



**MEDICARE-MEDICAID COORDINATION OFFICE**

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**DATE:** August 19, 2021

**TO:** Medicare-Medicaid Plans

**FROM:** Lindsay P. Barnette  
Director, Models, Demonstrations, and Analysis Group

**SUBJECT:** Michigan MMPs: Release of Final Contract Year 2022 Marketing Guidance

Attached to this memorandum is the final Contract Year (CY) 2022 Marketing Guidance for Michigan Medicare-Medicaid Plans (MMPs) operating in the Michigan capitated financial alignment model demonstration. CMS and Michigan jointly updated the Marketing Guidance for Michigan MMPs, in accordance with provisions of the Three-Way Contract.

CMS recently codified guidance contained in the Medicare Communications and Marketing Guidelines by integrating it with existing regulations.<sup>1</sup> Although the codified marketing and communications policies are not new policies, we updated the Marketing Guidance for Michigan MMPs to accurately reference the applicable regulations, follow the section numbers and headings used in the regulations, and incorporate state-specific modifications.

The Marketing Guidance provides information only about those sections of the regulations that are not applicable to or that are clarified for MMPs in Michigan. The Marketing Guidance is applicable to all Michigan MMP marketing for CY 2022 benefits.

We will post the attached Marketing Guidance to the Medicare-Medicaid Coordination Office webpage at [www.cms.gov/Medicare-Medicaid-Coordination/Medicare-and-Medicaid-Coordination/Medicare-Medicaid-Coordination-Office/FinancialAlignmentInitiative/MMPInformationandGuidance/MMPMarketingInformationandResources](http://www.cms.gov/Medicare-Medicaid-Coordination/Medicare-and-Medicaid-Coordination/Medicare-Medicaid-Coordination-Office/FinancialAlignmentInitiative/MMPInformationandGuidance/MMPMarketingInformationandResources), grouped alphabetically by state under the “State-Specific Information” heading.

For any questions about the contents of this memorandum, please contact your Contract Management Team or the Medicare-Medicaid Coordination Office at [MMCOCapsModel@cms.hhs.gov](mailto:MMCOCapsModel@cms.hhs.gov).

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<sup>1</sup> Refer to CMS-4190-F2, Contract Year 2022 Policy and Technical Changes to the Medicare Advantage Program, Medicare Prescription Drug Benefit Program, Medicaid Program, Medicare Cost Plan Program, and Programs of All-Inclusive Care for the Elderly, which may be found in the Final Rule published on January 19, 2021 ([www.federalregister.gov/documents/2021/01/19/2021-00538/medicare-and-medicaid-programs-contract-year-2022-policy-and-technical-changes-to-the-medicare](https://www.federalregister.gov/documents/2021/01/19/2021-00538/medicare-and-medicaid-programs-contract-year-2022-policy-and-technical-changes-to-the-medicare)).