established in
15 the University of Iowa, and they very clearly
16 lay out some guidelines there on renal disease
17 and you can look at that for yourself.

18 What I would like to really, in
19 closing, just for you to consider, I think that
20 one of the panel members, Dr. Steinbrook, in
21 his paper in 2007 related to unfinished
22 business, including completing and reporting on
23 better safety studies assessing the risk of ESA
24 as compared to blood transfusions,
25 understanding the relationship with

00067

1 erythropoietin dosage to hemoglobin and
2 cardiovascular risks. And also in Unger's
3 paper just this last January, Erythropoiesis
4 Stimulating Agents, Time for a Reevaluation,
5 the need to establish through randomized
6 controlled studies the optimum hemoglobin
7 target, dosing algorithm, and monitoring
8 approach for patients with anemia with chronic
9 kidney disease, and conservative hemoglobin
10 values well below 12 should be evaluated.

11 Thank you.
12 DR. GOODMAN: Thank you very much,
13 Dr. Holmberg, very helpful.
14 Next, we have and welcome Dr. Ajay
15 Singh. He is a physician and renal chief at
16 Brigham and Women's Health. He is also an
17 associate professor of medicine at Harvard
18 Medical School. Welcome, Dr. Singh.
19 DR. SINGH: Thank you. My goal this
20 morning is to discuss the use of ESAs in
21 treating anemia in non-dialysis and dialysis
22 patients. I hope to convince you that the best
23 body of evidence with respect to safety of
24 these agents are in fact the four randomized
25 controlled trials that we discussed.

00068

1 A number of you have looked at, and
2 the summary documents with respect to safety
3 from the FDA for both epoetin and darbepoetin,
4 and I think you recognize that there is limited
5 published evidence on safety in those
6 documents, and I think the RCTs now represent
7 the best evidence.
8 I will try and discuss with you the
9 fact that hemoglobin in fact now, based on this
10 evidence, is an unreliable surrogate for
11 outcomes, making the argument that in fact a
12 surrogate should not only correlate with the
13 true clinical outcome, but also fully capture
14 the net effect of the treatment on clinical
15 outcome, and I submit to you that hemoglobin
16 does not do that.
17 And third, I will discuss with you the
18 importance of shifting our focus away from
19 hemoglobin targets and more in the direction of
20 the safety of ESAs in this population.
21 Now if you look at what's going on in
22 the field, at least a bird's eye currently, we
23 now have in fact over a 7,000-patient
24 experience from randomized controlled trials in
25 both dialysis and non-dialysis CKD patients.

00069

1 They demonstrate collectively that there is
2 either no benefit, or an increased risk with
3 targeting a higher hemoglobin, but that using
4 ESAs to target a higher hemoglobin, raising
5 that hemoglobin either results in no benefit or
6 increased risk of mortality and cardiovascular
7 complications.
8 Since the launch of ESAs in 1989 there
9 have been a number of FDA actions, including
10 warnings and a black box, and now we have an
11 FDA review panel later this year, and there's
12 also a REMS strategy, a risk evaluation

13 management strategy with respect to
14 cancer-induced anemia, reflecting FDA's growing
15 concern about the safety of ESAs.
16 We have pending before us potentially
17 new guidelines from the international guideline
18 group in kidney disease, and of course, as
19 Dr. Straube mentioned, in January 2011 there
20 will be changes in the reimbursement of
21 dialysis that will potentially reflect on ESA
22 utilization.
23 Now this slide, I think, captures my
24 point about the fact that hemoglobin is not a
25 reliable surrogate. If you look at the point

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1 estimate of risk in the direction of harm from
2 the four randomized controlled studies, the
3 Normal Hematocrit study showed a 30 percent
4 increase in risk of mortality or nonfatal MIs,
5 CREATE a 22 percent increased risk, CHOIR a 34
6 percent increased risk, and TREAT a five
7 percent risk.
8 Remember, a surrogate to be reliable
9 needs to have both a correlation with outcome,
10 but also capture the effect of intervening on
11 that outcome, and this evidence in fact
12 suggests that it does not do that, and I think
13 we have to conclude that hemoglobin is really
14 not a good surrogate for outcome, and there are
15 many examples in medicine that share that
16 characteristic, HDL being one, blood pressure
17 perhaps being another.
18 There have been, has been some data
19 with respect to potential benefits of ESAs in
20 treating anemia, and these have been discussed
21 in more detail by the preceding speakers. One
22 of the benefits that I think many of us have
23 seen in some of the published literature and
24 potentially in clinical practice, is the issue
25 of reducing blood transfusions.

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1 And I think it's true that the four
2 randomized controlled studies did demonstrate
3 that there was a higher rate of blood
4 transfusions in patients randomized to the
5 lower hemoglobin arm than to the placebo arm of
6 the various trials. But I think as you go
7 through or navigate yourself through the data,
8 you will see that in fact there was no protocol
9 or algorithm for transfusion in these trials.
10 If you read the information and protocol from
11 these trials, it was unclear when investigators
12 at various sites transfused patients. There
13 was no validated hemoglobin threshold for
14 transfusion and it's unclear, and in fact the

15 preceding speaker discussed this. There's
16 guidelines saying it could be seven, it could
17 be eight, it could be nine, ten. There really
18 isn't any good sense about it and it wasn't
19 there in the trials either. And in fact, the
20 quality of data collected on who received
21 transfusions is limited, so I would argue that
22 we need to be cautious in interpreting the
23 transfusion data from these clinical trials.
24 With respect to health-related quality
25 of life or patient-reported outcomes, I think

00072

1 the general conclusion that I will share with
2 you as we march through these trials in the
3 next few slides, there was an inconsistent
4 improvement in quality of life in all of these
5 trials. In Normal Hematocrit, in fact, between
6 group differences in quality of life were not
7 reported, only improvement in quality of life
8 in one instrument as an e-mail was corrected.
9 In CREATE, as we'll discuss, it was
10 inconsistent in terms of timing and the design.
11 In CHOIR, there was no benefit from three
12 different instruments. And in TREAT there was
13 moderate benefit for one instrument and no
14 benefit for the others. The data on quality of
15 life from these trials is limited.
16 There's been no consistent benefit
17 across instruments. Mostly the data originates
18 from open label studies. The data doesn't
19 necessarily suggest sustainability over time;
20 so for example, in CREATE improvement occurred
21 in year one, but that attenuated in subsequent
22 years. In some of these trials the design
23 mitigates the significance of the
24 health-related quality of life data. Many of
25 the trials, and this was noted in the FDA

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1 review, there was selective reporting of
2 domains, and many of the instruments were not
3 in fact validated for use in patients with
4 kidney disease.
5 So let's march ourselves through the
6 evidence. This has already been discussed and
7 alluded to by Dr. Koller, but I will make some
8 preliminary comments on these studies. Four
9 randomized controlled studies. 7,000-patient
10 data experience covering the gamut of kidney
11 disease. Normal Hematocrit, symptomatic
12 dialysis patients, where the patient population
13 reflected the analyzed mortality of the
14 dialysis population. Three studies in
15 non-dialysis chronic kidney disease patients,
16 CREATE, CHOIR and TREAT.

17 What's remarkable about these studies,
18 the first three studies, Normal Hematocrit,
19 CREATE and CHOIR, were studies that tested drug
20 versus drug in both arms. In TREAT, the
21 remarkable thing about TREAT was 20 years after
22 the launching of this drug, we have a
23 placebo-controlled trial which tested drug
24 versus no drug.
25 In the Normal Hematocrit study, the

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1 hemoglobin threshold for the low arm was nine
2 grams. It's important to remember that. A lot
3 of people have quoted ten grams but it was nine
4 grams in the low arm. CREATE was 11.6 in the
5 low arm, CHOIR, 11.3, and in TREAT, nine grams.
6 Let's look at the Normal Hematocrit
7 study. This tested the hypothesis that
8 patients with normal hemoglobin, 13 to 14, will
9 have better outcomes than patients with a lower
10 hemoglobin. 1,233 hemodialysis patients at
11 high risk for coronary disease or heart
12 failure, and the primary endpoint was death or
13 myocardial infarction. This study was
14 terminated early due to increased risk.
15 Another important point. Some of our
16 data was, the relative risk of 1.3 with a
17 nonsignificant p-value suggests that it would
18 suggest a trend. But in fact the DSIB in this
19 study, and this was noted in the New England
20 Journal, stopped the study because they were
21 concerned about safety.
22 There was also a higher rate of
23 vascular thrombosis in patients in the Normal
24 Hematocrit study and they noted a higher rate
25 of thrombotic events in general.

00075

1 Now I want to bring out two important
2 points. In Normal Hematocrit not only were we
3 testing a higher hematocrit versus a lower
4 hematocrit, but a higher exposure decremental
5 point versus a lower exposure, 460 units per
6 kilogram in the normal arm, 160 units per
7 kilogram in the low hematocrit arm. Higher
8 rate of deaths, higher rate of nonfatal MI in
9 patients who were normalized.
10 Now the next block below that, I took
11 out this data, unpublished data from the FDA
12 document that reviewed these studies. They
13 talk about the nonfatal MIs, 3.1 percent in the
14 high arm, 2.2 percent in the low arm. Look at
15 the next line. The incidence of CVA, strokes,
16 39 percent in the high arm, 29 percent in the
17 low arm. It's important to remember that,
18 because in TREAT you have higher rate of stroke

19 in patients in the active treatment arm, and it
20 was also observed in the Normal Hematocrit for
21 the dialysis population. In fact, it was also
22 observed in the Canada-Europe Study, higher
23 rate of stroke in patients randomized to the
24 higher arm.

25 There was also a higher rate of

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1 thrombotic events, 22 percent in the high arm
2 versus 18 percent in the low arm. Remember,
3 one of the common features of many of the
4 studies of using ESA is higher rate of
5 thromboembolism.
6 Let's move to the next study, the
7 CREATE study. 600 patients, 100 centers,
8 mostly European, used an agent that is not used
9 in the United States but is an analog of
10 erythropoietin or epoetin-alfa, epoetin-beta, a
11 study that was sponsored by Roche. Patients
12 were randomized, and CREATE had an interesting
13 study design and it's important to note this.
14 It was not only looking at high versus low
15 target hemoglobin, but it was early treatment
16 versus late treatment. The early treatment
17 versus late treatment is important to recognize
18 when we interpret the quality of life data for
19 the study, and I will come to that in a minute.
20 So the early treatment high target arm
21 was 13 to 15. 10.5 to 11.5 was the regular
22 treatment arm. Good separation. 13.49 grams
23 per deciliter of hemoglobin was achieved in the
24 upper arm. 11.6 grams per deciliter was the
25 achieved hemoglobin in the low hemoglobin arm.

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1 All that separation in hemoglobin, what effect
2 did we see in outcome? There did not appear to
3 be any benefit, and in fact a trend to
4 increased risk. So survival in the high arm,
5 which is in the pink curve, is worse, 22
6 percent worse with a hazard ratio in the
7 direction of harm of .78 in those individuals
8 targeted to high use of epoetin-beta dose and a
9 higher target hemoglobin. The epoetin-beta
10 dose in this study was approximately 4,000 in
11 the high arm, 2000 in the low arm.
12 Another important observation from
13 this study was the effect on renal outcomes and
14 what CREATE documented and presented in the
15 paper, there were more dialysis events in those
16 patients randomized in the high hemoglobin arm,
17 127 events versus 111 events, a hazard ratio in
18 the direction of harm of .76 with a p-value of
19 .73, so again, increased risks with targeting a
20 higher hemoglobin in patients with ESA.

21 Now what about quality of life? In
22 CREATE in the first year, quality of life did
23 improve. This is data from the use of the
24 SF-36. You see six domains reported here and
25 you can see in group one, in this green, that
00078

1 it was an improvement in quality of life across
2 the board. And in group two, remarkably there
3 was a reduction in quality of life across the
4 board. However, it's important to note because
5 of the design of CREATE, you have to be
6 cautious in interpreting the data. Patients,
7 A, knew which arm they were randomized to, so
8 this is an open label study. Second, and this
9 has been pointed out by Dr. Coyne in an
10 editorial, in the first year 98 percent of
11 patients in the high arm received injections,
12 whereas only 32 percent of patients in the low
13 arm received injections. And so if you're
14 sitting there and you're not getting
15 injections, perhaps you might think that your
16 quality of life is not going to improve.
17 Also, the low hemoglobin patients had
18 to develop worsening anemia prior to therapy
19 before they were started on therapy.
20 Furthermore, these changes attenuated over
21 time, they went away in the second year of the
22 study, so it wasn't sustainable.
23 Let's move to the third study, this is
24 the CHOIR study. 1,342 studies, randomized in
25 130 centers. It was a U.S.-only study and
00079

1 looked at the effect of epoetin-alfa in raising
2 the hemoglobin in patients to a high target of
3 13.5 grams versus a low target of 11.3 grams.
4 Median follow-up was for 16 months.
5 In these two panels, what you see on
6 the right are the epoetin doses, and on the
7 left you see the mean achieved hemoglobin. On
8 the right you see the mean weekly dose of
9 epoetin in the high arm of 11,215 patients, and
10 a mean weekly dose in the low arm of 6,276, and
11 in fact this was a skewed distribution and the
12 median doses were 11,215 and 6,270, so there
13 was a difference in the median and the mean for
14 the epoetin dose. Look at the separation.
15 12.6 achieved hemoglobin in the high arm, 11.3
16 in the low arm. And so the question was, in
17 this intervention here, high dose of ESA,
18 raising the hemoglobin to 13.5, the question
19 was, was that associated with benefit?
20 This is the composite endpoint of
21 death, nonfatal MI, CHF hospitalization and/or
22 stroke. And you see that there were 125

23 composite events for those patients randomized
24 to the high arm, versus 97 events to the low
25 arm, a hazard ratio of 1.337, so a 34 percent

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1 higher risk with a p-value of .03,
2 statistically significant. So, no evidence for
3 benefit; in fact, evidence for increased risk.
4 What explains this? The two
5 components of the primary endpoint appear to
6 explain this composite endpoint, and those two
7 were death and CHF or heart failure
8 hospitalization. Looking at the data for
9 death, you can see there were 65 deaths, and
10 there was a higher rate of death in those
11 patients randomized to the higher hemoglobin
12 arm versus the lower hemoglobin arm with a
13 hazard ratio not reaching statistical
14 significance of 1.48. Similarly for CHF
15 hospitalization, about a 40 percent increase.
16 There was not a significant increase in the
17 rate of stroke between the two arms, and not a
18 significant increase in the rate of myocardial
19 infarction in the two arms.

20 What about quality of life? In CHOIR
21 this assessment of quality of life was limited,
22 as has been pointed out, by the fact that it
23 was an open label study, and we all recognize
24 the importance of blinding in reporting patient
25 reported outcomes. Three instruments we used,

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1 LASA, KDQ and SF-36.
2 LASA is a scale, a visual scale which
3 is used mostly in cancer patients, not able to
4 be validated in kidney patients. KDQ, SF-36,
5 more validity in kidney patients, and the SF-36
6 probably has the best validity in patients with
7 kidney disease. Quality of life increased in
8 both groups, the high and the low arms, but
9 there was no statistically significant
10 difference between the two arms. And so if you
11 look at improvement, in LASA it was about 11
12 points, in SF-36 it was between nine to ten
13 points on average, with improvement in quality
14 of life in both groups, but no significant
15 difference between the two groups.
16 Was this sustained or were there
17 changes over time? These are longitudinal
18 analyses of fatigue and the next slide is of
19 vitality, and if you look at the longitudinal
20 analysis between the high group and the low
21 group, very little difference, p-value of .52.
22 If you look at vitality, very little difference
23 with a p-value of .7, really no difference over
24 time between the two arms of the study. The

25 quality of life certainly improved in both
00082

1 arms, but it didn't matter whether you were in
2 the high arm or the low arm.
3 The fourth study, the most recently
4 reported study, a study reported in the New
5 England Journal of Medicine, fall of 2009.
6 Dr. Pfeffer is the PI of this study, and TREAT
7 tested the hypothesis that in patients with
8 type 2 diabetes, chronic kidney disease not
9 requiring dialysis, and concomitant anemia,
10 would raising of the hemoglobin with
11 darbepoetin lower the rates of death and
12 cardiovascular morbidity, and/or death and end
13 stage renal disease. So this was, again,
14 asking questions with respect to hard
15 endpoints. Important, though, this was a
16 placebo-controlled double blind study.
17 Recognizing the limitations of some of the
18 other studies with respect to being open
19 labeled, this had the advantage of being a
20 double blind study.
21 Now, it was an international study,
22 multicenter, 620 centers. We've discussed the
23 double blind and the placebo nature,
24 randomization between the active arm and a
25 control arm. The active arm aimed to achieve a

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1 hemoglobin of 13 grams. The placebo arm had a
2 rescue element to it, so if you dropped below
3 nine grams per deciliter you were rescued with
4 a small dose of RMS, with a resumption of the
5 placebo if the hemoglobin once again went above
6 nine.
7 It was blinded, which was really
8 important, and there were these two composite
9 endpoints that we discussed, the cardiovascular
10 and death endpoint and a renal composite
11 endpoint.
12 If you look at the separation in terms
13 of hemoglobin, you can see the study was
14 successful. Within six months you have good
15 separation between the two arms. The median
16 hemoglobin in the higher arm achieved was 12.5
17 grams per deciliter and the median hemoglobin
18 in the lower arm was 10.6 grams per deciliter.
19 Look at the doses of darbepoetin. In
20 the upper arm it was, 176 micrograms was the
21 median dose, with a mean dose of 225
22 micrograms. In the low arm a median dose of
23 zero micrograms, mean dose of five micrograms.
24 So less than half of the patients received,
25 were exposed to darbepoetin, and if they were

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1 exposed they were exposed to very small doses,
2 because the drugs were stopped.
3 I'm going to quickly march through,
4 because this is in your packet, the endpoints
5 analysis. These are the composite endpoints
6 for both cardiovascular and renal, and the
7 important point here is there is no difference,
8 this trial was neutral for the primary
9 composite endpoints that we looked at,
10 cardiovascular composite or the renal
11 composite, no benefit in a placebo controlled
12 study of raising the hemoglobin with
13 darbepoetin. All cause mortality, no
14 difference.
15 So in a placebo controlled trial,
16 there was no benefit in hard endpoints of
17 treating patients with an ESA and raising their
18 hemoglobin.
19 This is an important finding. Some
20 people have argued, well, this is not something
21 we need to worry about. I would submit to you
22 that having a stroke, or having a twofold
23 increased risk of stroke is important. 101
24 patients randomized to the darbepoetin active
25 treatment arm had a stroke. 53 patients

00085

1 randomized to the placebo arm had a stroke. A
2 twofold increase, hazard ratio of 1.92, which
3 was highly statistically significant and you
4 can see the data there.
5 There was a, seemed to be a malignancy
6 or a cancer-related signal, although the
7 numbers were small and we need to be cautious
8 in interpreting this data. If you look overall
9 between the darbepoetin group and the placebo
10 group, cancer-related AEs and death attributed
11 to cancer did not seem to be statistically
12 significant, although the rate of death from
13 attributed cancer was higher than that in the
14 placebo arm but was not statistically
15 significant.
16 However, in the subgroup where
17 patients when they enrolled in the study
18 checked off whether there was a baseline
19 history of malignancy, there were 348 patients
20 enrolled that that happened. Overall mortality
21 was slightly higher but not significant, but
22 look at deaths attributed to cancer. Small
23 numbers of patients, but 7.4 percent versus .6
24 percent. This data is commensurate with the
25 data that we've been seeing from the cancer

00086

1 field where the treatment with ESAs appears to
2 be associated with the worse outcomes in

3 patients with cancer, mostly from summary
4 meta-analysis data in cancer.
5 What about quality of life? Now
6 remember, TREAT was a double blind study. In
7 TREAT, in patients randomized to the
8 darbepoetin arm the FACT-Fatigue, which is a
9 visual analog scale, there was 54 percent of
10 the patients, about half the patients had an
11 improvement in quality of life of greater than
12 three on this FACT-Fatigue, and the three is a
13 significant, viewed as a significant or
14 meaningful increase. Approximately 50 percent,
15 49.5 percent of patients of those in the
16 placebo arm had an improvement. There was an
17 improvement but it was a modest improvement and
18 a modest difference between these two arms.
19 Now as I discussed with you, the SF-36
20 appears to be a more validated scale for
21 measuring quality of life, health-related
22 quality of life. In these two prespecified
23 domains, energy and physical function, there
24 was no difference. There was no difference in
25 the double blind placebo-controlled trial of

00087

1 improvement in quality of life with respect to
2 SF-36.
3 Well, you can step back and say what
4 explains these differences. If you look at
5 these four trials there seems to be
6 heterogeneity in the clinical signals. In
7 Normal Hematocrit, more vascular access, MIs,
8 death. In CHOIR, heart failure deaths. In
9 TREAT a higher rate of stroke, perhaps a higher
10 rate of cancer-related deaths. What explains
11 this? And if you, again, look at this, you can
12 speculate about what might be the reason for
13 this.
14 One might be that there's a class
15 effect. These agents are different in terms
16 of, if you take them and put them on a western
17 body, you will see there are different smears,
18 and we will discuss that in the next slide.
19 They were exposed to different doses, or levels
20 of doses of ESA. In CHOIR, very high doses of
21 ESA were used. In TREAT, fairly high doses
22 were used in the high arm, virtually none in
23 the low arm. And in CREATE, medium levels of
24 dose, a medium dose of about 5,000 units in the
25 high arm, 2,000 in the low arm.

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1 They were all different populations.
2 In TREAT they were all diabetics, mostly type 2
3 diabetics, in CHOIR, 50 percent of the patient
4 population were diabetics, and in TREAT 25

5 percent of the patients were diabetic. Could
6 the differences in the population, differences
7 in the type of agent, differences in dose, have
8 accounted for the heterogeneity of the signal?
9 So should we condemn the data and say well,
10 this is a fuzzy mix of different signals, or
11 should we say that because these trials
12 enrolled different populations, all the trials
13 showed increased risk but there was some
14 heterogeneity in the type of signal?
15 This just shows you a molecular
16 comparison between darbepoetin and recombinant
17 erythropoietin alfa, darbepoetin is shown on
18 the right, erythropoietin alfa on the left.
19 You can see different molecular weight, 30,000
20 versus 37,000; different glycosylation, 40
21 percent carbohydrate versus 51 percent
22 carbohydrate; different half life injecting
23 into mice; different receptor binding and
24 different effect in terms of their bioactivity,
25 not huge differences, but some difference.

00089

1 What explains the higher rate of
2 adverse outcomes in these randomized controlled
3 studies potentially, again, speculation
4 perhaps? Could this, as some people have
5 argued, could this be iron exposure? In the
6 Normal Hematocrit study much was made about the
7 issue that patients in the higher arm were
8 exposed to large amounts of iron. Well, go
9 back and look at that literature, and I've done
10 that. The ascertainment of iron exposure in
11 the Normal Hematocrit study was done post hoc,
12 and this has been discussed in the literature
13 by Dr. Vesera, and he himself concedes in the
14 literature that the evaluation of iron exposure
15 was, at best, had limitations. In the other
16 studies, no real evidence to suggest iron
17 exposure was responsible. In TREAT in fact,
18 more patients were exposed to iron in the
19 placebo arm. Not much difference in CHOIR in
20 iron exposure between the two arms.
21 What about a rapid rise in hemoglobin,
22 as Dr. Unger suggested from the FDA in a recent
23 New England Journal perspective article? I
24 discussed this in more detail in the C. Jason
25 editorial which is on line which you can get

00090

1 access to. But really firstly, hemoglobin
2 itself, I would argue, is an unreliable
3 surrogate, and I would argue that rapid rise in
4 hemoglobin is an unreliable surrogate. But
5 when you look at the unpublished FDA analysis,
6 there is a correlation with not only rapid rise

7 in hemoglobin, but in fact a much stronger
8 correlation with a rapid decline in hemoglobin.
9 So what do we make about that? We need more
10 data.
11 What about blood pressure? No
12 significant difference between the two arms.
13 Slightly higher diastolic pressures in TREAT
14 and perhaps in CHOIR, between the high versus
15 low hemoglobin arms.
16 ESA versus hemoglobin as a reason for
17 this. In one of these trials, and in practice
18 I believe, we use non-physiologic doses of ESA.
19 300 times the levels are achieved when you
20 treat patients with ESAs than the physiological
21 level, so clearly the non-physiologic levels of
22 ESA could not be a reason.
23 What about activation of EPO receptors
24 in non-hematopoietic tissue beds? We know that
25 there are normally high affinity receptors in

00091

1 the bone marrow but there are low affinity
2 receptors in the endothelial cells, in the
3 heart and other tissue beds. Perhaps
4 activation of those with high doses of ESAs may
5 account for some of the clinical signals.
6 An interesting signal from the -- if
7 you look at the FDA summary document for
8 approval of epoetin, in that document you will
9 see that there is increased marrow fibrosis in
10 patients exposed to ESA in animal studies.
11 This is in the original document. Perhaps
12 there are other signals even within the bone
13 marrow that we have not adequately studied and
14 need to be scrutinized in greater detail.
15 And then perhaps high hematocrit
16 itself may be a problem with activating
17 endothelial cells in platelets.
18 Now, I wanted to share with you a
19 couple of post hoc and observational studies.
20 In CHOIR we have published a study that looked,
21 and tried to flesh out whether this was an
22 effect of hemoglobin or an effect of ESA dose
23 in accounting for this increased risk. This
24 analysis, what you see is an analysis of what
25 happened, or correlated achieved hemoglobin,

00092

1 not targeted hemoglobin, achieved hemoglobin
2 and outcome. Similar analysis was presented
3 for Normal Hematocrit and published.
4 In the high hemoglobin high EPO arm on
5 the right of your screen, group A, you see that
6 achieving a high hemoglobin was associated with
7 a better outcome than in fact achieving a low
8 hemoglobin, turning on the effect of

9 potentially hemoglobin. Similarly results for
10 the low hemoglobin arm. So perhaps there is
11 also a difference between achieving and
12 targeting the hemoglobin, and what we have
13 reported is that in patients who are not able
14 to achieve a high hemoglobin, the
15 hyporesponsive group exposed to high doses of
16 ESAs, those are the ones who seem to do the
17 worst in terms of outcome.
18 And if we try to plot that in this
19 analysis here, which was published by Linda
20 Szczech, you can see a relationship between ESA
21 dose and outcome. So on the vertical axis
22 there is a low hazard ratio for the composite
23 endpoint of mortality and cardiovascular
24 complications, and on the horizontal axis is
25 the EPO dose exposure from zero to 25,000

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1 units, and you can see that there seems to be a
2 relationship between exposure to ESA dose and
3 outcome, the higher the ESA dose, the worse the
4 outcome.

5 This data has been discussed by
6 Dr. Koller. This was an observational analysis
7 by Dr. Carter and his colleagues published in
8 AJKD in 2004, suggesting again, that ESA dose
9 appears to be an independent factor in
10 influencing outcome at any strata of hematocrit
11 in a dialysis population. Again, speaking to
12 the possibility that there may be an
13 independent relationship of ESA dose and
14 outcome, that we have hitherto not paid
15 sufficient attention to.

16 This is a paper by Alan Brookhart and
17 colleagues published recently in JAMA, which
18 was a center level analysis, a very clever
19 analysis trying to do the natural experiment
20 using observational data. Sample size was
21 269,717 patients, looked at anemia protocols in
22 4,500 dialysis units, and the bottom line
23 conclusion was that in those patients with a
24 higher hematocrit, exposure to high ESA doses
25 was associated with worse outcomes.

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1 So, I would submit to you we have four
2 clinical trials to suggest increased risk, that
3 suggest that hemoglobin is not a good surrogate
4 outcome, and now emerging evidence to suggest
5 that exposure to high doses of ESA
6 independently predicts worse outcomes in our
7 patient population.

8 So in conclusion, the randomized
9 controlled studies, I believe, demonstrate
10 increased risk with targeting a higher

11 hemoglobin, remembering that targeting a higher
12 hemoglobin embodies both a higher hemoglobin,
13 whether it's achieved or not, and exposure to
14 high doses of ESA.

15 Secondly, observational analysis, the
16 Brookhart study, the Zhang study, and there are
17 other studies that have been published, and
18 secondary analysis of the randomized controlled
19 studies that I shared with you, the CHOIR
20 secondary analysis, shows that the risk does
21 not appear to be just associated with
22 hemoglobin, but appears to be, that there is a
23 difference between targeted hemoglobin and
24 achieved hemoglobin. Patients with higher
25 achieved hemoglobin seem to do better than

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1 patients with a lower achieved hemoglobin.
2 I think I've shared with you the fact
3 that the quality of life data across these four
4 randomized controlled studies is inconsistent,
5 and I think you have to be careful with its
6 interpretation, particularly with respect to
7 the CREATE study because of its design.
8 I shared with you some data that
9 dosage of ESA may be associated with outcomes,
10 the higher the level of ESA dose the higher the
11 risk.
12 I believe that there is evidence for a
13 hemoglobin threshold of greater than nine.
14 Nine was the level in TREAT, nine was the lower
15 level in the Normal Hematocrit study. Nine in
16 my opinion is where the evidence is. I'm not
17 sure where ten has come from that a number of
18 people have adopted.
19 And I believe that there may be some
20 evidence to suggest that we should focus on
21 reducing ESA dose.
22 Just a little in wrapping up. Why
23 should the hemoglobin be greater than nine?
24 Because Normal Hematocrit and TREAT used nine.
25 Raising hemoglobin from nine to higher levels

00096

1 is not associated, I believe, with clinically
2 meaningful improvements in quality of life.
3 Why have I not talked to you about a
4 higher or upper hemoglobin target? Because I
5 don't think that the randomized controlled
6 studies have adequately confirmed that there is
7 a band of safety above nine. All we know is
8 that above nine is where you need to be in the
9 randomized controlled studies, we don't know
10 what the higher end is. And there is, as I
11 said, some data that suggests that higher
12 achieved hemoglobins may actually be

13 beneficial.
14 Avoiding ESA or using lower ESA doses,
15 why? Because I think the observational data
16 and the prospective analysis in the RCTs
17 suggests there are risks associated with ESAs.
18 ESAs are pleiotropic cytokines, they are
19 hormones. They activate the higher affinity
20 receptors not only of the bone marrow, but
21 lower affinity receptors elsewhere. We don't
22 understand enough about what activation of
23 these receptors involves.
24 I think data from Cancer, a spine
25 study by Stovall from the Mass General, and in
00097

1 critically ill patients that Cohen published in
2 the New England Journal, all collectively
3 suggest that the worries we have about ESA use
4 in CKD patients are worries that patients in
5 other populations also have, and have been
6 reported.

7 I would like to stop at this point,
8 thank you.

9 DR. GOODMAN: Thank you very much, Dr.
10 Singh. Dr. Singh, we expect that you will be
11 here for the balance of the day; is that
12 correct?

13 DR. SINGH: Yes.

14 DR. GOODMAN: Thank you. We're a
15 little bit behind schedule, so what we will do
16 now is take our 15-minute break, understanding
17 that all of the speakers from whom we heard
18 this morning will be available later today.

19 Let's take our 15 minutes, see you then. Thank
20 you.

21 (Recess.)

22 DR. GOODMAN: We're going to reconvene
23 now. All right then. I want you to take note
24 please, in our agenda, we will next go to our
25 scheduled public comments. I do know that
00098

1 following our scheduled public comments, there
2 is time for open public commence. However, no
3 one has signed up for that open public comment
4 period, and if no one has signed up for that,
5 we will move on to the next item in the agenda.

6 Okay? So if you think you missed signing up
7 for public comments, I suggest you do that
8 immediately; otherwise, we're going to be going
9 past it, and I'll ask Ms. Ellis to check on
10 that before we hit that point in the agenda.

11 Our first scheduled speaker is
12 Dr. Marc Pfeffer, and he like all others will
13 have five minutes, which I'm told is 300
14 seconds. Dr. Pfeffer, welcome, and you're on,

15 sir.
16 DR. PFEFFER: Thank you. My name is
17 Marc Pfeffer, and I'm a cardiologist from the
18 Brigham and Women's Hospital and Harvard
19 Medical School. I'm representing myself. I
20 don't own any stock. I have received
21 consulting fees from Amgen in 2008, Johnson &
22 Johnson in 2009 on an unrelated product, and I
23 received grants, I was the principal
24 investigator for the TREAT study.
25 My history with ESAs goes back to the
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1 Normal Hematocrit study where I served on the
2 data safety monitoring committee and the BEST
3 study of breast cancer in women, where I
4 chaired the data safety monitoring committee.
5 I'm here representing the TREAT data, where I
6 felt that this group should hear something more
7 than what we had the opportunity to publish in
8 the literature. I apologize for not having
9 slides, because I did want to update this and,
10 in so doing, I realized that I missed your
11 date, but I will give you the best I can on our
12 latest data from TREAT.

13 Now, I will start with our conclusion.
14 Dr. Singh presented TREAT, he was a TREAT
15 investigator himself, and presented it very
16 well. But everything I'm going to say after
17 that is data that's only been analyzed at the
18 Brigham and Women's Hospital. We have an
19 excellent relationship with the sponsor Amgen,
20 everything published has been checked by an
21 academic and the industry source, but what I'm
22 going to tell you has not been verified.
23 But I would like to start with our
24 conclusion, and it first starts with the
25 importance of knowing the patient population,
00100

1 and what I am going to talk about only applies
2 to people with diabetes, chronic kidney disease
3 not on dialysis, and moderate anemia,
4 hemoglobin less than 11. And we concluded in
5 this placebo-controlled trial that had more
6 patient years exposure than all the other
7 trials combined, and the only placebo control,
8 that the events were not reduced, hard events.
9 And I will take you back to 2004. The
10 study was done to show that we would improve
11 clinical outcomes, so that's where the world
12 was in 2004. We got to the end and did not
13 find an improvement in clinical outcomes. We
14 did find that we reduced red cell transfusion,
15 we had a modest improvement in the
16 FACT-Fatigue, which was our primary quality of

17 life outcome, but not supported by other
18 scales. I will say subsequently we looked at
19 that and that's a durable finding over at least
20 two years, that is a durable finding, so that's
21 new information for you.
22 The higher rates of stroke that you
23 heard about, we found in every analysis that
24 we've done, twofold greater risk of stroke, and
25 we did find supportive data very insecure

00101

1 because there's no real definitive data in this
2 cancer field. Our data smelled like the cancer
3 data. So we concluded that for many, these
4 risks, for many, and we're talking now about
5 people not on dialysis, will outweigh the
6 rather modest benefit.
7 Now we've had a little chance to
8 continue to work with this data. I've heard a
9 lot about rates of rise, and there was a very
10 interesting way that TREAT was done in this
11 double blinded fashion. All patients were
12 randomized to active treatment, the first two
13 doses were weight-controlled, so everyone
14 received the same first two doses. After those
15 doses the computer then kicked in, asking what
16 was the hemoglobin, and now I'm going to adjust
17 the next syringe. The investigator was just
18 told go to box number six, take out the syringe
19 and that's the dose for the person. First two
20 doses, everyone randomized to active therapy
21 got the same dose. So now we're doing an
22 exploratory analysis, what happened with those
23 two doses?
24 And as you can imagine, some people
25 had a very brisk response to the same dose,

00102

1 others had no response, zero. Two doses of
2 darbepoetin, no response of hemoglobin. So we
3 did an analysis of the hypo-responders versus
4 the rest, and this is all preliminary,
5 unpublished, but I was hoping to share with
6 this group. We cannot really identify who
7 these people are by looking at them, by asking
8 how old they are, by asking their gender. It's
9 an operational definition based on the response
10 they're getting to ESA. Those hypo-responders
11 did worse than the peers who received
12 darbepoetin.
13 Conversely, I can tell you about the
14 people who had a brisk response who did better,
15 so this is all very complicated and not that
16 easy to analyze.
17 DR. GOODMAN: One minute, Dr. Pfeffer.
18 DR. PFEFFER: Okay. Then why don't I

19 jump to some data here. I'm also told a
20 hemoglobin target, there's a safe hemoglobin
21 target. Well, this observation that I wanted
22 to share with you belies that. The people who
23 had the least response would have been in this,
24 quote, safe hemoglobin target, and you would
25 not know that. So they had more events,

00103

1 hemoglobin that was lower than the brisk
2 responders who did much better. So my
3 conclusion, and I'm representing myself and my
4 colleagues at the Brigham and Women's, we have
5 not shared this with the sponsor, is that a
6 poor initial response to the first two dose
7 identifies a higher risk person. Whether the
8 person with the subsequent algorithms that they
9 would receive higher doses, we cannot tease out
10 at this time.

11 And this raises the concern about
12 those base targets. It also indicates that
13 lowering a hemoglobin may not necessarily
14 mitigate the risks in the patient that I was
15 referring to.

16 DR. GOODMAN: Dr. Pfeffer, thank you
17 very much. We hope you'll stay for the balance
18 of the day, we may have follow-up questions.
19 We appreciate your comments.

20 Next is Dr. Wolfgang Winkelmayr,
21 associate professor of medicine, acting, at
22 Stanford University, representing the American
23 Society of Nephrology. Dr. Winkelmayr.

24 DR. WINKELMAYER: Thank you,
25 Mr. Chairman, ladies and gentlemen. I'm

00104

1 speaking today on behalf of the American
2 Society of Nephrology, which is a large
3 not-for-profit organization of 11,000
4 physicians and scientists dedicated to
5 promoting excellence in the care of patients
6 with kidney disease.

7 As we have seen, anemia is a common
8 complication in patients with advanced chronic
9 kidney disease, and occurs in most patients
10 even before they require chronic dialysis
11 treatment. Prior to the availability of
12 erythropoietin treatments, patients with
13 advanced CKD were often anemic, and blood
14 transfusions were common. Epoetin alfa was
15 approved by the USFDA based on studies
16 demonstrating its efficacy in reducing the
17 requirement for blood transfusions. The
18 effectiveness and safety of epoetin in large
19 patient populations with CKD, however, was not
20 formally examined in large trials until many

21 years later, and we've heard already from Dr.
22 Singh, Pfeffer and others about these four
23 landmark trials.

24 In summary, can I proselytize benefits
25 more aggressive hemoglobin targets when

00105

1 implicitly, higher ESA dosing did not
2 materialize, but important safety signals from
3 more aggressive approaches were discovered in
4 three of those four trials of CKD patients.

5 Now where do we stand in March 2010 in our
6 considerations of the appropriate place of ESAs
7 in the treatment of anemia in patients with
8 CKD?

9 Most scientists and clinicians
10 familiar with the evidence would agree at least
11 on two things. First, ESAs are doing exactly
12 what they were originally approved for, they
13 help avoid blood transfusions, as most recently
14 reaffirmed in TREAT, twice as many patients
15 required transfusions in the placebo arm
16 compared to the darbepoetin arm. Secondly,
17 more aggressive anemia treatment does not yield
18 better outcomes at the very least, and may
19 actually be harmful to some patients. Thus,
20 the value proposition in favor of using ESAs to
21 treat patients with CKD towards more normal
22 hemoglobin concentrations, compared with
23 strategies that maintain more moderate
24 hemoglobin concentrations, is not supported by
25 the evidence.

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1 The difficult question faced by
2 clinicians and payers is what level of ESA
3 treatment and what hemoglobin target may
4 optimize the balance among benefits, risks and
5 costs, the answer to this question is currently
6 unknown. It remains an important treatment and
7 policy goal to avoid transfusions in the CKD
8 population. This is based on the very
9 important consequence of immune sensitization
10 in these patients.

11 Many CKD patients will eventually
12 reach ESRD with kidney transplantation, given
13 the preferred option from both the patient and
14 payer perspective. Each transfusion that these
15 patients received may reduce the likelihood of
16 receiving a transplant, and those who do
17 receive a transplant, it diminishes the chance
18 of long-term function of the transplanted
19 kidney. Thus, it is clinically of the utmost
20 importance to avoid transfusions in order to
21 not jeopardize these patients' prospects of
22 receiving and maintaining a kidney transplant.

23 Of note, considerations of equity also
24 come into play. Women and African-Americans
25 are at increased risk of requiring

00107

1 transfusions, and these population subgroups
2 would be particularly endangered by any
3 unreasonable barriers to receiving ESAs.
4 In addition, we still cannot rule out
5 that an intermediate hemoglobin target does
6 yield clinical benefits in terms of reduced
7 morbidity, mortality, or increased quality of
8 life. The major ESA trials in CKD patients do
9 not inform these considerations, as patients in
10 their respective less aggressive treatment arms
11 uniformly had hemoglobin concentrations that
12 were in the intermediate range average, between
13 10.5 to 11.5 grams per deciliter, which is
14 perfectly compatible with transplant guideline
15 recommendations. Therefore, the constant
16 question of whether to give conservative ESA
17 treatments with intermediate target hemoglobin
18 concentrations as currently recommended may
19 yield important clinical and patient-reported
20 benefits over no treatment or a very aggressive
21 treatment strategy remains unanswered.

22 DR. GOODMAN: One minute, Dr.
23 Winkelmayr.

24 DR. WINKELMAYER: While observational
25 in nature, a recent study in JAMA has hinted

00108

1 that such benefits may actually arise.
2 Dialysis facilities treating patients with
3 severe anemia aggressively, at lower mortality
4 among their patients compared to those using
5 less aggressive ESA treatment strategies.
6 While this analysis cannot establish causality,
7 it clearly indicates that ESAs used in
8 moderation among severely anemic patients may
9 be beneficial, and posits that it ought to be
10 tested in future trials.

11 In summary, we derive from the
12 available evidence that current ESAs may be
13 dangerous if used for overly aggressive
14 treatment targets compared with practices that
15 are compatible to guidelines. Continued access
16 to these medications is required, however, to
17 give patients with CKD a fair chance at first
18 receiving and then maintaining the function of
19 kidney transplant. Swift action is needed to
20 support comparative and effective research that
21 closes the evidence gap on the optimal role of
22 ESAs in the treatment of relatively severe
23 anemia and to more modest treatment targets,
24 while maintaining these patients

25 transfusion-free. Thank you.

00109

1 DR. GOODMAN: Thank you very much,
2 Dr. Winkelmayer. Very helpful comments. Next
3 is Dr. Kerry Willis, senior vice president for
4 scientific activities at the National Kidney
5 Foundation.

6 DR. WILLIS: Good morning. In terms
7 of disclosure, I just want to say that the
8 manufacturers of ESA and of iron products have
9 provided support for NKF patients and
10 professional educational activities over many
11 years. However, no funds were solicited or
12 received for the guideline I'm going to talk
13 about today.
14 The National Kidney Foundation has
15 been developing evidence-based clinical
16 practice guidelines for the care of patients
17 with kidney disease since 1995 through our
18 kidney disease outcomes quality initiative.
19 I'm going to review the recommendations from
20 our latest anemia guideline regarding
21 hemoglobin targets. These are from the 2007
22 update, which reviewed published studies
23 including CHOIR and CREATE, through the end of
24 2006.

25 The first recommendation states, in

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1 the opinion of the work group, selection of the
2 hemoglobin target and selection of the
3 hemoglobin level at which ESA therapy is
4 initiated in the individual patient should
5 include consideration of potential benefits
6 including improvements in quality of life and
7 avoidance of transfusion, and potential harms
8 including the risk of life-threatening adverse
9 events. The designation clinical practice
10 recommendation means that this is based
11 primarily upon expert opinion and reflects the
12 lack of specific quantitative information from
13 the trials that could be used to weigh the
14 potential benefits and harms of a given
15 hemoglobin level.
16 The second recommendation states, the
17 selected hemoglobin target should generally be
18 in the range of 11 to 12 grams per deciliter in
19 dialysis and nondialysis patients receiving ESA
20 therapy. This was based on evidence from 12
21 randomized trials in dialysis patients and 15
22 randomized trials in nondialysis patients.
23 These are the randomized trials the
24 work group looked at which compared lower with
25 higher hemoglobin targets. The whiskers show

00111

1 the target ranges in each trial. The triangles
2 at the lower left are the placebo or untreated
3 groups. The closed circles are the lower
4 target mean achieved hemoglobin and the open
5 circles are the higher target achieved
6 hemoglobins. I'll give you a second to see how
7 those go from left to right, and please note
8 that in several of the trials, especially the
9 more recent ones, the achieved mean hemoglobin
10 levels were outside the intended target range.
11 It's important to distinguish target
12 hemoglobin from achieved hemoglobin. The
13 target is the aim of the ESA therapy and the
14 achieved hemoglobin is the result of the ESA
15 therapy, and the achieved hemoglobin results
16 often vary considerably from the hemoglobin
17 target.
18 So turning to potential benefits,
19 we've heard about health-related quality of
20 life. It is an outcome of direct importance to
21 patients and we feel very strongly that it
22 should be valued accordingly when considering
23 ESA therapy. Quality of life is measured with
24 instruments that have been validated in a range
25 of target populations, including chronic kidney
00112

1 disease patients --
2 DR. GOODMAN: One minute, Dr. Willis.
3 DR. WILLIS: -- and have levels of
4 reliability and precision to those of other
5 commonly used tests.
6 So, I want to quickly show you what we
7 mean by potential benefit of treating to a
8 higher hemoglobin target. All of the
9 randomized trials we looked at that were graded
10 level A showed some benefit. The number and
11 class of quality of life domains varied, but
12 several studies reported robust benefits
13 spanning multiple domains, and benefit is seen
14 in both physical and mental health domains.
15 Finally, we are in the process of
16 developing a new global guideline on anemia and
17 chronic kidney disease. Its key question is
18 whether the benefits and harms of ESA therapy
19 might be different at different stages of CKD
20 and when certain comorbidities are present. An
21 initial draft should be ready by the end of the
22 year, and we suggest that CMS delay action
23 until this guideline is available for review.
24 Thank you.
25 DR. GOODMAN: Thank you very much, Dr.

00113

1 Willis, very helpful. Next is Dr. Scott
2 McKenzie, senior director for health economics

3 and outcomes research, North American
4 Pharmaceuticals, Centocor Ortho Biotech, which
5 is a J&J company. Dr. McKenzie.

6 DR. MCKENZIE: Good morning, and on
7 behalf of our Centocor Ortho Biotech, we
8 appreciate the opportunity to present data to
9 the committee in their consideration of ESAs.
10 Over the next few minutes we will see that in
11 anemia patients with chronic kidney disease not
12 on dialysis, that epoetin alfa improves and
13 maintains hemoglobin levels, that recently
14 published clinical trials have reported low
15 rates of blood transfusions, and that
16 investigational and clinical trials of the ESAs
17 have reported adverse safety signals in those
18 that are targeted to a hemoglobin greater than
19 12.

20 As background, there are two
21 FDA-approved ESAs which are indicated to
22 improve and maintain hemoglobin levels and to
23 decrease the need for transfusions.
24 Transfusions can be problematic in this
25 population either because of short-term

00114

1 complications such as fluid overload, or
2 long-term complications such as infection, iron
3 overload or alloimmunization, which could
4 preclude kidney transplantation. The CKD
5 patient population is really a continuum,
6 ranking anywhere from mild renal insufficiency
7 to patients requiring product dialysis, and the
8 FDA-approved prescribing information recommends
9 initiation at a hemoglobin less than ten grams
10 per deciliter, a target hemoglobin of ten to 12
11 grams per deciliter, and a dose reduction in
12 the ESA as hemoglobin approaches 12 grams per
13 deciliter.

14 Recently there have been two clinical
15 trials that have been published looking at
16 interventions targeting the labeling
17 information of ten to 12 grams per deciliter
18 target range, so I'm going to present these in
19 parallel. First was a clinical trial looking
20 at EPO naive patients that were initiated and
21 maintained with intervention, and secondly was
22 a trial with epoetin alfa-exposed patients that
23 were maintained with epoetin alfa treatment.
24 In this slide you can see that in the
25 first several weeks that epoetin alfa

00115

1 effectively increased hemoglobin levels.
2 However, during the maintenance, the hemoglobin
3 was anywhere from 11 to 11.4 grams per
4 deciliter, again, with a target in the label

5 information of ten to 12 grams per deciliter.
6 Secondly, in a maintenance trial with patients
7 that were EPO exposed patients showed that
8 there was maintenance of hemoglobin levels of
9 11 grams per deciliter.

10 Now both of these studies reported low
11 transfusion rates, and in fact a pooled
12 analysis of all study arms, representing almost
13 800 patients, reported a transfusion rate of
14 six percent across the studies. Furthermore,
15 looking at key adverse rates, they were low
16 likewise, showing cardiovascular event rates
17 anywhere from two to six percent, and death
18 rates were anywhere from three to five percent
19 across the arms.

20 Now as mentioned, the ESAs are
21 indicated to decrease the transfusion need.
22 However, over the past few years there have
23 been investigational clinical trials looking at
24 novel endpoints specifically based on the
25 hypothesis that if there were increased

00116

1 hemoglobin levels, shouldn't we see a reduction
2 in cardiovascular complications and death. One
3 of these was the CHOIR study, which was
4 previously discussed, and this is actually the
5 results which show an adverse signal in those
6 patients treated with the higher hemoglobin.
7 Now this information has been conveyed to the
8 FDA and has been incorporated into prescribing
9 information.

10 But what's important here is the fact
11 around the quality of life, the fact that these
12 patients in both study arms started at a
13 hemoglobin of 10.1 grams per deciliter, and in
14 the low hemoglobin group were targeted to 11.3
15 grams per deciliter. And in fact in this group
16 there was significant improvement in quality of
17 life across multiple domains in the low
18 hemoglobin group, in addition to the high
19 hemoglobin group.

20 Additionally as previously discussed,
21 the TREAT study again looked at higher target
22 hemoglobins and were reported to have
23 comparable cardiovascular endpoints. However,
24 there was increased stroke in the group that
25 was treated to a higher hemoglobin range.

00117

1 DR. GOODMAN: About one minute.
2 DR. MCKENZIE: So in summary, in
3 patients with anemia and chronic kidney disease
4 not on dialysis, epoetin alfa effectively
5 improves and maintains hemoglobin levels.
6 Newly published clinical trials have reported

7 low rates of blood transfusions. And while
8 recently published investigational trials have
9 shown an adverse signal when patients are
10 targeted to a hemoglobin greater than 12 grams
11 per deciliter, these studies did show
12 improvements in quality of life which has been
13 shown in other studies when the hemoglobin is
14 maintained at greater than ten grams per
15 deciliter. Thank you very much.

16 DR. GOODMAN: Thank you very much, Dr.
17 McKenzie, very helpful comments. Next is Dr.
18 Alan Kliger, clinical professor of medicine at
19 Yale School of Medicine, also chairs the
20 Department of Medicine, Hospital of St.

21 Raphael, New Haven, Connecticut. Dr. Kliger.
22 DR. KLIGER: Good morning. I am Alan
23 Kliger. My potential conflict of interest is
24 that I have got some research grant support
25 from Amgen. I'm here for the Renal Physicians

00118

1 Association, representing over 3,000 practicing
2 nephrologists in the United States.
3 Since FDA approval in 1989,
4 nephrologists have used ESAs to treat anemia in
5 dialysis CKD patients. While appropriate use
6 of ESAs and iron have reduced substantially the
7 numbers of patients with profound anemia,
8 recent studies we've heard described this
9 morning have raised substantial concern about
10 the safety of ESAs when they're used to raise
11 hemoglobin to the normal or near normal range
12 of hemoglobins more than 12.

13 We ask the committee of experts in the
14 treatment of anemia with CKD and dialysis to
15 review the literature and to help give our
16 members guidance in the safe and effective use
17 of these agents.

18 So first concerning survival and
19 cardiovascular risk, we agree that the evidence
20 is strong. At high levels of hemoglobin,
21 targeting hemoglobins at 13 and achieving
22 hemoglobin levels over 12 by use of ESAs for
23 both dialysis and predialysis CKD patients
24 increases the risk of death and cardiovascular
25 complications like stroke. Furthermore,

00119

1 there's reasonably strong evidence that high
2 ESA dose in patients with resistance to ESAs,
3 there's a risk factor for these same
4 complications.
5 The evidence is less clear at lower
6 levels of hemoglobin. In a study published
7 this month in JAMA by Brookhart and colleagues
8 that several previous speakers have alluded to,

9 USRDS data were analyzed by examining ESA
10 prescription patterns in dialysis facilities.
11 Since patients don't select facilities
12 according to their ESA prescribing patterns,
13 the authors called this a natural experiment,
14 subject to less confounding than other
15 retrospective studies and more similar to most
16 of the major trials of ESAs. They found that
17 when patients had hematocrits of less than 30,
18 or in other words hemoglobins of less than
19 about ten, centers using higher doses of ESAs
20 and those using more frequent doses of iron had
21 lower mortality.
22 Since a prospective trial of patients
23 with significant anemia will probably never be
24 done, this study gives us reasonably strong
25 evidence that ESA use and iron use are

00120

1 associated with improved survival when the
2 hemoglobin is less than ten.
3 Concerning patient-perceived quality
4 of life and exercise tolerance, two studies
5 published this month in the American Journal of
6 Kidney Disease deserve attention. Gandra and
7 colleagues performed a systematic literature
8 review of prospective studies examining the
9 impact of ESAs on energy and physical function
10 in nondialysis CKD patients. These two
11 measures of quality of life rather than the
12 less specific general quality of life tools may
13 be of more focused importance for CKD patients.
14 They found that in patients with hemoglobins of
15 between 8.8 and 11.9, ESA use correlated with
16 higher energy, less fatigue, and with better
17 physical functioning.
18 In the second study, Johansson and
19 coauthors did a systematic review, a
20 meta-analysis of exercise tolerance and
21 physical functioning in dialysis patients
22 treated with ESAs. They also found a
23 correlation between ESA treatments, higher
24 hemoglobin levels and exercise capacity and
25 physical functioning.

00121

1 The evidence is excellent that ESA use
2 in patients with hemoglobins less than ten
3 reduces transfusion requirements. This may be
4 particularly important for patients awaiting
5 kidney transplantation.
6 We believe the evidence is reasonably
7 strong that treating anemia in CKD and
8 hemodialysis patients when the hemoglobin is
9 less than ten improves survival,
10 patient-perceived quality of life and exercise

11 tolerance. It's important to remember that
12 evidence-based medicine is designed for use at
13 the individual patient level. As CMS examines
14 the strength of the evidence and considers its
15 coverage policies, we trust that the Agency
16 will preserve the ability of doctors and
17 patients working together, considering risks
18 and benefits, the particulars of each patient's
19 condition and each patient's preferences, to
20 make decisions about ESAs or other therapies
21 one at a time at the bedside.

22 On behalf of the Renal Physicians
23 Association, I thank you for this opportunity
24 to speak.

25 DR. GOODMAN: And thank you very much,
00122

1 Dr. Kliger, and we do appreciate your emphasis
2 on addressing the needs of individual patients.
3 Thank you very much, sir, and I apologize for
4 mispronouncing your name, but I got it right
5 the second time. Thank you.

6 Next is Dr. Reshma Kewalramani,
7 nephrology therapeutic area head and executive
8 director for global development of Amgen,
9 Incorporated. Welcome, Doctor.

10 DR. KEWALRAMANI: Thank you. Good
11 morning. The risks associated with ESA therapy
12 with targeted hemoglobin levels of greater than
13 or equal to 13 grams per deciliter has been
14 discussed this morning.

15 Amgen considers patient safety our
16 highest priority. The risks associated with
17 targeted hemoglobin levels above the labeled
18 range of ten to 12 grams per deciliter is
19 recognized and has been incorporated into
20 product labeling. Discussions with the FDA are
21 ongoing regarding labeling changes as well as
22 evidence generation. As with any therapeutic,
23 appropriate utilization requires an assessment
24 of both risk and benefit. To that end I will
25 focus my comments today on the four key points

00123

1 on the following slide.
2 The key points are, one, as we've
3 already heard, dialysis patients are different
4 than not on dialysis patients. This is true in
5 a variety of domains, including the
6 comorbidities, frequency of hospitalization,
7 and importantly, the prevalence and severity of
8 anemia. Dialysis patients are almost
9 universally anemic, and the severity is
10 greater. As such, ESA therapy is different in
11 dialysis patients and the benefit-risk profile
12 of ESAs should be considered separately for

13 dialysis patients and not on dialysis patients.
14 Two, that while transiently effective,
15 transfusions have real risks associated with
16 them.
17 Three, hemoglobin levels of less than
18 ten are associated with significant transfusion
19 risks and is associated with impaired physical
20 function and exercise tolerance.
21 And lastly, that because of this
22 concept of hemoglobin variability, a hemoglobin
23 target range rather than a single value is what
24 is necessary as a therapeutic goal of ESAs.
25 The totality of the evidence supports the

00124

1 labeled hemoglobin range of ten to 12 grams per
2 deciliter as appropriate.
3 There are two factors that distinguish
4 anemia in dialysis patients compared to not on
5 dialysis patients, and very simply this is a
6 very low erythropoietin level in dialysis
7 patients and obligate blood loss. Obligate
8 blood loss refers to the fact that dialysis
9 patients go onto a machine three times a week,
10 and have blood loss through the tubing and the
11 machine process itself. This can lead to a
12 fairly severe anemia that's chronic and in the
13 absence of ESA therapy can lead to the need for
14 ongoing transfusions.
15 As we've already heard this morning,
16 there have been improvements in blood banking
17 technology. However, for our CKD patients,
18 volume overload, potassium overload and
19 sensitization are uniquely important risks that
20 cannot be underestimated. When targeting
21 hemoglobin levels of approximately ten to 12
22 grams per deciliter, there is an unambiguous
23 decrease in the needs for transfusion with ESA
24 therapy. Data like the one on the slide here
25 are rarely seen, they're fairly dramatic.

00125

1 There is a significant and marked decrease in
2 transfusions whether we look at the left panel,
3 which is randomized control trial data, or the
4 right panel, which is Medicare data.
5 You have heard already that
6 transplantation is the ultimate therapy for our
7 patients with end stage renal disease. PRAs or
8 panel reactive antibodies can be a real
9 impediment to successful transplantation. PRAs
10 are basically a measure of sensitization and
11 they only come about in one of three ways,
12 pregnancy, previous transplantation and
13 transfusions. I think we can all say, though,
14 that we have a tool to manage at least one of

15 those risks. ESAs were developed and approved
16 for the purposes of reducing transfusions.

17 DR. GOODMAN: Doctor, just about one
18 minute left.

19 DR. KEWALRAMANI: Sure. You've heard
20 the variety of data that comes from a number of
21 sources with regard to the improvement in
22 quality of life when using ESAs. There's an
23 error on this slide on the left panel, but let
24 me just summarize the results by saying
25 individuals in this study who received ESA

00126

1 therapy and achieved a target hemoglobin of ten
2 to 12 were able to walk on average a half a
3 football field further than those who received
4 placebo.

5 This is my last slide, and it's a key
6 slide of data from recent analyses. On the
7 left panel is an analysis of existing clinical
8 trial data, and on the right panel is Medicare
9 data from about 160,000 dialysis patients. I
10 think what you can clearly see from the left
11 panel is that when hemoglobins fall to less
12 than ten grams per deciliter, there is an
13 increased risk in transfusions. This increased
14 risk in transfusion linearly goes up as the
15 time spent below ten increases.

16 Let me just summarize by saying the
17 following: The totality of the evidence is
18 sufficient to support a hemoglobin range of ten
19 to 12 grams per deciliter. This is aligned
20 with the registrational trials, acknowledges
21 the risks seen when targeting levels of greater
22 than or equal to 13 grams per deciliter, and is
23 consistent with product labeling. Thank you.

24 DR. GOODMAN: Thank you very much,
25 Dr. Kewalramani, thank you for your statement.

00127

1 Next is Kathe LeBeau, with weKAN. She's the
2 program manager of the Renal Support Network.
3 Welcome, Ms. LeBeau.

4 MS. LEBEAU: Thank you. Good morning.
5 My name is Kathe LeBeau and I am a home
6 dialysis patient and awaiting transplant
7 candidate. I'm representing the Renal Support
8 Network, which is a nonprofit patient-focused,
9 patient-run organization that helps by
10 educating and empowering patients to take
11 control of the course and management of their
12 disease. I would like to thank CMS for taking
13 patient concerns into consideration in
14 determining policy regarding treatment with
15 ESAs.

16 RSN is deeply concerned about the

17 impact on patients' lives and well-being if the
18 use of ESAs is limited beyond its current
19 recommendations by the Food and Drug
20 Administration's guidelines. We've heard a lot
21 of clinical evidence this morning. I'm here to
22 put a face on this and talk about it in more
23 experiential terms.

24 As a person transitions through the
25 various stages of CKD, the supportive treatment

00128

1 with ESAs in combination with iron therapy as
2 needed to achieve the very delicate balance of
3 keeping hemoglobin in range is the most
4 effective way to combat one of the most
5 debilitating effects of the loss of renal
6 function, that is anemia. In my case I don't
7 feel normal and cannot function as well if my
8 hemoglobin level falls below ten, and I prefer
9 to be closer to 12 simply because I feel
10 better. Many studies have shown that treatment
11 outcomes and quality of life suffer when
12 hemoglobin levels fall below ten, and my own
13 experience confirms this.

14 At a hemoglobin below ten I tire
15 easily. I become short of breath walking up
16 stairs. I have trouble sleeping, and daily
17 activities become difficult or even impossible
18 to perform. Frankly, I can always tell by the
19 way I feel and how well I function that my
20 hemoglobin has dropped before a lab test ever
21 confirms it. And the effects of anemia in
22 combination with the fluid filled fatigue of
23 CKD that I experienced prior to the onset of
24 dialysis treatments left me even more
25 debilitated.

00129

1 So a hemoglobin of ten to 12 seems to
2 be the right balance to allow physicians and
3 patients to determine what is the best level
4 for them to maintain their well-being. Many
5 people who have CKD can relate experiences of
6 how anemia has affected them personally.
7 Symptoms may include chest pain, feeling cold,
8 feeling tired, and I'm talking about a level of
9 tired you don't even imagine exists. Low
10 energy levels, so that doing even routine
11 activities of daily living become impossible.
12 Poor appetite. Shortness of breath.
13 Depression. A poor sense of well-being. An
14 inability to work, manage a home, volunteer.
15 In short, the loss of a meaningful life.
16 I would like to share with you some
17 representative samples of what fellow patients
18 have told me regarding how anemia management

19 impacts their quality of life.
20 From Heather in Little Rock. When I
21 was first diagnosed, I had to have blood
22 transfusions every month in order to fight
23 anemia. ESAs did not exist at this time. The
24 introduction of Epogen had a huge impact on my
25 life. It improved my energy level, which

00130

1 allowed me to get back to living life instead
2 of just surviving. I was healthier, more
3 productive, and much happier. I was able to
4 complete college and work full time and enjoy
5 life.

6 From Sherry, in Portland, Oregon. Why
7 is quality of life important? Think of a time
8 when you were sick, maybe with the flu. Your
9 body was weak and you didn't have very much
10 energy. Would you like to live your whole life
11 feeling like that or even worse? That's what
12 it feels like to have a low hemoglobin level.
13 You're frustrated because you don't have the
14 energy to do the things that you want to do.
15 When quality of life decreases, physical and
16 emotion health decrease as well.

17 And from Mandy in Denver, Colorado.
18 My quality of life was greatly impacted when I
19 was anemic. I could barely walk from one side
20 of the house to the other without sitting down
21 because I was out of breath. I went to school
22 during this time but my husband had to drop me
23 off because I did not have the energy to walk
24 from the parking lot to the classroom without
25 the fear of passing out.

00131

1 RSN is concerned that any change in
2 the use of ESAs in anemia management in
3 accordance with the guidelines currently
4 recommended by the FDA will result in a
5 dramatic increase in the number of patients
6 with low hemoglobin levels, and the
7 consequential increase in the need for blood
8 transfusions. Performing a blood transfusion
9 is like playing Russian roulette with our
10 health, and even increases our risk for
11 mortality. In addition, as you've heard, blood
12 transfusions can severely affect a patient's
13 ability to receive a kidney transplant. The
14 reactive antibodies received from blood
15 transfusions result in fewer potential kidney
16 matches from donors.

17 DR. GOODMAN: Less than a minute, Ms.
18 LeBeau.

19 MS. LEBEAU: Thank you. RSN supports
20 the 2006 CMS anemia management policy. This

21 policy allows the physician to order an ESA
22 dose to achieve a target hemoglobin level
23 between ten and 12. This policy acknowledges
24 that there is considerable difference in a
25 patient's response to anemia management and
00132

1 contains provisions for appropriate dose
2 reductions when a patient's hemoglobin exceeds
3 this level.
4 Many considerations come into play
5 when managing anemia patients with CKD. For
6 example, patients with CKD are much more prone
7 to infection, inflammation, cardiovascular
8 disease and hospitalization. No two patients
9 are alike or respond the same way. Since
10 kidney disease is a chronic condition, that
11 means people will have to live with it for the
12 rest of their lives. Dialysis and transplant
13 are treatments but there is no cure.
14 DR. GOODMAN: Thank you very much, Ms.
15 LeBeau. We hope that you'll stay for the
16 balance of the day in case there are further
17 questions. We also appreciate that CMS assures
18 that we do hear directly from patients and
19 patient advocates.

20 Next up is Dr. Douglas Silverstein,
21 representing the American Society of Pediatric
22 Nephrology. Welcome, Dr. Silverstein.
23 DR. SILVERSTEIN: Thank you as a
24 representative of ASPN for inviting me.
25 ASPN was established in 1969, over
00133

1 four decades ago. We include 500 physicians
2 around the country, the majority of pediatric
3 nephrologists, and we represent over 2,000
4 patients on dialysis and many thousands more
5 with CKD.
6 I think it's important to remember
7 when you hear a lot of the talkers today and
8 talking about adults, and we're talking about
9 children, and it's very very different. The
10 comorbidities associated with ESRD, CKD, with
11 anemia, some of them overlap as you can see on
12 this slide, but some of them are very
13 different. I want to focus on a few of them.
14 Poor growth, a specific issue for
15 pediatric patients that does not apply to adult
16 patients, a very unique issue.
17 Also if you look at the health-related
18 quality of life, we share some of the problems,
19 our patients do with some of the problems that
20 adults do, but this impacts them differently
21 related to neurocognitive development and also
22 school performance. So all of those don't

23 overlap, there's some differences between the
24 two groups. And it's important to remember
25 that some of those studies looking at the

00134

1 adverse effects and also the benefits of ESAs
2 are done in adult patients where there are many
3 comorbidities that don't exist in pediatric
4 patients, so those studies have not been done
5 and need to be done.

6 Children have specific needs related
7 to dosing, that children are smaller, and
8 therefore their smaller size requires higher
9 dosing because the patients have a different
10 metabolism of the medication, particularly true
11 in young infants and children.

12 Also blood transfusions, similar to
13 adults, affect their ability to receive
14 transplants, so if they're going to have an
15 ESRD life of 30, 40 or 50 years, they have many
16 more years in which they can have high
17 sensitization impacting their ability to get a
18 renal transplant. And the current targets are
19 based on adult studies, they are not based on
20 pediatric studies, that's an important thing to
21 remember. We need more studies in pediatric
22 patients.

23 Right now we follow what you follow,
24 the NKF clinical requirements or the FDA
25 recommendations, and it's important to remember

00135

1 that in all of the studies, as Dr. Singh
2 pointed out and many others have pointed out
3 relating to adverse effects, have not been
4 shown in children. The CHOIR, TREAT and CREATE
5 studies do not include children. In contrast,
6 we've been able to show by various studies that
7 these medications are very safe in children
8 reaching the proposed targets. And so there
9 are no specific studies that have been
10 conducted to look at specific targets in
11 pediatric patients.

12 When we look at the relationship
13 between anemia and exercise tolerance we have
14 been able to show by various studies, there are
15 five listed here, I don't expect you to read
16 all of them, but basically showing that
17 pediatric CKD and ESRD patients have reduced
18 ability to involve, be involved in exercise.
19 And if you look at study number three, the
20 Baraldi study, that an increase in hemoglobin
21 from a very low to a moderate target resulted
22 in improved work load, improved peak oxygen
23 uptake, and also increased VAT.
24 We also have results of evidence

25 relating anemia to cardiovascular disease.

00136

1 It's the number one killer of adult ESRD
2 patients. You may be surprised, it's the
3 number one killer of pediatric ESRD patients
4 when they reach young adulthood. 40 percent of
5 the deaths in pediatric patients who reach
6 adult ESRD die of cardiovascular disease.
7 We've been able to show that anemia correction
8 is associated with an improvement in
9 cardiovascular function, and been able to show
10 in the Mitsnefes study in 2000, study number
11 two, that chronic pediatric dialysis patients
12 have LVH associated with lower hemoglobin
13 levels, less than 11, compared to those who did
14 not have LVH. Again, wide targets, we need
15 many more studies to look at this.
16 There's also a relationship, like
17 adults, between anemia and health-related
18 quality of life in pediatric patients. It's
19 been shown in various studies, I'm showing
20 three here, I want you to focus on study number
21 two, basically looking at health-related
22 quality of life when it comes to limitations in
23 physical functioning, school performance,
24 activities with friends, various things, that
25 is you use a hematocrit target of 36,

00137

1 hemoglobin of about 11.5 to 12, those below
2 that target had a worse functioning of
3 health-related quality of life parameters.
4 DR. GOODMAN: Less than one minute,
5 Dr. Silverstein.
6 DR. SILVERSTEIN: And we also know
7 that like adults, it affects patient survival
8 by studies number one and number three.
9 Hemoglobins less than ten or less than 11
10 increase the risk for death and increase the
11 risk for hospitalization. So we've shown in
12 study number one and number three different
13 targets, but the increased risk once you go
14 less than ten in one study and less than 11 in
15 the other.
16 And it's important to remember that
17 the FDA by the 1997 Act commanded that more
18 studies be done in pediatric patients who were
19 receiving medications, off-label or on-label
20 medications. So there is a need for more data
21 in pediatric CKD and ESRD; they're going to
22 become adult ESRD patients. The hemoglobin
23 targets right now have been looked at in adult
24 studies associated with many comorbidities that
25 are not seen in pediatric patients, and they

00138

1 have unique needs that need to be mandating
2 more studies, as required by Congress.

3 DR. GOODMAN: Dr. Silverstein, finish
4 this sentence please, sir.

5 DR. SILVERSTEIN: Okay. We are poised
6 to contribute and participate in studies as
7 mandated by Congress. Thank you.

8 DR. GOODMAN: Thank you very much, Dr.
9 Silverstein, and thank you for calling our
10 attention to the particular needs of the
11 pediatric population.

12 Next I believe is Denise Eilers, from
13 Davenport, Iowa. Welcome.

14 MS. EILERS: Thank you. Thanks for
15 the opportunity to address the committee. I am
16 Denise Eilers, from Davenport, Iowa. Although
17 I do volunteer for Renal Support Network, I am
18 not employed by anyone even remotely connected
19 with nephrology. Despite the fact that I'm a
20 registered nurse and a licensed long-term care
21 administrator with 40 years experience, mainly
22 in geriatrics, I am here because my late
23 husband Jerry was a home hemodialysis patient
24 for 25 years, from 1980 to 2004. During that
25 entire time he worked full time, played golf,

00139

1 and volunteered in our community. Together we
2 raised our son and traveled.

3 That sounds like a very normal life,
4 and pretty much it was. However, the early
5 years before ESAs were difficult at best.
6 Before ESAs, my husband did all the things I
7 just mentioned but he was forced to choose
8 priorities. We spent an inordinate number of
9 evenings at home relaxing - translated, that
10 means my husband was tired and slept, while I
11 took care of the household chores. With
12 limited stamina, he did choose his priorities.
13 He worked hard to support us, never missed our
14 son's events, and gave back to the community.
15 That changed in 1989. After a few
16 months on ESAs, Jerry was walking the golf
17 course instead of riding, helping around the
18 house, how wonderful, and taking 50 to 75-mile
19 bike rides with us. He was the last to bed and
20 the first up in the morning. Our family and
21 friends were dumbstruck by the change in him.
22 I would also like to address rehab.

23 The ability to work is intimately tied with a
24 person's self-worth and self-esteem. Despite
25 the original intent of the Medicare ESRD

00140

1 program to keep patients employed, renal
2 rehabilitation has generally been a dismal

3 failure. Patients have been channeled into
4 perceived disability and learned helplessness.
5 ESA has helped my husband, who was a CPA and
6 the CFO of a multistate corporation, to be a
7 more productive employee and to continue to be
8 a tax-paying citizen. The fatigue was gone.
9 These personal observations add up to the fact
10 that ESAs in our estimation equate to better
11 quality of life. The KDQOL does not tell it
12 all. It's highly individual. I define quality
13 of life as being able to do all the things in
14 life that are personally meaningful. Make no
15 mistake, and ask any patient. Quality of life
16 is not one thing they consider, it's the only
17 thing.
18 To briefly address the science,
19 current research has shown that in some
20 situations ESAs increase risk for
21 cardiovascular events. However, anemia and CKD
22 patients is another dynamic, and severe anemia
23 in those groups should be treated regardless.
24 In the Ensor study, dialysis patients
25 maintained in the 11 to 12 range showed

00141

1 decreased mortality. In addition, preventing
2 hemoglobin variability by more frequent
3 monitoring can prevent the drastic peaks and
4 valleys and would seem to be cost effective.
5 We've heard about CHOIR, TREAT and
6 CREATE, that have made the kidney community
7 reevaluate its approach to CKD. With that
8 said, please remember, parents are not stupid.
9 They just simply need to be fully informed of
10 the risks and benefits of ESAs, and in
11 partnership with an unbiased health care team,
12 make an enlightened decision about their use.
13 In addition, underlying causes of ESA
14 resistance need to be corrected. Rather than
15 targeting a specific hemoglobin, Jerry's
16 nephrologist at the University of Iowa used the
17 lowest dose ESAs that allowed him to live his
18 life very well. Longer more frequent dialysis
19 is, of course, in my estimation, the absolute
20 gold standard.
21 Here I'm going to make a public
22 confession. For years unbeknownst to Medicare,
23 instead of our ordered four-hour treatments,
24 Jerry and I refused to throw away partially
25 used dialysate fluids, and routinely dialyzed

00142

1 four-and-a-half, five, or even more hours. We
2 would also sneak in extra treatments. That
3 defiance of the prevailing rules combined with
4 the wise use of ESAs surely accounted for my

5 husband's good life.
6 Before I conclude, I would also like
7 to briefly mention another reason I'm here. In
8 2006 I got a little surprise. My own eGFR
9 wasn't exactly what it should be, not awful but
10 not great. I'm now adhering to a medication
11 regimen, my creatinine is stable, I probably
12 will not need dialysis. However, should that
13 change, I want to know that some type of ESAs
14 are there for me too.
15 Professionally I fully understand the
16 need to continually reevaluate and reassess
17 best practices. However, I strongly feel that
18 optimum care can only be achieved by a blend of
19 scientific and anecdotal evidence.
20 Lastly, from my husband's and my
21 experience, I would argue that quality of life
22 offered by ESAs is not perceived or
23 inconclusive, it is very real and measurable.
24 I was Jerry's care partner for 25 years, but I
25 can still only guess what it was like for him.

00143

1 I do know that we lived with the effects of CKD
2 every single day of our 35-year marriage.
3 Unlike other conditions, CKD affects every
4 facet of a patient's life, from the kitchen
5 table to the bedroom and beyond. When it comes
6 to quality of life, patients and their families
7 deserve to be heard and heeded. Thank you.
8 DR. GOODMAN: Ms. Eilers, thank you
9 very much for your comments. Very helpful.
10 Next is Dr. Michael Lazarus, who is
11 senior executive vice president at Fresenius
12 Medical Care. Dr. Lazarus.
13 DR. LAZARUS: I am a nephrologist
14 representing Fresenius Medical Care.
15 I would like to point out that
16 dialysis patients are distinctly different than
17 cancer patients undergoing chemotherapy and,
18 likewise, are different from stage one through
19 four CKD. One cannot transpose results in CKD
20 patients over to the ESRD patients. Dialysis
21 patients are frequently exposed to Heparin.
22 They have frequent exposure to bleeding by a
23 cannulation of their fistulas and grafts. They
24 have dialysis-related blood loss as we've seen
25 here before. But most importantly is the

00144

1 extremely high level of cardiac disease, the
2 leading cause of death in dialysis patients,
3 which is related to LDH.
4 About 75 percent of dialysis patients
5 have LDH. This is related to a high rate of
6 hypertension, fluid overload, increased cardiac

7 output due to fistulas, and increased cardiac
8 output due to anemia. Most importantly, when
9 you dialyze a patient, you try to remove fluid,
10 there's often cardiac ischemia called cardiac
11 stunning. In years before the use of ESAs, it
12 was very difficult to remove fluid from these
13 patients because they had cardiac ischemia.
14 That has gotten much better since ESAs and
15 we're better able to remove fluid from these
16 patients.
17 This is a chart that Dr. Hakim and I
18 did several years ago with these studies that
19 you've seen multiple times today, and I just
20 want to point out that the achieved maintained
21 main hemoglobin was, particularly in the Normal
22 Hematocrit study, 14 grams of hemoglobin, 42
23 percent, not 12, so the 12 is well within the
24 upper limit of the experimental group.
25 I would like to also point out that

00145

1 although the entry to the Normal Hematocrit
2 study, of which I was the principal
3 investigator, was nine, all the patients who
4 came in drifted up to ten, so the actual
5 acquired hemoglobin was about ten in that
6 study.
7 The target hemoglobin and the achieved
8 hemoglobin has been talked about today, and the
9 marked variability in dialysis patients. You
10 can talk about targets and studies all day
11 long, that is not what happens to these
12 patients, and this is best reflected in this
13 distribution chart of hemoglobin values in
14 dialysis patients. You can see the red curve
15 here, which is the distribution of patients at
16 Fresenius Medical Care in 2006, with a mean
17 hemoglobin of about 12. With the onset of the
18 EMT with change in payment there was a shift to
19 the left, but no change, notice, no change in
20 the shape of this curve. Try as hard as we
21 might, we could not narrow this large biologic
22 gaussian distribution. There are people that
23 are going to be above 12, there are people that
24 are going to be above ten, and it's not the
25 same patients with each of those extremes,

00146

1 patients move all around underneath this
2 distribution curve.
3 The curve has not changed
4 substantially in 2009. We narrowed it maybe a
5 tiny bit but not much, and the curve from
6 Fresenius is not different, and this is data
7 from the curve of the rest of the United
8 States. So we have to deal with this

9 distribution curve. You can talk about a ten
10 to 12 target, patients are going to be all over
11 the place, and one has to understand that
12 patient variability in the management of
13 patients day by day.
14 Now we did this model, the blue curve
15 is our distribution curve at the end of 2006,
16 early 2007, and we made the supposition that if
17 we say that nobody, we will not allow any
18 patient to go above 12, what would happen to
19 the distribution curve, and you can see what
20 happens. If nobody can go to 12 the mean will
21 result in eight, and 60 percent of the patients
22 would be less than 11, ten, and about 50
23 percent would be less than that.
24 DR. GOODMAN: About one minute,
25 Doctor.

00147

1 DR. LAZARUS: Thank you. This is a
2 curve, EPO and hemoglobin, and it's inverse, so
3 this is probably confounded by intent here, but
4 at the lower levels of hemoglobin doctors use
5 more ESA dosage. And in our population, we
6 find that massive doses of ESA are given to
7 patients at the lower levels where they have
8 immunologic disease, chronic inflammation and
9 other causes for the anemia, and not renal
10 causes.
11 And finally, we talked about quality
12 of life data. This is observational data, but
13 here we see the physical component scores and
14 mental component scores getting better,
15 observational data for 44,000 patients in our
16 company.
17 And in closing, I would like to say
18 that I practiced for 20 years in the dialysis
19 unit before ESAs, and I cannot fathom going
20 back to those days again. Thank you.
21 DR. GOODMAN: Thank you very much, Dr.
22 Lazarus, very helpful. Next is Shad Ireland,
23 executive director of the Shad Ireland
24 Foundation. Welcome, Mr. Ireland.
25 MR. IRELAND: Good morning, thank you

00148

1 for having me. In the state of full disclosure
2 I need to tell everyone that my organization,
3 the Shad Ireland Foundation, has received
4 significant funding from Amgen and other major
5 organizations that are patient-centric in the
6 renal community. It's a pleasure to be able to
7 speak with all of you today.
8 In 1983 I was diagnosed with kidney
9 failure. I started dialysis at age ten. I
10 received numerous blood transfusions weekly,

11 which resulted in an increased antibody level
12 getting to the point of a hundred percent. I
13 was untransplantable. I waited for my first
14 transplant for seven years, got a second
15 transplant in 2001, and currently have a high
16 rate of antibodies and am untransplantable. I
17 am a home hemodialysis patient and I can tell
18 you that the quality of life was significantly
19 and dramatically different in the early '80s
20 before ESAs.

21 In 2001 after receiving my second
22 transplant, and that transplant not working,
23 myself and my medical team came to the
24 realization that transplant was no longer an
25 option, and so we decided and implemented a

00149

1 program that would optimize my treatment plan.
2 And so what we did was look at first line
3 medications such as ESAs, phosphorus binders
4 and other things, and how we could utilize
5 those. We looked at longer and more frequent
6 dialysis therapy and how we could push the
7 envelope. We also looked at proper nutrition
8 in a way that wasn't being currently
9 implemented. And we structured a
10 cardiovascular treatment plan, which is
11 something that is currently not widespread in
12 the renal community.

13 And the results were astounding. I'm
14 standing here today in front of all of you as
15 the first dialysis patient in the world to
16 successfully complete an Ironman. I've run 20
17 triathlons and this year I will come back to
18 Ironman, I've got four events planned. My ESA
19 use has been dramatically reduced and I believe
20 that directly correlates to the exercise
21 regimen that we've implemented. I've also seen
22 a reduction in hospitalizations. I have been
23 hospitalized twice in nine years. These
24 results represent a significant cost saving to
25 the renal community.

00150

1 Access to first line medications and
2 therapy such as ESAs combined with a structured
3 cardiovascular exercise similar to a cardiac
4 rehab model, if those things were widely
5 implemented, I believe and my organization
6 represents that the results that I've seen
7 personally can be duplicated throughout the
8 renal community. My organization has several
9 programs that have seen significant success.
10 Our fitness grant program has a 97 percent
11 success rate. We've worked with individuals
12 age ten to 80 years old and they've seen

13 success. I can tell you that the current model
14 and the range of ten to 12 has helped me to
15 achieve a quality of life that I only dreamed
16 of.
17 Ladies and gentlemen, this is 27 years
18 of -- excuse me. This is 27 years of dialysis,
19 this is success. Excuse me, I'm sorry.
20 Looking at these results, if we look at
21 implementing them across the renal community,
22 this success can be duplicated. I want to
23 thank all of you for your time.
24 DR. GOODMAN: Thank you very much,
25 Mr. Ireland. You look pretty fit from here,

00151

1 sir.
2 Our next speaker is Daniel Cho, the
3 vice president of ProMetrics, Inc. Welcome,
4 sir.
5 MR. CHO: I'm here today to speak
6 about a direction for new clinical trials using
7 measurements of blood viscosity to enhance
8 hemoglobin targeting and potentially modulate
9 utilization of ESA. I should disclose that
10 ProMetrics, my employer, is a provider of blood
11 viscosity testing to the research community.
12 My collaborator, who is an academic
13 cardiologist and who is not here today, is not
14 paid by ProMetrics.
15 Chronic kidney disease is well known
16 to have a major impact on the risk of
17 mortality, and anemia is well recognized in CKD
18 patients as a risk factor for left ventricular
19 hypertrophy, as well as for stroke and
20 myocardial infarction. While the anemia
21 community has long been treated with ESA,
22 randomized controlled trials like Normal
23 Hematocrit, CHOIR and CREATE have previously
24 shown poor outcomes using composite endpoints
25 that included mortality and CV events,

00152

1 cardiovascular events, by treating CKD patients
2 to higher hemoglobin targets.
3 However, more recently in the TREAT
4 trial, a randomized control trial in patients
5 with CKD and type 2 diabetes, it showed that
6 darbepoetin, a longer acting ESA, did not
7 significantly increase composite cardiovascular
8 or renal endpoints which included mortality,
9 nor other components with the exception of
10 stroke, which increased nearly twofold.
11 CKD patients have been shown to have
12 higher blood viscosity levels than relatively
13 healthy controls. A number of outcome studies
14 have demonstrated that risk of major

15 cardiovascular events including death and MI
16 increased with blood viscosity. Adjusted for
17 age and sex, blood viscosity levels have been
18 previously reported to be higher in subjects
19 that experienced cardiovascular events than
20 those who did not. And with further adjustment
21 for conventional cardiovascular risk factors,
22 the association with blood viscosity remained
23 significant only for stroke. Additionally,
24 stroke patients have been previously shown to
25 have chronically elevated blood viscosity

00153

1 levels relative to healthy controls.
2 Blood viscosity is very sensitive to
3 hematocrit levels. A ten percent increase in
4 hematocrit has been reported to increase blood
5 viscosity by approximately 20 percent. The
6 FDA's own scientists have published recently
7 their longstanding concern over the rapidity of
8 hemoglobin increased, hemoglobin oscillations
9 and target overshoots that, quote, instability
10 in hemoglobin concentrations could exacerbate
11 the cardiovascular risks through hemodynamic or
12 rheologic mechanisms. Biophysical markers that
13 cause viscosity may have a distinct role to
14 play in monitoring more directly these
15 hemodynamic and rheologic effects of anemia
16 correction in CKD.
17 The detection of high surges in blood
18 viscosity which result in ESA use stands among
19 the diagnostic candidates for predicting
20 cardiovascular morbidity in anemia correction,
21 and are best supported by the current
22 literature. High blood viscosity surges as a
23 result of ESA may in turn be used to titrate
24 ESA dosing and enhance hemoglobin targeting on
25 a more patient-specific basis. Such a

00154

1 personalized approach may be an improvement to
2 using universal hemoglobin targets that
3 differentiate mainly by gender.
4 New research is needed to characterize
5 the blood viscosity profiles of patients with
6 CKD and tests that stratify these patients
7 based on the effect of ESA on their blood
8 viscosity levels. Thank you.
9 DR. GOODMAN: Thank you very much, Mr.
10 Cho. That concludes our list of speakers who
11 had signed up in advance, and we appreciate all
12 of your comments, and especially appreciate
13 your ability to convey your main points in the
14 time allotted by CMS.
15 We now move to the point of our agenda
16 where we have open public comments, and we have

17 three individuals who have signed up to do
18 this, and we'll ask them in order to come to
19 the microphone here, and we're able to give you
20 two minutes each to address this.
21 And I apologize to the first person,
22 whose initials appear to be W.S., if that
23 person could come up. The name looks something
24 like Wowie Scott, initials W.S.
25 And again, you have to keep it to two

00155

1 minutes. We appreciate you coming here, and
2 could you please face the panel, they're very
3 interested in hearing what you want to say, or
4 face any direction you would like, but we
5 especially want to hear exactly what you have
6 to say, and if you could state your name and
7 affiliation, please.

8 MS. SCOTT: Sure. My name is Nancy
9 Scott. I am a dialysis patient for six years
10 today, and I'm a volunteer board member and
11 serve as vice president for Dialysis Patient
12 Citizens. I do have some prepared notes but I
13 really am going to give you my personal story
14 as well.

15 DR. GOODMAN: If you could do that in
16 two minutes.

17 MS. SCOTT: I certainly can.

18 DR. GOODMAN: That's great, thank you.

19 MS. SCOTT: For anyone not familiar
20 with the effects of anemia on a kidney patient,
21 I can assure you that they are significant and
22 powerful. When my hemoglobin level is low, I
23 become tired and experience shortness of
24 breath, therefore impairing my ability to
25 complete normal daily tasks. When establishing

00156

1 ESA guidelines, officials must recognize that
2 not all patients benefit from the same course
3 of care.

4 And I'm going to give you a scenario,
5 and I probably should read a lot more of this,
6 but because of the time limit, February 23rd,
7 my hemoglobin was 12.1. My nurse practitioner
8 came in and said I have to cut your EPO, Nancy.
9 And she knows I get crazy when that happens,
10 because not only am I a retired nurse, I'm an
11 ordained minister, I'm currently working on a
12 master's in health care administration, and I
13 serve as vice president in a health care
14 community center, so my plate is full and I
15 want to feel good.

16 So when she came in, she said we have
17 to lower your EPO. I was at 3,000 units at
18 that time. My hemoglobin kept going down to

19 10.5, 10.3, 10.1. Now you know how I felt. I
20 felt like a sack of dirt and I could do very
21 little, but I continued to try to do what I
22 could do, okay? Here it is. She raised my EPO
23 level as it was going down, and I'm up to 4,600
24 units. Now remember, I was at 3,000 when it
25 was 12.1, so now I'm up to 4,600 units now and
00157

1 my hemoglobin is 11.1 right now.
2 So all of these people -- I feel
3 better when my hemoglobin is 12. So why can't
4 this be between me, my nephrologist at raising
5 my EPO? Everybody doesn't function at a 10.1.
6 I don't function at an 11.1 as well as I did do
7 at a 12. So my whole point is this: Let this
8 be between the individual patient and the
9 doctor, not a bunch of people sitting down who
10 are not on dialysis saying it should be between
11 ten and 12. Thank you very much.

12 DR. GOODMAN: Thank you, Ms. Scott,
13 for your personal story. Next is Fred
14 Finkelstein, from Yale University.

15 DR. FINKELSTEIN: Thank you very much.
16 I've had a particular interest in
17 health-related quality of life measures, and I
18 do share the concerns that have been expressed
19 about some of the limitations of the
20 health-related quality of life measures that
21 have been used in studying ESA patients, ESA
22 and CKD patients.
23 However, despite that, when I look at
24 the literature, I think it clearly supports the
25 fact that health-related quality of life

00158

1 measures are impaired when hemoglobin levels
2 drop below 11, and more dramatically as they
3 drop below ten, and I base this statement on
4 the following:

5 First, there's the cross-sectional
6 study of a large number of 2,000 CKD patients
7 from the CHOIR study last year that made this
8 point.

9 There was a comprehensive review
10 published in *Kidney International* in 2009 by
11 Leaf and Goldberg that makes the exact same
12 point, decline in quality of life measures as
13 hemoglobins dropped below 11, and more
14 dramatically when they dropped below ten.
15 Thirdly were the articles that
16 Dr. Klinger mentioned that looked at physical
17 functioning and energy levels in both CKD and
18 dialysis patients. That was just published in
19 the *American Journal of Kidney Disease* with
20 accompanying editorials, and underscored the

21 importance of these findings.
22 And lastly, the findings in the CHOIR
23 study that there was a dramatic increase in all
24 varieties of health quality of life domains in
25 the patients as their hemoglobin levels were

00159

1 increased from a baseline of 10.1 to over 11 in
2 the low group and over 12 in the high group.

3 I think we would do our patients a
4 disservice if we let hemoglobin levels drift
5 below ten, and I think it's important to
6 maintain the current guidelines of ten to 12
7 for hemoglobin levels. Thank you.

8 DR. GOODMAN: Thank you,
9 Mr. Finkelstein. Third up is Michael Germain,
10 I believe, from Tufts and Bay State Medical
11 Center. Welcome, sir.

12 DR. GERMAIN: Thank you. My financial
13 disclosures, I've received support from the
14 pharmaceutical companies who produce ESAs and
15 irons, and I'm here as a consultant for Ortho
16 Biotech. I'm a full-time clinician in practice
17 in Springfield, Massachusetts, and my concern
18 is that as a clinician, we also always have to
19 weigh the risks and benefits for the individual
20 patients in front of us. And to be limited in
21 that decision-making between us and the patient
22 I think would result in more harm than good,
23 and I think myself and my colleagues have heard
24 the safety concerns associated with targeting
25 higher levels of ESA above the current

00160

1 guidelines and the potential risks of higher
2 doses of ESAs.

3 My concern is when we look at the
4 studies that were presented today, it's not a
5 hemoglobin of below nine that the control
6 groups have had, whether they be the lower
7 targeted hemoglobin range or the so-called
8 placebo group, which had hemoglobins in the
9 10.5 range, never in the nine range. Those
10 hemoglobins continued to increase over a
11 four-year period of time in that control group
12 in the TREAT study. So I as a clinician cannot
13 see how a hemoglobin of less than nine can be
14 extrapolated from that data.

15 I'm very concerned about hemoglobin
16 variability, and I think if we change the way
17 we practice currently based on the practice
18 guidelines and the FDA package inserts where
19 we're trying to trend the hemoglobin and keep
20 people stable within a target range, if instead
21 we say you can't dose erythropoietin until it
22 falls below a certain range, or transfuse a

23 person, what we're going to get is extreme
24 hemoglobin variability, and that's going to
25 result in not only symptomatic episodes with

00161

1 the patient but it's also going to result in
2 potential mortality that has been seen with
3 hemoglobin variability, albeit on an
4 observational basis. Thank you.
5 DR. GOODMAN: Thank you very much,
6 sir. I understand that concludes our
7 nonscheduled speakers here. We appreciate very
8 much your comments, all three of you, and hope
9 you will remain available for the balance of
10 the day.

11 Well, panel, it's time for us to have
12 discussions or, excuse me, questions for our
13 presenters, and we'll do that up until noon, so
14 we can just get barely started on it, I
15 understand. Might I ask that our presenters, I
16 see Ms. Ciccanti, Dr. Koller, Dr. MaCurdy, if
17 you could make sure that you're in this front
18 row, and Dr. Singh as well, if you could come
19 up so we can find you easier if need be. So
20 that would be, yes, Ciccanti, Koller, MaCurdy,
21 Holmberg, please, and Singh, at the very least.
22 Thank you.

23 And I do want to remind the panel at
24 this point that an NCD, a national coverage
25 determination is not on the table. It is not

00162

1 our job to make a policy decision here today.
2 We don't make up practice guidelines, but it is
3 our job to take a very careful look at the
4 evidence here and try to convey through the
5 answers to our questions and our accompanying
6 discussion, convey to the Agency what our
7 assessment or take is on the available evidence
8 pertaining to the questions.

9 And with that, if there are any
10 questions of presenters, we will take them.
11 And I will go to Dr. Pauker first, sir, and we
12 all need to speak directly into the microphone,
13 please, starting with Dr. Pauker.

14 DR. PAUKER: I have two questions,
15 both for Dr. Singh along with Dr. MaCurdy. You
16 have presented today and suggest that quality
17 of life was not sufficiently affected, or it
18 showed no difference. I almost have to ask
19 about the power of the study. Can you comment
20 on the power of those studies? It's
21 particularly important when he hear testimony
22 here that you can perceive the quality of life
23 has changed. Could you comment on the power in
24 your study?

25 And Dr. MaCurdy, we heard from Dr.

00163

1 Holmberg about the cost of transfusions. Can
2 you share with us about the unique cost of
3 ESAs?

4 DR. GOODMAN: Thank you. Dr. Singh,
5 if you would come to the microphone, please.

6 DR. SINGH: So, Dr. Pauker, the
7 question is whether these studies were
8 specifically powered to see differences or test
9 for differences in quality of life between the
10 two arms. The answer is, to my knowledge, none
11 of the studies was specifically powered for
12 quality of life differences. However, having
13 said that, it is true that although there was
14 improvement in quality of life in the CHOIR
15 study in both arms, there was no statistically
16 significant difference between the arms. In
17 TREAT there was in fact a difference that was
18 statistically significant between the two arms
19 of the study.

20 I think another question, or way to
21 pose that same question, and I think the FDA
22 has done this in their final ruling with
23 respect to patient-reported outcomes, is to
24 determine what is a clinically meaningful, or
25 what's a minimally important difference in

00164

1 quality of life using these different
2 instruments. And I think the answer to that is
3 that in any of those analyses, there does not
4 appear to be a clinically important difference
5 with the exception, I think, of the TREAT
6 study, where there was a clinically important
7 difference seen in the active treatment arm,
8 and just barely missed it for the placebo arm.
9 So I think the important answer is,
10 there is an improvement in quality of life in
11 both arms of the study, so treatment of anemia
12 does result in some improvement in quality of
13 life, but there doesn't appear to be clinically
14 significant or statistically significant
15 differences for three of the four studies. And
16 for TREAT there was a statistically important
17 difference between the two arms, but I don't
18 believe a clinically important difference
19 between the two arms.

20 DR. GOODMAN: Thank you, Dr. Singh.
21 Dr. MaCurdy, on the matter of costs.

22 DR. MACURDY: Unfortunately, it's not
23 something that we looked at, so I can't give
24 you any information.

25 DR. GOODMAN: Dr. MaCurdy, as long as

00165

1 you're standing there, let's get a little
2 closer to costs even if you can't get
3 particular, and it's a follow-up to my earlier
4 question with regard to how many people -- I
5 see you're going to reach for an answer, thank
6 you. Currently, how many people of what type
7 who are Medicare beneficiaries are on ESAs, can
8 you give that back to us?

9 DR. MACURDY: Yes. For September
10 2009, for dialysis patients it's almost
11 235,000.

12 DR. GOODMAN: Who are?

13 DR. MACURDY: Who are dialysis
14 patients receiving ESAs.

15 DR. GOODMAN: Thank you.

16 DR. MACURDY: And for the predialysis
17 group, it's almost 81,000.

18 DR. GOODMAN: Who are on ESAs?

19 DR. MACURDY: On ESAs. Who are what
20 we defined to be the intermittent kidney
21 disease it's almost 16,000. And for the group
22 that's not classified as having any sort of
23 kidney disease, it's 33,000.

24 DR. GOODMAN: Thank you very much,
25 Dr. MaCurdy. Dr. Pauker, sorry he didn't have

00166

1 an answer as to the cost, but hopefully that
2 will be partially helpful. Dr. Satya-Murti is
3 next.

4 DR. SATYA-MURTI: My question is for
5 Dr. Singh again. Thanks for the lucid
6 presentation. The two take-home lessons from
7 you, for me would be hemoglobin is an imperfect
8 surrogate, and if so, do you have a suggestion
9 for an alternative? We heard about viscosity
10 this morning and we heard about, experiential
11 narratives about quality of life. So, do you
12 have an alternative to hemoglobin as such?
13 And second is, if ESA itself could
14 perhaps be toxic or hazardous at certain doses,
15 do we have any animal models, or any nonhuman
16 primate models, are you aware of any studies
17 where ESA has been given without anemia just to
18 see if there's a dose response and toxicity?

19 DR. GOODMAN: Dr. Singh.

20 DR. SINGH: So, I don't have another
21 biomarker, you know, that says we can replace
22 hemoglobin. My approach was to say that we
23 should have a minimum threshold above nine so
24 you can set a performance measure, percentage
25 of patients who don't reach nine. Looking at

00167

1 Dr. Lazarus's data, that would be very few
2 patients actually. And not to set an upper

3 limit, because setting an upper limit forces
4 patients in the other direction.
5 So, I think to set a minimum level
6 above which patients should have the
7 hemoglobins, and I think if you look at the
8 Fresenius data and even Medicare data, we're
9 not that far away from that, if that's the
10 level that we set it at.
11 With respect to your second question
12 about animal data regarding the use or
13 treatment with ESAs, my understanding is this
14 is very limited in the published literature.
15 In the original summary document that the FDA
16 has, you know, available to them, and I think
17 is in your packets, there's a discussion about
18 the use of ESAs in animal models. And in those
19 studies that are cited by the FDA but to my
20 knowledge are not published, they document
21 marrow fibrosis in animals treated with ESAs
22 that is reversible. I'm not aware of any other
23 studies that have looked at this in humans or
24 subsequently followed up on this, and it would
25 be interesting and I think important if we

00168

1 could have further elaboration of what happened
2 to those studies, whether they were published
3 and what they revealed, either in longer term
4 or larger cohorts.

5 DR. GOODMAN: Thank you. Next,
6 Dr. Agarwal, followed by Dr. Danis.

7 DR. AGARWAL: Dr. Singh, you discussed
8 four trials that targeted hemoglobin well above
9 the FDA recommended targets of more than 13.
10 Are you aware of any studies that compare in a
11 placebo control or randomized controlled design
12 at least that compare a nontreatment to a
13 treatment to target between ten and 12, that's
14 your signal for harm?

15 DR. GOODMAN: Dr. Singh.

16 DR. SINGH: No, I'm not aware of that.
17 That's why I think it's concerning if we create
18 a band of safety between ten and 12, I don't
19 know that it's safe to do that. I think all we
20 know is that in the Normal Hematocrit study the
21 lower arm seemed to do better than the upper
22 arm. The lower arm, the target was nine to 11.
23 In the TREAT study the lower arm, the placebo
24 rescue arm was greater than 9.1 in that trial,
25 and I think that's what the evidences shows,

00169

1 for both dialysis and nondialysis patients.

2 DR. GOODMAN: Thank you. Dr. Danis,
3 followed by Dr. Pogach.

4 DR. DANIS: I would like to ask

5 Dr. Holmberg what fraction of the blood supply
6 is used by chronic kidney disease patients, and
7 I'd like to ask Dr. Winkelmayr if there are
8 any strategies that nephrologists can pose that
9 allow for dosing strategies that are not the
10 on-off approach that leads to such
11 vacillations, so that we could anticipate
12 having dosing that might allow for the kind of
13 symptoms that patients have when they go on and
14 off.

15 And I wanted to ask either Kerry
16 Willis from the National Kidney Foundation, or
17 Kathe LeBeau from the Renal Support Network.
18 We heard some very dramatic stories from
19 patients and family members about the benefits
20 of quality of life with ESAs. We haven't heard
21 from any individuals who have experienced
22 strokes following the use of ESAs, and we
23 haven't heard from transplanted patients. If
24 we're thinking about aiming for having the most
25 affordable package for the universe of patients

00170

1 with kidney disease, I wonder about what they
2 would say about the tradeoff of lowering
3 coverage, or bringing down coverage for dose of
4 ESA, versus prolonging coverage for
5 immunosuppressive therapy so that patients who
6 are transplanted did get more than three years
7 survival of their kidney.

8 DR. GOODMAN: Thank you. Dr. Holmberg
9 first.

10 DR. HOLMBERG: Thank you. I do not
11 have that data parsed out that way, we don't
12 collect data in that light, but I can tell you
13 that if you just put the numbers together of
14 the dialysis patients, if I had the numbers
15 correctly, we're talking about 350,000, and in
16 the United States we transfuse 14.6 million
17 units, so you know, I can't parse it any more
18 granular than that.

19 However, also what I presented to you
20 was that most of our blood in our country and
21 in most developing countries go to the elderly
22 individuals.

23 DR. GOODMAN: Thank you, Dr. Holmberg.
24 Dr. Winkelmayr.

25 DR. WINKELMAYER: Thank you for the

00171

1 question, Dr. Danis. You asked me about
2 hemoglobin variability and any clinical
3 strategies that might be available or proven
4 that might reduce this variability. Taking a
5 step back, hemoglobin variability has been
6 shown to be associated with worse outcomes in

7 end stage renal disease patients. Patients
8 with greater hemoglobin variability, however,
9 are inherently different compared to those
10 patients who do not vary the hemoglobin as
11 much, indicating that this association might be
12 loosely confounded.
13 In order to answer what strategies
14 could be employed to reduce variability, one
15 needs to go beyond the realm of ESAs and look
16 at all inputs into the anemic care production
17 function, if you will, and that specifically
18 includes ESAs and their half life, and
19 secondly, MI and substitution strategies. One
20 might posit that longer-acting ESAs might be
21 associated with a greater difficulty in
22 steering hemoglobin targets or hemoglobins
23 across time, although that has not been shown
24 in studies that were relatively low in power.
25 Secondly, there is different ways of

00172

1 supplying these patients with sorely needed
2 iron, which they have a hard time mobilizing
3 from their iron stores. The two key ways to
4 provide iron to these patients, one is a
5 maintenance approach, where small doses of iron
6 are given every treatment or once a week or
7 something like that. And the other one is a
8 bolus iron approach where you give large doses
9 of iron in a relatively short period of time,
10 such as one gram cumulatively over five to
11 eight dialysis treatments.
12 One may posit, of course, that if you
13 employed the bolus approach that you
14 essentially create a swinging system and this
15 might enforce it, in that patients get
16 replenished with the iron, they respond better
17 to ESAs, the hemoglobin goes up. You crank
18 down the iron or stop the iron, you crank down
19 the ESAs, you follow the hemoglobin downhill
20 essentially, and at some point you kick in
21 again. Whereas if you have a more continuous
22 administration of iron, that might not be the
23 case as much.
24 Those studies have not -- I guess
25 there was a small study that has compared those

00173

1 two treatment strategies, it was inconclusive,
2 but a large sufficiently powered trial has not
3 been able to provide us any evidence on how we
4 can better reduce hemoglobin variability.
5 DR. GOODMAN: Thank you, Dr.
6 Winkelmayr. Dr. Willis, if you would, and Dr.
7 Danis, would you repeat the question you had
8 for Dr. Willis briefly?

9 DR. DANIS: Essentially I was
10 commenting that we have heard only here from
11 patients who have been benefitting from
12 receiving ESAs in terms of their quality of
13 life benefit. We haven't heard from
14 individuals who suffered adverse consequences.
15 So I'd like to hear whether you know about
16 their perspectives, and also the perspective of
17 transplant patients who are doing without
18 things like immunosuppressive therapy and
19 whether they would trade off.

20 DR. GOODMAN: Thank you, Dr. Danis.
21 If you can address that, Dr. Willis, please do.

22 DR. WILLIS: I can tell you what I
23 know. The first thing is that unfortunately
24 among chronic kidney disease patients and
25 dialysis patients in particular, strokes and

00174

1 heart attacks and things like that are such
2 frequent events that even though we initially
3 get hundreds of phone calls a day from kidney
4 patients, and we have never heard from one who
5 thought that they had had a stroke or a
6 cardiovascular event attributable to an ESA.

7 In other words, this is a statistical
8 phenomenon, so --

9 DR. DANIS: But from their
10 perspective, if they know that the ESAs put
11 them at greater risk, how willing are they to
12 live, looking back, you know --

13 DR. WILLIS: I can sort of answer it,
14 and obviously this is purely anecdotal. But
15 when the black box warning was first put into
16 the ESA label by the FDA, we prepared a whole
17 list of frequently asked questions for our --
18 we have like a hot line, an 800 number. And we
19 thought people would be saying, oh, should I go
20 to my doctor and get off this. But we got, the
21 majority of calls were people saying are they
22 going to take it away, like in other words, am
23 I at such high risk they're going to take it
24 away.

25 Regarding transplant patients going

00175

1 without immunosuppressive drugs, I think that,
2 I doubt that they would attribute that to other
3 kidney patients getting ESAs.

4 DR. GOODMAN: Good. Thank you,
5 Dr. Willis. Cognizant as I am of traffic flow
6 in this edifice, it would a real good idea for
7 us to break for lunch now, as opposed to even
8 five or ten minutes from now. So Dr. Pogach,
9 if you would allow us, we will be pleased to
10 lead off with you following lunch. Please look

11 at your watches now, add one hour, and we'll
12 start then. Thank you very much. Very helpful
13 this morning.

14 (Recess.)

15 DR. GOODMAN: Let's reconvene now,
16 please. And those of you who are still talking
17 are going to miss a very important question, I
18 imagine, since it's coming from our Dr. Pogach.
19 When last we spoke prior to lunch, Dr. Pogach
20 was up with a question. We will go with that
21 and then we'll proceed to a slightly revised
22 program. Dr. Pogach.

23 DR. POGACH: I had two questions, the
24 first for Dr. Pfeffer and Dr. Singh, which will
25 be that they will be able to go back and

00176

1 reanalyze the CHOIR and TREAT data as to the
2 specific reasons reached in the transfusions,
3 and in their treatment arms.

4 My second question would be for
5 Dr. Kewalramani. You cited the Canadian study
6 as evidence to support the impact of EPO on
7 exercise. If you look at the original study,
8 it demonstrated in a prespecified secondary
9 analysis a difference between the two defined
10 EPO groups and the placebo group, and across
11 the groups the main hypothesis did not reach
12 significance, but there are baseline
13 differences. The high EPO group compared to
14 the low EPO group and placebo had a fewer
15 number of subjects who were not transfusion-
16 dependent, there were 11 in that group versus
17 19 in the other two groups. In addition, they
18 had a higher baseline exercise capacity of 16.1
19 minutes on the exercise test versus about 11.2
20 and 11.4 in the other two groups. In addition,
21 it was underlined as treaters and not intention
22 to treat.

23 So my question was, given the
24 imbalance among the treatment groups, does that
25 impact, have any impact upon the internal

00177

1 validity of the results, and do you still feel
2 this can be generalized to all patients with
3 dialysis?

4 DR. GOODMAN: Did you get all that?
5 Let's start, Dr. Singh I think would be first.
6 And would the speakers, once again, please come
7 to the front of the room where it will be
8 easier to find you, anyone who spoke this
9 morning, our invited speakers. Dr. Singh,
10 please.

11 DR. SINGH: I would just discuss the
12 CHOIR data because Dr. Pfeffer is going to

13 follow me with respect to the TREAT data. But
14 in the CHOIR data there was a small difference
15 between the two groups in terms of transfusion
16 rate and we do plan to try to look at this or
17 analyze this, but we don't have any information
18 as yet. I think the problem with the
19 transfusion data is that the protocol or the
20 ability of the trial investigators to actually
21 protocolize the transfusions was very limited.
22 We don't have a good understanding of why
23 individual sites actually transfuse patients
24 and that limits, I think, the quality of that
25 data, or that exercise.

00178

1 DR. GOODMAN: Thank you. Dr. Pfeffer.

2 DR. PFEFFER: Similarly for TREAT, it
3 wasn't a major outcome that we put a lot of
4 effort into. We'll go back and look at what
5 was associated with the hospitalizations, what
6 adverse events were occurring around that time,
7 but it wasn't something that we really
8 highlighted prior to the study.

9 DR. GOODMAN: Thank you, Dr. Pfeffer.

10 Yes, Dr. Kewalramani.

11 DR. KEWALRAMANI: I will point you to
12 the briefing documents that Amgen submitted for
13 a more thorough review of the vast quality of
14 life data. But to address the specific
15 question as it pertains to the commonly known
16 SCESG study, you're absolutely right. In the
17 primary publication the difference between the
18 placebo group and the treatment group did not
19 reach statistical significance. However, when
20 we were looking at the evidence around about
21 the 2007 time frame when we were preparing for
22 the review with the FDA, we realized that the
23 original amounts did not account for
24 multiplicity adjustment, and so we went back
25 and redid the analysis taking into account the

00179

1 statistical analysis and this multiplicity.

2 When we did that, there was a
3 statistically significant difference between
4 the group that received ESA therapy and the
5 group that did not receive ESA therapy, i.e.,
6 the placebo group. That slide set is available
7 on line, and we've actually just completed a
8 publication and I'm happy to submit that to
9 you. It hasn't been accepted yet, but the
10 analysis has been completed now.

11 DR. GOODMAN: Thank you, and that was
12 Dr. Kewalramani.

13 Well, when CMS asks MedCAC to answer
14 questions, we do our very best. They don't

15 always tell us in what order we might answer
16 those questions, and in conferring with our
17 fellow panelists and with CMS staff, in light
18 of the very good information and insights that
19 we've seen this morning, what we've decided to
20 do is change the order of the questions just a
21 bit, and what we're going to do now is to start
22 with what was originally question five.

23 These are, were originally designed to
24 be some discussion questions that might help
25 provide some backdrop for further detail to the

00180

1 earlier questions one through 4.A. but what we
2 decided was that we wanted to get those
3 insights now about the discussion questions,
4 and that will help us determine how we answer
5 the previous four questions. So we will start
6 with those and I will do my best to kind of
7 moderate a discussion about them.

8 And for those of you that have the
9 questions, number five says, please discuss any
10 impact of the following factors on the
11 conclusions reached above. Well, we want to
12 discuss that impact now before we reach those
13 conclusions if that's okay with the panel, and
14 I believe it is.

15 And so the first one, I want to make
16 sure everyone has it in front of them, concerns
17 the matter of whether the CKD patient is
18 undergoing chronic dialysis or is in
19 predialysis status. So when we're considering
20 the results of these trials, the impact of
21 these interventions in particular on health
22 care outcomes, does it matter whether the group
23 of patients considered is undergoing chronic
24 dialysis or is in predialysis status.

25 So I'm going to pick on Dr. Singh

00181

1 since he's looking very intently at me and I'm
2 thinking this is computing with him. Dr.
3 Singh, in some of the literature that we've
4 seen, including a recent New England Journal
5 article, there was mention made that whether a
6 trial addressed one group of patients or
7 another might have an impact. And then when we
8 looked at a breakdown of available trials, some
9 of them did address the chronic dialysis
10 patients and some did not. Would you care to
11 comment at this point and get us started on the
12 extent to which that distinction matters,
13 especially with regard to the outcomes of
14 interest?

15 DR. SINGH: So, I have published two
16 editorials in JASN, the Journal of the American

17 Society of Nephrology, one that addressed
18 nondialysis patients and the other dialysis
19 patients, and I can send these two you.
20 DR. GOODMAN: You can't do that now.
21 DR. SINGH: Not now, but I will send
22 it to you, and I will just briefly highlight
23 the points. I think that the dialysis and
24 nondialysis patient populations are different,
25 they're different for a number of reasons. I

00182

1 think that the dialysis population has a larger
2 number of comorbidities, they have probably a
3 greater degree of erythropoietin deficiency
4 because their kidney disease is more advanced,
5 and they also have an iltumor that is much more
6 intense than that in the nondialysis
7 population. I also think that the sources of
8 blood loss in dialysis patients is greater. So
9 I think how you treat these patients is going
10 to differ based on whether they're dialysis or
11 nondialysis patients.

12 In the nondialysis population the
13 closest studies we have are the three studies
14 that I alluded to, of which I think the TREAT
15 study, which is a placebo-controlled study,
16 demonstrates that in the placebo arm, you are
17 able with treatment of patients' iron
18 deficiency and, you know, certainly about 20
19 percent of patients receiving blood
20 transfusions, you can manage these patients
21 with very low or no doses of ESA. And then
22 hemoglobin levels targeted at staying above
23 nine end up averaging ten to ten and a half.
24 Some would argue that that population that was
25 looked at in TREAT is a CKD with type 2

00183

1 diabetes only. But I think in my judgment, one
2 should be able to generalize that population to
3 other nondialysis patients, even nondiabetics.
4 In the dialysis population, I think
5 it's more challenging. In those patients, just
6 treating them with iron therapy and blood
7 transfusions, risks in a significant portion of
8 patients with relatively low hemoglobin levels,
9 quite low, much lower than eight, seven. And
10 there is lots of reports of pre-ESA, in the
11 pre-ESA era, withholding ESAs completely in
12 this population is, would be a real problem,
13 and I think that Dr. Lazarus's comment about
14 not fathoming what life would be like is a
15 pretty accurate description. So I think you
16 need to be able to nuance dialysis from
17 nondialysis.
18 I think some dialysis patients could

19 have substantial reduction in ESA and I believe
20 they should have substantial reduction, because
21 I think beyond a certain level of treatment or
22 ESA dose, you're really not getting any further
23 additional benefit in hemoglobin.

24 DR. GOODMAN: Dr. Singh, let me cut
25 more to our ultimate chase, and that is, we

00184

1 care about, the Agency for its Medicare
2 beneficiaries cares about how these
3 interventions affect outcomes. So the outcomes
4 that we care about are exercise tolerance,
5 vascular events, patient-perceived quality of
6 life and survival. So for those outcomes, what
7 do you think about the sufficiency of the
8 evidence for those two groups, and maybe
9 perhaps what the evidence says?

10 DR. SINGH: I think the evidence says
11 that in both patient populations, target a
12 higher hemoglobin target, whether a hemoglobin
13 is greater than 13 grams per deciliter is
14 associated with harm. The signals may vary but
15 there is no benefit, and in fact there's an
16 increased risk of death and cardiovascular
17 complications in both patient populations.

18 DR. GOODMAN: In both patient
19 populations?

20 DR. SINGH: In both patient
21 populations.

22 DR. GOODMAN: And you're saying that
23 there is what, adequate or sufficient evidence
24 to make that conclusion for all four of those
25 outcomes, is that what you're saying?

00185

1 DR. SINGH: I think the Normal
2 Hematocrit study indicates that in targeting
3 patients for a higher hemoglobin, you know,
4 greater than 13, is associated with harm. I
5 think the three studies, CHOIR, CREATE and
6 TREAT in nondialysis patients, suggest
7 individually, different signals, that there is
8 either no benefit or harm in patients targeting
9 a higher hemoglobin, I think in both
10 populations there's evidence to that point.

11 DR. GOODMAN: Let's stay on this point
12 with regard to dialysis and non. Dr. Agarwal
13 first.

14 DR. AGARWAL: When we are treating
15 patients with chronic kidney disease we have
16 two things in mind, how can we make them live
17 longer and how can we make them live better. I
18 don't think we have figured out how to make
19 them live longer, but we do everything we can
20 try to do to make them live better.

21 One of the things that we have never
22 captured in these trials, or very few trials
23 have captured, is recognizing the heterogeneity
24 of the CKD population. CKD is like saying
25 puff, you have a disease, but it's a very

00186

1 heterogeneous disease. You can have varying
2 levels of GFR, you can have varying levels of
3 proteinuria, and one thing we have learned over
4 time is that proteinuria is where the risk
5 travels from, and many of these trials never
6 adjust for baseline levels of proteinuria, not
7 all the trials, but many of the trials ignore
8 this stuff.

9 When we are looking at risks over time
10 in these individuals, I think we have to
11 recognize that the baseline level of
12 cardiovascular disease and the levels of
13 proteinuria, how it is impacted by treatment
14 can be very heterogeneous.

15 DR. GOODMAN: What would you say,
16 though, about differentiating between those on
17 dialysis and those not?

18 DR. AGARWAL: Clearly the dialysis
19 patients reach dialysis because they survived
20 cardiovascular disease. The statistics show
21 that 25 people die before one reaches dialysis.
22 Most patients with chronic kidney disease die
23 of cardiovascular disease, very few reach
24 dialysis. So once you have reached dialysis,
25 you have a selection bias, you have survived

00187

1 cardiovascular disease. Once you have reached
2 that, unfortunately, you also have a lot of
3 cardiovascular morbidity, arteriosclerosis and
4 atherosclerosis, probably more arteriosclerotic
5 than atherosclerotic. But if you compare the
6 quality of life of a dialysis patient with that
7 of CKD, the patient who has nephrotic-range
8 proteinuria suffers as much as a patient on
9 dialysis, it's got very little to do with
10 estimated GFR. So there are some similarities
11 but there are stark differences in the two
12 groups of people that we are talking about.

13 DR. GOODMAN: And when we talk about
14 differences and similarities, we care about the
15 evidence for those.

16 DR. AGARWAL: Yes, and there is
17 evidence.

18 DR. GOODMAN: Dr. Puklin.

19 DR. PUKLIN: I'm going to turn this
20 argument upside down for a moment if I could,
21 and I would like to have the comments of Dr.
22 Singh and others on this. There's no question,

23 and I'm not a nephrologist, but there's a
24 difference between patients who are not on
25 dialysis and patients who are on dialysis, and

00188

1 Dr. Singh just responded to that question by
2 citing the research studies from the randomized
3 controlled trials that separate those groups.
4 I've been impressed by the speakers
5 here who've talked about how the quality of
6 their life is affected and have described what
7 we could call personalized medicine, the
8 patients themselves who have titrated their own
9 drugs in response to the type of disease that
10 they had, and modified their various activities
11 to allow themselves to run triathlons, to
12 overcome all sorts of other disabilities. So
13 couldn't your answer be to this question, yes,
14 this is a difference between these two groups,
15 but when you're faced with a patient who's in
16 kidney failure, you personalize the drugs of
17 choice and the dose level, and the target
18 levels, to produce maximum functionality,
19 maximum well-being. And in that way you don't
20 regress the concept of being on chronic
21 dialysis or being predialysis, you're facing
22 the concept of a human being who has a malady
23 and who wants to retain as much functionality
24 as possible.

25 DR. GOODMAN: Thank you, Dr. Puklin.

00189

1 I would just remind us, though, that the
2 ability for, as I understand it, the ability
3 for a physician and a patient to make that
4 individualized choice, it couldn't hurt being
5 informed by a good appraisal of the available
6 evidence along those lines. Dr. Messina.
7 DR. MESSANA: Returning to the
8 question of whether CKD patients are the same
9 as dialysis patients for the purpose of
10 answering this question, I would remind those
11 of Dr. Lazarus's comments. ESRD patients
12 hopefully have vascular access. Once they have
13 a permanent vascular access that's at risk for
14 thrombosis, and that is a question on the
15 table. That is less likely in this country at
16 least, to be a risk for CKD patients.
17 And I think there are other
18 differences, maybe related to intermittent
19 changes in volume status that are more acute,
20 more immediate, who are undergoing intermittent
21 dialysis, as compared to CKD patients who have
22 a more stable, albeit abnormal volume status.
23 And lastly, I'd ask Dr. Singh to
24 comment on the typical dose range required in

25 the CHOIR and CREATE trials to achieve the high
00190

1 hemoglobin, as opposed to the typical dose of
2 ESA required in dialysis patients in this
3 country to achieve those kinds of targets, and
4 does that provide evidence for a difference
5 between these two populations.

6 DR. GOODMAN: Dr. Singh, want to try
7 that one?

8 DR. SINGH: Clearly the dosing
9 patients in dialysis and nondialysis
10 populations is very different. In CHOIR we
11 used, just to give an example, we used
12 somewhere in the range of 9,500 units per week
13 for the higher arm and around five to 6,000
14 when we look at the median for the lower arm.
15 Just to compare that with the dialysis
16 population, in the United States there is order
17 of magnitude higher levels of epoetin being
18 used in the dialysis population. The average
19 dose from what I remember from a paper by
20 Dr. Carter's group that was published in Kidney
21 International, the average dose is about 7,000
22 units per dialysis treatment, or per
23 administration.

24 There are marked differences between
25 also Europe and the United States. In a recent
00191

1 paper, in Europe, zero to five percent of
2 patients on dialysis are treated with greater
3 than 18,000 units of erythropoietin per month,
4 whereas in -- or per week, I'm sorry, I
5 misspoke, per week -- whereas in the United
6 States, that number is over 30 percent. And so
7 there is clearly differences. Now there may be
8 differences in comorbid conditions and so on
9 that might explain it, but there are a number
10 of differences that are attendant in ESA dosing
11 between dialysis and nondialysis between
12 different countries that I think we don't have
13 a really good explanation for as yet.

14 DR. GOODMAN: Dr. Messina, what do you
15 take Dr. Singh's answer to mean to you now with
16 regard to your question?

17 DR. MESSANA: I'm not sure. I think
18 he admitted that there are differences between
19 CKD and ESRD, but I'm not sure how, whether he
20 believes that they're important enough in terms
21 of addressing these questions, but I don't want
22 to put words in his mouth.

23 So do you still believe that given the
24 different patterns of volume status and the
25 clearcut clinical differences between CKD and
00192

1 ESRD, the different dosing requirement in U.S.
2 CKD compared to U.S. dialysis patients, that
3 they're comparable for the purposes of
4 answering these questions?

5 DR. GOODMAN: Is that a thumbs up or
6 thumbs down, Dr. Singh?

7 DR. SINGH: Well, I think that in our
8 nondialysis patient population, I think you
9 should be, generally be able to use very
10 little, you should be able to use very little
11 or no ESAs, as shown by the placebo arm of the
12 TREAT study. I believe in the dialysis
13 population, it's going to be difficult to
14 sustain that. I don't believe that you can get
15 away with using no ESAs in dialysis patients, I
16 think one would need to use ESAs, because
17 otherwise you would have a precipitous drop in
18 hemoglobins, very substantial decrement in
19 quality of life and need for transfusions if
20 you completely withdraw ESAs in that
21 population.

22 So I do not believe that you can
23 withdraw ESAs. I believe you can reduce dose
24 in that population. There may be a very small
25 subset of patients in whom you may be able to

00193

1 withdraw ESAs, but I think in the vast majority
2 of patients that ESA therapy for better or for
3 worse is necessary in the treatment of anemia
4 of the ESRD group.

5 DR. MESSANA: Thank you.

6 DR. GOODMAN: Thank you. Dr. Singh,
7 we're going to come back to that. Dr. Pauker
8 is next.

9 DR. PAUKER: The discussions here,
10 it's not clear to me within the two categories,
11 dialysis or not dialysis, for four out of the
12 six categories they don't fit. These are large
13 categories and notwithstanding like the
14 (inaudible) there's a huge gap and we're not
15 going to be able to say A or B or C. That
16 suggests to me some kind of scale that includes
17 dialysis, crit, you know, all kinds of things
18 together in that scale, and in that continuum
19 we have to guard against complications and say
20 what should happen in that individual patient.
21 I think we can't just lump everyone together in
22 a predictive scale that may be done, or maybe
23 we need further research. But I think that has
24 to get done before we wind up chucking the
25 things either way.

00194

1 DR. GOODMAN: Thank you, Dr. Pauker.
2 Just for the limits of my cognition, it does

3 help at least to try to see for some of these
4 dimensions if they matter overall, yes or no,
5 but of course you're right, this is a
6 multivariant issue, very difficult to deal
7 with.
8 Any other great insights with regard
9 to the matter of dialysis or not? I understand
10 it's kind of a basic break, but any other
11 insights that any of our speakers could offer
12 about that? Yes, Dr. Winkelmayr.
13 DR. WINKELMAYER: Just a two-sentence
14 comment from another drug class that we've very
15 familiar with, dose of statins, which have been
16 very much tested and evaluated, and found to be
17 efficacious in patients without kidney disease.
18 In a subgroup of meta-analyses for the
19 pravastatin pooling project, it was also found
20 to be efficacious in patients with chronic
21 kidney disease. In patients with ESRD statins,
22 in two randomized controlled trials that were
23 sufficiently powered, both published in the New
24 England Journal of Medicine, statins were not
25 efficacious with regard to the same endpoints.

00195

1 An indirect illustration of why dialysis and
2 nondialysis patients may behave quite
3 differently.
4 DR. GOODMAN: Thank you for that.
5 DR. KEWALRAMANI: May I just add a
6 comment?
7 DR. GOODMAN: Yes, you may. This is
8 Dr. Kewalramani.
9 DR. KEWALRAMANI: With regard to this
10 question about whether dialysis patients are
11 different than CKD patients not on dialysis, I
12 think we covered a lot of the points today.
13 But just to add one more point to the
14 consideration, dialysis patients, as you know,
15 in the United States are almost all under
16 complete surveillance by way of the USRDS
17 system. We have data in fundamentally an
18 entire registry of patients who have dialysis,
19 anemia, and have ESA therapy, so there is a
20 wealth of evidence in dialysis patients that
21 doesn't exist in CKD patients, and I think if
22 you think about the difference, it's an
23 important difference to consider.
24 DR. GOODMAN: Thank you. So this is
25 the issue of looking for the key under the lamp

00196

1 post, the lamp post light's just part of this
2 population. Dr. Agarwal.
3 DR. AGARWAL: Just one more comment.
4 There's a fundamental difference between

5 peritoneal dialysis patients and hemodialysis
6 patients. PD patients actually require much
7 less EPO doses.

8 DR. GOODMAN: Thank you for that.

9 Dr. Steinbrook, if I might pick on you here for
10 a second. What is your current take with
11 regard to this distinction about dialysis and
12 nondialysis insofar as the evidence tells us
13 about impact on the health outcomes we care
14 about? Are you starting to see some light on
15 this issue? We're looking, again, for ultimate
16 impact on those four main types of outcomes.

17 Dialysis or not, does it ultimately make a
18 difference, do you suppose, based on what
19 you've heard and the evidence at present?

20 DR. STEINBROOK: If we're just looking
21 at this in terms of the sufficiency of the
22 evidence, I think that in speaking generally
23 and regarding some of the studies regarded one
24 of the populations, not the other, that the
25 evidence base is in the same ballpark. I think

00197

1 a lot of what we've heard deals with the fact
2 that people who have some kidney function as
3 compared to some who have no kidney function
4 end up being managed differently and have
5 different baseline requirements for ESAs, if at
6 all, so I think it depends on what you're
7 looking at.

8 In terms of the evidence base, I think
9 we're there, but there may be differences in
10 terms of recommendations going further and
11 anticipating some of these other questions for
12 discussion, where the difference could be
13 important.

14 DR. GOODMAN: But you do, it sounds
15 like you're acknowledging that the available
16 evidence is sufficient to draw some findings
17 with regard to the impact on these outcomes.

18 DR. STEINBROOK: Yes.

19 DR. GOODMAN: And what those impacts
20 are may differ?

21 DR. STEINBROOK: Yes.

22 DR. GOODMAN: They will, okay. Other
23 comments on this aspect? Dr. Danis.

24 DR. DANIS: I want to ask the other
25 panelists who are nephrologists, I got the

00198

1 sense from Dr. Singh that while dialysis
2 patients will undoubtedly need some level of
3 ESA supplementation, there's some question that
4 in predialysis there may not be a need at all,
5 and I want to hear from the panelists.

6 DR. GOODMAN: It looks like Dr. Coyne.

7 DR. COYNE: I don't think we can say
8 never in CKD patients, but I think the best
9 evidence is from the TREAT trial. So what we
10 had lacked was the natural history of what
11 happened to hemoglobins in people who were
12 largely untreated. In TREAT, the salvage arm
13 got ESA therapy whenever their hemoglobin was
14 below nine and then it was stopped once the
15 hemoglobin was above nine. The average dose in
16 that group was zero, and the mean dose, or the
17 median dose was zero and the mean was five. So
18 we can use it as salvage therapy in those
19 patients and at lower levels.

20 I think the big difference in my mind
21 between CKD and dialysis patients is that
22 dialysis patients require this therapy almost
23 universally, almost continually, whereas in CKD
24 patients the vast majority do not require it.
25 They may need it when the eGFR is less than 30

00199

1 to 40, and I would favor 30. And if they
2 require it, they are a distinct minority of the
3 CKD population. Once eGFRs are less than 15,
4 if you have a nondialysis patient less than 15,
5 the incidents of needing these ESAs go up, and
6 that's using hemoglobins basically nine or ten,
7 to decide that you're probably going to put
8 them on it to avoid transfusional risks.

9 DR. GOODMAN: Thank you, Dr. Coyne.
10 Dr. Agarwal.

11 DR. AGARWAL: This issue of anemia has
12 been looked at pretty carefully in chronic
13 kidney disease, and there was an enhanced
14 analysis a few years ago, and what they did was
15 looked at it cross-sectionally, when does
16 anemia occur in association with estimated GFR?
17 That was done by G. Seward, published in JASN,
18 and what they found was when your creatinine
19 becomes abnormal, that's when you statistically
20 have lower hemoglobin compared to the control.
21 In other words, in a woman about 1.3, in a man
22 about 1.4 or 1.5 range, that's the creatinine,
23 and that would correlate with an estimated GFR
24 of less than 60, that's when you see the onset
25 of anemia.

00200

1 That's a mean, though. You won't see
2 many patients who are that level of anemia even
3 when they have florid proteinuria. There are
4 studies in diabetic patients, for example, with
5 a lot of proteinuria, and they will get anemia
6 or chronic kidney disease, and they will
7 require the support.
8 When you're talking about the

9 populations, it's one thing, but when you're
10 treating individuals in the clinic and say that
11 you have a hemoglobin of ten and you have an
12 eGFR of 65 and therefore you don't have anemia
13 of chronic kidney disease, I think is just
14 plain wrong.

15 DR. GOODMAN: Thank you, Dr. Agarwal.

16 And I will just remind us again, we are very
17 interested in clinical expertise here today,
18 but whenever possible if we can refer to the
19 body of evidence, that will be of greatest help
20 to the Agency. Any last comments on the
21 dialysis-nondialysis issue? Not that we've
22 totally resolved it, but want to hit some high
23 points? All right.

24 Let's move to this matter of
25 pretreatment baseline hemoglobin levels. CMS

00201

1 laid out four intervals here, and what we want
2 to explore at this point is to what extent does
3 the baseline, the pretreatment baseline
4 hemoglobin level bear upon ultimately the
5 health care outcomes when physicians are
6 managing patients with ESAs or otherwise. So
7 what matters here, the four intervals are under
8 seven, seven to just under nine, and nine to
9 just under 12, and then 12 and greater. And
10 again, these are the pretreatment baseline
11 hemoglobins. How important are they with
12 regard to predicting the impact in health
13 outcomes of having been managed this way.
14 Dr. Satya-Murti.

15 DR. SATYA-MURTI: I would like to
16 actually combine B with C, they seem to have
17 similar ranges and numbers. But even if you
18 don't, a little point of despair for me is that
19 FDA labeling says it's for treatment of anemia,
20 and yet we haven't even agreed on how to define
21 anemia in this population. Is hemoglobin or
22 hematocrit a valid marker, or patient symptoms
23 or experiences as we heard this morning?
24 Without any firm belief in being able to
25 identify what anemia is, I think some of these

00202

1 terms seem to be legacy terms as to what
2 determines anemia and whom should we treat.
3 So this is a very crucial question,
4 ten, nine, so I would like to hear not only
5 from the panelists but our experts as to should
6 we abandon hemoglobin as a target unless it's
7 less than seven and the patient has syncope, or
8 should we strive for something else, or simply
9 shelve these decisions until we agree on what a
10 valid surrogate or index of symptoms in anemia

11 would be?

12 DR. GOODMAN: Dr. Satya-Murti, is it
13 not important to consider both the baseline
14 level and the target? They're not the same
15 things obviously.

16 DR. SATYA-MURTI: Right, so that's why
17 I think we should combine B and C. The same
18 doubts, hand wringing doubts about what is a
19 valid identifier applies to both B and C.

20 DR. GOODMAN: Thank you. Dr. Pogach
21 first, and then Dr. Levine.

22 DR. POGACH: I would like to actually
23 begin with the one about chronic conditions.
24 If you have individuals who cannot exercise for
25 other reasons, there are a lot of comorbidities

00203

1 in these studies, and perhaps Dr. Singh or
2 someone else would comment, who have heart
3 failure, who have peripheral vascular disease.
4 They are not likely to be able to increase
5 their exercise capacity, not because of anemia
6 but because of other conditions. So one of the
7 questions should be, can one evaluate baseline
8 hemoglobin independently of somebody's ability
9 to respond because of other organ issues. I
10 think, again, the issue is probably going to be
11 a heterogeneous answer, that those people who
12 otherwise could achieve a higher capacity might
13 respond, and those who can't won't,
14 irrespective of the hyporesponse definition.

15 DR. GOODMAN: Dr. Levine. Thank you,
16 Dr. Pogach.

17 DR. LEVINE: Well, it seems to me as
18 I've been listening that one of the key
19 benefits of ESA that's being promoted is
20 reduction in transfusions. So it seems to me
21 that an important issue is what is the
22 threshold for transfusion.

23 DR. GOODMAN: Okay, that's certainly
24 part of it. Ms. Atkinson.

25 MS. ATKINSON: The question is

00204

1 pretreatment, and when we look at question one,
2 which I know we're not looking at, but it talks
3 about treatment being blood transfusion, iron
4 therapy or ESA. So when we think pretreatment,
5 is treatment including all of those things or
6 strictly ESA?

7 DR. GOODMAN: To answer the earlier
8 questions, it can be any of those, but if you'd
9 like to concentrate on any one of those, that's
10 all right as well. If there's a difference,
11 then do raise it. Did you want to comment
12 about that at this point? Okay. Dr. Pauker

13 and then Dr. Coyne.
14 DR. PAUKER: One of the technical
15 points. In 5-B the fourth category is greater
16 than 12, and Dr. Singh keeps referring to
17 greater than 13. We have some confusion about
18 what categories we're talking about. I
19 understand that he's talking ten to 12 in some
20 cases, but Ajay said 13. Could we hear from
21 Ajay why he's saying 13?
22 DR. GOODMAN: As a target?
23 DR. PAUKER: And he mentioned the
24 number 12.
25 DR. GOODMAN: Dr. Singh.

00205

1 DR. SINGH: The reason I set the
2 target at 13, that is the target that has been
3 used in the randomized control studies in the
4 four trials that were discussed this morning.
5 In Normal Hematocrit the target was 13 to 15.
6 In the TREAT study the target was, I don't have
7 my notes in front of me, but 13 and higher. In
8 CHOIR it was 13.5, and in TREAT it was 13. So
9 the reason -- that's the target hemoglobin.
10 It's important to distinguish between achieved
11 hemoglobin and target hemoglobin. In CHOIR,
12 for example, achieved hemoglobin average was
13 12.6 and then, you know, the other trials range
14 from that.
15 So I think the reason, where does 13
16 come from, that comes from the evidence of what
17 the target was in each of these trials. In
18 each of these trials when you targeted 13 or
19 higher, it was associated with either no
20 benefit or, in certain parameters, or increased
21 risk of death or cardiovascular complications.
22 DR. PAUKER: That's what I mean, maybe
23 we should have 13 too.
24 DR. GOODMAN: Dr. Coyne is next.
25 DR. COYNE: So, related to the issue

00206

1 of mortality, prior to the introduction of EPO
2 the mortality rate in dialysis patients was
3 significantly higher than after its
4 introduction, and within a few years the
5 mortality rate fell by about 10 percent or so,
6 that's in the USRDS data. So by the time we
7 brought the hemoglobin in the dialysis
8 population up to about ten, we saw a marked
9 reduction in mortality, and I think most of us
10 in the renal community are not interested in
11 testing that hypothesis with randomized trials.
12 But we have to remember that if the mean
13 hemoglobin in the population is ten, about half
14 the patients were below that level at any given

15 time.
16 Transfusal risk has been tracked by
17 the government for many years and is available
18 from the USRDS database also. And when the
19 mean hemoglobin in the dialysis population
20 reached about 11, since then the quarterly
21 transfusal rate in dialysis patients has
22 remained flat. As we saw, the mean hemoglobin
23 has increased in 2006 to about 12 or even
24 higher, and that did not lead to any further
25 reduction in transfusal rate in dialysis

00207

1 patients.

2 DR. GOODMAN: So what do we conclude
3 based on the things you just said?

4 DR. COYNE: That maintaining a
5 hemoglobin between ten and 11 probably
6 increases survival in dialysis patients, and
7 dramatically reduces transfusal rate.
8 And lastly, from the U.S. transplant
9 data, we have evidence on panel reactive
10 antibodies. And again, in about 1998 the
11 incidence of very high PRAs, greater than 80
12 percent, which is difficult to transplant in
13 such patients, that incidence on the active
14 waiting list is, if anything, higher now. So
15 when the mean hemoglobin in the dialysis
16 population was about 10.8, the rate of high
17 PRAs, whether you want to look at 79 percent or
18 80 percent plus, has remained flat to even
19 increasing. The major driver is actually
20 probably more prior transplants, sensitizing
21 patients, and not transfusal rate.
22 So again, I would conclude that a mean
23 hemoglobin in or around 11 in the dialysis
24 population minimizes as best we can
25 transfusal risks and incidence of high PRAs.

00208

1 DR. GOODMAN: Dr. Jacques has a
2 comment.

3 DR. JACQUES: Just because people seem
4 to be wondering about the context of this
5 particular question, what we were trying to get
6 at is simply is your hemoglobin in and of
7 itself the ultimate predictor of your outcome.
8 So that, for example, if you, simply to use the
9 old medical term, have good protoplasm and your
10 hemoglobin natively simply stays above 12, does
11 that simply indicate that you have low
12 inflammation, low whatever, and are simply
13 likely to survive no matter what happens to you
14 in terms of medical intervention? And at the
15 same time, if you have the exact opposite, are
16 you likely to have a bad outcome despite any

17 medical efforts, even if they might be heroic.
18 So that was the context in which we
19 posed that question.
20 DR. GOODMAN: And that's why it's with
21 regard to the pretreatment baseline.
22 Dr. Steinbrook, and then I'm going to
23 ask Dr. Pfeffer to come up. Dr. Steinbrook.
24 DR. STEINBROOK: I think one of the
25 things about this question is it can be looked

00209

1 at in different contexts, and certainly so much
2 is focused here in terms of the public
3 discussion and the medical discussion about
4 numbers and ranges of numbers. And I can just
5 say, I'm an internist, not a nephrologist, but
6 based on what I've heard today and what I've
7 read previously, it seems to me that the action
8 is somewhere between nine and 12. I don't
9 think anybody -- I mean, if somebody is healthy
10 and is able to maintain a hemoglobin above 12
11 and is able to remain healthy and they don't
12 need intervention, that's great. If somebody
13 is considerably lower, less than seven, or
14 seven to nine, I think in general terms one
15 would suggest that one intervenes.
16 But then you have this range of nine
17 to 12. I don't know whether the evidence is
18 robust enough to parse it down to ten or 11, or
19 9.5 to 10.5, recognizing that there's
20 variability between individuals and standard
21 deviations, and individuals and reactions, you
22 know, all that sort of stuff. But it seems to
23 me that the action is between nine and 12, and
24 the goal would be to try to narrow that as much
25 as possible.

00210

1 A final comment. We also have to
2 factor in the ways in which erythrocyte
3 stimulating agents are delivered, if it's
4 determined to treat in that direction. I've
5 heard nothing to suggest that you can get to
6 some particular point, it's better to use a
7 bigger dose than a smaller dose, so that also
8 has to be factored in.
9 DR. GOODMAN: Point well made. Dr.
10 Pfeffer, on this or the earlier point briefly.
11 DR. PFEFFER: On Dr. Jacques' point.
12 DR. GOODMAN: Go ahead, sir.
13 DR. PFEFFER: I just have to say
14 something about dialysis-nondialysis. In TREAT
15 we had the opportunity to watch people go
16 across that threshold, 600 people went from
17 nondialysis to dialysis, and their mortality
18 subsequently was very very high, so there is a

19 difference, and that just has to be on the
20 table.
21 DR. GOODMAN: There's a difference in
22 the people who crossed over.
23 DR. PFEFFER: And once you cross over,
24 your hazard of death is much different than
25 your peers who haven't crossed that line.

00211

1 That's my point.
2 DR. GOODMAN: And those aren't the
3 same people.
4 DR. PFEFFER: Of course they're not.
5 DR. GOODMAN: All right.
6 DR. PFEFFER: And then to the question
7 of protoplasm, I think that's the fundamental
8 question. I think that's the fallacy of
9 picking a number. That, in CHOIR -- let's talk
10 about hemoglobin achieved, because that's what
11 you see. These trials all have a strategy to
12 go to a target, but the fact that we didn't get
13 to that target tells you something. None of
14 the trials got to that target. So their
15 strategy was to increase, increase. Our
16 strategy was to increase until we hit that.
17 Well, as Dr. Lazarus said, this isn't
18 engineering, you don't hit a number and it's
19 not perfect, and just measuring hemoglobin it
20 bounces around. And I think we're fooling
21 ourselves to think that I can look at somebody
22 and dial a number, and have that number live
23 with that person for the next few years, so
24 there's something about picking that range.
25 And then your question about

00212

1 protoplasm. I don't know what it is, and
2 that's what I was trying to say in my five
3 allotted minutes. I do not know what it is,
4 but there are some people with the same dose
5 who have a very brisk response. Now, a lot of
6 people are saying brisk response, rate of rise
7 is high, that's not a problem as we see it.
8 What we see, these are the people, whether it's
9 the way they react to the compound, their
10 protoplasm that we can't detect that's
11 different, they do very well.
12 So we overshot. Our target was 13.
13 And if you hear the target is such a terrible
14 thing, 25 of our patients overshot, walked
15 around with a hemoglobin of 13.9, and those
16 people had the lowest risk. So I think we have
17 to be a little careful about our belief system,
18 and believing that we know more than we know.
19 DR. GOODMAN: Thank you. No one would
20 promise that, I assure you, at this point.

21 DR. PFEFFER: Well, that is the
22 problem that we had, people's perceptions were
23 so great that research was stopped.

24 DR. GOODMAN: Thank you. We would
25 point out that FDA labeling and available
00213

1 existing guidelines, evidence-based more or
2 less, do continue to refer to various
3 intervals, so much of the evidence is defined
4 in terms of these for better or for worse,
5 perhaps it's for worse. What we're trying to
6 do here today is see whether that evidence can
7 stand up. I think Dr. Messana was next.

8 DR. MESSANA: My point was actually
9 covered, thank you.

10 DR. GOODMAN: Great. Dr. Puklin was
11 next. Dr. Puklin, we got it covered?

12 DR. PUKLIN: I think you covered it,
13 yes.

14 DR. GOODMAN: Dr. Pauker, and then
15 back to Dr. Agarwal.

16 DR. PAUKER: One question about that
17 comment that patients are quite different, even
18 in gender. Is that relevant in patients,
19 talking about subgroups, is talking about it
20 important or not?

21 DR. GOODMAN: Dr. Singh, looking
22 across the various RCTs, was there any viable
23 subgroup analysis of males versus females?

24 DR. SINGH: No, there doesn't seem to
25 be any difference. And I just want to point
00214

1 out one other subgroup which was important, and
2 that was in the TREAT study, and I was hoping
3 that Dr. Pfeffer might address this as well,
4 because he had the subgroup analysis for TREAT
5 on his fingertips, and it was a fairly
6 extensive subgroup, and Marc, do you want to
7 talk about it or should I?

8 DR. PFEFFER: What's the question?

9 DR. SINGH: Well, the question is for
10 proteinuria in particular. There seemed to be
11 no difference in outcome in patients with
12 proteinuria.

13 DR. GOODMAN: If you could just hold
14 on, Dr. Pfeffer, we'll get to proteinuria in a
15 minute. But the answer to Dr. Pauker's
16 question is no?

17 DR. SINGH: The answer is no.

18 DR. GOODMAN: Dr. Pfeffer, on the
19 matter of proteinuria, briefly and to the
20 point.

21 DR. PFEFFER: Dr. Agarwal brought that
22 up, and obviously we even stratified for

23 proteinuria. In diabetics, patients had over a
24 gram, but everybody had some proteinuria.
25 Proteinuria was a predictor of bad news

00215

1 outcomes, it was a particularly strong
2 predictor for bad news renal outcomes, but it
3 wasn't a predictor for response to the drug.
4 DR. GOODMAN: Thank you for that. I
5 don't want to leave this point about these
6 intervals. Dr. Singh, would you come back
7 please to the microphone. In answer to
8 Dr. Jacques' question, does it or does it not
9 matter what your baseline hemoglobin is with
10 regard to how these interventions will affect
11 the four health outcomes that matter to us?

12 DR. SINGH: I believe that the
13 hemoglobin is a very unreliable surrogate for
14 outcome.

15 DR. GOODMAN: No sir. Starting with
16 the baseline level, not the target, does your
17 baseline level predict outcomes after having
18 been treated?

19 DR. SINGH: In the randomized
20 controlled trials I have not seen any data that
21 suggests that the baseline hemoglobin at which
22 you're enrolled in predicts how you do. What I
23 have seen is that in the post hoc analyses
24 presenting this data, achieved hemoglobin in
25 those trials predicts outcomes. The higher the

00216

1 achieved hemoglobin is, the better the outcome;
2 the lower the achieved hemoglobin is, the worse
3 the outcome. And at least in CHOIR, the
4 independent predictor of outcome in these
5 studies was the dose of ESA these patients were
6 exposed to, not the hemoglobin. So it didn't
7 matter what hemoglobin you were at, it seemed
8 to be whether you were hyporesponsive or not,
9 and what dose of ESA you were exposed to.

10 DR. GOODMAN: So the target hemoglobin
11 did or did not matter either?

12 DR. SINGH: It did not matter, so in
13 both arms, although in the higher arm it was
14 statistically significant, but even in the low
15 arm there was a trend towards ESA dose, a
16 strong trend towards ESA dose being a predictor
17 of outcome in patients even in the low target
18 arm. So it seemed to me the analysis was that
19 the target didn't matter, and in that regard
20 Dr. Pfeffer presented data from TREAT, where
21 the target didn't matter as much as whether you
22 responded to the drug. And he didn't present
23 dose data, and I don't want to speak to him,
24 but at least in CHOIR the dose predicted

25 outcome, the higher the dose, the worse the
00217

1 outcome.

2 DR. GOODMAN: What you're saying,
3 then, neither the baseline treatment nor the
4 target hemoglobin affected outcomes, you're
5 saying the dose and the response to the dose
6 mattered.

7 DR. SINGH: That the responsiveness to
8 the dose mattered.

9 Now, one other caveat to that is that
10 there is a lot of observational data that
11 demonstrates that the hemoglobin level, the
12 lower the hemoglobin level, the worse outcome
13 there is in terms of the dialysis population.
14 There's many studies that show that the lower
15 the hemoglobin, the worse the outcome, and the
16 higher the hemoglobin, the better the outcome.
17 And the analysis of the randomized controlled
18 studies mirror that in terms of achieving a
19 higher hemoglobin was associated with improved
20 outcome. In the randomized studies, at least
21 in the CHOIR study, higher dose made a
22 difference. The higher the dose you were
23 exposed to, the worse the outcome, and it was
24 an independent predictor.

25 DR. GOODMAN: Thank you for that.

00218

1 We'll do Dr. Agarwal, Dr. Messana, and then
2 we'll go back to Dr. Kewalramani.

3 DR. AGARWAL: I think it's important
4 for the panel to know about the analysis of FDA
5 in this matter, and since you wanted a
6 reference, it's Unger, et al. in the New
7 England Journal of Medicine, Volume 362, page
8 185, 2010.

9 So what they have is a very insightful
10 analysis analyzing the four recent ESA trials
11 and addressing directly Dr. Jacques' question
12 on whether the hemoglobin itself is bad. And
13 basically they came up with three potential
14 reasons why the adverse events could occur.
15 First they stated the adverse
16 cardiovascular events could be due to raising
17 hemoglobin itself. However, this appears
18 unlikely, because within randomized groups of
19 trials as well as in nearly all observational
20 studies, higher hemoglobin is associated with
21 fewer cardiovascular events. There is this
22 hemoglobin paradox here. If you target to a
23 higher level, then you have increased events;
24 if you achieve a higher level, you have a lower
25 event. And I think this is why we are getting

00219

1 into this hyporesponsive stuff, because if you
2 don't achieve that, that means you were
3 resistant. And therefore, whether it's the
4 drug or the condition that led to the
5 hyporesponsiveness, led to the increased event,
6 that's not clear from any trial. So with
7 hyporesponsiveness, condition is important.

8 DR. GOODMAN: Let's not lose this
9 point, Dr. Agarwal. Tell us, if you would, in
10 a sentence, capture in a sentence, if you
11 would, the point you just made. Just restate
12 it, please. I don't want to lose it.

13 DR. AGARWAL: One sentence. There is
14 a hemoglobin paradox. High hemoglobin targets
15 increase adverse outcomes, high achieved
16 hemoglobins lower cardiovascular outcomes.
17 That's it.

18 DR. GOODMAN: Thank you very much.
19 Next is Dr. Messana.

20 DR. MESSANA: Just addressing the
21 point made by Dr. Singh in relation to the
22 observational trials on hemoglobin, and
23 achieved hemoglobin. I think through general
24 consensus that those are quite confounded
25 observations. In our own trial using Medicare

00220

1 data, low hemoglobin was associated with much
2 higher, low achieved hemoglobin was associated
3 with much higher mortality after adjustment for
4 ESA dose. However, when you adjusted for
5 comorbidities, you markedly reduced the
6 observed hazard ratio for mortality in patients
7 with low hemoglobin.

8 Others have used laboratory markers of
9 inflammation as an adjustment rather than
10 claimed comorbidities and come up with similar
11 results, the registrar study. And the question
12 of unobserved comorbidities in the confounding
13 of this hemoglobin-mortality association in
14 observational studies is very real. And so I
15 think we can only draw limited conclusions from
16 the observational literature with regard to
17 achieved hemoglobin.

18 DR. GOODMAN: So, I want to catch it
19 one more time, because you talked about the
20 kinds of studies. What can we conclude based
21 on the available evidence about that impact?

22 DR. MESSANA: From the available
23 literature, the observed association between
24 achieved hemoglobin and mortality is likely
25 heavily confounded in this population.

00221

1 DR. GOODMAN: Heavily confounded in
2 which population?

3 DR. MESSANA: The ESRD -- well, the
4 dialysis population, which is where most of the
5 observational data is from.

6 DR. GOODMAN: Good, thank you.
7 Dr. Kewalramani.

8 DR. KEWALRAMANI: Because these areas
9 are complex and there are a few different
10 concepts that folks are referring to, these
11 concepts can often unfortunately be combined,
12 and inaccurate conclusions can be reached, so
13 let me just try to separate these.
14 There is a difference between
15 targeting a hemoglobin, that's the number
16 you're trying for; achieving the hemoglobin,
17 that's where you actually get to. And there is
18 a very important difference that has been
19 confused I think here today as well with regard
20 to the entry criteria for studies and what the
21 lower arm of these studies are.
22 So let me just summarize this by
23 saying in the Normal Hematocrit study, the goal
24 of the lower arm was 30 percent for a
25 hematocrit or ten for a hemoglobin. There's a

00222

1 range around that, but the goal of the therapy
2 if you read the protocol, it says the goal of
3 therapy is 30 percent, i.e., hemoglobin of ten,
4 and then there is a range around that.
5 The second point to be made is as the
6 sponsor of the TREAT trial, I know a little
7 something about this data. The TREAT study
8 does not have, it does not have a target for
9 the lower arm. The entry criteria for TREAT
10 was hemoglobins of less than 11. And we
11 rescued individuals, it's not a target. If you
12 happened to drift down to less than nine, you
13 received rescue therapy to get you above nine.
14 But I cannot overemphasize that there's no
15 target for the lower arm of TREAT.
16 And I just want to end with a comment
17 that Dr. Messana made. There is a lot of data
18 now out there through observational research
19 about this. When the appropriate statistical
20 analyses are done, as Dr. Messana has pointed
21 out, these analyses are quite confounded.
22 There are five studies that have been published
23 and they do not, I repeat, they do not show a
24 dose relationship with adverse outcomes. Thank
25 you.

00223

1 DR. GOODMAN: Thank you. And Dr.
2 Kewalramani's point is well taken, that there's
3 a difference between baseline and target and
4 achieved, and sometimes rescued, so the panel

5 well recognizes that, thank you. Dr. Puklin is
6 next, and then Dr. Koller I believe had a
7 comment.

8 DR. PUKLIN: Let me ask the question
9 as a follow-up to the previous comment. Is
10 there a difference in these studies between the
11 target hemoglobin level and what is actually
12 achieved? So therefore, it may be that the
13 patients who have the best outcomes, are
14 achieving a hemoglobin of 13, may be doing
15 well, but it may be that the patients who can't
16 get their hemoglobin up who are getting a lot
17 of erythropoietin, who have the complications,
18 and that hemoglobin never goes into the 13
19 range. So it may not be that putting the
20 hemoglobin in the 13 range level is a problem,
21 it's the patients to whom you give a lot of
22 medication to get their level up, and they
23 don't make it; is that right?

24 DR. GOODMAN: I see Dr. Singh first.

25 DR. SINGH: That's right, and I think

00224

1 that was why it's very problematic to set an
2 upper limit, because we don't know what the
3 zone of safety is. What we do know, I believe,
4 and I would like to disagree with my friend
5 Reshma. I think she's parsing this to the
6 Normal Hematocrit study, what the lower target
7 is. When somebody tells you that the protocol,
8 and this is in the New England Journal, is nine
9 plus or minus -- I mean -- well, it's 27
10 percent hematocrit to 33 percent hematocrit in
11 the low arm, and the target is 13, it tells me
12 really what the target is, greater than 27 and
13 less than 33 percent. That's the target.
14 Because, you know, targeting one number of ten
15 is really a hypothetical issue.

16 DR. GOODMAN: Thank you, Dr. Singh.

17 Dr. Koller, is your comment appropriate for
18 this point? Thank you. Dr. Koller, please.

19 DR. KOLLER: There is actually another
20 analogous situation with regard to this. It
21 comes from the study by Leland Jones, and they
22 looked at the use of ESAs in the treatment of
23 breast cancer.

24 DR. GOODMAN: What kind of study was
25 it, by the way?

00225

1 DR. KOLLER: It was a randomized
2 clinical trial and it was a large study. And
3 they used it in patients who were receiving
4 ESAs for anemia of cancer, not anemia
5 associated with chemotherapy. And most people
6 read the first draft of the study, and the

7 study was actually discontinued because of
8 untoward effects, and they note that the
9 mortality rate is higher in the ESA treatment
10 group. But if you go to the next page, there
11 are some interesting graphs, and the graphs
12 basely look at the mortality rates, look at who
13 died and who lived, and they divide them up
14 into were you exposed to ESAs or were you not
15 exposed to ESAs, did you live or did you die,
16 and if you died, you actually had a lower level
17 of hematocrit.

18 DR. GOODMAN: Achieved or targeted?

19 DR. KOLLER: Achieved. So that was
20 regardless of the treatment arm, so if you did
21 not receive any ESAs, you were more likely to
22 die if you had a low hemoglobin level. And if
23 you received ESAs, you were more likely to die
24 also if you had a low hemoglobin level, but you
25 seemed to have a compounded risk if you were

00226

1 exposed to ESAs, so there were four different
2 levels of mortality.

3 DR. GOODMAN: And so our take-home
4 point in a sentence is what, Dr. Koller?

5 DR. KOLLER: I think it was getting to
6 the point that Dr. Jacques was trying to raise
7 earlier, that there is something about some
8 people who may carry some risks, there may be
9 people who have issues with, they have poor
10 responsiveness, that's probably an indicator of
11 an underlying problem. And in addition,
12 people, you may compound that risk by giving
13 ESAs, and particularly if the ESA dose is
14 increased sequentially.

15 DR. GOODMAN: Thank you. Just in
16 order, Dr. Pfeffer, then Dr. Danis, then Dr.
17 Satya-Murti. Briefly, Dr. Pfeffer.

18 DR. PFEFFER: No, just a factual
19 comment. You were asking about baseline
20 hemoglobin and risks. In a multivariant
21 analysis of baseline hemoglobin, even in TREAT
22 where you could only have a very narrow range
23 because you had to have a hemoglobin less than
24 11, was an independent predictor of
25 cardiovascular and renal events. Every gram of

00227

1 hemoglobin lower, eight percent increased
2 chance that, accounting for age, proteinuria,
3 smoking, blood pressure, LDL, so hemoglobin is
4 a risk factor.

5 DR. GOODMAN: Baseline hemoglobin.

6 DR. PFEFFER: Baseline hemoglobin.

7 You asked that question.

8 DR. GOODMAN: I did indeed, and the

9 result that you just mentioned is or is not
10 published?
11 DR. PFEFFER: I think that was not
12 included in our primary publication because of
13 space, but if we just talk about a multivariant
14 analysis, so I don't know how detailed that
15 was.

16 DR. GOODMAN: Thank you very much, Dr.
17 Pfeffer. Dr. Danis and then Dr. Satya-Murti.

18 DR. DANIS: Dr. Goodman, I don't know
19 if it's okay to mention this at this point. I
20 just want to not leave unquestioned the
21 statement that Dr. Kewalramani said, that she
22 did not think there was a correlation between
23 the amount of ESA used and adverse outcomes,
24 and that does not comport with what I've heard.
25 And I, I would like to either have people say

00228

1 something about it or not, because to me that
2 was one of the things that I have been thinking
3 about as some kind of metric that we could
4 begin to use or recommend for coverage
5 decisions.

6 DR. GOODMAN: Who among the panel
7 first has a succinct answer to Dr. Danis? Is
8 that Dr. Agarwal first? You'll start, and then
9 Dr. Messana.

10 DR. AGARWAL: What we know is that
11 lack of response to erythropoietin is
12 associated with poor outcomes, poor hard
13 outcomes. That's all we know. That is because
14 of the factors that lead to hyporesponsiveness,
15 or is it because of increased dose that we use,
16 has not been teased out. So when somebody says
17 there's no signal, I disagree. I say the
18 answer is we don't know.

19 DR. GOODMAN: There is a difference.
20 Dr. Messana, on this point, and then Dr. Coyne
21 on this point.

22 DR. MESSANA: Depending upon which
23 statistical technique you use, you get
24 different answers, and I think the good doctor
25 is referring to a recent analysis that used

00229

1 marginal structure modeling as opposed to more
2 traditional survival analyses, and came up with
3 different results, suggesting this confounding
4 business.

5 DR. GOODMAN: Thank you. On this
6 point, Dr. Coyne.

7 DR. COYNE: Yes. I would also point
8 to the CHOIR reanalysis, which found that there
9 was increased mortality with dose. And lastly
10 I point to all four of the trials that were

11 covered, that the high arm did worse, and we
12 therefore are left with that using these drugs
13 at higher doses leads to worse outcomes. And
14 it defies logic to say that that is not due to
15 the higher hemoglobin, that it's not due to the
16 higher drug that you're giving the patient, but
17 it's due to I don't know what. It should have
18 happened, if it's idiosyncratic, it should have
19 happened just as often in the low arm, which in
20 most of these trials was also receiving active
21 treatment.

22 DR. GOODMAN: So we should conclude
23 what, then, Dr. Coyne, from that?

24 DR. COYNE: That ESAs carry increased
25 risk and the possibilities for that increased

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1 risk are with the higher hemoglobin alone,
2 which is difficult to rationalize; the rate of
3 change, which is falling out of favor; the dose
4 of the drug having non-hemoglobin effects; or
5 some combination of the three.

6 DR. GOODMAN: Thank you. Dr. Singh,
7 was it on this point, sir?

8 DR. SINGH: Yes.

9 DR. GOODMAN: On this point.

10 DR. SINGH: In the CHOIR analysis I
11 disagree with Dr. Agarwal. The CHOIR secondary
12 analysis, dose of ESA independently predicted
13 bad outcome. And remember, in these randomized
14 controlled studies if the randomization worked,
15 which we believe they did, there would be
16 roughly equal numbers of hyporesponsive
17 patients in both arms. The patients in CHOIR
18 had an excessive rate of death in the high arm
19 where high doses of ESA were used. Similarly
20 in TREAT, if the randomization works,
21 hyporesponsive patients should be roughly
22 similar in both arms, but one group in TREAT
23 had more strokes than the other group?

24 DR. AGARWAL: I don't want you to get
25 away with this. When you're using two

00231

1 different targets, you are targeting a
2 hemoglobin to 11.3 versus 13.5, it's obvious
3 that you're going to use a twofold higher EPO
4 dose in the upper arm. That's what you found.
5 When you say that it's associated with a higher
6 dose, I disagree with you. That's an
7 observational look at your randomized control
8 data which does not make a randomized
9 controlled trial, we are only looking at
10 randomized control data. My answer is we do
11 not know whether it's the dose or the disease
12 that is leading to the worse outcomes, it's a

13 hypothesis.
14 DR. GOODMAN: I think both points are
15 fairly made. Thank you, Dr. Agarwal, very
16 much.
17 DR. PFEFFER: I have to respond.
18 DR. GOODMAN: Not yet, Dr. Pfeffer.
19 Dr. Satya-Murti.
20 DR. SATYA-MURTI: So this morning, I
21 think it was Dr. Pfeffer mentioned, and then
22 Dr. Agarwal mentioned that response to ESA is
23 important. So I thought I heard it said that
24 the response to the first two doses of ESA
25 would be determinative of risk. So, has a

00232

1 subset analysis been done with the available
2 data and compared just at the stage when the
3 first two doses have been given, and the
4 response taken into account, and the two
5 different groups been analyzed regardless of
6 what happens subsequently, to find out what the
7 ultimate risk is, say at the end of a year or
8 so forth, starting with the baseline data of
9 poor response, however you start to define it,
10 so this would probably be a subset analysis.

11 DR. GOODMAN: So, is that a question,
12 Dr. Satya-Murti?

13 DR. SATYA-MURTI: So has there been
14 data and analysis of poor responders versus
15 good responders, say longitudinally, with the
16 first two doses?

17 DR. GOODMAN: Are you directing that
18 to Dr. Pfeffer?

19 DR. SATYA-MURTI: In particular, and
20 any of the other panelists.

21 DR. GOODMAN: Dr. Pfeffer, in response
22 to Dr. Satya-Murti's question.

23 DR. PFEFFER: Can I just comment on
24 the risk, because I think that's fundamental
25 to --

00233

1 DR. GOODMAN: Please respond to his
2 question first.

3 DR. PFEFFER: Yes, we have done that
4 analysis. It's a very confounded analysis, as
5 everybody is saying. We are using events post
6 randomization to identify human beings based on
7 their hemoglobin response. And when we do
8 that, that takes out only half of the patients
9 who received darbepoetin. So we look at those
10 half. The 25 percent who after two doses, the
11 same fixed dose that the rest of the cohort
12 got, had no change in their hemoglobin. And we
13 tracked them from those five weeks there out,
14 and they do worse than their peers. But it's

15 very difficult to match them. To match them to
16 placebo we tried to do propensity and it was
17 very difficult. So yes, we can find 25 percent
18 of the people who do worse than their peers,
19 the hemoglobin achieved is lower, but I can't
20 tell you what it is about them except this
21 operational definition, they received two doses
22 and didn't have a brisk response.
23 Now, I must talk about risk, because I
24 think this panel has to put everything in
25 perspective.

00234

1 DR. GOODMAN: We're trying our best,
2 Dr. Pfeffer.
3 DR. PFEFFER: I know you are, and I'm
4 trying to help.
5 DR. GOODMAN: We appreciate your help.
6 What is your answer to that earlier question?
7 DR. PFEFFER: What is the risk? I
8 think if you look at the studies, here we're
9 talking about a placebo-controlled study with
10 4,000 people. 1,203 had something terrible
11 happen on the cardiovascular, 1,260 had
12 something terrible happen on the renal. The
13 dose difference was night and day. One group
14 received 225 micrograms on average, mean, the
15 other group received five. Huge difference in
16 dose. The difference in mortality was none.
17 The difference in the prespecified composite
18 endpoint was nil. We did detect a safety
19 signal in stroke.
20 So if you look at CHAIR, there were
21 50, maybe 80 deaths. I'm talking about 600
22 people died. And with this huge dose
23 difference, there was no statistical
24 difference. So the risk that I think we should
25 be talking about is the risk of stroke, not --

00235

1 there is no risk for death in this huge range
2 of doses, from zero to 200.
3 DR. GOODMAN: Okay. Now, based on the
4 evidence that you just cited, one of the
5 outcomes about which we care is vascular
6 events, stroke, MI, CHF. What then would we
7 conclude from the evidence that you just cited,
8 Dr. Pfeffer?
9 DR. PFEFFER: Well, our major
10 conclusion was that we were neutral on our
11 primary endpoint, which was a composite of
12 death and the cardiovascular. We used safety
13 at a different threshold for efficacy. I would
14 not be standing here saying we reduced stroke
15 if the numbers were reversed, because it was a
16 component of one of the endpoints. But since

17 it's safety, we're making a big point about
18 that. But it isn't -- for efficacy it was
19 neutral. We are pointing to a safety signal
20 for stroke.

21 DR. GOODMAN: Thank you very much. I
22 wanted to do the following, if you don't mind.
23 I'm going to ask in the following order, Dr.
24 Pogach, Dr. Calega and Dr. Steinbrook to tell
25 us what the panel might want to conclude or

00236

1 find based on this immediately preceding
2 discussion about the relationship between the
3 treatment, hemoglobin and outcomes. What can
4 you take from this most recent discussion that
5 we just heard? We started off talking about
6 baseline, we talked about targets and achieving
7 those targets. What can we conclude about
8 these levels of hemoglobin at this point? And
9 we'll start with Dr. Pogach; do you want to
10 take a try at that, Dr. Pogach?

11 DR. POGACH: So you're talking now
12 about the baseline hemoglobin values?

13 DR. GOODMAN: Yes. We started with
14 that, and we got into a discussion about these
15 relationships with regard to targets, baseline,
16 achieving target. What can we conclude here?

17 DR. POGACH: Well, I haven't seen the
18 multivariant analysis just referred to. I
19 don't think that there is necessarily evidence,
20 at least from what I've read, that would say
21 that the baseline hemoglobin would necessarily
22 predict the survival benefit, independent of
23 comorbid status.

24 DR. GOODMAN: You would not?

25 DR. POGACH: I would not.

00237

1 DR. GOODMAN: Thank you.

2 DR. POGACH: I think that it's
3 obviously highly confounded as to why people
4 have a low hemoglobin in the first place, that
5 if there's serious other conditions, if there's
6 hyporesponsiveness, it's whatever the
7 protoplasm is which is the issue, not
8 necessarily the hemoglobin value itself.

9 DR. GOODMAN: Thank you. Dr. Calega,
10 do you care to comment at this point?

11 DR. CALEGA: For me the discussion is
12 very interesting because we have two groups of
13 individuals, or two groups talking about a
14 threshold, treating to a threshold above nine,
15 and we have other groups that are talking about
16 treating to a range of ten to 12, each with
17 their own set of issues in terms of how to
18 titrate the patients. But I find it

19 interesting, if you are going to treat to a
20 threshold of greater than nine with no target,
21 and we're hearing that as you push the dose
22 there are worse outcomes. We're also hearing
23 that there are hyporesponsive patients who,
24 when you push the dose on them, have worse
25 outcomes.

00238

1 What is our target to treat? Are we
2 treating to a dose of EPO in these patients if
3 we're not treating to a hemoglobin or
4 hematocrit level?
5 DR. GOODMAN: Is that a question to be
6 answered by one of our speakers?
7 DR. CALEGA: Speakers or the panel.
8 DR. GOODMAN: Dr. Puklin, on that?
9 DR. PUKLIN: Yes. You see, that's
10 where science may fall apart. We've heard a
11 number of people tell us that they can tell by
12 how well they feel as a human being, so that's
13 not a target number. But it may be in this
14 disease that that's the best one can do, is to
15 keep treating them and if they respond and feel
16 good, that's the endpoint. I think it's
17 inappropriate to apply a standard across the
18 board to a whole group of people who have
19 different etiologies and they start out with
20 different hemoglobin levels. And if you target
21 the threshold at 13, you may end up with
22 complications that you don't want to have, and
23 if the patient is happy with a hemoglobin of
24 ten or 9.5 and they're feeling well, that could
25 be the endpoint.

00239

1 DR. GOODMAN: Thank you.
2 Dr. Steinbrook.
3 DR. STEINBROOK: Number one, it stands
4 to reason that, all things being equal, having
5 a lower hemoglobin to begin with for whatever
6 reason is not good, as compared to having a
7 higher hemoglobin.
8 Number two, it seems to me that we're
9 still somewhere between nine and 12, I'm
10 talking about achieved, targeted, how you get
11 there, something like that, and I'm not sure
12 that good quality data allows us to narrow it
13 that much. Similarly, with the ESA --
14 DR. GOODMAN: When you say nine to 12,
15 you mean targeted, or achieved?
16 DR. STEINBROOK: Either of the above,
17 because I just think it would be nice to have a
18 tighter range, even given the uncertainties and
19 people going up and down, but I think we're
20 somewhere in nine to 12.

21 The problem with ESA dosing is that
22 it's never, unless I'm wrong about something,
23 it's never been sort of an independently
24 defined variable going forward prospectively in
25 a randomized controlled trial. I think we need

00240

1 that and we can come back to that later.
2 But having said that, I've heard
3 nothing that would lead me to want to use more
4 EPO than the minimum that I needed to to
5 achieve a result. Maybe it's not bad with all
6 this confounding where you can't independently
7 tease it out, but I've heard nothing that says
8 that it's good to use more rather than less.

9 DR. GOODMAN: When you say you've
10 heard nothing, that includes having heard the
11 evidence that's been presented today?

12 DR. STEINBROOK: That's what I mean by
13 the evidence. I mean, I understand all this
14 business about confounding and observational
15 studies, and that's why we need it to be an
16 independent variable going forward and we
17 expect it to decline. But having said that, to
18 turn it around, maybe it's confounding, but I
19 haven't heard anything that says higher dosing,
20 all things being equal, is good.

21 DR. GOODMAN: Thank you, Dr.
22 Steinbrook. Dr. Pauker was next.

23 DR. PAUKER: A real quick question.
24 As a non-nephrologist I get more and more
25 confused. As I get more confused, I don't

00241

1 belief the evidence, so let me ask.
2 Dr. Pfeffer says in his study, they had a
3 control group, and I understand that they
4 defined hyporesponsive as response to that
5 initial standard dose or two. I hear Dr. Singh
6 talking about hyporesponsiveness, but I haven't
7 seen that same test, so I don't know how the
8 trial, how hyporesponsive is defined in the
9 trials. Is that a lack of response to any dose
10 or standard dose or random dose, or what? Can
11 you fill us in here, Ajay?

12 DR. GOODMAN: On the matter of
13 responsiveness, Dr. Singh.

14 DR. SINGH: You've been confused?
15 I've been confused with all your patient
16 decision analysis since I was a fellow.

17 DR. GOODMAN: We only have until 4:30.

18 DR. SINGH: Okay. But I think with
19 respect to your question, it's very difficult
20 when you see a patient coming into your office
21 or in dialysis to know who is going to be
22 hyporesponsive, who is not. Some of the

23 patients, you can potentially predict, you can
24 say well, the more inflamed patient, or the
25 patient who has a lot of comorbidities is

00242

1 likely to be hyporesponsive.
2 But as Dr. Pfeffer pointed to in the
3 analysis that they have, it was very difficult
4 to say this group of patients is hyporesponsive
5 and this one is not. I think the real issue
6 is, you know, is there a threshold above which
7 you should be treating patients hyporesponsive
8 or not, and then using judgment to try to
9 minimize the amount of ESA dose you can to
10 achieve, you know, some quality of life
11 reduction, if you can.

12 I think you can put this argument on
13 its head and say if you have a patient with a
14 hemoglobin of ten, you've been giving them
15 higher and higher doses of ESA and they're not
16 responding, they're hyporesponsive, should you
17 keep increasing the dose of ESA when you're
18 getting no further improvement in their
19 hemoglobin level, and potentially no further
20 improvement in any other symptoms, is that a
21 sensible approach to take in that situation.

22 DR. PAUKER: So you believe any dose?

23 DR. SINGH: I believe that the way to
24 deal with this is to try and use the lowest
25 possible dose you can, and define whatever goal

00243

1 you want of your therapy, as Dr. Steinbrook
2 just alluded to most lucidly.

3 DR. GOODMAN: Thank you.

4 Dr. Perfetto.

5 DR. PERFETTO: Thank you. Dr. Singh
6 and anyone else who might know the answer to
7 this, I'm trying to reconcile in my mind this
8 issue that I've heard about, the confounding by
9 indication and the hyporesponsiveness, so I
10 think I have two questions. One is, in the
11 trials, if someone was identified as
12 hyporesponsive because their dose was being
13 increased and their hemoglobin was not
14 increasing, was the dosing stopped or were they
15 continued to be treated? That's the first
16 question.

17 And then the second is, what I seem to
18 be hearing, and you can correct me if I have a
19 misinterpretation, is that it may be those
20 people who are nonresponsive who would be the
21 most confounded in figuring out their negative
22 outcomes.

23 DR. SINGH: I will just speak for the
24 CHOIR data and let Dr. Pfeffer speak for the

25 TREAT data. In the CHOIR data there was a
00244

1 protocol for dosing to a maximum dose of 20,000
2 units per week. So you kept increasing the
3 dose until you got to a maximum dose and then
4 stopped after that.

5 DR. PERFETTO: So, was it more likely
6 that someone who was hyporesponsive would be
7 hitting that maximum?

8 DR. SINGH: Correct, yes, and that's
9 what the data showed. So if you were,
10 hyporesponsive patients in both arms, the low
11 arm and the high arm were treated with higher
12 doses, and independently had a worse outcome.
13 I accept Dr. Agarwal's point that you have to
14 be very careful about it with the post hoc
15 data, but that's what the post hoc analysis
16 showed.

17 DR. PERFETTO: So, would you suggest
18 that if we had had some either biologic or
19 dosing protocol way of identifying someone who
20 was hyporesponsive, that we could just stop
21 them at some point rather than having them max
22 out and rather than having them reach that
23 level of risk that we don't understand?

24 DR. SINGH: Correct. We could have a
25 threshold of hemoglobin and have a maximum dose
00245

1 of EPO for most patients with some exceptions
2 as a second dose, just so you limit the dose
3 that the patient is exposed to.

4 DR. PERFETTO: Thank you.

5 DR. GOODMAN: Dr. Perfetto, he
6 answered your question then?

7 DR. PERFETTO: No, I think there was
8 more to it than just that, and I would prefer
9 to have the dosing in the other studies.

10 DR. GOODMAN: On that particular
11 question, Dr. Pfeffer.

12 DR. PFEFFER: This gets back to the
13 issue of what we were doing in 2004. We were
14 so fixed on hemoglobin, raising hemoglobin
15 would improve patients, that the computer
16 algorithm was such that we were raising the
17 dose, raising the dose to try to get to that.

18 Dr. Agarwal was telling you that we didn't have
19 a target for the low arm, it was placebo, it
20 was just rescue because the world said they
21 must be treated. But what we were explaining
22 is the first two doses were fixed, and then the
23 computer kicked in and said you're not where we
24 want you to be, you get more, or you are where
25 we want you to be, you get less. So I can't
00246

1 tell you anything after that.
2 Were we smart enough to do it again,
3 we would now identify this group, we would fill
4 this in to say well, it's not so much the
5 hemoglobin, but don't keep giving those people
6 higher and higher doses.

7 DR. PERFETTO: But in that dosing
8 process, if someone's hemoglobin wasn't going
9 up, would the computer have continued to give
10 higher doses?

11 DR. PFEFFER: Yes, and it was built
12 into the rate of rise, it was built into the
13 hemoglobin level. Therefore at the end of the
14 study I can step back, not being smart enough
15 to have done this in 2004, and tell you what we
16 observed. But this is post hoc and it is
17 biased, but we had a group of about 25 percent
18 that didn't get the increase in the first two
19 doses, then the computer kicked in. They ended
20 up getting 180 micrograms per month, compared
21 to another group that got 60 micrograms per
22 month, so it got a little confusing.

23 DR. PERFETTO: So what would your
24 response be to this dilemma that I'm trying to
25 work through, the hyporesponsiveness versus the

00247

1 confounding indication, or the mesh of those
2 two?

3 DR. PFEFFER: First of all, I'm
4 against speaking of their cardiovascular
5 outcomes, we saw no difference in death. This
6 doesn't work for stroke, by the way, I didn't
7 say that, but the hyporesponsive story doesn't
8 work for stroke, so if stroke is the thing
9 we're concerned about then we're off on a
10 tangent and that's the facts, it's just not an
11 easy answer.

12 DR. GOODMAN: That's about as far as I
13 think it's going to go, Dr. Perfetto. Dr.
14 Pogach.

15 DR. POGACH: I haven't heard anything
16 about whites and blacks. My understanding is
17 that blacks have a well-known survival benefit
18 in dialysis. Does anyone know of any
19 literature either from the randomized clinical
20 trials, post hoc analysis or observational
21 studies that could link that in some way to
22 responsiveness to EPO or hemoglobin?

23 DR. GOODMAN: Did any of the trials
24 break that out? Dr. Singh, are you aware of
25 any?

00248

1 DR. SINGH: No, I'm not aware of that
2 from our trial, subgroup for race. I don't

3 remember the data from TREAT but Dr. Pfeffer
4 can get you that.

5 DR. PFEFFER: I need a minute to get
6 that.

7 DR. GOODMAN: We'll get to that.

8 Dr. Kewalramani, on this point?

9 DR. KEWALRAMANI: Yes.

10 DR. GOODMAN: Okay, briefly.

11 DR. KEWALRAMANI: I just wanted to
12 address Dr. Perfetto's point about
13 hyporesponse, confounding and randomized
14 clinical trials. I just want to point out
15 again, because this field does get complicated
16 and it sort of forces us to mix concepts, but
17 just to be sure, there have been no randomized
18 clinical trials assessing hyporesponse. The
19 concept of hyporesponse has come about by way
20 of analyzing either existing databases or
21 randomized clinical trials, so that's one
22 point.

23 The idea of confounding, that is what
24 is the bugaboo in trying to understand these
25 patients who don't respond to ESAs, is it

00249

1 because they have bad protoplasm or is it
2 because of trying to get them to a high
3 hemoglobin level. That concept is confounding
4 as we try to figure it out. And just to make
5 sure that we're all grounded, the risks that we
6 saw in CHOIR and such are RCTs in terms of
7 level of evidence. Those RCTs were done at
8 higher hemoglobin targets, that's what the RCT
9 was, it was not about dose, it was not about
10 analyzing other things.

11 DR. GOODMAN: Okay, thank you. We
12 actually have talked about this matter of
13 blunted or nonresponse, so we've touched upon
14 that a little bit. I wanted to move to this
15 matter of rapidity of rise, some mention was
16 made of it earlier, and one of our questions,
17 it happens to be 5.D, was addressing whether
18 the ESA dosing strategy has been implemented to
19 minimize the rapidity of hemoglobin or
20 hematocrit rise and/or oscillation in their
21 levels. There was some mention made of that
22 this morning. Dr. Agarwal, did you have a
23 comment on that?

24 DR. AGARWAL: The rapidity of response
25 has been a concern, and Unger and associates in

00250

1 the New England Journal article mentioned that
2 it could be one cause of the increase in
3 adverse vascular events that we saw in the four
4 randomized trials. Outside the FDA, the

5 practicing nephrologist does not measure
6 hemoglobin as is recommended in the PI. Nobody
7 can practically have a patient come in twice a
8 week to have his hemoglobin measured,
9 especially when you're treating patients with
10 nondialysis CKD. You can measure as frequently
11 as you want in dialysis, but you can't in the
12 chronic CKD. What these trials have missed is
13 the concomitant change in blood pressure, and
14 they have never monitored it during the time
15 that the hemoglobin has been going up.
16 In the TREAT trial there was a
17 difference between the two groups. In
18 diastolic blood pressure the p-value was less
19 than .001. The diastolic blood pressure
20 difference was two millimeters of mercury. Now
21 you might think that's nothing. But a
22 million-people meta-analysis from Lewington
23 from Oxford, it shows that if you reduce the
24 blood pressure ten over five, you reduce the
25 stroke risk by half, or if you increase by five

00251

1 millimeters diastolic, you double the stroke
2 risk. So that two millimeters which may be
3 fairly trivial is not so trivial after all.
4 In the CHOIR trial, again, the blood
5 pressure was high statistically between the two
6 groups.
7 What I am trying to get to is that
8 rapidity of rise in hemoglobin should perhaps
9 be replaced by blood pressure monitoring at
10 home by these patients, so they can tell you
11 when they're getting into trouble.
12 DR. GOODMAN: Okay. But as a measure
13 itself, the rapidity of hemoglobin or
14 hematocrit change is or is not relevant, or
15 it's just an indirect way of getting something.
16 DR. AGARWAL: It's only in the FDA
17 analysis, it's never been actually analyzed
18 while in the publicly available literature.
19 DR. GOODMAN: Thank you, Dr. Agarwal.
20 Dr. Coyne, and then Dr. Singh.
21 DR. COYNE: I think it's worth
22 mentioning that the FDA work group, the TREAT
23 group, to try to minimize the rapidity of
24 increase, so if there's a value in doing that,
25 it should be reflected in the TREAT results.

00252

1 In earlier trials such as the Normal Hematocrit
2 trial, one of the criticisms of that trial was
3 the attempt to rapidly increase the hemoglobin
4 from a mean of about ten on entry to 14,
5 although the achieved was actually lower.
6 I'm not certain if the question refers

7 to randomized trials. If that's the case, then
8 I think those are the answers.
9 DR. GOODMAN: If it does refer to
10 that, what do the RCTs say?
11 DR. COYNE: The RCTs say that both
12 TREAT and the Normal Hematocrit trial still
13 found harm even though they had fundamentally
14 different rates at which they were trying to
15 raise the high arm.
16 DR. GOODMAN: Both found harm.
17 DR. COYNE: Both found harm although
18 there was, you know, there was net increase
19 risk of death and MIs in the dialysis study,
20 the Normal Hematocrit. In TREAT the
21 cardiovascular risk was limited to increased
22 risk of strokes.
23 DR. GOODMAN: Thank you, Dr. Coyne.
24 Dr. Singh and then Dr. Puklin.
25 DR. SINGH: The rapidity of rise issue

00253

1 has never been published. The FDA report was
2 never peer reviewed and published. Its origin
3 is from the safety review of 1,598 patients.
4 In that safety review they found there was an
5 association between worse outcomes and rise of
6 hemoglobin. If you go to that FDA document,
7 there was also a correlation of, a similar but
8 strong association to decline in hemoglobin.
9 This was a mixed bag of 1,598 patients.
10 Subsequently in 2006 the FDA conducted
11 a review, and this is again in the document
12 that they presented at their meeting in
13 September 2006, of both the Normal Hematocrit
14 and the CHOIR data, looking at rapidity of
15 rise. They reported that there was an
16 association between rapidity of rise in both
17 CHOIR and in Normal Hematocrit, and outcome.
18 The problem was that they recoded all the
19 events in CHOIR and Normal Hematocrit,
20 including the adverse event data. So they took
21 even non-adjudicated adverse event data and
22 included that as outcome in the analysis.
23 At the time when we published the New
24 England paper on CHOIR, there was some
25 preliminary analyses that we did looking at

00254

1 adjudicating outcome data and rapidity of rise,
2 and there was no association. And I know that
3 Dr. Pfeffer mentioned that it did not appear to
4 be an association with this rapidity of rise,
5 and in fact the patients who had the brisk
6 increase in hemoglobin did better.
7 So I'm not sure. I mean, I don't
8 believe that there is any evidence, strong

9 evidence or otherwise, that suggests that there
10 is association between rapidity of rise and
11 outcome, certainly not in the published
12 literature.

13 DR. GOODMAN: Thank you. Anything
14 else, Dr. Puklin?

15 DR. PUKLIN: Yes. I just wanted to,
16 it occurred to me, for the nonresponders who
17 are getting erythropoietic stimulation, has
18 anybody looked at bone marrows on these
19 patients as a reason why they don't have a
20 response, as opposed to things like blood
21 pressure? That might be something that ought
22 to be included in further investigations.

23 DR. GOODMAN: Any point on that, Dr.
24 Singh?

25 DR. SINGH: No. It's an interesting

00255

1 hypothesis because in the animal studies
2 treatment, at least this was in the original
3 safety review of Epogen. Treatment with Epogen
4 in animal studies was associated with mild
5 fibrosis, so it would be interesting to see
6 what happens in the hyporesponsive patients who
7 were given higher and higher doses. One of the
8 important points would be that if the patients
9 responded to low doses of ESA and had a brisk
10 response of hemoglobin, fine. If they didn't
11 respond, the question is what do you do with
12 these patients, do you keep increasing the ESA
13 dose or do you stop. And if you stop, then the
14 utilization of ESA will go down substantially.
15 My question is, A, even though these
16 patients do worse, and B, we know they don't
17 even respond in the hemoglobin, so what are we
18 doing with increasing ESA doses in patients
19 progressively if they're hyporesponsive.

20 DR. GOODMAN: Thank you, Dr. Singh.
21 In order, Dr. Messina, Dr. Danis and Ms.
22 Atkinson.

23 DR. MESSANA: The notion of
24 hyporesponsive patients, that being something
25 that they carry like a chronic diagnosis, is

00256

1 not well founded in the observational
2 literature. The USRDS has done analyses and
3 published some beautiful figures that show that
4 someone who's hyporesponsive now may not be so
5 three months or six months down the road. Our
6 own observational studies suggest that there
7 are a bunch of intercurrent events that are
8 associated with transient hyporesponsiveness,
9 hospitalization, infections, a number of
10 things, but these are all observational. And

11 so I think one must distinguish between
12 transient hyporesponsiveness and those people
13 who have chronic conditions that may make them
14 hyporesponsive, and bone marrow disease may
15 well be a candidate for a small fraction of the
16 hyporesponsive patients.

17 DR. GOODMAN: Thank you, Dr. Messina.
18 Dr. Danis.

19 DR. DANIS: This is about the
20 responsiveness issue. I understand that there
21 has not been done any trial testing
22 responsiveness, but do people feel that we can
23 look at the body of evidence and say whether
24 there are certain doses at which we ought not
25 to bother ramping up any further, or is there

00257

1 so much variability that there's nothing to be
2 said here about how far to, in general
3 guidelines, recommend what's a test of
4 responsiveness?

5 DR. GOODMAN: So that's apart from the
6 rapidity of rise?

7 DR. DANIS: Yes.

8 DR. GOODMAN: And I know we talked
9 about this. Dr. Steinbrook in particular said
10 maybe it's about what we do between nine and
11 12.

12 DR. DANIS: I'm not talking about --
13 well, the issue of what level, yes.

14 DR. GOODMAN: Yes, what to do, yes.
15 Dr. Agarwal, on that point.

16 DR. AGARWAL: There is some guidance
17 on this in the package insert because the FDA
18 had revised the package insert, and I read the
19 package insert yesterday. Basically what they
20 have is they allow the physicians to increase
21 the EPO dose in increments up to 12 weeks, and
22 if they don't have a response then they stop
23 increasing the dose. And I think that's been
24 the FDA's answer to this responsiveness
25 question.

00258

1 They are not saying to keep on
2 increasing, increasing until you reach the sky.
3 They're saying three months is all you have,
4 you titrate the dose at periodic intervals, and
5 you stop. And the starting dose of EPO is
6 between 50 and 100 units per dose, if I
7 remember correctly, and you get three increases
8 of 25 percent increments in about two to
9 four-week intervals, and that's it. So I think
10 it's putting the brakes on how high you can go
11 from their perspective.

12 DR. GOODMAN: Okay. On that point,

13 Dr. Coyne?
14 DR. COYNE: On this point. It really
15 gets at the question of what's a maximal dose
16 that's appropriate for the population, and
17 between the United States and the rest of the
18 world there's a great difference. And if you
19 go to the European dialysis population, very
20 little, zero to five percent of those patients
21 receive more than 18,000 units per week, and
22 their main hemoglobins are in the middle levels
23 in general. In the United States the mean dose
24 used to be about 18 to 20,000 and the median
25 dose about 14,000, so we continue to use quite

00259

1 a bit, and we have about 30 percent of our
2 patients, although it's probably coming down a
3 bit, but about 30 percent were over 30,000
4 units per week.
5 And CMS defines a medically
6 unbelievable amount as 400,000 units per month
7 or the equivalent of about 90,000 units per
8 week of epoetin in dialysis patients. So we
9 really lack any strong foundation, in my
10 opinion, to support these doses that exceed 30
11 or 40,000 units per week in dialysis patients.

12 DR. GOODMAN: When you say we lack
13 foundation, you mean there's not enough
14 evidence upon which to draw such a conclusion?

15 DR. COYNE: Yes. We have only
16 achieved those generally outside of trials
17 because of repeated increases because patients
18 didn't achieve some arbitrary target.

19 DR. GOODMAN: So the evidence is not
20 overwhelming, is it?

21 DR. COYNE: Yeah, I'd say it is not.

22 DR. GOODMAN: Thank you, Dr. Coyne.

23 Ms. Atkinson.

24 MS. ATKINSON: On that issue of
25 unresponsiveness, during any of the clinical

00260

1 trials when someone was unresponsive, was the
2 agent ever changed? Because Dr. Singh, you
3 clearly pointed out earlier this morning that
4 we can't compare apples to apples, that these
5 agents are definitively chemically different.
6 So I'm curious as to when there's
7 unresponsiveness, and you're saying no.

8 DR. SINGH: No, not in the context of
9 trials.

10 DR. GOODMAN: I want to make sure.
11 State the question again, Ms. Atkinson, and I
12 want to hear the response from Dr. Singh. Ask
13 it one more time.

14 MS. ATKINSON: When there's a patient

15 that's unresponsive, does the agent, the ESA
16 itself change, are we changing different
17 agents?
18 DR. GOODMAN: Dr. Singh?
19 DR. SINGH: The answer in the trials
20 is no, the protocol did not permit changes to
21 other ESAs. In clinical practice, I don't know
22 what other doctors do, but generally the
23 consensus has not been to change from one agent
24 to another if the patient is not responsive to
25 one of them.

00261

1 DR. GOODMAN: Thank you.
2 Dr. Steinbrook, was your hand up?
3 DR. STEINBROOK: Not specifically.
4 DR. GOODMAN: Do you need to amplify
5 it now?
6 DR. STEINBROOK: No.
7 DR. GOODMAN: Okay. Dr. Kewalramani.
8 DR. KEWALRAMANI: I just wanted to add
9 three points to this discussion. The first is
10 that the Phase One/Phase Two results with
11 Epogen demonstrates that there's a very broad
12 variability in the doses needed to get a
13 response in terms of hemoglobin, it's a 40-fold
14 variability. The second point is to amplify
15 what Dr. Agarwal said, since 2007 there has
16 been language in the U.S. label in both Epogen
17 and Aranesp that guides physicians around this
18 concept of hyporesponsiveness, although there's
19 no clear definition, no widely accepted
20 definition, there's a functional definition in
21 the labeling that does guide you in this
22 direction, as Dr. Agarwal said.
23 And the third point is that this
24 discussion around hyporesponse is a really
25 important one, and comes from analysis of these

00262

1 data from clinical trials that we're all trying
2 to understand better about what it says. There
3 has not been a randomized clinical trial, as
4 we've discussed, about this. Amgen and the FDA
5 are in conversation with each other about the
6 appropriate studies that need to be done in a
7 randomized clinical trial fashion that would
8 address the hyporesponse of patients.
9 DR. GOODMAN: Thank you. Did I see
10 Dr. Silverstein's hand up? Yes, sir, please
11 come to the microphone.
12 DR. SILVERSTEIN: Just a very quick
13 comment which is sort of a clinical observation
14 but also a question for various people. When I
15 have a patient who's unresponsive, and these
16 are pediatric patients, the first thing I do is

17 I check their iron level, I check their PTH
18 level, I check their nutritional status, I
19 check a lot of things before I up the dose.
20 And so my first thing is that statement that I
21 think that has to be done, and I'm assuming
22 most of us are doing that.
23 But the second question really to
24 various people is that, in all these trials
25 which have shown quote-unquote

00263

1 hyporesponsiveness or requirement for higher
2 dosing, were all these other factors placed
3 into the analysis? Were PTH levels checked? I
4 mean, three-quarters of adult patients and
5 about two-thirds of my pediatric patients have
6 high PTH levels consistently. And so the
7 question would be, is, were these goals, were
8 these factors all factored in when you looked
9 at hyporesponsiveness. Because if a patient
10 has a PTH level of 1,500, they're not going to
11 respond to an ESA like a patient who has a
12 level of 250.

13 DR. GOODMAN: Dr. Silverstein,
14 actually we ask the questions, we hope you have
15 the answers. Are you trying to make a point,
16 sir?

17 DR. SILVERSTEIN: Well, my point is
18 when you look at hyporesponsiveness or dose
19 requirements, are all those other factors
20 considered in order to ascertain whether that
21 was the cause of hyporesponsiveness, as opposed
22 to the patient requiring a higher ESA dose?

23 DR. GOODMAN: Do you have an answer to
24 that question? Are you asserting something,
25 sir?

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1 DR. SILVERSTEIN: My answer would be
2 that I think it has a large impact on it and
3 therefore, unless these things are looked into
4 in all these studies that have been published,
5 I don't know how you can say a patient is
6 either unresponsive or is responsive to ESA.

7 DR. GOODMAN: Okay. Thank you for
8 that. Back to Dr. Steinbrook.

9 DR. STEINBROOK: To follow up on the
10 points which were made about ESA dosing,
11 listening to them, there seems to be a
12 disconnect between the way in which the label
13 is written and perhaps what the usual and
14 customary practice is. And while we haven't
15 specifically heard any information today about
16 dosing patterns or data in patients, I mean, is
17 there such information which might inform
18 what's happening as compared to what the label

19 might suggest would be an appropriate way to
20 achieve what can be achieved in an individual
21 patient in an efficient fashion?

22 DR. GOODMAN: You're asking what goes
23 on in practice?

24 DR. STEINBROOK: Well, I'm just
25 asking, we haven't specifically heard

00265

1 information or evidence presented about ways in
2 which things are dosed. We've heard something
3 about what the label says, we've heard
4 something about in the U.S. versus other
5 countries, and I'm wondering if there's a next
6 step beyond that.

7 DR. GOODMAN: Thank you. Dr. Agarwal.

8 DR. AGARWAL: I can answer that
9 question in a broad way. A minority of
10 patients need a large volume of EPO dosing in
11 analyses here. In other words, the sicker your
12 patient is, the more EPO he requires to reach a
13 certain target. The way I remember it is that
14 20 percent of your patients need 80 percent of
15 the EPO that you spend in a month, that's my
16 broad, you know, statistic, rule of thumb
17 statistic. I think if we look at the
18 management of these 20 percent and ask the
19 question, these people are hyporesponsive,
20 should we keep pushing the dose as high as, you
21 know, the dose that they have been using, that
22 is the fundamental question that we are
23 struggling with.

24 The practice banners, I don't know if
25 they have been adopted from the package insert

00266

1 to the clinical practice. At least that's not
2 what we are doing. I mean, we look at the
3 final dose of EPO, but I don't know if it is
4 common practice, I can't speak to that.

5 DR. GOODMAN: Okay, thank you.

6 Dr. Coyne.

7 DR. COYNE: I think at that point, to
8 move toward policies or issues, my experience
9 in reviewing dialysis change and anemia
10 protocols is they do not take into account the
11 point of hyporesponsiveness and stop increasing
12 the dose after 12 weeks. They also tend to set
13 relatively high targets, the higher the target,
14 the less likely a poorly responding patient is
15 to get to that target, and consequently they're
16 going to get higher and higher doses. A good
17 example of that is Dr. Lazarus's mean
18 hemoglobin in that population was 12 at a time
19 where the target was 11 to 12. If you were
20 really shooting for the middle, you might

21 actually have your mean there.
22 And thirdly, when we look at incident
23 dialysis patients, they tend to start on rather
24 high doses, because these patients have a very
25 high incidence of being, hemoglobins below ten,
00267

1 frequently in the eights. Even if they're
2 increasing at an appropriate rate of, say, half
3 a gram to a gram every month, because they're
4 below target they get another increase in dose,
5 even though they're going up.
6 So consequently, at least an analysis
7 by Cotter showed that by month four, 95 percent
8 of the patients who had received at least
9 15,000 units per week of EPO during the first
10 three months overshot a hemoglobin of 12. I
11 don't think that's very rational management.
12 So one policy, or one thing to focus on for CMS
13 would be, is it appropriate to set a lower
14 limit for EPO and have that individual fail
15 that over a three-month course before you're
16 allowed to proceed to these higher doses.

17 DR. GOODMAN: Dr. Coyne, have you seen
18 anything in the evidence and particularly the
19 RCT evidence that could answer that question?

20 DR. COYNE: Well, with regards to
21 whether you could achieve that? I mean, to
22 take the CHOIR study as an example, the maximum
23 dose in the CHOIR study, and incidentally it
24 was a CKD population, was 20,000 units. So
25 those patients were managed and did in general
00268

1 increase their hemoglobin, and did in general
2 have a very low transfusional rate, which was
3 the goal of both arms. In the -- I will stop
4 there.

5 DR. GOODMAN: Okay. I want to quickly
6 just address two questions, and then we will
7 address the next step. Does anybody have a
8 concise comment or observation about this
9 matter of whether the CKD patient has been
10 evaluated to determine the etiology that is the
11 cause of anemia, has that ever entered into a
12 consideration for what the impact of the
13 treatment has on outcomes? That is, whether
14 the patient has been evaluated to determine the
15 cause of the anemia? Any evidence of that that
16 anyone can put on the table for consideration?
17 Dr. Messana?

18 DR. MESSANA: Weak evidence, but in
19 our observational trial and in others, people
20 used claims diagnoses for a variety of
21 conditions have been mentioned as part of the
22 statistical adjustment, or the covariates in

23 the models. And that, to the extent that those
24 could reflect diagnoses, have been searched
25 for.

00269

1 DR. GOODMAN: And we could conclude
2 what, if anything, from that?

3 DR. MESSANA: Well, the results that
4 Dr. Koller showed this morning showing
5 associations between achieved hemoglobin and
6 ESA doses were adjusted for GI bleeding,
7 hyperthyroid, a couple other things that Dr.
8 Silverstein mentioned.

9 DR. GOODMAN: So they were adjusted?

10 DR. MESSANA: Yes.

11 DR. GOODMAN: Okay. Dr. Coyne, on
12 that point?

13 DR. COYNE: Most of the randomized
14 trials had minimal entry criteria to try to
15 minimize the proportion of patients who were
16 iron-deficient, which is a common cause of
17 hyporesponsiveness, and also someone that's on
18 uncontrolled hypertension or high PTH values,
19 and so there was some attempt to avoid that.
20 And obviously if there had been recent GI
21 bleeding, they were also excluded. So, the
22 trials are trying to look at populations who
23 have already had those addressed.

24 DR. GOODMAN: Okay. And then question
25 G had to do with whether the CKD patient

00270

1 demonstrates cardiac, cerebral or other
2 vascular comorbidities, whether that's had a
3 bearing on treatment options. I think we've
4 heard a little bit about that today, did we
5 not? Comments or additions on that? No? Dr.
6 Singh.

7 DR. SINGH: I think one possible
8 concern we should have is based on data from
9 the TREAT study, and if patients have a very
10 high risk of stroke, in the TREAT study the
11 question is, should those patients who have an
12 underlying history of stroke be treated the
13 same way as patients who don't have an
14 underlying history of stroke. So I think that
15 speaks to this issue of whether there's
16 underlying cerebral vascular disease, whether
17 we should treat them similarly. I wanted to
18 see if Dr. Pfeffer could comment on that.
19 And then the second issue is that in
20 the patients in the Normal Hematocrit study,
21 those were high-risk dialysis patients who had
22 evidence of cardiovascular disease when they
23 were enrolled, both heart failure and coronary
24 disease. They seemed to have worse outcome

25 than another population of patients that was
00271

1 also included in a randomized trial, the
2 Canada-Europe study, who were asymptomatic, who
3 when the results came out, they didn't have the
4 same mortality risk. So I think there may be
5 some consideration we have to give to the
6 underlying protoplasm and how we then treat
7 these patients with respect to underlying
8 cardiovascular disease.

9 DR. GOODMAN: Okay, thank you.

10 Dr. Steinbrook, on that?

11 DR. STEINBROOK: Could I just ask Dr.
12 Singh to go the next step and say how he would
13 advise beyond consideration? And I would also
14 add malignancy in chronic kidney disease.

15 DR. GOODMAN: We're not looking at
16 practice guidelines, of course.

17 DR. STEINBROOK: No, no, no, but just
18 what the evidence says, does the evidence say
19 anything about going to the next step, or is
20 this something we need to be concerned about?

21 DR. SINGH: I would be concerned about
22 treating patients who have a history of,
23 underlying history of stroke with ESAs, because
24 of the potentially higher, you know, potential
25 risk of having another stroke. I think that

00272

1 would be an area of significant caution in my
2 mind.

3 DR. GOODMAN: Was that derived from
4 the evidence, that statement, or something
5 else?

6 DR. PFEFFER: May I?

7 DR. GOODMAN: Dr. Singh is indicating
8 Dr. Pfeffer.

9 DR. PFEFFER: Okay. Dr. Singh is
10 yielding the floor, that's never happened.
11 We have many multiple risk factors for
12 having an event, but really what you're asking
13 is an interaction between the therapy and that
14 risk factor.

15 DR. GOODMAN: Yes.

16 DR. PFEFFER: And the only interaction
17 that we've observed for a cardiovascular event,
18 any cardiovascular event, is a prior history of
19 a stroke. Those who have prior history of
20 stroke behave differently and were more likely
21 to be adversely affected, so for me that's a
22 very important finding.

23 DR. GOODMAN: Thank you, and I thought
24 you had mentioned that a little bit earlier
25 today. Ms. Atkinson was next.

00273

1 MS. ATKINSON: Dr. Singh, correct me
2 I'm wrong. This morning when you presented the
3 four studies, the exclusion criteria for the
4 majority of those studies were congestive heart
5 failure, prior stroke, or recent stroke, recent
6 MI, and uncontrolled hypertension; correct?

7 DR. SINGH: Well, not for all the
8 studies. So for example, in the Normal
9 Hematocrit study the investigators deliberately
10 aimed to recruit patients who were high-risk
11 patients who had a history of coronary disease,
12 had a history of heart failure. Even in the
13 patients who were enrolled in the studies, you
14 have certain entry criteria, but it turns out
15 that these patients developed those, some of
16 those, some evidence of cardiovascular disease
17 during the course of the study.
18 Cancer, for example, you know, in the
19 TREAT study there were patients who had a
20 history of cancer who were enrolled, and those
21 patients ended up having, it appeared, although
22 the numbers are small, an increased risk of
23 having a cancer-related death.
24 There were exclusion criteria here.
25 For example in the CREATE study, serious

00274

1 cardiovascular disease was excluded, but that
2 doesn't necessarily mean that all
3 cardiovascular disease was excluded. In the
4 CHOIR study angina was excluded, uncontrolled
5 hypertension was excluded, but it doesn't mean
6 that hypertension itself was excluded.

7 MS. ATKINSON: Thank you.

8 DR. GOODMAN: So Ms. Atkinson, that
9 means there was or was not enough to go on with
10 regard to the stroke risk?

11 MS. ATKINSON: It just helps
12 understand, you know, if you're not looking at
13 that subset of population, then are these
14 findings based on that.

15 DR. GOODMAN: Thank you for that. Dr.
16 Agarwal.

17 DR. AGARWAL: So, I want to come back
18 to the stroke risks. There are two risks that
19 we've seen in these higher targeted hemoglobin
20 trials, one has been heart failure, the other
21 has been stroke. Both these events are fairly
22 modifiable with blood pressure and, you know,
23 actually the risk is doubled if you increase
24 the diastolic by five. In the TREAT trial
25 there was an increase in blood pressure, in the

00275

1 CREATE trial there was an increase in systolic
2 blood pressure. So when you're seeing these

3 events that are very blood pressure modifiable,
4 the message is use the drug in a more sensible
5 way than fixing a target.
6 I disagree completely that we should
7 limit the drug to a person with a blanket
8 statement, if you had a stroke, don't use the
9 drug. What if I have a facial droop, and you
10 know, I'm playing golf. I would rather die of
11 a stroke on the golf course than in my bed
12 feeling like a bag of worms, you know? I think
13 it's really important, the patient's decision
14 is really important there, and if we make a
15 blanket statement it should not be done, it's a
16 bad thing we are doing for the patients.

17 DR. GOODMAN: Thank you, Dr. Agarwal,
18 for reemphasizing, as you are, the importance
19 of patient references.

20 Dr. Pogach, and then we'll wrap it.

21 DR. POGACH: A response to Dr.
22 Agarwal. Is your statement about the decrease
23 (inaudible), is that associational data from
24 epidemiologic trials, or has that been tested
25 in randomized trials?

00276

1 DR. AGARWAL: That's the data which is
2 a meta-analysis of one million people who have
3 participated in any hypertension trial in the
4 world. It's out of Oxford, it's published by
5 Lewington and Lansing, about five or six years
6 ago, and that's where the hypertension
7 guidelines also included that statement.

8 DR. GOODMAN: Is that helpful,
9 Dr. Pogach? What are you concluding from that?

10 DR. AGARWAL: It is randomized
11 controlled --

12 DR. POGACH: Based on the recent
13 ACCORD trial, I have some suspicion of
14 associational studies and meta-analyses.

15 DR. AGARWAL: These are randomized
16 controlled trial data. I know what the ACCORD
17 trial shows, and that is a separate issue
18 altogether.

19 DR. GOODMAN: Okay, thank you.

20 Dr. Kewalramani, to make a brief statement on
21 this?

22 DR. KEWALRAMANI: Yes. I did want to
23 make a brief point about the stroke finding in
24 TREAT, and that is to say that the package
25 insert for the ESAs has been updated for all

00277

1 patients. There's no differentiation made in
2 this risk of stroke when targeting hemoglobin
3 levels of 13 or greater, which is what TREAT
4 did, and it's included in the package insert.

5 DR. COYNE: Do you think that your
6 drug, that targeting 12 or less increases the
7 risk of stroke? Can I tell my patient it will
8 not increase your risk of stroke if I target
9 less than 12, or 12?

10 DR. KEWALRAMANI: I think if we follow
11 evidence-based medicine and try to be true to
12 our patients about the evidence that we have
13 and the knowledge that we know, when we
14 practice medicine there are lots of things that
15 we don't know and then there are things that we
16 do know. If I was guiding my patients about
17 stroke risk and they asked me their risk of
18 stroke at 12, I would let them know that there
19 are no randomized clinical trials that have
20 evaluated that or shown harm at that level.

21 DR. GOODMAN: Are you satisfied with
22 that answer, Dr. Coyne?

23 DR. COYNE: I guess. Could we also
24 ask Centocor that question, if they feel that
25 use of their drug to a hemoglobin of 12 does

00278

1 not increase the risk of stroke?

2 DR. GOODMAN: Is that Dr. McKenzie on
3 that?

4 DR. MCKENZIE: Right, an excellent
5 question, and I would agree that there is no
6 randomized controlled data to inform the
7 absolute answer in that ten to 12 grams per
8 deciliter range. Having said that, you know,
9 clearly in the TREAT trial where you targeted
10 higher hemoglobins, that was a finding of that
11 trial.

12 DR. COYNE: Well, it was also seen in
13 the Parfrey trial of healthy dialysis patients,
14 where four percent of the patients receiving
15 Epogen had an increased risk of stroke at the
16 higher hemoglobin target versus the lower
17 target. So, can we feel confident when we
18 target a lower hemoglobin that we in fact are
19 not increasing the risk of stroke?

20 DR. MCKENZIE: Right, and I don't
21 think we have the randomized controlled data to
22 respond to that.

23 DR. COYNE: Are either of you doing
24 any studies to address the risk in, whether
25 stroke is increased when we target hemoglobin

00279

1 at, say 12? Are there any trials going on in
2 that direction?

3 DR. MCKENZIE: Specifically, or
4 Marcie, would you like to answer --

5 DR. GOODMAN: Hold on a moment,
6 please. Dr. Coyne, ask your question. Dr.

7 McKenzie, are you going to ask someone else to
8 answer?

9 DR. MCKENZIE: Dr. Wolfson is actually
10 our medical director.

11 DR. GOODMAN: All right. So Dr.
12 Coyne is going to pose a question.

13 DR. COYNE: Are there any trials going
14 on to determine whether ESAs increase the risk
15 of stroke at our present target of ten to 12,
16 say, or 12?

17 DR. GOODMAN: And this is Dr. Wolfson?

18 DR. WOLFSON: I'm Dr. Marcia Wolfson,
19 the medical director for Centocor Ortho
20 Biotech. We just recently completed and
21 published two trials looking at targeting
22 hemoglobin at a true labeled range of ten to
23 12. In those studies the incidence of stroke
24 over the exposure adjusted stroke rate was
25 about 1.1 percent, which I think is very

00280

1 similar to that seen in the placebo arm of
2 TREAT. So while we haven't actually carried
3 out a study to answer your question directly --

4 DR. COYNE: Was that in a hundred
5 percent diabetics like the TREAT trial?

6 DR. WOLFSON: It was about 68 percent
7 diabetics.

8 DR. COYNE: So you don't have a
9 control arm.

10 DR. WOLFSON: No, no control arm,
11 everybody got treated with a different regimen,
12 but the target was the same.

13 DR. COYNE: Okay.

14 DR. WOLFSON: So that's the
15 information we have to date.

16 DR. GOODMAN: Thank you very much.
17 I've learned that when I look at my watch at
18 this point, if I think that we're going to be
19 done at 3:30, we don't take a break. I don't
20 think we're going to be done at 3:30, so it's
21 probably a good idea to take a short break so
22 we can be a little more focused on the matter
23 at hand rather than other matters. We're going
24 to take a ten, ten-minute break, and then
25 reconvene for the questions. Thank you.

00281

1 (Recess.)

2 DR. GOODMAN: Let's take our seats.
3 What we'll do now is the following. We're
4 going to go and start with our questions one
5 and two, see how far we get, but we will
6 reserve time, mind you, for that question six,
7 which has to do with basically filling evidence
8 gaps. So we're going to start on questions one

9 and two at this point, see how far we get with
10 those, and then save time for identifying in a
11 summary way what the main evidence gaps are and
12 how we might fill those.
13 Now, it's quite clear to all of us
14 that this is really a multivariant problem,
15 yes, this is quite complex, yes, there are many
16 unknowns and so forth. And of course when
17 there are unknowns, that tells me anyway that
18 there's not a lot of evidence and there may not
19 be enough evidence to go around.
20 We're going to ask you to be flexible
21 about your interpretation of question one, and
22 we'll start with that. And the flexibility has
23 this in mind. Yes, we understand quite well
24 that there are some differences with regard to
25 the impact of being on dialysis or not being on

00282

1 dialysis. Yes, we know that things like where
2 you start in your hematocrit or hemoglobin may
3 or may not have some impact, as was discussed.
4 We know that the protoplasm issue may pertain
5 as well, as we've heard. But we do want to
6 give back to the Agency some notion about what
7 we think about the available evidence, at least
8 at a high level, for some of these main issues.
9 And so, question one and two go
10 together, and the main difference between
11 question one and question two is the first one
12 asks about the sufficiency of available
13 evidence, it doesn't ask what the impact is,
14 that's for a later question. Is there enough
15 evidence available to draw some finding or
16 conclusion, and it asks that question with
17 regard to four outcomes. So question one asks,
18 how confident are you that there is sufficient
19 evidence, so this is the confidence in the
20 sufficiency of evidence, not what it says, to
21 determine whether using a medical intervention,
22 blood transfusion, iron or ESAs, that it's
23 using some medical intervention to maintain or
24 raise the hemoglobin or hematocrit levels of
25 anemic CKD patients, affects each of the health

00283

1 outcomes below? So the question is worded in a
2 way that you're intervening through one of
3 these measures hematocrit or hemoglobin, you're
4 working through those to achieve an outcome in
5 anemic CKD patients. And I recognize there are
6 multiple factors going on here.

7 Dr. Perfetto?

8 DR. PERFETTO: I just want to make
9 sure that I'm understanding that. I had
10 interpreted this question as it would be some

11 combination of these therapies, it wasn't going
12 to be only one that was driving this question,
13 it's a combination of the therapies.
14 DR. GOODMAN: It could be one or
15 multiple. The idea is a medical intervention,
16 e.g., blood transfusion, iron therapy or ESAs,
17 not limited to those. So it could be one or
18 more of those, or others. It's a medical
19 intervention. The idea is, can you manage the
20 hemoglobin or hematocrit in these patients, the
21 anemic CKD patients, to affect those four main
22 types of outcomes below. And our first
23 question deals with the sufficiency of the
24 evidence. I know this is not a perfectly
25 worded question, I don't know that there is

00284

1 one, but we'll do our best. Dr. Messina.
2 DR. MESSANA: Just for clarification,
3 so, I think it simplifies, how confident are
4 you that there's sufficient evidence to
5 determine whether raising the hemoglobin or
6 hematocrit levels of anemic CKD patients
7 affects the health in each outcome below; is
8 that correct?
9 DR. GOODMAN: That is another way of
10 stating the question, right. Why don't you
11 just say that again to make it, if that helps
12 other people understand it better.
13 DR. MESSANA: I'll try. How confident
14 are you that there is sufficient evidence to
15 determine whether raising the hemoglobin or
16 hematocrit levels of anemic CKD patients
17 affects each of the health outcomes below?
18 DR. GOODMAN: It does say maintain or
19 raise.
20 DR. MESSANA: Excuse me. Maintaining
21 or raising the hemoglobin or hematocrit levels
22 of anemic CKD patients affects each of the
23 health outcomes below. So it's neutral in
24 terms of the method.
25 DR. GOODMAN: That is correct. It

00285

1 also isn't asking you to make some appraisal of
2 what the evidence says, it's just asking to
3 appraise at this point the sufficiency of the
4 evidence. Dr. Satya-Murti.
5 DR. SATYA-MURTI: Regardless of the
6 level you start with and achieve, it applies
7 across the board. It doesn't refer to where
8 you start and where you end up.
9 DR. GOODMAN: Thank you. Yes, Dr.
10 Agarwal.
11 DR. AGARWAL: I think intervention is
12 an important word there, because if you remove

13 the word intervention it might become
14 observation.
15 DR. GOODMAN: The word is medical
16 intervention. We're not just watching,
17 Dr. Agarwal.
18 DR. AGARWAL: Right, exactly. If you
19 replace the word medical intervention with
20 spontaneous variation, it's a completely
21 different meaning. So I think we should focus
22 on using a medical intervention, it's an
23 intervention that we're performing, not a
24 spontaneous variation in maintaining or raising
25 hemoglobin.

00286

1 DR. GOODMAN: It is about an
2 intervention, yes, sir.
3 DR. AGARWAL: So it's important to
4 retain that word, intervention.
5 DR. GOODMAN: Dr. Messana.
6 DR. MESSANA: By lumping the three
7 interventions together, we're not voting on
8 each intervention, if I understand it, we're
9 voting on the results of the intervention.
10 DR. GOODMAN: Whatever intervention
11 was made, yes. It doesn't have to be any one
12 in particular, but it is an intervention. Are
13 you okay with that, Dr. Messana?
14 DR. MESSANA: Yes.
15 DR. GOODMAN: Thank you. Dr. Jacques.
16 DR. JACQUES: If I could provide just
17 a little bit of comment on there, this gets a
18 bit to whether or not you believe hemoglobin,
19 hematocrit and/or anemia is simply a signal
20 versus being a lever. By analogy, if you saw a
21 car that had an open air bag, one might assume
22 there had been an accident; one wouldn't assume
23 that cramming the airbag back in would prevent
24 the accident.
25 DR. GOODMAN: But Dr. Jacques, we are

00287

1 talking about an intervention having been made.
2 Dr. Pauker, on this.
3 DR. PAUKER: Are we on one or two?
4 DR. GOODMAN: Right now we're talking
5 about one.
6 DR. PAUKER: I'll wait for two then.
7 DR. GOODMAN: Okay. And number one is
8 going to have obviously parts A through D. And
9 panel, we recognize that this is sort of a
10 variable situation, a lot of factors to
11 consider, so this is, as I said earlier, kind
12 of a high level consideration about the
13 sufficiency of evidence.
14 Does anybody have any further

15 questions about this obviously difficult
16 question before we ask for your vote?
17 And I will add that, listen, there's
18 not an NCD on the table, we are not setting
19 policy, we are not stating anything about a
20 practice guideline, we're not practicing at
21 all. What we are doing is providing our best
22 input, insight, appraisal about the sufficiency
23 of the evidence here, so as to supply CMS with
24 some greater insights for their potential
25 consideration. Okay? Any other points on

00288

1 that?
2 Great. Let's take them one at a time,
3 then. And the first one is going to be
4 exercise or activity tolerance. Exercise or
5 activity tolerance, this is on the sufficiency
6 of evidence. If you've got low confidence, the
7 lowest is a one; if you've got high confidence,
8 that's a five. So one through five, low
9 confidence, high confidence is five, how
10 confident are you that there is sufficient
11 evidence to determine whether using a medical
12 intervention to maintain or raise the
13 hemoglobin or hematocrit levels of anemic CKD
14 patients affects each of the health outcomes
15 below? Exercise and activity tolerance.
16 Please put up your card, everyone.
17 And I'll state as was stated earlier,
18 that we're recording votes of all of our
19 members, but the guests -- go ahead.
20 (The panel voted and votes were
21 recorded by staff.)
22 MS. ELLIS: Can you please hold your
23 numbers up so that I can see them, please.
24 DR. GOODMAN: All votes are being
25 recorded but there will be a distinction

00289

1 between the voting panel members and the others
2 later.
3 MS. ELLIS: Also, there's a pre-score
4 sheet inside your packets. Please make sure
5 you record your scores on those also. Thank
6 you. I have everyone.
7 DR. GOODMAN: All right. Same
8 question for B, this is the vascular events,
9 stroke, myocardial infarction, congestive heart
10 failure. How confident are you that there is
11 sufficient evidence to determine whether the
12 interventions, an intervention to maintain or
13 raise hemoglobin or hematocrit levels in CKD
14 patients affects vascular events?
15 (The panel voted and votes were
16 recorded by staff.)

17 MS. ELLIS: Thank you.
18 DR. GOODMAN: Same question, this is
19 for patient-perceived quality of life. This is
20 sufficiency of the evidence for
21 patient-perceived quality of life, is there
22 enough evidence to go around here to show, to
23 draw some finding?
24 (The panel voted and votes were
25 recorded by staff.)

00290

1 MS. ELLIS: Thank you.
2 DR. GOODMAN: And then finally,
3 survival. Is there sufficient evidence to make
4 that determination for survival, the
5 sufficiency of the evidence, survival?
6 (The panel voted and votes were
7 recorded by staff.)

8 MS. ELLIS: Thank you.

9 DR. GOODMAN: So those are the four
10 parts for question one. Just to iterate,
11 Dr. Jacques, the two sets of votes will be
12 recorded?

13 DR. JACQUES: Yes, both sets of votes
14 are recorded, both from the entire panel as
15 well as the voting members only. In order to
16 move to the next question, though, we are
17 looking only at the votes of the voting members
18 in terms of is there at least intermediate
19 evidence.

20 DR. GOODMAN: And that threshold will
21 be 2.5, a mean score of 2.5.

22 MS. ELLIS: All the scores were above
23 2.5.

24 DR. GOODMAN: Okay. Since all scores
25 were 2.5 or greater, now as opposed to asking

00291

1 about the sufficiency of the evidence, rather
2 than sufficiency, we're going to ask you --
3 well, I'll read it. For any health outcome
4 listed in question one for which the panel
5 indicates at least intermediate confidence,
6 which was all of them, how confident are you
7 that maintaining or raising hemoglobin or
8 hematocrit levels of anemic CKD patients does
9 indeed improve each such health outcome? And
10 remember, this was any intervention. Dr.

11 Messana, did you have a question on that?

12 DR. MESSANA: How confident are you,
13 does that include experiential, or are we still
14 talking about medical evidence basis?

15 DR. GOODMAN: We are asked to look at
16 the evidence, that is what we're asked to do,
17 yes. Thank you for bringing that up. Yes, Dr.
18 Pauker.

19 DR. PAUKER: I have a confusion. The
20 question talks about improvements, and B talks
21 about adverse vascular events, so how do I
22 score going the other way?

23 DR. GOODMAN: Yes. We realized that
24 earlier. Dr. Jacques.

25 DR. JACQUES: Okay. If you believed
00292

1 that the use of the intervention would in fact
2 reduce vascular events, i.e., improved outcome
3 in vascular events would be reduced stroke,
4 reduced myocardial infarction, improved
5 congestive heart failure in that light.

6 DR. PAUKER: So in other words, if we
7 believe that it produces more adverse events,
8 it would be a one; is that correct?

9 DR. GOODMAN: Yes. Dr. Danis.

10 DR. DANIS: How would you like us to
11 respond if we believe there's a J-shaped
12 relationship?

13 DR. JACQUES: Well, you could either
14 vote three if you wanted to, or if you have
15 high confidence in fact that there is a
16 J-shaped relationship, I guess, you know, deal
17 with it as best you can, put an asterisk on
18 there. And as was said, there is no open
19 national coverage determination on this, and in
20 fact, if we note that the panel struggles with
21 certain types of questions, that is in fact
22 very informative to us if we were to take a
23 look at this later, using potentially a
24 different set of questions.

25 So if you feel that you can't answer

00293

1 it at all, go ahead and leave it blank.
2 Otherwise, please do your best and if you want
3 to, asterisk and write in the margin, and we
4 will take note of that.

5 DR. GOODMAN: Is there any particular
6 one of these A through D that you'd like to
7 break out, Dr. Danis, or should we just go with
8 what Dr. Jacques said, and then I'll ask for
9 comments thereafter.

10 DR. DANIS: Well, I am tempted to say
11 that it would be great to have the opportunity
12 to answer these questions with regard to
13 hemoglobin above and below 12 or 13. I think
14 there's -- if we could answer the question
15 twice with regard to that break point, I think
16 it would be useful.

17 DR. GOODMAN: Dr. Jacques?

18 DR. JACQUES: The panel does have the
19 ability to split this question if you want to.
20 You could vote once on, for example, less than

21 12, and then again on 12 or greater than 12, if
22 you believe that that's the appropriate cutoff,
23 but what we would like to avoid doing is having
24 an hour discussion on what that cutoff might
25 be, since it seems to be all over the place in
00294

1 terms of people's comments.

2 DR. GOODMAN: Dr. Satya-Murti.

3 DR. SATYA-MURTI: Marion's question is
4 crucial, because this keeps coming back to me
5 too, as to the answers will depend on what
6 level we are. And yet as Louis says, we can
7 keep splitting it into further numbers and
8 decimals. So either we can say high level or
9 low level and leave it binary and not put a
10 number to it, in which case the answers will
11 double, but it's all right if the panel wants
12 it that way, high and low level, we can do it.

13 DR. GOODMAN: I will put on the table
14 under 12 or 12 and greater as a proxy for what
15 that is. Would anybody object to that?
16 Dr. Coyne?

17 DR. COYNE: Well, I guess in looking
18 at this question, my concern is I would
19 probably categorize the data for dialysis
20 patients, I would characterize the data for
21 dialysis patients, for CKD nondialysis
22 patients.

23 DR. GOODMAN: Now, the good thing is
24 that we've had that discussion that's recorded
25 in the record and I think, at least I'm
00295

1 confident that our consideration of that matter
2 has been raised and discussed at least as well
3 as we could do.

4 DR. COYNE: Okay.

5 DR. GOODMAN: Any objection to the
6 less than 12 versus the 12 or greater for this
7 question? Dr. Satya-Murti.

8 DR. SATYA-MURTI: Yeah, may I object
9 to that, because I really think by fixating on
10 a number, we would run into the same issues we
11 did most of the day today. So leave it as high
12 and low, and leave the numbers to the
13 researchers and workers in the field to
14 determine what that number would be. So I
15 would like to go for high and low.

16 DR. GOODMAN: Okay. Dr. Steinbrook.

17 DR. STEINBROOK: My concern about that
18 is many of us may have different views about
19 what high means and what low means, and if we
20 just ask it in the eyes of the beholder, I
21 think that would be less informative, but I
22 would be happy with whatever is decided.

23 DR. JACQUES: I mean, if the panel
24 believes that the evidence base is so
25 scattered, then maybe the best thing to

00296

1 indicate is that there is somewhat limited
2 confidence overall about the body of evidence
3 to answer this question in its entirety. And
4 again, this is simply advisory to us, okay?
5 I'm not going to go back to my computer and
6 write some policy this afternoon based on what
7 you guys have voted today.
8 So if the best sense of what you
9 actually conclude is that this stuff is all
10 over the board, no matter what number we pick
11 we will potentially be interpreted in a way
12 that we don't intend, okay? And I can
13 understand why people might have difficulty
14 even saying 12 is a cutoff, I think some people
15 might even want nine as a cutoff, some people
16 might want to say below nine, above 12, and
17 below nine and 12, who on earth knows, okay?
18 That's sort of the sense that I've gotten.
19 So it really is up to the panel and as
20 I said, we've listened to all your comments, so
21 we understand the nuances in whatever you might
22 vote.

23 DR. GOODMAN: Dr. Satya-Murti.

24 DR. SATYA-MURTI: If it's acceptable
25 for you that the scatter that's impressing many

00297

1 of us would lead to a lower confidence level,
2 so it doesn't mean that we are unconvinced, but
3 it's more a reflection of the scatter of the
4 evidence.

5 DR. GOODMAN: Let me just take the
6 chair's prerogative here, and I'm going to give
7 it to you in two steps. Because ambiguous
8 though it may be, the literature does talk a
9 lot about various levels and various cutoffs.
10 Imperfect though it may be, let's take one for
11 the purpose of these votes and then when we're
12 done with this vote, I'll start at the far end
13 and ask you if you have a single qualifying
14 comment that you would like to add about what
15 you think is high or low, or why you might have
16 voted that way. I just think that will provide
17 a little bit more clear help to the Agency.
18 So with all due respect to my
19 co-chair, whom I will ask for the final comment
20 on this, let's do the 12 thing, because it is
21 an anchor, although imperfect, and then we'll
22 ask for comments.

23 DR. AGARWAL: Are we voting twice, or
24 simply voting once with the 12 or greater?

25 DR. GOODMAN: I had intended on voting
00298

1 twice, okay? So we're going to vote below 12
2 now, and we recognize it's imperfect, all
3 right? So for these health outcomes, and
4 they're all of them, we'll start with exercise
5 or activity tolerance, at a level below 12.
6 How confident are you that maintaining or
7 raising hemoglobin or hematocrit levels of
8 anemic CKD patients improves each such health
9 outcome, exercise activity tolerance below 12,
10 and this is the hemoglobin.

11 (The panel voted and votes were
12 recorded by staff.)

13 MS. ELLIS: Thank you.

14 DR. GOODMAN: Same outcome, exercise
15 and activity tolerance, 12 or greater, how
16 confident are you that maintaining or raising
17 hemoglobin in this case, anemic CKD patients,
18 improves exercise activity tolerance at 12 or
19 greater?

20 (The panel voted and votes were
21 recorded by staff.)

22 DR. COYNE: So where do we put these
23 answers?

24 DR. GOODMAN: So indicate on your
25 score sheet whether it was 12 or below 12.

00299

1 MS. ELLIS: I have them, thank you.

2 DR. GOODMAN: Thank you. Now we're
3 going to go to vascular events, and I'm going
4 to ask Dr. Jacques one more time to clarify the
5 direction of this answer.

6 DR. JACQUES: An improvement in
7 outcomes related to vascular events would be a
8 reduction in those vascular events, i.e., do
9 you feel that treatment or intervention that
10 would raise or maintain the hematocrit would
11 reduce the likelihood of stroke, heart attack,
12 et cetera?

13 DR. GOODMAN: And we'll ask that
14 question for the below 12. So how confident
15 are you that maintaining or raising hemoglobin
16 below 12 for anemic CKD patients improves the
17 health outcome, where Dr. Jacques identified
18 that improvement in reduction of that rate, of
19 vascular events?

20 DR. MESSANA: I'm sorry, but I'm
21 confused. As opposed to what, maintaining or
22 raising the hemoglobin to less than 12 as
23 opposed to what?

24 DR. JACQUES: As opposed to not
25 raising it to 12. So in other words, is there

00300

1 advantage to a patient regarding vascular
2 outcomes if you maintain or raise their
3 hematocrit to this particular target.
4 (The panel voted and votes were
5 recorded by staff.)
6 MS. ELLIS: I have them, thank you.
7 DR. GOODMAN: Thank you. Same
8 question, 12 or greater hemoglobin.
9 (The panel voted and votes were
10 recorded by staff.)
11 MS. ELLIS: I have them, thank you.
12 DR. GOODMAN: Thank you. Next is
13 patient-perceived quality of life. For
14 hemoglobin below 12, how confident are you that
15 maintaining or raising the hemoglobin to below
16 12 for these patients improves that health care
17 outcome, patient-perceived quality of life?
18 (The panel voted and votes were
19 recorded by staff.)
20 MS. ELLIS: I have them, thank you.
21 DR. GOODMAN: Thank you. Same
22 question with hemoglobin 12 or greater. How
23 confident are you that maintaining or raising
24 hemoglobin to 12 or greater for these patients
25 improves patient-perceived quality of life?

00301

1 (The panel voted and votes were
2 recorded by staff.)
3 MS. ELLIS: I have them, thank you.
4 DR. GOODMAN: Great. The last one
5 here is on survival, hemoglobin below 12. How
6 confident are you that maintaining or raising
7 hemoglobin to below 12 for anemic CKD patients
8 improves survival?
9 (The panel voted and votes were
10 recorded by staff.)
11 DR. GOODMAN: And again I'll remind
12 you, and it won't be the last time, we're
13 always thinking about the evidence that is
14 available.
15 MS. ELLIS: Thank you.
16 DR. GOODMAN: And finally, the same
17 question on survival for hemoglobin 12 or
18 greater.
19 (The panel voted and votes were
20 recorded by staff.)
21 MS. ELLIS: I have them, thank you.
22 DR. GOODMAN: Dr. Pauker, did you have
23 a point, sir?
24 DR. PAUKER: I'm confused as usual.
25 Are we talking about this as a target that

00302

1 we're aiming for or a target that's been
2 achieved?

3 DR. GOODMAN: The question is to
4 maintain or raise.

5 DR. PAUKER: Of a patient whose target
6 is greater than 12?

7 DR. GOODMAN: Well, it's maintain or
8 raise with this target in mind, correct?

9 DR. JACQUES: Yes. Essentially if
10 you're aiming at something under 12, which is
11 anything under 12, the panel's not being
12 specific, you could have decided nine was fine,
13 but that's under 12. So it's simply as a place
14 to go to maintain a, let's call it a desirable
15 hematocrit, should that be under 12 or over 12.

16 DR. PAUKER: So this is a target.

17 DR. JACQUES: Right. I don't know
18 that anyone is recommending initiating ESAs in
19 a patient whose native hemoglobin is greater
20 than 12.

21 DR. GOODMAN: Thank you for asking the
22 question, Dr. Pauker.

23 Now before we leave it, as promised,
24 does anyone have, starting at the far end with
25 Dr. Messina, does anyone have any concise

00303

1 one-sentence remarks to qualify your responses
2 to this question and the chair-used prerogative
3 to set this thing at 12? We understand that we
4 could have handled it otherwise.

5 DR. MESSANA: My only comment relates
6 to my generally low confidence scores which are
7 driven by lack of certainty about whether
8 hemoglobin is the marker or, the effector or a
9 marker of these outcomes.

10 DR. GOODMAN: So, you have a question
11 about the physiology?

12 DR. MESSANA: Low hemoglobin may be a
13 marker of disease state which leads to reduced
14 exercise tolerance, et cetera, and I'm not
15 convinced by the data that's been presented
16 that hemoglobin is the target that we should be
17 measuring.

18 DR. GOODMAN: Right, although the
19 question did phrase it in terms of using those
20 markers. Whether that's right or wrong maybe
21 is a separate point, but the question is
22 phrased with regard to using those.

23 DR. MESSANA: Well, it was phrased in
24 terms of my confidence in using those.

25 DR. GOODMAN: Point well made, thank

00304

1 you. Any other comments that anyone would want
2 to make with regard to how you answered this
3 question posed the way we had to pose it?
4 Dr. Agarwal.

5 DR. AGARWAL: The answers reflect the
6 targeted goal, not achievement goal.
7 DR. GOODMAN: Thank you. Dr. Pogach.
8 DR. POGACH: My answers reflected,
9 primarily reflected hemoglobin for the exercise
10 and patient quality of life, and that's what I
11 considered in my responses, due to the
12 heterogeneity of the studies.

13 DR. GOODMAN: I don't understand. Did
14 you not consider all the four outcomes?

15 DR. POGACH: What I did is when I was
16 thinking about the range, I was clarifying that
17 I was trying to, for the ones that were
18 patient-centered and exercise, I started at
19 lower levels, moving it up a bit higher, and I
20 felt that there were unanswered questions in
21 the ten to 12 range, but since you just asked
22 for less than 12, I wanted to clarify that I
23 had more certainty at the lower levels than the
24 intermediates.

25 DR. GOODMAN: Good, thank you for the
00305

1 clarification. That's helpful for the record.

2 Dr. Danis is next.

3 DR. DANIS: Yes. I just wanted to say
4 that my answers don't include my thoughts on
5 children because there's really very little
6 data there.

7 DR. GOODMAN: Thank you for making
8 that point. We may want to revisit that before
9 the bottom of the hour when we talk about
10 evidence gaps. Any other points on this
11 question? Dr. Satya-Murti, did you want to
12 add?

13 DR. SATYA-MURTI: No. I think on
14 either extreme, we seem to agree on quality of
15 evidence and level of evidence, and I also am
16 quite suspicious of using hemoglobin, so that's
17 the reason my scores were also low.

18 DR. GOODMAN: Okay, thank you. I know
19 this felt a bit laborious, and my reward to you
20 is that we're not done yet. We're going to
21 move to question 3.A, which I believe requires
22 us asking about the 2.5 or greater.

23 DR. JACQUES: Right. There were only
24 three of the eight votes in question two that
25 achieved at least a 2.5. All three of them

00306

1 related to a target below 12 and they were A,
2 exercise activity tolerance; C,
3 patient-perceived quality of life; and D,
4 survival.

5 So question 3.A in that regard would
6 then say, for any health outcome addressed in

7 question two for which the panel indicates at
8 least an intermediate confidence, a mean score
9 of 2.5, how confident are you that there is
10 sufficient evidence to determine whether the
11 use of ESAs to maintain or raise hemoglobin or
12 hematocrit levels to a target less than 12 in
13 CKD patients improved each such health outcome,
14 and that would only be addressed for A, C and
15 D.

16 DR. GOODMAN: Thank you for that
17 clarification, that simplifies things. And I
18 further appreciate the clarification of your
19 using the word target, given the earlier
20 question about that.

21 Okay. So we're going to be looking at
22 only A, C and D here, and this is in particular
23 use of the ESAs. Dr. Steinbrook.

24 DR. STEINBROOK: And targets less than
25 12, right?

00307

1 DR. GOODMAN: Correct. So let's look
2 at first exercise tolerance, this is exercise
3 tolerance, it's about ESAs, target under 12,
4 and how confident are you that there is
5 sufficient evidence -- remember, this is
6 sufficient evidence, not the answer --
7 sufficient evidence to determine whether the
8 use of ESAs to go with that target less than 12
9 improves exercise tolerance? This is
10 sufficiency of evidence again, not whether it
11 in fact improves or not, but the sufficiency of
12 evidence to make the determination later of an
13 improvement or not.

14 (The panel voted and votes were
15 recorded by staff.)

16 MS. ELLIS: Thank you.

17 DR. GOODMAN: Okay. Same question for
18 patient-perceived quality of life, target under
19 12, sufficiency of evidence regarding ESAs.
20 Sufficiency of ESAs, target under 12,
21 patient-perceived quality of life.

22 (The panel voted and votes were
23 recorded by staff.)

24 MS. ELLIS: Thank you.

25 DR. GOODMAN: And then D is survival,

00308

1 sufficiency of evidence, use of ESAs, target
2 under 12, survival. And please hold your cards
3 high.

4 (The panel voted and votes were
5 recorded by staff.)

6 MS. ELLIS: Thank you.

7 DR. GOODMAN: Okay. And as Dr.

8 Jacques pointed out, we don't have to deal

9 right now with 12 or greater. So now we're
10 going to question 3.B; is that correct?
11 DR. JACQUES: Yes, and we're totaling
12 those now. All three of them were above 2.5.
13 DR. GOODMAN: Thank you. So we will
14 do all three again, and this time instead of
15 sufficiency of the evidence because we already
16 discussed sufficiency, we're asking whether or
17 not there is an actual improvement. So, how
18 confident are you that the use of ESAs to
19 target under 12 hemoglobin improves exercise
20 tolerance?
21 (The panel voted and votes were
22 recorded by staff.)
23 MS. ELLIS: I have them, thank you.
24 DR. GOODMAN: Thank you. Same
25 question for patient-perceived quality of life.

00309

1 Use of ESAs, target hemoglobin under 12,
2 improves patient-perceived quality of life.
3 (The panel voted and votes were
4 recorded by staff.)
5 MS. ELLIS: I have them, thank you.
6 DR. GOODMAN: Thank you. And then
7 finally for question 3.B, survival, how
8 confident are you that the use of ESAs to
9 target hemoglobin under 12 improves survival?
10 Hemoglobin under 12, ESAs, survival.
11 (The panel voted and votes were
12 recorded by staff.)
13 MS. ELLIS: I have them, thank you.
14 DR. GOODMAN: Okay. So, can we
15 proceed to question 4.A then? And question
16 four, this is another sufficiency of the
17 evidence question and we start again with all
18 four of the outcomes. And I think we're going
19 to do the 12 thing again, are we not?
20 DR. SATYA-MURTI: We have to if we
21 have done 12 or under before.
22 DR. GOODMAN: We'll do 12 again, so
23 this is going to require eight votes on your
24 part. So, how confident are you that there is
25 sufficient evidence to determine whether the

00310

1 use of ESAs to target hemoglobin below 12
2 worsens exercise tolerance? So this is
3 sufficiency of the evidence, not what the
4 evidence say but the sufficiency of the
5 evidence, use of ESAs, target hemoglobin under
6 12, worsens exercise tolerance.
7 DR. POGACH: Could you --
8 DR. GOODMAN: It's sufficiency of the
9 evidence if you're using ESAs and targeting
10 under 12, how confident are you that it would

11 worsen exercise tolerance? Bear with us.
12 (The panel voted and votes were
13 recorded by staff.)
14 MS. ELLIS: I have them.
15 DR. GOODMAN: Thank you. Same
16 question, now you're targeting 12 or greater,
17 sufficiency of the evidence. Same question,
18 sufficiency of the evidence, using ESAs, target
19 12 or greater, worsening exercise tolerance,
20 how good is that evidence, do you have low
21 confidence or high confidence in it?
22 (The panel voted and votes were
23 recorded by staff.)
24 MS. ELLIS: I have them.
25 DR. GOODMAN: Thank you. We will move

00311

1 now to vascular events, stroke, MI, congestive
2 heart failure, and we're back to below 12. So
3 sufficiency of evidence, use of ESAs, target
4 hemoglobin under 12, worsened vascular events.
5 How good is that evidence, do you have low
6 confidence in that evidence relative to that
7 question or do you have high confidence?
8 (The panel voted and votes were
9 recorded by staff.)
10 MS. ELLIS: I have them, thank you.
11 DR. GOODMAN: Same question, except
12 now we're looking at target hemoglobin 12 or
13 greater, vascular events, sufficiency of
14 evidence, use of ESAs, target 12 or greater,
15 does it worsen vascular events?
16 (The panel voted and votes were
17 recorded by staff.)
18 MS. ELLIS: I have them.
19 DR. GOODMAN: Thank you. Now on C,
20 patient-perceived quality of life, again,
21 sufficiency of evidence, use of ESAs, target
22 hemoglobin lower than 12, worsen
23 patient-perceived quality of life.
24 (The panel voted and votes were
25 recorded by staff.)

00312

1 MS. ELLIS: Okay, I have them.
2 DR. GOODMAN: Thank you. Now
3 patient-perceived quality of life, target 12 or
4 greater, sufficiency of the evidence now, not
5 what it says but sufficiency of the evidence,
6 using ESAs, target 12 or greater, does it
7 worsen patient-perceived quality of life?
8 (The panel voted and votes were
9 recorded by staff.)
10 MS. ELLIS: Thank you.
11 DR. GOODMAN: Let's move to survival.
12 Sufficiency of evidence, using ESAs, target

13 hemoglobin under 12, does it worsen survival?
14 Sufficiency of evidence, is there enough
15 evidence to go on, low confidence, high
16 confidence.
17 (The panel voted and votes were
18 recorded by staff.)
19 MS. ELLIS: I have them, thank you.
20 DR. GOODMAN: Good, thank you. And
21 finally, target 12 or greater. Sufficiency of
22 evidence, use of ESAs, target 12 or greater
23 hemoglobin, does it worsen survival?
24 (The panel voted and votes were
25 recorded by staff.)

00313

1 MS. ELLIS: Thank you.
2 DR. GOODMAN: Thank you. Now in our
3 parallel question, we're going to wait for a
4 little calculation with regard to any of those
5 in 4.A which achieved a score of 2.5 or
6 greater, and we'll focus on those in question
7 4.B.
8 DR. JACQUES: For the first set, the
9 less than 12, the two questions receiving a
10 score of at least 2.5 were B, vascular events,
11 and D, survival. For the second round of
12 voting, on an outcome that was not less than
13 12, all four received votes of at least 2.5.
14 So there are six remaining questions.
15 DR. GOODMAN: Thank you for that. So
16 in question 4.B, that means that the outcome
17 we're going to look at first is vascular
18 events. And this time, instead of the
19 sufficiency of the evidence, we're looking at
20 what you think the evidence says about whether
21 or not it does worsen the outcome. So for 4.B
22 now we're asking, how confident are you that
23 the use of ESAs to target hemoglobin under 12
24 worsens vascular events?
25 (The panel voted and votes were

00314

1 recorded by staff.)
2 MS. ELLIS: Okay.
3 DR. GOODMAN: And while you're
4 thinking about vascular events, let's do the
5 same thing for target hemoglobin greater than
6 12. Use of ESAs, target greater than 12,
7 worsens vascular events, this is the greater
8 than 12 for hemoglobin. B, vascular events.
9 We are going to come back to A. We're still on
10 vascular events.
11 MS. ELLIS: I have them, thank you.
12 DR. GOODMAN: Let's now go back to A,
13 I probably should have started with A, but
14 we'll cover all these. We're going to look at

15 exercise tolerance, which is A, and this is
16 going to be hemoglobin greater than 12. So,
17 how confident are you that the use of ESAs at
18 hemoglobin target greater than 12 worsens
19 exercise activity tolerance, which is A? This
20 is about exercise activity tolerance,
21 hemoglobin target greater than 12, 12 or
22 greater.

23 (The panel voted and votes were
24 recorded by staff.)

25 MS. ELLIS: I have them.

00315

1 DR. GOODMAN: So we've got A for
2 greater than 12, B for less than 12, and B for
3 12 or greater, and now we're going to look at
4 patient-perceived quality of life for the
5 greater than 12, right? So this is confidence
6 in using ESAs to maintain hemoglobin for
7 patient-perceived quality of life greater than
8 12. This is patient-perceived quality of life,
9 12 or greater hemoglobin.

10 (The panel voted and votes were
11 recorded by staff.)

12 MS. ELLIS: I have them.

13 DR. GOODMAN: Thank you. You have
14 them all so far, is that okay? Good. Now
15 we're going to talk about survival under 12.
16 So, how confident are you that the use of ESAs
17 to maintain or raise hemoglobin under 12
18 worsens survival. Starting under 12, first
19 under 12, yes. D is for both. Under 12. This
20 is survival, hemoglobin under 12.

21 (The panel voted and votes were
22 recorded by staff.)

23 MS. ELLIS: Thank you.

24 DR. GOODMAN: And then finally, still
25 with survival, but 12 or greater. Using ESAs,

00316

1 maintaining hemoglobin 12 or greater, survival.

2 (The panel voted and votes were
3 recorded by staff.)

4 MS. ELLIS: I have them, thank you.

5 DR. GOODMAN: So those are the current
6 voting questions, correct, those are all the
7 voting questions so far.

8 Two orders of business. As Dr. Pauker
9 suggested, we want some feedback from you on
10 the matter of transfusion, number of
11 transfusions, is that correct, Dr. Pauker?

12 Discussion or voting? I think discussion would
13 probably work better on this, Steve, don't you?

14 DR. PAUKER: I gave it to you.

15 DR. GOODMAN: The question, I think
16 just given our time, some brief discussion

17 about this, which has to do with the confidence
18 that there is sufficient evidence to determine
19 whether the use of ESAs decreases the number of
20 transfusion patients with CKD. Is that
21 correct, Dr. Pauker?
22 DR. PAUKER: Yes.
23 DR. GOODMAN: Dr. Pauker, would you
24 just make an introductory statement for the
25 importance of this question, just briefly?

00317

1 DR. PAUKER: We heard discussions here
2 from a number of presenters and public comments
3 about the fact that use of ESAs would reduce
4 the number of transfusions, so I thought it
5 would be remiss for that not to be addressed
6 under questions, so I suggested the question
7 about the use of ESAs to decrease the number of
8 transfusions.

9 DR. GOODMAN: Okay. Any comments by
10 panelists on this? And Dr. Pauker, if you have
11 a brief comment yourself on this, we would take
12 that, rather than making it a voting question,
13 which may cause some other difficulties. But
14 would you or any other panelist care to comment
15 on that matter of transfusions?

16 DR. PAUKER: From my perspective, I
17 think (inaudible).

18 DR. GOODMAN: Okay. Dr. Perfetto.

19 DR. PERFETTO: I don't have a specific
20 comment about transfusions, but I do think that
21 it's very related to something that I was
22 thinking about as we were voting, that we're
23 voting on some of these endpoints that we
24 really didn't review a lot of evidence on, and
25 I know that there's a lot more evidence on

00318

1 these endpoints like there is on transfusions
2 that we didn't talk about, because our earlier
3 discussion today was predominantly focused on
4 some studies that were looking at the use of
5 high doses and the safety issues related to
6 those use of high doses. But I think there's a
7 lot more evidence that exists on endpoints like
8 transfusion, and exercise activity and quality
9 of life that we didn't really talk about.

10 DR. GOODMAN: That's right. Yes.

11 DR. POGACH: My own sense is clearly
12 for the pre-EPO era when hemoglobin was quite
13 low, EPO certainly had an impact there, but in
14 the trials that were discussed today, it seems
15 to me that there is no sufficiency of evidence
16 as to why transfusions were done or not done,
17 despite findings in some studies to understand
18 what was behind it. So I don't feel that I

19 would concede the point that EPO improves,
20 avoids transfusions in people who are very very
21 low, but once you get above a certain
22 threshold, it's not answered by any studies,
23 certainly not in the ranges that they
24 addressed, for example the TREAT study.
25 DR. GOODMAN: Okay. Yes, Dr. Agarwal.

00319

1 DR. AGARWAL: I don't know exactly
2 what the comments refer to, but the TREAT study
3 showed a twofold difference in transfusion
4 rates between the placebo arm and the treated
5 arm, and the label has in it that it's
6 indicated for avoiding transfusions.

7 DR. POGACH: I have no idea what the
8 reasons are behind it, so surviving it was
9 noted to be a non-major outcome finding, so I
10 have concerns.

11 DR. GOODMAN: That was Dr. Pogach, by
12 the way, for the record. Yes, Dr. Coyne.

13 DR. COYNE: Certainly I think in the
14 dialysis population, the data strongly supports
15 that it reduces transfusion risk. I think the
16 stability of the percent of patients receiving
17 transfusions in the EPO era since the mean
18 hemoglobin has reached about 11, which was a
19 decade ago, indicates that transfusions that
20 are now occurring are in acutely old patients,
21 and that managing above that doesn't seem to be
22 impacting it.

23 In the TREAT study, although there's a
24 dramatic difference, I think we have to
25 remember it really was salvage therapy for

00320

1 individuals who fell less than nine to bring
2 them back above that. So I think it remains to
3 be proven if in that population, if you were to
4 treat patients to a hemoglobin level of say ten
5 or 11, whether there would be any substantial
6 difference in transfusion risk. And as a
7 correlate to that, I point to the very small
8 differences in transfusion that were observed
9 in the CHOIR study where both arms got active
10 treatment, and the low arm target and achieved
11 value was 11.3.

12 DR. GOODMAN: Thank you. Due to the
13 time, we do need to try to vacate as close to
14 4:30 as we can. Rather than filing further
15 questions, what I want to do is this. And
16 we'll start at the far end with Dr. Messina.
17 So, as a closing question then, and what we're
18 going to try to do, and I mean this, is try to
19 answer it in a sentence, okay?
20 So, given your understood purpose for

21 this meeting, then, where do you see the
22 greatest evidence gaps for informing any kind
23 of coverage decision, national coverage
24 determination, if there ever is to be one, with
25 regard to this question? And I understand we

00321

1 covered a lot of territory here, but on the
2 matter of using these interventions for the
3 types of outcomes that we discussed today,
4 where are the greatest evidence gaps? And
5 we'll start with you, Dr. Messina.

6 DR. MESSANA: In order to avoid
7 reducing quality of life and increasing the
8 risk for adverse events related to inadequate
9 treatment, we need to better understand whether
10 the targets that have been used in the
11 randomized controlled trials to date, i.e.,
12 hemoglobin, are appropriate or whether they are
13 inappropriate surrogates for appropriate anemia
14 management.

15 DR. GOODMAN: Thank you very much, Dr.
16 Messina. Dr. Coyne.

17 DR. COYNE: I think the major gaps in
18 our knowledge relate to the relationship of
19 dose of EPO to harm. The trial isn't always
20 focused on target hemoglobins, but as we've
21 heard, there's a great variability in
22 responsiveness. And in clinical practice the
23 doses that we give in the U.S., because they're
24 reimbursed, far exceed the typical doses that
25 are seen even in the fifth quintile of these

00322

1 randomized trials that we've reviewed. So I
2 have concerns about safety of higher doses and
3 I don't think we have any trials that are
4 really addressing safety related to dose.

5 DR. GOODMAN: Thank you for that
6 point, Dr. Coyne. Dr. Agarwal.

7 DR. AGARWAL: In the EPO
8 hyporesponsiveness patient defined as failure
9 to reach hemoglobin of at least ten grams per
10 deciliter after 12 weeks of titrated therapy
11 per package insert, I would like to see a
12 randomized trial do a strategy of planned EPO
13 dose versus free titration, and follow for
14 mortality and cardiovascular events.

15 DR. GOODMAN: Thank you, Dr. Agarwal.
16 Dr. Perfetto.

17 DR. PERFETTO: I think I would follow
18 and echo that. I think for me the issue of
19 what is driving the refractory patient or the
20 nonresponsive patient is something that's very
21 important to understand, and to understand the
22 relationship between that and adverse events.

23 DR. GOODMAN: Thank you. Dr.
24 Steinbrook.
25 DR. STEINBROOK: Three things.

00323

1 Narrowing the range of nine to 12 to a range of
2 one or two within that. ESA dosing, potential
3 harm studies focusing on ESA as an independent
4 variable. And finally, where there's enough
5 information to support modeling to try to put
6 everything in there, sensitivity related to
7 kidney transplants, transfusions, all the risks
8 and benefits, and that can inform
9 decision-making even if it doesn't provide the
10 answer.

11 DR. GOODMAN: Thank you. Dr. Puklin.

12 DR. PUKLIN: Well, Amgen's drugs have
13 been around long enough to recognize -- when
14 they first came out they actually played a
15 significant role in the AIDS patients for whom
16 there was no treatment who were highly anemic,
17 and so in the early '90s that was one of their
18 most significant roles. I think that these are
19 vital agents in helping patients in chronic
20 renal disease and who have cancer.

21 And I would encourage Amgen to get
22 their scientific advisors together and try to
23 figure out what the problems are for the
24 patients who are nonresponsive to the
25 increasingly large doses, which constitute the

00324

1 group of people who seem to be having the
2 complications at the higher levels of target
3 treatment, and I would suspect that with time
4 they ought to be able to solve the problem of
5 what the underlying resistance is to the drug,
6 and if they could do that they could eliminate
7 those patients from the trials, or from
8 treatment, or they could develop some other
9 technology or drugs to do away with the
10 nonresponsive group. I would encourage them to
11 do the research in that area.

12 DR. GOODMAN: Thank you. Dr. Pogach.

13 DR. POGACH: Three things. There
14 appear to be no data on pediatric patients.
15 Two, future RCTs really have to distinguish
16 patients who are physiologically healthier with
17 no comorbidities from those who have other
18 major complications. And three, I think if
19 transfusion is going to be used as an outcome,
20 we have to understand why it's used and if
21 there's any benefit of it, as opposed to just
22 number of transfusions.

23 DR. GOODMAN: Thank you, Dr. Pogach.
24 Dr. Pauker.

25 DR. PAUKER: I think we've clearly

00325

1 heard of this new multivariant problem. I
2 think we need a multivariant model and we need
3 to segregate the patients based on that
4 prediction, not trying to lump them here and
5 there. I would also say that I'm distressed
6 after all these years that we do not have a
7 better evidence base. I think it is a sad
8 state of affairs for us to have gone this long
9 and to hear inconsistent evidence, it ought to
10 be better. I think that's a crime.

11 DR. GOODMAN: Thank you, Dr. Pauker.

12 Dr. Levine.

13 DR. LEVINE: In addition to the
14 suggestions that have already been made, I
15 would like to suggest studies that look at
16 alternatives in terms of quality of life and
17 exercise tolerance, particularly those outcomes
18 because there are, as the triathlete brought
19 up, cardiovascular training and other
20 approaches to those outcomes, and I would like
21 to see some comparisons of those.

22 DR. GOODMAN: Thank you. Dr. Danis.

23 DR. DANIS: I would support a lot of
24 the other suggestions. I'd also argue for
25 something that I commonly do, which is to have

00326

1 coverage with evidence collection, so that you
2 can start to deal with the lack of very wide
3 good data. And I think it would be great to do
4 some cost effectiveness analysis looking at use
5 of titrating, you know, the varying doses of
6 EPO to clinical outcome and cost data involved.
7 And I also think that, I was struck by
8 the quality of life analyses, there are various
9 measures that are being used, and I was
10 wondering whether they really get at some
11 issues like employment status with various
12 treatments, and I think data collection on that
13 kind of outcome would be useful.

14 DR. GOODMAN: Thank you, Dr. Danis.

15 Dr. Calega.

16 DR. CALEGA: As others have said on
17 the panel, looking at the hyporesponders in
18 terms of defining them as a group, identifying
19 them as a group, and looking for what the most
20 effective dose of EPO would be. Also,
21 pediatric studies, data on pediatric patients
22 would be very helpful. And then the health
23 equity issue that I think was touched on but
24 not really explored today, you know, are there
25 subpopulations who are not being treated

00327

1 equally, such as African-Americans or women?

2 DR. GOODMAN: Thank you, Dr. Calega.

3 Ms. Atkinson.

4 MS. ATKINSON: Actually, I'm going to
5 quote Dr. Singh, because I think he said it
6 best in his January 13, 2010 editorial, that
7 more studies need to be done looking at is
8 there a toxic dose range for ESAs, is there a
9 class effect of ESAs, and does the frequency of
10 ESA administration make a difference.

11 DR. GOODMAN: Thank you, Ms. Atkinson.

12 Dr. Satya-Murti.

13 DR. SATYA-MURTI: While we are
14 searching for a better alternative target to
15 hemoglobin, I would like to make two points.
16 One is quality of life, and exercise tolerance.
17 We don't have a minimum clinically important
18 difference among them, what is an MCID for
19 renal patients, so we need to determine that,
20 and that was brought up this morning, so
21 further detailing of these two soft targets.
22 And the last point is as a
23 neurologist, I know very often stroke is
24 considered as a homogeneous entity, which it is
25 not. There are major artery strokes due to

00328

1 major vascular disease, and end artery disease
2 causing stroke and hemorrhages, so I think the
3 next stage would be to determine what type of
4 stroke they're talking about, the etiologies
5 being different, so we should not misattribute
6 a longstanding diabetic renal stroke to a
7 drug-induced stroke.

8 DR. GOODMAN: Thank you,

9 Dr. Satya-Murti.

10 Thank you all, panel, very much. I
11 know that this body of evidence is somewhat
12 uneven and so forth, and you've done a superb
13 job.
14 I do want to point out that when we've
15 looked at the epidemiology involved, the number
16 of people involved in this, the costs involved
17 and the impact on mortality, morbidity and
18 quality of life, it is quite clear that we have
19 gone pretty far in disseminating the use of
20 these interventions without sufficient
21 evidence, and the field owes all these patients
22 about whom you heard today much stronger,
23 better qualified, better documented ongoing
24 evidence collection. There is too great a gap
25 between what we're observing in practice and

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1 what we know about this important intervention
2 for some severely affected Americans, and I

3 think that the experience that our MedCAC has
4 had today calls great attention to not just
5 what evidence we think we see, but to large
6 gaps in evidence. And over the long run, I
7 don't believe that's tolerable. We need to do
8 a much better job of generating evidence for
9 these various types of patients under these
10 various types of conditions.

11 So thank you very much, panel, for a
12 splendid job today. I very much appreciate
13 your industriousness and stick-to-itiveness
14 with a messy evidence base, but that's how it
15 is, I guess in the real world, and we will turn
16 it back to CMS.

17 DR. JACQUES: Thank you, and travel
18 safely.

19 DR. GOODMAN: Thank you all.
20 (Whereupon, the meeting adjourned at
21 4:32 p.m.)

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