

Medicare Diabetes Prevention Program (MDPP) Virtual Supplier Summit Day 2 Date: September 19th, 2024

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MDPP Virtual Summit Schedule (Day 2)

Time	Session	
12:00-12:10 PM EDT	Welcome	
12:10-12:30 PM EDT	Medicare Diabetes Prevention Program (MDPP) Supplier Support Updates	
12:30-1:50 PM EDT	Practices for Recruiting and Retaining MDPP Beneficiaries	
1:50-2:00 PM EDT	Break	
2:00-3:00 PM EDT	Discussion on Working with Medicare Advantage (MA) Plans	
3:00-3:10 PM EDT	Break	
3:10-4:00 PM EDT	Discussion on the Future of MDPP	

Welcome

Instructions for Virtual Supplier Summit Participation

Overview

- All attendees will be on mute during the Virtual Supplier Summit presentations.
- The slides and recordings will be posted to the CMS MDPP website in about a week.
- When leaving the event, you will be prompted to complete a short survey.

How to Submit Questions

- Please submit any questions you have using the Q&A feature.
- When submitting a question, please select "All Panelists," so that all the presenters see your question.

Technical Assistance

 If you encounter any issues, please contact MDPP Support by using the "Chat" feature or by emailing <u>MDPP-Outreach@acumenllc.com</u>

MDPP Supplier Support Updates

MDPP Peer Learning Group Pilot - Objectives



To establish a collaborative community for **existing MDPP suppliers** to **share recommended practices** and resources for MDPP implementation with like-minded peers.

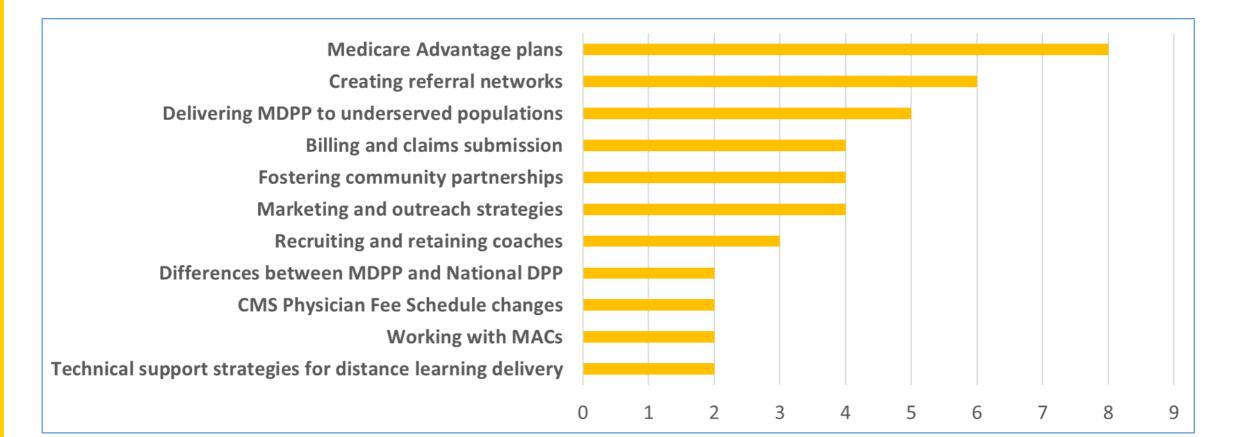


To create a forum for **peer-to-peer discussion** while featuring a speaker (e.g., subject matter expert, mentor supplier, MDPP model team) to provide practical strategies for addressing MDPP challenges.



To facilitate supplier **networking** and establish connections between MDPP suppliers.

MDPP Peer Learning Group Pilot – Initial Interest Poll Results



7/18/24: Session #1 – Creating Referral Networks 8/30/2024: Session #2 – Working with Medicare Advantage Plans

MDPP Peer Learning Group Pilot - Structure

- Pilot Group Frequency: Monthly for 60 minutes
- Pilot Group Size: Approximately 12 existing high volume MDPP suppliers
- The MDPP model team anticipates launching additional groups in 2024-2025.



MDPP Peer Learning Pilot – Supplier Testimonials



"I found the info and discussion helpful. I was curious as to what other programs were experiencing."



"I really enjoyed that it was a mix of providers for MDPP healthcare and Y's. Great way to learn and work together!"



"It's helpful to be able to network with other organizations."



"It is nice to get a chance to meet with other current suppliers! Regular communication opportunities would be amazing, please do more!"

MDPP Supplier Enrollment Technical Assistance Cohort

|--|

What: A learning opportunity for organizations who would like to receive extensive technical assistance and support on becoming MDPP suppliers.



When: Cohort #1 began in August 2024 and will meet every other week for up to 6 months.



Who: 12 organizations consisting of AAAs, FQHCs, large hospitals, tribal health department, a health IT company, a rural health network, and a community based organization.



Why: CMS provides direct guidance on MDPP administrative activities, topics of interest, and a forum cross-organization collaboration.

Technical Assistance Timeline

Date	Торіс	Description
8/14/2024	Enrolling as an MDPP Supplier	 Walk through the online PECOS application Go over commonly encountered issues, such as who is considered an "owner" in the organization, fingerprinting, what location to list for DL sessions Open discussion
8/28/2024	Getting to know your peers	 Introductions Review resources available on the MDPP website Open discussion
9/11/2024	Billing and Claims for FFS Medicare	 Walk through basic billing and claims process Review commonly encountered issues for rejections and denials Open discussion
9/19/2024	MDPP Supplier Summit	

Need TA in Enrolling as an MDPP Supplier?

- Now recruiting 12-15 organizations to join the next technical assistance cohort to meet biweekly with their peers and the CMS Team starting in February 2025
- Interested organizations should email <u>mdpp@cms.hhs.gov</u> with *Supplier Enrollment TA Cohort* in the subject line



Real-Time Q&A Responses

Knowledge Sharing & Collaboration

Technical Assistance & Capacity Building

Healthcare Providers can become MDPP Champions

- Review and Share this <u>Podcast American Medical</u> <u>Association (AMA) Update:</u> Medicare diabetes screening changes and the Medicare Diabetes Prevention Program
- Educate at-risk beneficiaries on prediabetes and recommend necessary lifestyle changes for improvement of their health.
- **Promote** MDPP through communication channels that reach at-risk beneficiaries in the community.
- Screen Medicare beneficiaries for diabetes and prediabetes and refer eligible beneficiaries to an <u>MDPP supplier</u>.



Practices for Recruiting and Retaining MDPP Beneficiaries



Listening to Our Experts: Lesson Learned in Enrollment and Retention Strategies for the Medicare Diabetes Prevention Program (MDPP)

2024 Medicare Diabetes Prevention Program Supplier Summit

September 19, 2024

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Project Director, Public Health Practices and Diabetes Programming Association of Diabetes Care & Education Specialists

Patrick J McMahon MPH, BSN, RN

Senior Manager, Research & Evaluation/Quality Improvement Analyst Association of Diabetes Care & Education Specialists (ADCES) Chicago, IL

Who is ADCES?

What can we offer?



What ADCES offers in this space?

- National Training Entity (MOU) with CDC for training Lifestyle Coaches And Master Lifestyle Coaches for National Lifestyle Change Program (National DPP)
- National Accreditation Organization for Medicare (DEAP)
- Offers Training and Tailored Resources for organizations and individuals offering MDPP and National DPP

Experience and Learnings from 15 years working on four CDC Cooperative Agreements

- **1212** | <u>Scale and sustain the National Diabetes Prevention Program</u> (DPP) using national public health and healthcare infrastructures
- **1705** | <u>Scale and sustain the National DPP</u> for priority populations, including Medicare beneficiaries, and within underserved areas
- InGEAR | Innovations to Grow Enrollment and Retention
- **2320** | A <u>Strategic</u> Approach to Advancing Health Equity for Priority Populations with or at Risk for Diabetes (2023-2028)



What we learned form Our Experts: Recent work under CDC-1705

Goal of CDC-1705 | <u>Scale and sustain the National DPP</u> for priority populations, including Medicare beneficiaries, and within underserved areas

- Wide Network: Our approach and impact was collaborating with 22 organization across 15 different states
- Different Organization types: Community Health Center and Federally Qualified Health Centers, Multi-state health system, City Health Departments, Community Based Organizations
- Lasting Impact: 8 of the affiliate site organization are currently delivering National DPP and Medicare Diabetes Prevention Program (MDPP)

Leveraging Resources: Programmatic Level (DSMES and National DPP/MDPP) Integration Model)

LEVEL UP YOUR DIABETES CARE DSMES and the National DPP

Integrating the National DPP lifestyle change program into your established DSMES services can help you maximize your impact on diabetes with a comprehensive suite of services.

ave you been offering diabetes self-management education and support (DSMES) services and quality education for a while? Are you ready for the next big step? Consider if your organization is ready to offer the National Diabetes Prevention Program (DPP) and build a more comprehensive suite of services across the diabetes spectrum of care.

"Now, with the option for health centers to have a National DPP and DSMES, people are empowered to make lifestyle changes and control their own destiny," says Lee Ann Sherrill, registered nurse, Certified Diabetes Educator with the Choctaw Nation in McAlester, Oklahoma.





THE FULL SPECTRUM OF DIABETES CARE



*Diabetes Self-Management Education and Support

Resources: Listening to the Experts



Learning from the Experts on Enrollment and Retention Approaches

- Conducted In-depth Interviews
- On High Preforming Program **Coordinator and Lifestyle Coaches** in areas of Enrollment, Retention and Quality Measures in the National DPP

Enrollment: Stay Connected

"It's not just about knowledge and experience; participants need to feel connected. They need to know you care, and they need to be ready for the journey. It's our job to build trust and stay the course with them." - Amanda Austin, ARcare

READINESS

Create a readiness assessment to address barriers to program completion

- Discuss commitment and provide solutions for roadblocks
- Be clear and upfront about the time commitment and challenges

SUPPORT

Create support that is unique to the individual

- Use plain language to reduce language barriers and increase engagement without talking down to program participants
- Provide solutions for transportation challenges

Retention: Make It Personal

"You must make it personal. Patients need to know that you genuinely care. When we see someone struggling, or having difficulty coming to class, we reach out to them and find a solution that fits their needs. Even the way we communicate is catered to their liking-phone calls, texts, or in-person." - Yuliana Reyes, Director of Health, Latino Community Development Agency

AUTHENTICITY

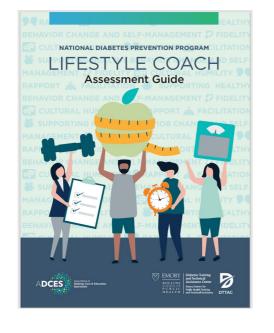
Make your efforts personable and authentic

- Participants need to feel like more than just a number. Stay connected with them throughout their journey and be a sounding board. Communicate authentically
- Building trust and a comfortable environment where participants want to go and engage is key

BELONGING

Drive retention by creating a place where people feel they belong

- Each community is unique. Allow the cohort to evolve and grow. If you see a participant struggling to get to class, make every effort to find a way for them to participate (remotely, via-phone)
- Have fun! You have the freedom to create something that is unique to your community, so have fun and explore things that are "outside the box"



Core Competencies

- 1. Rapport
- 2. Facilitation
- 3. Supporting healthy behavior change and self-management
- 4. Fidelity
- 5. Cultural Humility

Resources: Co-Creation of Lifestyle Coach Assessment and LSC Core Competency



Case Studies: Advice from the Experts on Enrollment and Retention Strategies for MDPP

ADCES' CDC-1705 affiliate organizations that National DPP and MDPP Programs-1 year later



Expert Advice on MDPP Enrollment and Retention



- 1 year after the 1705 Cooperative Agreement
- Surveyed the 8 ADCES 1705 affiliate sites offering National DPP and MDPP
- Offer Advice- Opted in to be identified
- Case studies by Organization Type
- Key Take Aways

- What factors have you identified as most influential in successfully **enrolling priority populations** into the National DPP and/or MDPP?
- Have you observed any differences between the National DPP and MDPP in terms of **enrollment** of priority populations?
- What strategies or factors have been most effective in **retaining participants from priority populations** in both the National DPP and/or the MDPP programs?
- Have you observed any **differences** between the National DPP and MDPP in terms of **retention of priority populations**?
- How have community and **cultural factors impacted the enrollment and retention** of priority populations in the National DPP and/or MDPP?
- What aspects of program accessibility (e.g., location, scheduling,
 language services) have significantly contributed to the enrollment
 and retention of priority populations in the National DPP and MDPP?

Case Study 1: Building Trust and Personalized Support



Big City Health Department **Trust and Consistency:** Key in successfully enrolling priority populations.

Building Rapport: Both inside and outside of class to create comfort and confidence.

Example: Worked with a member on mobility issues by arranging sessions with a fitness consultant, leading to increased physical activity and motivation.

Case Study 2: Community-Centric Approaches and Incentives



Community-Based Locations: Hosting classes at senior housing and low-income housing to increase accessibility.

Incentives and Social Activities: Monthly healthy potlucks and exercise bingo to foster engagement.

Language Accessibility: Offering bilingual classes to cater to diverse populations.

Case Study 3: Leveraging Support Systems and Accessibility



Utilizing EMR Tools: Identifying and enrolling participants through electronic medical records.

Support Systems: Family involvement, peer support, and healthcare referrals enhance retention.

Accessibility Factors: Language services, convenient locations, and flexible scheduling tailored to community needs.



Key Takes Aways Across the Case Studies

ADCES 1705 Affiliate National DPP and MDPP Programs



Communitybased Engagement locations **Through Familiar** ensure Settings: accessibility and comfort. **Community-Centric Multicultural** Approaches staff training Cultural and bilingual **Competence:** services to enhance engagement.

Personalized Support and Trust Building

Individualized Support: One-on-one follow-ups and tailored solutions.

Trust as a Foundation:

Building rapport and trust through consistent, genuine interaction.

Program Accessibility

Flexible Scheduling: Classes offered at various times for diverse schedules.

Language Services: Bilingual classes enhance both enrollment and retention.

Leveraging Support Systems

Family and Peer Involvement: Supportive environments lead to better participant outcomes.

Healthcare Referrals: Referrals from healthcare workers aid in enrolling priority populations.

Continuous Engagement Strategies

Ongoing Communication:

Incentives and Social Activities:

Regular check-ins via text, email, and calls maintain engagement.

Activities like potlucks and exercise bingo create community.





- ADCES Notes from the Field Handout on Retention Strategies
- <u>ADCES Leveling Up your Diabetes Care with DSMES and the National DPP document</u>
- <u>ADCES National Diabetes Prevention Program Lifestyle Coach Assessment</u> <u>Guide</u>

Break

Supplier Panel: Recruiting and Retaining MDPP Beneficiaries

Mo Morris, Program Operations Coordinator *Providence Health & Services Oregon*

Lana Kunik, Prevention Services Coordinator Sight Center of Northwest PA

Jennifer Valera, Senior Program Analyst Hawaii Primary Care Association



Prevent: DPP

Mo Morris- Program Operations Coordinator Providence St. Joseph Health System- Oregon

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Who We Are



Largest Employer in Oregon

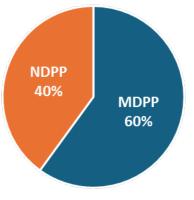
- 8 hospital sites
- 90+ medical clinics

DPP Supplier since 2016

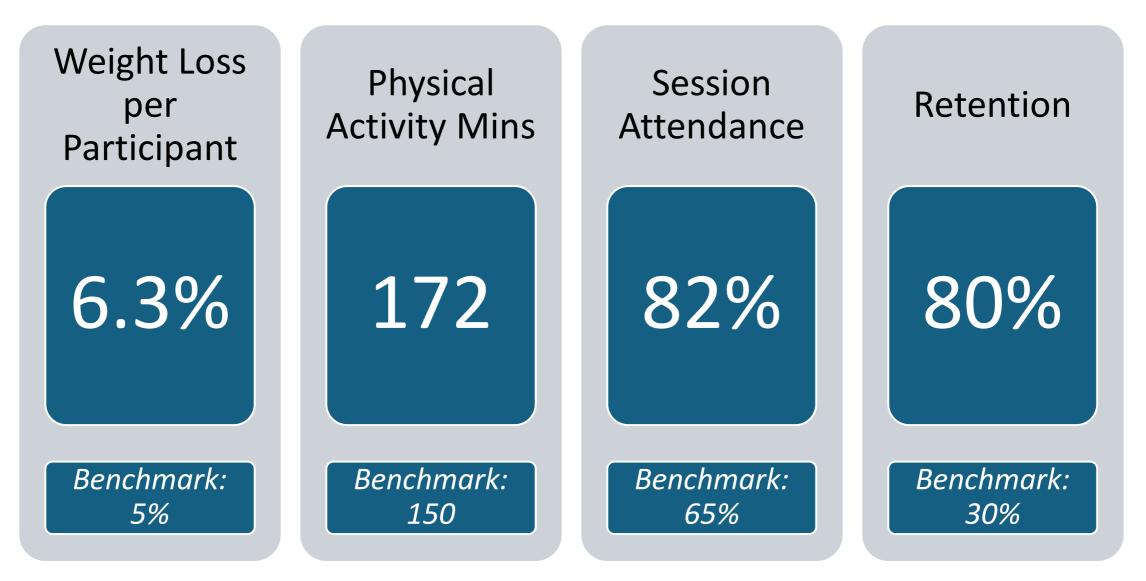
Prevent: DPP

- 4 Coaches, 2 Coordinators
- 9 Mixed Payer Cohorts
- 158 current participants

685 Participants served since 2016



Program Outcomes After 1 Year



Pre-Enrollment Retention Strategies

Clinic Buy In

- Regular reminders to clinic staff of program
- Leverages care team to encourage program enrollment
- Often results in short term boost in organic referrals

Pre-Enrollment Retention Strategies

Digital Targeted Outreach

- EHR reports identify program eligible patients with recent prediabetes dx
- Emails sent directly to potential participants inviting them to attend free program orientation to learn more
- Digital efforts can reach more people for less money
- Participants enrolled in this way seem to be more committed overall

Ready when you are!

- Full year of DPP cohorts and orientations preplanned
- Shows potential participants ready to start this journey that we are ready whenever they are
- New cohorts are scheduled every 6 weeks

Pre-Enrollment Retention Strategies

Orientations ask: "What's your why?"

 Potential participants asked to identify their personal reasons for wanting to commit to joining the program

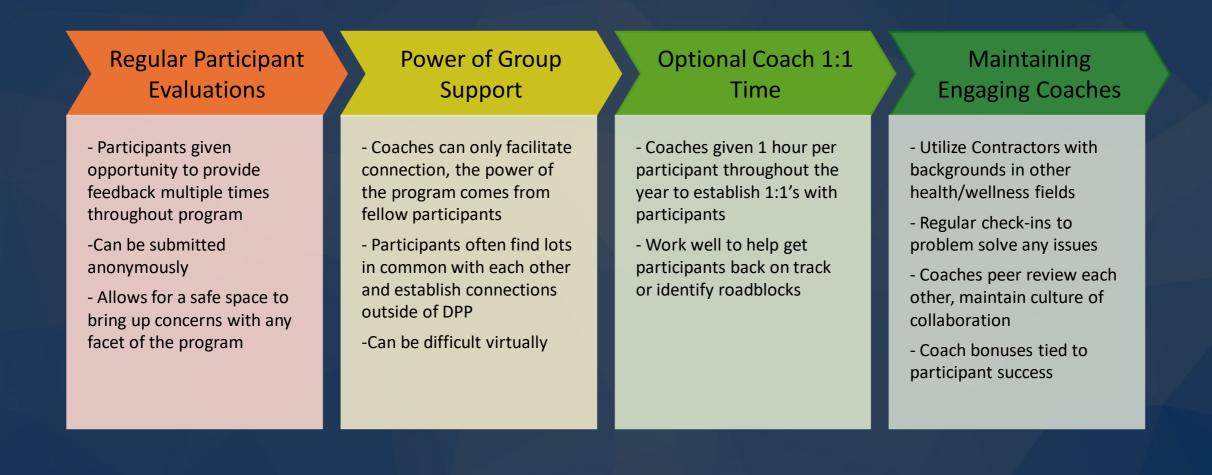
Intake Form Readiness Assessment

- Assessment built into DPRP intake form questions
- Allows program staff to identify potential barriers to participant commitment

Virtual 1:1 with Coach before Session #1

- Done to establish baseline weights on the same day as Session #1
- Allows coach & participant time to meet and establish connection

Post-Enrollment Retention Strategies



Effective Coaches Keep Participants Coming Back

Coach payments tied to Participant successes

- Coaches facilitate 2-3 cohorts at a time
 - Average 3.7 hours per cohort per week
- Paid base rate per session, plus \$5 per participants that attends each session
 - \$20 bonus at 5% WL
 - \$10 bonus at 9% WL

Recruiting the right Coaches can be tough

- Average Coach tenure 2-3 years
- Coaches are the best retention tool
- Effective Coaches keep participants coming back!



Thank you!

Mo Morris

Prevent: DPP *Program Operations Coordinator* <u>Christopher.morris3@providence.org</u> 971-358-2390

Recruitment, Retention,& Coach Cultivation

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Marketing and Recruiting Directly to the Consumer

- ► Know your Audience
- Don't Assume
- Improve Accessibility
- ► Use Relatable Images
- Build Trust with Seniors
- Recruit Internally

Know your Audience



- Where do Seniors in your Area go to Exercise?
- Is there a Geriatrician in your Area?
- What Clubs are Known to be Run By the Silver Generation?
- What Churches have a Large Senior Population?
- Any AAA's Near by? Do they Offer a Foster Grandparent Program or have Volunteer Groups?
- What Health Fairs Cater to the 65+?
- ▶ What Do they Read?



Don't Assume

Senior customers are not interested in technology and never change."

►according to a <u>report</u> by AARP, 94% of older adults use text messaging, 88% use email, 74% are active on social media and 67% engage in video chat. Among social media platforms, Facebook and YouTube are the most popular for people 50 and older.

Improve Accessibility Part 1 (IT)

Making your content accessible is always important, but even more so when targeting an older audience. Who are more likely to need accommodations.

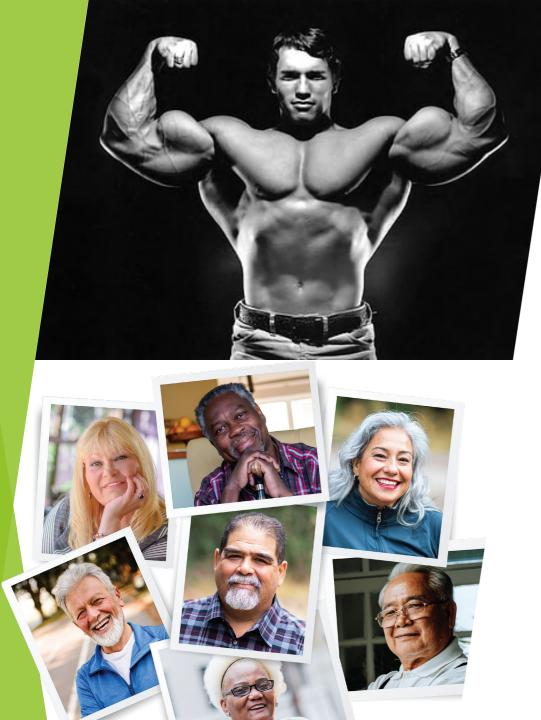
- Choose Font, Color, Background, and Size with Legibility in mind
- Work with your IT Team to Ensure that your Website is Unser Friendly
- ► Use Descriptive Text

Improve Accessibility Part 2 (Lack of Resources or Abilities)

- ► Is the Hosting Site on a Bus Route?
- ► Is the Hosting Site ADA Approved?
- Could the Site be Held at Location Where the Seniors Live?
- Could the Class Time End Before Night Fall?
- If the Program is hosted online, Can Staff Carve Out 1-1 Tech Assistance Time?

What Partnerships Could Lead to an Increase In MDPP Enrollment and Awareness?

- Area Agency on Aging (AAA)
- Senior Living Facilities
- Senior Center's
- Health Systems (Nurse Managers)
- Politicians that Support Legislation that Protect Seniors' Health and well-being



Use Relatable Images

Build Trust and Increase Retention:



- If Possible, Be With the People
- Call Interested Participants and LISTEN
- Offer to Send Information via Snail Mail
- Assist with Goal Setting
- ► Incentivize Attendance
- Create Referral Systems with PCP's

Internal Recruitment & Cross Promotion

►Questionnaire at Intake

► All Staff Educated on the NDPP

► Keep Partner Organization up to Date with Upcoming NDPP Events

Coach Recruitment

The recruitment process can be divided into 5 stages:

- planning and preparing
- advertising and attracting applicants
- screening and selecting candidates
- offering the job and on-boarding the new employee
- ► Evaluating the new hire
- Incentivizing retention







Hana Kīhāpai Umbrella Hub Organization

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Recruiting Strategies

Health Providers

Awareness Campaigns

Dental Provides

Health Insurance Companies

Employers

Outreach





Buddy System

Friend		
Family		
Co-worker		

News

Radio

Marketing

Flyers

Brochure

Medicare Tailored Material

Retention Strategies

Where are they gathering?

Senior Activity Center **Lions** Club Aerobics Church Coffee Table

MDPP Marketing

	News
	Radio
0	Flyers
	Brochure
	Medicare Tailored Material

Technology & MDPP

Session Zero

• Set up one on one time to go over technology 101 training.

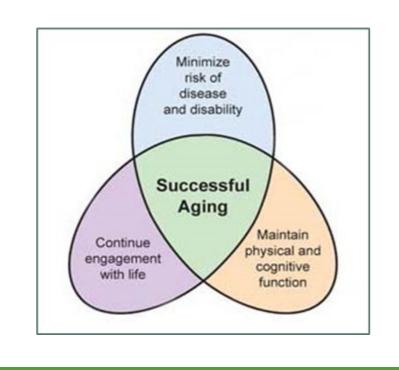
Social Media

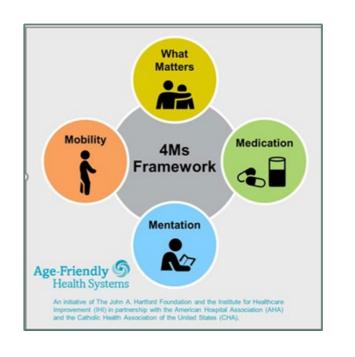
• Facebook

Cellphone

• Email

• Text





Age Friendly Health System



What Matters

Action Plan Goals

Safe Workouts

Balance



Mobility



Medication



Mind

Weekly Interaction

Review for Diabetes Meds

Age Friendly Health Systems

Mahalo!

Questions for Panelists?

How to Submit Questions

- Please submit any questions you have using the Q&A feature.
- When submitting a question, please select "All Panelists," so that all the presenters see your question.

Technical Assistance

 If you encounter any issues, please contact MDPP Support by using the "Chat" feature or by emailing <u>MDPP-Outreach@acumenllc.com</u>

Break

Discussion on Working with Medicare Advantage (MA) Plans

MDPP Coverage and Medicare Advantage (MA)

MDPP Coverage and MA

- MA plans must provide enrollees with all Medicare Part A and Part B services and ensure that all Medicare-covered services are available and accessible under the MA plan. MA plans must:
 - Contract with Medicare-enrolled MDPP suppliers to provide MDPP services to their enrollees,
 - Or, if there is no provider available to contract with, Cover MDPP services furnished by an out-of-network provider in a manner consistent with Medicare community patterns of care, using in-network cost sharing for enrollees, or
 - Enroll in Medicare as an MDPP supplier itself.

MDPP Coverage and Medicare Advantage (MA)

MDPP Coverage and MA

• MA plans may not modify the eligibility requirements established in regulation which determine an enrollee's eligibility to receive MDPP services. However, plans may provide MDPP services to MA enrollees who do not meet the eligibility requirements for MDPP services as a supplemental benefit.

MDPP Medicare Advantage Information and Resources

- Medicare.gov Medicare Enrollee Information and Resources
 - Medicare and You 2024
 - <u>Understanding Medicare Advantage (MA) Plans</u>

MDPP Medicare Advantage Information and Resources

- CMS.gov Medicare Provider / Supplier Information and Resources
 - Provider/Supplier information and resources
 - <u>MDPP web page</u>
 - Medicare Advantage Fact Sheet
 - Medicare Diabetes Prevention Program (MDPP) Final Rule Medicare Advantage (MA) Extract
 - <u>CMS Medicare Advantage Resource Page</u>
 - <u>Medicare Managed Care Internet Only Manual (IOM)</u>
 - CMS MA Appeals Reconsideration by the Medicare Advantage (Part C) Health Plan
 - <u>Medicare Learning Network (MLN)</u> (CMS Center for Medicare Provider Communications Group)

MDPP Medicare Advantage Resources

<u>Support Center</u>

- The purpose of the MDPP Supplier Support Center is to answer any MDPP policy-related questions from organizations, stakeholders and the general public
- Suppliers should first work with their enrollee's MAO to address billing and claims issues. If your
 organization needs information or guidance with MDPP payment policy or the MA billing
 processes (such as determinations and appeals), you can submit your question to the MDPP
 Supplier Support Center and follow the steps to start a new inquiry.

Presenters: Working with MA Plans

Eric Bumbaca, Program Manager, Training and Capacity Building *Health Promotion Council*

Lisa Coombs-Gerou, V.P. Business Development, Co-Chief Operations Officer *YMCA of Metropolitan Milwaukee*



Health Promotion Council Training and Capacity Building Department

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Health Promotion Council



In 1981, formed as a non-profit organization whose mission is to promote health, prevent and manage chronic diseases, especially among vulnerable populations through communitybased outreach, education, and advocacy.

In 1999 became a subsidiary of Public Health Management Corporation (PHMC), Pennsylvania's Public Health Institute.

Since 2014, HPC has been building capacity of National DPP in Pennsylvania in partnership with the Pennsylvania Department of Health and other stakeholders.

Portfolio of city, state, federal grants; foundation funding, and fee for service contracts



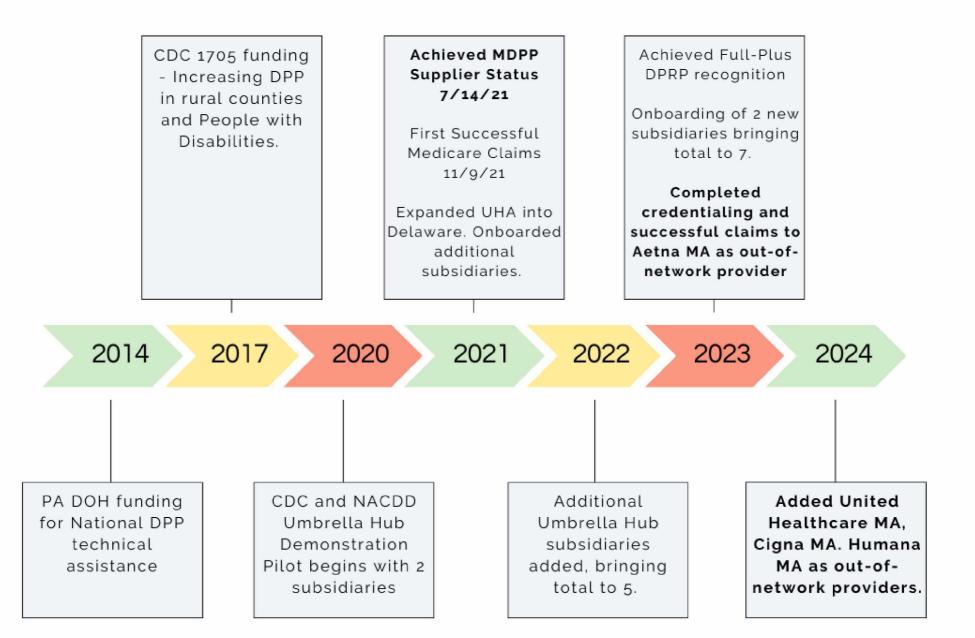
 HPC's fulfills its mission in 3 primary ways:

 Direct Services and Programming

 Training, Technical Assistance and Capacity Building

 Policy and Systems Change

MDPP Development Timeline



HPC - Current Billable Payers

- Traditional Medicare
 - In-person: PA and DE
 - Virtual: Any geography
- Medicare Advantage*
 - Aetna Medicare Advantage
 - United Healthcare Medicare Advantage
 - Cigna Medicare Advantage
 - Humana Medicare Advantage

* We are currently credentialed with this list of Medicare Advantage plans meaning we bill as out-of-network (OON) providers. OON Providers may be subject to additional coinsurance fees that can be passed onto the patient. ** Additional steps required to bill Medicaid including but not limited to, additional applications and background checks on Lifestyle Coaches.

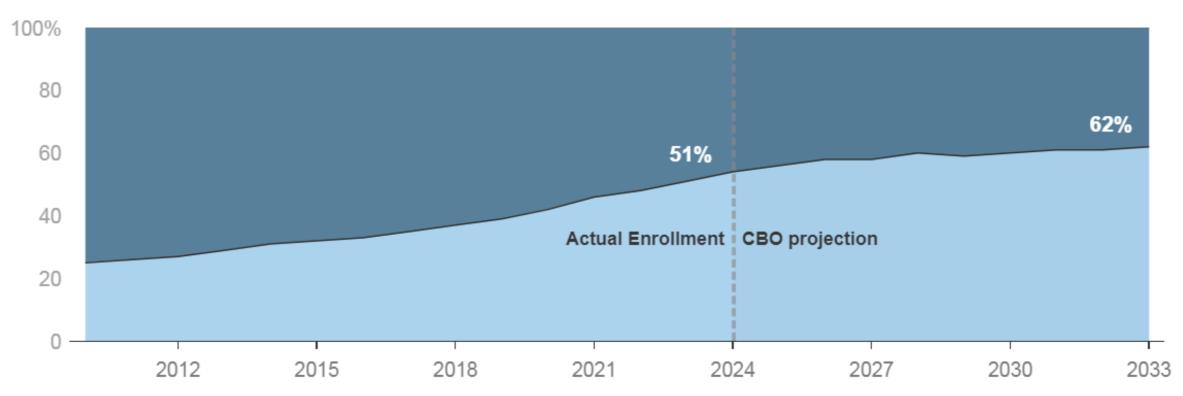
- Medicaid**
 - Health Partners Plan (PA)
 - AmeriHealth Caritas (DE)

Medicare Advantage (MA) Basics

- Medicare Part C, also know as Medicare Advantage, are health plans offered by Medicare Advantage Organizations (MAO).
 - MA plans are optional and an alternative to Traditional Medicare.
 - Beneficiaries can select a MA plan or stay with Traditional Medicare.
 - MAOs and MA plans are approved by Medicare and there are some rules and requirements imposed by Medicare on MA plans.
- MA plans generally include coverage of Part A (hospital services), Part B (medical insurance), and Part D (prescription drugs).
- Medicare Advantage plans can offer additional programs and services above and beyond what traditional Medicare offers.

Medicare Advantage and Traditional Medicare Enrollment, Past and Projected

🛛 Medicare Advantage Enrollment 🔝 Traditional Medicare Enrollment



KFF

SOURCE: KFF analysis Medicare Chronic Conditions (CCW) Data Warehouse from 5 percent of beneficiaries, 2010-2016; CCW data from 20 percent of beneficiaries, 2017-2020; and Medicare Enrollment Dashboard 2021-2023. Enrollment numbers from March of the respective year. Projections for 2023 to 2033 are from the May Congressional Budget Office (CBO) Medicare Baseline for 2023. • PNG

Medicare Advantage and MDPP

- MDPP is a Medicare Part B benefit Medicare Advantage plans are statutorily required to cover or provide the program.
 - MA Plans can contract with MDPP providers to create a network of providers;
 - MA Plans can cover out-of-network services from uncontracted MDPP Suppliers; OR
 - Enroll themselves as MDPP Suppliers.
- MDPP Providers can seek a contract with MA plans to become an innetwork provider.
- MDPP Providers can deliver services to MA plan beneficiaries as out-ofnetwork providers (check with plan first to ensure they will cover out-ofnetwork services).
 - Submitting claims to an MA plan as an out-of-network provider can result in a beneficiary coinsurance deducted from the amount reimbursed to provider.

Network Status Pros and Cons

In-Network

- Requires a contract to become innetwork.
 - Contracts can be difficult to obtain and can take months to execute.
- Provider can be listed on MA plans website and communications as an in-network provider.
- Greater opportunity for referrals.
- No co-insurance fees

Out-of-Network

- Requires only credentialing documentation
- Co-insurance fees can be imposed on the patient up to 20%.
 - It is the providers responsibility to collect these co-insurance fees.
- Patients may be less willing to join your MDPP cohort given out-ofnetwork status and additional fees.

Contracting with Medicare Advantage

- Process is difficult, time-consuming and no guarantee of success.
 - Some MA plans may be very interested in contracting and building a network of providers.
 - Other MA plans may have little to no interest in contracting with you.
- Understand your capacity
 - Do you have the staffing, contracting and legal support to engage in a lengthy contracting process without a guaranteed result.
 - Is there an Umbrella Hub Arrangement (UHA), Community Care Hub (CCH), or other network of providers that can support contracting with payers?

Contracting with Medicare Advantage - Tips

- Research MA Plans
 - What MA plans have greatest number of beneficiaries in your service location? Do those MA plans have a network of providers? Are any of those MA plans delivering programming in-house?
- Build a value statement
 - What value can you bring to a MA plan?
 - Are there any specific populations you work with (i.e. people with disabilities, Spanish-speaking population, rural beneficiaries).
- MA Plans receive Star Ratings from CMS
 - <u>https://www.cms.gov/newsroom/fact-sheets/2024-medicare-advantage-and-part-d-star-ratings</u>

Tips for MA Billing and Payment

- MA plans typically use the established Medicare FFS G-Codes for claims and reimbursement amounts outlined by MDPP.
 - However, MA plans are not required to use G-Codes check with MA Plan on their preferred billing workflows before delivering services!
- MDPP Providers may be able to secure higher reimbursement rates during the contract negotiation period.
- MDPP Providers may be able to negotiate additional covered services into the contract with the MA plan.
 - Ex. Provider could perform SDOH screenings on entry and exit from the program.
 - Ex. Provider could support connections to social care providers

Questions, Discussion, and Next Steps

Training and Capacity Building Team

- Gina Trignani, MS, RD, LDN, Director | gina@phmc.org
- Eric Bumbaca, MPP, Program Manager | ebumbaca@phmc.org
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FOR YOUTH DEVELOPMENT® FOR HEALTHY LIVING FOR SOCIAL RESPONSIBILITY

SUSTAINABILITY FOR THE **DIABETES PREVENTION** PROGRAM

LISA COOMBS-GEROU, V.P. BUSINESS DEVELOPMENT, CO-CHIEF **OPERATIONS OFFICER**

YMCA of Metropolitan Milwaukee

Disclaimer: This presentation was developed by YMCA of Metropolitan Milwaukee. CMS disclaims responsibility for the content in this presentation. No CMS endorsement is implied between cms.gov and this outside source.



OUR MISSION

To put Christian principles into practice through programs that build a healthy spirit, mind, and body for all.

OUR VISION

To become recognized as a leading community collaborator that achieves bold results in the areas of youth development, healthy living, and social responsibility, with an emphasis on youth, families, and aging adults.

OUR CAUSE

To strengthen the foundation of community.

TERMS TO KNOW

Billing and claims platform

An electronic platform able to bill and receive payments from the Centers for Medicare and Medicaid Services (CMS) and other payers.

Community-based organization (CBO)

A broad term for organizations delivering the National DPP

Diabetes Prevention Recognition Program (DPRP)

The quality assurance arm of the National DPP charged with evaluating organizations' performance in effectively delivering the DPP with quality and fidelity.

Healthcare payers

A public program or private company that reimburses providers for services. The UHO may contract with a variety of payers on behalf of subsidiaries, allowing the subsidiaries to access multiple payment streams.

TERMS TO KNOW CONTINUED

Subsidiary organization

A community-based organization participating in the UHA that delivers the National DPP and receives administrative support from the UHO.

Umbrella hub arrangement (UHA)

Overarching term that refers to the entire group, inclusive of the UHO, subsidiaries, and the billing platform.

Umbrella hub organization (UHO)

Organization with full or preliminary CDC recognition that agrees to serve as the sponsoring hub for a group of subsidiaries. The UHO provides administrative support to subsidiaries so subsidiaries can focus on delivering the National DPP.

UMBRELLA HUB ARRANGEMENT

UHAs are designed to connect community-based organizations with healthcare payment systems to achieve sustainable reimbursement.

Partners and Participants

UHO – has the reach and resources to convene CBOs, provide administrative services, and coordinate stakeholders

Subsidiaries – specialize in delivering the National DPP

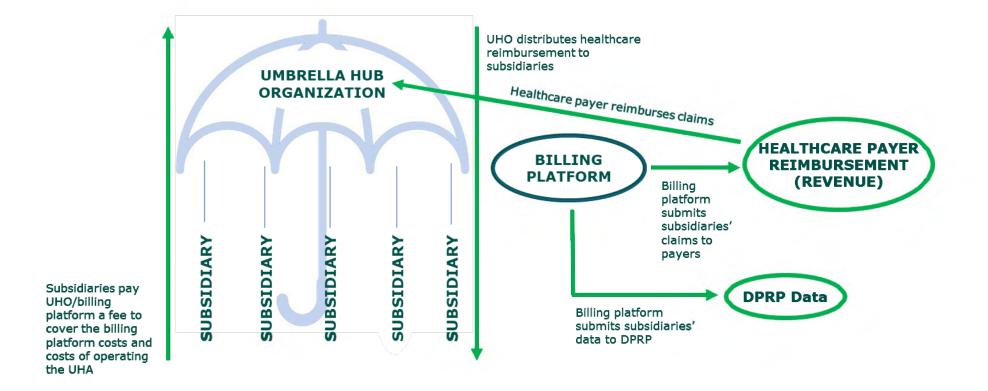
Billing platform – aggregates data, submits claims and facilitates reimbursement

Stakeholders – may include health department, payers, and foundations

Benefits

- Increase collective impact of CBOs
- Share CDC DPRP status
- Operate as one Medicare Diabetes Prevention Program supplier
- Streamline administrative, billing, and reimbursement services
- Scale the National DPP and pursue sustainability

UHA BUSINESS MODEL



GROWTH AND SUSTAINABILITY



Addition of new subsidiaries to the UHA Public payers

- Medicare
- Medicaid

Private and commercial payers

Healthcare provider referrals

- E-referrals through Welld Health
- Bi-directional communication loop



DIABETES PREVENTION TOOLKIT

https://nccd.cdc.gov/toolkit/diabetesimpact

https://coveragetoolkit.org/

https://coveragetoolkit.org/medicare/

MEDICARE ADVANTAGE PLANS



FINDING THE PLANS FOR YOUR STATE

https://www.cms.gov/priorities/innovation/innovationmodels/medicare-diabetes-prevention-program/mdpp-map

https://www.forbes.com/health/medicare/medicare-advantage-by-state/

Fifteen private health insurance providers (214 plans) offer Medicare Advantage plans in the state of Wisconsin, including:

- Aetna Medicare
- Anthem Blue Cross and Blue Shield
- Aspirus Health Plan
- Dean Advantage, Prevea360 Medicare Advantage
- Dean Health Plan, Inc.
- HealthPartners
- Humana
- Medica

- Medical Associates Clinic Health Plan of Wisconsin
- Molina Healthcare of Wisconsin and Massachusetts
- Network Health Medicare Advantage
- Quartz Medicare Advantage
- Security Health Plan of Wisconsin, Inc.
- UCare
- UnitedHealthcare

BILLING & PAYMENT



FINDING BILLING INFORMATION & CONTACTING

- Educating the Insurance company on the benefits of paying for DPP.
- Many insurance companies still don't know what they are required to cover and do not understand the program's benefits.
- Help them understand that participants have the choice to choose their provider of the program.

PROCESS



BUILDING RELATIONSHIPS

- Reach out and establish a relationship educate.
- Share your results.
- Then make the ask.
- They all know each other and do work together.
- Have the first partners/payers help you secure the second and third partners/payers.

PROGRESS



Success – what does it look like?

- 42 different plans in Milwaukee
- Some have paid United Healthcare & Aetna.
- Others are still not paying AARP, Anthem, Humana, ICARE, Network Health.
- We continuously work on payer contracts but have billed without a formal agreement and secured payments.
- Meet the insurance requirement form, information, results, submittal portal, paper trail.
- How to move forward on going process.



THANK YOU!

Lisa Coombs-Gerou YMCA of Metropolitan Milwaukee Icoombsgerou@ymcamke.org 414-274-0708

Discussion Questions: Working with Medicare Advantage Plans



Have you developed processes to determine if MA enrollees are eligible for MDPP? If claims have been denied, do you know how to interpret the reasons for MA denials or to file an appeal? Do you have dedicated team members who are responsible for these processes?

How to Submit Responses

- Please submit your responses using the Q&A feature.
- When submitting, please select "All Panelists," so that all the presenters see your response.

Discussion Questions: Working with Medicare Advantage Plans



Though MAOs have different organizational structures, do you feel confident about reaching out to their appropriate business arms to discuss contracting to provide MDPP? Do you have any advice for suppliers who are just getting started?

How to Submit Responses

- Please submit your responses using the Q&A feature.
- When submitting, please select "All Panelists," so that all the presenters see your response.

Questions for Presenters?

How to Submit Questions

- Please submit any questions you have using the Q&A feature.
- When submitting a question, please select "All Panelists," so that all the presenters see your question.

Technical Assistance

 If you encounter any issues, please contact MDPP Support by using the "Chat" feature or by emailing <u>MDPP-Outreach@acumenllc.com</u>

Break

The Future of The Medicare Diabetes Prevention Program (MDPP)

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What is MDPP and Why Get Involved?

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Problem: The Prevalence and Cost of Diabetes

Diabetes affects many individuals, negatively impacts health outcomes, and carries high costs.

While Many are At-Risk for Diabetes, Few are Aware



Nearly half of adults aged 65 and older have prediabetes.¹

however...



Only one in four adults aged 65 and older with prediabetes are aware of their condition.¹

Diabetes Prevalence is High and Growing



Nearly one in three adults aged 65 and older have diabetes.¹

and...



Prevalence of diabetes is expected to double by 2050 among adults.²

Diabetes Burdens the System with High Costs

2.6x Diabetes causes individuals to spend 2.6 times more on health care per year.³

\$205B

Medical care for diabetes for persons aged 65 and older cost the nation about \$205 billion in 2022. Most of this expenditure was paid by Medicare.³

The Medicare Diabetes Prevention Program (MDPP)

MDPP is an evidence-based preventative service offered to Medicare beneficiaries at risk of developing type 2 diabetes.



- MDPP provides training and strategies for long-term healthy eating, increased physical activity, and weight loss.
- MDPP's goal is to prevent the onset of type 2 diabetes via behavioral change.
- <u>Decades of research</u> has shown that lifestyle intervention can decrease the risk of type 2 diabetes in individuals with prediabetes by 58%.

CY 2024 PFS Changes to MDPP

We responded to comments from interested parties in response to:

Increasing distance learning flexibilities

 Expanding access to MDPP for beneficiaries in rural areas, those who lack access to healthcare providers, specifically minority beneficiaries living within underserved communities, beneficiaries who are homebound or who lack transportation options, as well as increase beneficiary choice of delivery modality and flexibility of location.

Aligning terminology with CDC

• MDPP and the National DPP should align terminology where applicable. To the extent possible, CMS may make conforming changes in future rulemaking, including applicable definitions.

Simplifying the payment structure

- Allowing for an adequate and predictable payment stream to cover the cost of providing services as long as beneficiaries attend sessions.
- Expanding the potential pool of organizations who will be able to provide MDPP Set of services due to the more regular payments.



• *Distance learning:* MDPP session that is delivered live (synchronous) by a trained Coach in one location and participants call-in or video-conference from another location.

MDPP Modalities

- Combination delivery: MDPP sessions that are delivered by trained Coaches through distance learning and in-person sessions for each individual participant.
 - Online delivery: Sessions that are experienced through the Internet via phone, tablet, laptop, in an asynchronous classroom where participants are experiencing the content on their own time without a live Coach teaching the content. (Not allowed in MDPP)

What are the proposed changes in the 2025 PFS that impact MDPP?

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Aligning with the 2024 CDC DPRP Standards

Proposed changes include:

- Adding a new MDPP term for "in-person with a distance learning component," to be defined as: "MDPP sessions that are delivered in person by trained Coaches where participants have the option of attending sessions via MDPP distance learning. These sessions must be furnished in a manner consistent with DPRP Standards for in-person and distance learning sessions."
 - replacing the current MDPP "combination delivery" term
 - this streamlines data reporting to CDC because they will only have to maintain one CDC DPRP recognition code when they are furnishing - and distance learning MDPP sessions
 - clarifying that MDPP make-up sessions can only be furnished using distance learning and in-person delivery modes
 - clarifying that Extended flexibilities only apply to MDPP suppliers that have and maintain either CDC's "in-person" or the new "in-person with a distance learning component" DPRP codes

Update to self-reporting weight

 In response to comments that beneficiaries are unable to take a picture while standing on their home scales due to risk of injury and physical health limitations, we are proposing revised language to specify that a beneficiary can selfreport their weight for an MDPP distance learning session by sending 2 (two) date-stamped photos: one with their weight on the digital scale and one of the beneficiary visible in their home.



Adding a HCPCS modifier for reporting same day make-up sessions

- We are proposing to add that MDPP suppliers must append an existing claim modifier (Current Procedural Terminology (CPT) Modifier 79) to any claim for G9886 or G9887, to indicate a make-up session that was held on the same day as a regularly scheduled MDPP session.
- This proposed change will facilitate MACs in processing claims for same day make-up sessions in MDPP.



Discussion Question #1

If you are a supplier, what is your #1 concern about continuing to deliver MDPP?

How to Submit Responses

- Please submit your responses using the Q&A feature.
- When submitting, please select "All Panelists," so that all the presenters see your response.

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Discussion Question #2

What do you think the #1 challenge will be to increasing MDPP enrollment?

How to Submit Responses

- Please submit your responses using the Q&A feature.
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Discussion Question #3

What change(s) to MDPP do you think would have the largest positive impact on enrollment or retention?

How to Submit Responses

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Want to Learn More?



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Helpful Resources



If you have any questions or feedback to share, please visit the <u>MDPP Supplier Support Center</u>



Ready to become a CDC-recognized National DPP delivery organization? Head to the <u>National DPP website</u>.



Already CDC-recognized and ready to enroll as an MDPP supplier?

Once recognized by CDC (either preliminary, full, or full plus status), enroll online through the Provider Enrollment Chain and Ownership System (<u>PECOS</u>). Review the enrollment <u>application</u>. Contact <u>your MAC</u> for questions regarding enrollment and reference your MAC's website for helpful MDPP resources.



Want to access supplier support resources?

Head to the <u>MDPP website</u>.



Want to access a complete list of existing MDPP suppliers? Head to the <u>current list of MDPP suppliers</u>.



Want to find out which organizations are eligible to become MDPP suppliers? Head to <u>CDC's National DPP Registry</u>, and look for organizations with "Preliminary", "Full" or "Full Plus" recognition.



Other ways to stay updated

Sign up for our listserv by emailing <u>mdpp@cms.hhs.gov</u>.

Questions?

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Instructions for Participation

How to Submit Questions/Comments

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Technical Assistance

 If you encounter any issues, please contact MDPP Support by using the "Chat" feature or by emailing <u>MDPP-Outreach@acumenllc.com</u>



Thank You for Attending Day 2 of the Virtual Supplier Summit

Please Remember to Complete the Post-Event Survey!

Resources

MDPP: A Business Case for Prospective Suppliers

Use the Business Case to learn more about MDPP and how to enroll as an MDPP supplier.



JUNE 2024

Medicare Diabetes Prevention Program (MDPP): A Business Case for Prospective Suppliers



What is covered in the Business Case?

- A high-level overview of MDPP
- Why and how to participate as a supplier
- How to recruit MDPP participants
- How to deliver and bill for MDPP services
- MDPP reporting requirements
- Expected costs and revenue when delivering MDPP

Who is it for?

All organizations interested in learning more about MDPP and becoming MDPP suppliers.

Where can I find the Business Case?

Go to: <u>https://www.cms.gov/files/document/mdpp-business-case.pdf</u>

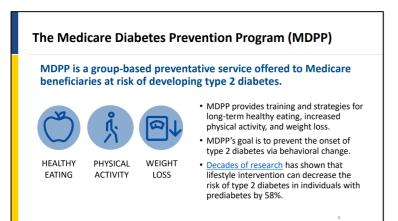
MDPP May 2024 Orientation Webinar

Use the MDPP May 2024 Orientation Webinar to learn more about MDPP and how to become an MDPP supplier.



Medicare Diabetes Prevention Program (MDPP) Orientation Webinar for Prospective Suppliers *Date: May 23rd, 2024*

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What is covered in the May 2024 Orientation Webinar?

- A high-level overview of the MDPP Expanded Model
- How to become an MDPP supplier and other ways to get involved with MDPP
- How to deliver and bill for MDPP services
- MDPP reporting requirements
- Differences between MDPP and the National DPP

Who is it for?

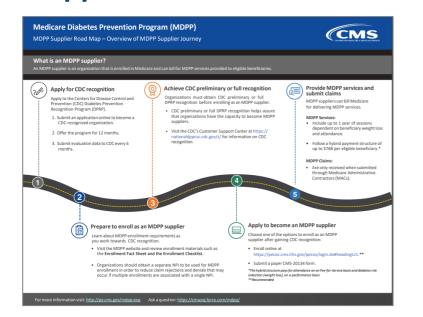
All organizations interested in learning more about MDPP and becoming MDPP suppliers.

Where can I find the MDPP May 2024 Orientation Webinar?

Go to: <u>https://www.cms.gov/files/document/mdpp-orientation-webinar-slides.pdf</u>

MDPP Supplier Road Map

Use the MDPP Supplier Road Map to learn more about the steps to becoming an MDPP supplier.



What is covered in the MDPP Supplier Road Map?

- An overview of the steps to becoming an MDPP supplier, including:
 - $\,\circ\,$ Applying for CDC recognition
 - Preparing to enroll as an MDPP supplier
 - \circ Achieving CDC recognition
 - $\circ\,$ Applying to become an MDPP supplier
 - Providing MDPP services and submitting claims

Who is it for?

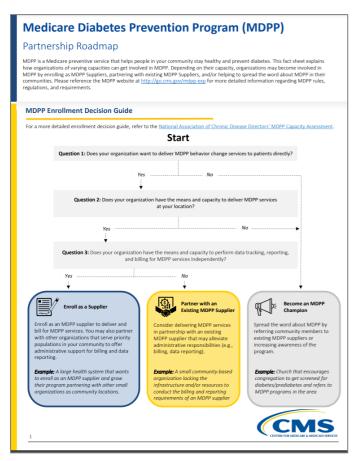
All organizations interested in learning more about MDPP and becoming MDPP suppliers.

Where can I find the MDPP Supplier Road Map?

Go to: <u>https://www.cms.gov/files/document/mdpp-roadmap-2024.pdf</u>

MDPP Partnership Roadmap

Use the MDPP Partnership Roadmap to learn more about how your organization can get involved in MDPP.



What is covered in the MDPP Partnership Roadmap?

- The different ways organizations can get involved in MDPP, which include:
 - Enrolling as an MDPP supplier
 - Partnering with an existing MDPP supplier
 - Becoming an MDPP Champion to promote the program and refer patients to existing MDPP suppliers

Who is it for?

All current and prospective MDPP suppliers.

Where can I find the MDPP Partnership Roadmap?

Go to: <u>https://www.cms.gov/files/document/mdpp-partner-</u> roadmap.pdf

MDPP CDC-CMS Roles Fact Sheet

Use the MDPP CDC-CMS Roles Fact Sheet to learn more about the roles of CDC and CMS in the MDPP Expanded Model.

Medicare Diabetes Prevention Program (MDPP) **Expanded Model Roles Fact Sheet** The MDPP expanded model aims to prevent the onset of type 2 diabetes among Medicare beneficiaries who have an indication of prediabetes. The MDPP expanded model is a CMS Innovation Center nationwide model test that builds on the National Diabetes Prevention Program (National DPP) led by the Centers for Disease Control and Prevention (CDC). CMS and CDC have distinct but complementary roles related to the MDPP expanded model. CDC CMS CMS is implementing and evaluating the CDC is overseeing and assuring the quality o MDPP expanded model. the National DPP. In this role, CMS: In this role, CDC: Develops and maintains the CDC National Defines the MDPP set of services and the MDPP services period covered under DPP Diabetes Prevention Recognition Program (DPRP) Standards Modicaro Evaluates organizations for achievement and rovides resources to support successful ongoing maintenance of recognition status, upplier enrollment and claims submissions per the current DPRP Standard Reviews and processes Medicare enrollment Maintains a national registry of recognized applications of organizations with CDC organizations, including those with CDC eliminary or full recognition preliminary or full recognition rovides resources to verify certain element Provides resources to support organizations of beneficiary eligibility for MDPP in achieving and maintaining CDC recognition Reviews and approves alternative curricula Processes claims submitted by MDPP submitted by organizations seeking uppliers for payment recognition Monitors MDPP suppliers' compliance with Updates National DPP curricula as necessary Medicare requirements, including the MDPP based on current evidence supplier standards Organizations should contact CMS if they already have CDC DPRP recognition and CDC if they are interested in obtaining recognition, are interested in enrolling as a Medicare supplier, or have questions about the DPP curriculum or if they have questions about MDPP set of services, evidence base, or are interested in learning more Medicare enrollment, payment, or supplier about best practices in DPP delivery. For more standards. For more information, visit: information, visit: https://www.cdc.gov/diabetes/prevention/lifestyl http://go.cms.gov/mdpg e-program/index.html **(CMS** Visit: Ask a Question: × http://go.cms.gov/mdpp https://cmsorg.force.com/mdpp

What is covered in the MDPP CDC-CMS Roles Fact Sheet?

- The distinct roles and responsibilities CDC and CMS play in the implementation of MDPP
- How to contact the CDC and CMS for questions related to CDC DRPR recognition, Medicare enrollment, MDPP services, payment, or supplier standards

Who is it for?

All current and prospective suppliers.

Where can I find the MDPP CDC-CMS Roles Fact Sheet?

Go to: <u>https://www.cms.gov/priorities/innovation/files/fact-sheet/cms-cdc-roles-fact-sheet.pdf</u>

MDPP Calendar of Learning Activities

Use the MDPP Calendar of Learning Activities to find out what MDPP-related education events happen each month.

Event Date	Event Time	Event Title	Event Host	Event Description	Event Cost
			Learning Activities hosted	d in July and August 2024	
July 2nd, 2024	8:30-4:30pm ET	II Provider Errollment Open House (Relevant only for organizations in Arrisdiction J and Jurisdiction M)	Palmetto (Medicare Administrative Contractor)	This is an open house event held on the first and third Tuesday of every month and offlers providers, supplies, and others the opportunity to speak directly with a Provider Enrolment specialist. Note: These are individual sessions and are held telephonically. This is not an informational presentation.	Free
July 2nd, 2024	2-3pm ET	Getting Access to PECOS (Relevant only for organizations in Jurisdiction 6 and Jurisdiction K)	NGS (Medicare Administrative Contractor)	This websites will cover how to data in sccess to the Internet-based Provider Durinh 40 Americhophysicship (FSCG) and connects to providee resolutions that sure is a international data (CS) against and how they relate. The sequence high-the billions Plan and Provider Surveinces System (INPER) and the identity & Acress (BA) Management System. This websites will contact detailed inductions on how to complete and submit provider enrolment explorations with KCGS.	Free
July 2nd, 2024	2-3:30pm ET	Quarterly Medicare Updates - Part A/B (Relevant only for organizations in Jurisdiction E and Jurisdiction F)	Noridian (Medicare Administrative Contractor)	This webrine's designed for Medicare Part A/B providers and will cover CMS and Nordsian rupdates, July 2024 quanterly provider updates, special editions (SE), and available resources.	Free
July 3rd, 2024	8-9am ET	Provider Enrolment Revalidation Overview (Relevant only for organizations in Jurisdiction 6 and Jurisdiction K)	NGS (Medicare Administrative Contractor)	This webnar will focus on important changes in the provider enrollment renalidation process, how to determine the Medicare enrollment revalidation due date, and information to avoid disruption of the Medicare billing process.	Free
July 3rd, 2024	10-11am ET	<u>Novitasphere Series: Features for Part 8</u> (Relevant only for organizations in Jurisdiction H and Jurisdiction L)	Novitas (Medicare Administrative Contractor)	This websity will conduct a demonstration of the Part B features available in Nonitagehere. Features that will be reviewed during this session include beerfelowy eligibility details, chim submission, chim status, remittance viewing, appeal requests, and more.	Free
July 9th, 2024	10-11am ET	Actions on Claims - Avaiding Duplicate Denials (Relevant only for organizations in Jurisdiction 5 and Jurisdiction 8)	WPS (Medicare Administrative Contractor)	This wehrar provides information on the Medicare duplicate claims process, tips to avoid duplicate claims, and other additional resources.	Free
July 9th, 2024	2-3:30pm ET	Transitioning to the 2024 DPRP Standards	CDC DPRP (Centers for Disease Control and Prevention Diabetes Prevention Recognition Program)	This webner will present major changes reflected in the 2024 Dabetes Provention Recognition Program (DRRP) Standards with respect to delivery, evaluation, and recognition.	Free
July 10th, 2024	2-3pm ET	Noridian Provider Enrollment Website Tour (Relevant only for organizations in Jurisdiction E and Jurisdiction F)	Noridian (Medicare Administrative Contractor)	for both Part A and B, this webran effers a provider enrollment-specific tour of the Nordian webrite, covering how to find specific topics, toois, enrollment steps, and forms. It also includes how to find your line of business and jurisdiction, understand total enrollment, use provider enrollment toots and resources, receive enrollment updates, and access additional resources.	Free

What is covered in the MDPP Calendar of Learning Activities?

- Upcoming interactive learning events and webinars related to MDPP implementation
- Past event organizer include CMS, CDC DPRP, and Medicare Administrative Contractors (MACs)

Who is it for?

All current and prospective MDPP suppliers.

Where can I find the MDPP Calendar of Learning Activities?

Go to: <u>https://www.cms.gov/priorities/innovation/innovation-models/medicare-diabetes-prevention-program</u> (Beneath 'Opportunities to Get Involved'.)

AMA Update Podcast: Medicare Diabetes Screening Changes and MDPP

Listen to the American Medical Association (AMA) Update podcast to learn more about MDPP and Medicare's new coverage of HbA1c testing for prediabetes.



What is covered in the AMA Update podcast?

- A high-level overview of MDPP
- Medicare's coverage of MDPP and HbA1c testing for prediabetes
- The importance of early diabetes detection
- Improving health equity through MDPP distance-learning sessions

Who is it for?

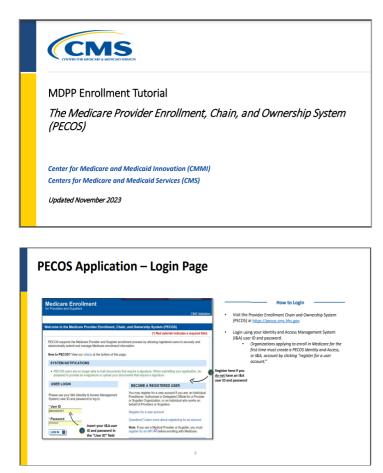
All organizations interested in learning more about MDPP and becoming MDPP suppliers.

Where can I find the AMA Update podcast?

Go to: https://www.youtube.com/watch?v=sl-10N2jgr8

MDPP Enrollment Tutorial

Use the MDPP Enrollment Tutorial to learn how to enroll as an MDPP supplier.



What is covered in the MDPP Enrollment Tutorial?

- A high-level description of steps to enrolling as an MDPP supplier
- Step-by-step instructions for the PECOS MDPP enrollment application
- Additional resources related to MDPP supplier enrollment

Who is it for?

All organizations interested in learning more about how to enroll as MDPP suppliers.

Where can I find the MDPP Enrollment Tutorial?

Go to: <u>https://www.cms.gov/files/document/mdpp-enrollment-</u> <u>tutorial-2024.pdf</u>

Diabetes Self-Management Education and Support (DSMES) Enrollment Checklist

Use the DSMES Enrollment Checklist to learn more about how DSMES delivery organizations can enroll as MDPP suppliers.

Medicare Diabetes Prevention Program (MDPP)

Enrollment Opportunity and Checklist for Diabetes Self-Management Education and Support (DSMES) Delivery Organizations

Special Opportunity to Accelerate Participation in the MDP

- DSMES delivery organizations are well-positioned to help prevent the onset of type 2 diabetes becoming MDPP suppliers
- To become an MDPP supplier, preliminary, full, or full plus recognition from the Centers for Disease Control and Prevention's (CDC's) Diabetes Prevention Recognition Program (DPRP) is required. Beginning January 1, 2024. American Diabetes Association (ADA)-recognized and Association of Diabetes
- Care and Education Specialists (ADCES)-accredited DSMES delivery organizations can be fast-tracked by the DPRP to preliminary recognition, skipping the 12-month pending recognition stage. DSMES delivery organizations must meet the basic application requirements for CDC recognition
 - o Deliver a CDC-approved lifestyle-change program curriculum with a lifestyle coach trained by a training entity holding a memorandum of understanding (MOU) with CDC.
- Submit required participant data every six months • To receive fast-tracked recognition, DSMES organizations should complete an application at the DPRP site as soon as possible and select "ADA-recognized DSMES organization/ADCES-accredited DSMES organization" as the organization type.
 - DSMES delivery organizations in pending recognition should email the National Diabetes Prevention Program (National DPP) Customer Service Center at NationalDPPAsk@cdc.gov to b advanced to preliminary recognition automatically.
 - For more information about this opportunity, please see the Calendar Year 2024 Phy Schedule final rule

Coach-Training Scholarships The MDPP must be delivered by coaches trained on the CDC National DPP curriclum by an ap

- Beginning in January 2024, CDC will offer limited numbers of scholarships to help train lifestyle coache
- from ADA-recognized and ADCES-accredited DSMES delivery organizations that: o serve populations residing in counties classified as having high vulnerability according to the
- CDC/Agency for Toxic Substances and Disease Registry (ATSDR) Social Vulnerability Index (SVI); and have previous experience billing the Centers for Medicare & Medicaid Services (CMS) for diabetes
- self-management training (DSMT) · To determine if you are located in a high-SVI county, please go to the CDC Overall SVI Nationwide Comparison page and enter your zip code.
- . For further information on how to apply for the scholarships, please visit the National DPP Customer Service Center

CMS

What is covered in the DSMES Enrollment Checklist?

- Information on a special opportunity for DSMES delivery organizations to accelerate participation in the MDPP and new coach-training scholarships
- A checklist for DSMES delivery organizations to enroll as MDPP suppliers

Who is it for?

All ADA-recognized DSMES organizations or ADCES-accredited DSMES delivery organizations that want to enroll in MDPP.

Where can I find the DSMES Enrollment Checklist?

Go to: <u>https://www.cms.gov/files/document/mdpp-dsmes-</u> enrollment-list-v2.pdf

MDPP Medicare FFS Billing and Payment Fact Sheet (2024)

Use the Billing and Payment Fact Sheet to learn about FFS billing in CY 2024

Medicare Diabetes Prevention Program (MDPP)

2024 Medicare FFS Billing and Payment Fact Sheet

Calendar Year (CY) 2024 MOPP expanded model regulations allow for fee-for-service (FFS) payments for beneficiary attendance as well as performance-based payments for diabetes risk reduction (weight loss). This fact sheet explains the billing process for MDPP services, including changes to the MDPP payment schedule in the <u>CY 2024 Physician Fee Schedule</u> (FFS), and provides tips on how to submit claims and where to get help along the way. This resource is relevant to MDPP-related claims for dates of service beging lanuary 1, 2024. For guidance on MDPP-related claims with dates of service on or before December 31, 2023, please see this 2020 Billing and Claims Cheat <u>Sheet</u>. MDPP supplies may use the MDPP Medicare Advantage Fact Sheet or contact the beneficiary's Medicare Advantage plan for information on Medicare Advantage billing and payment.

1. Identify	2. Understand	3. Submit	4. Payment/
Your MAC	Payment/Billing	Your Claims	Next Steps
•	-	-	-

1. Identify Your Medicare Administrative Contractor (MAC)

What Are MACs?

MACs are contractors that, among other things, process Medicare enrollment applications and claims for FFS Medicare provider and suppliers. Activities performed by MACs include:

Review and processing of enrollment application

- Processing of FFS Medicare claims
- Responses to inquiries

Provision of information on billing and coverage requirements

A supplier's MAC depends on the supplier's site location. For more information on how to identify your MAC, please visit the <u>Why</u> are the MACs website and search for the Part A/B MAC that serves your geographic area. Each MAC processes claims for certain states. If an MDPP supplier offers MDPP services in multiple states, the MDPP supplier may work with more than one MAC. You should contact your MAC if you have questions about enrolling in Medicare or submitting MDPP claims.

2. Understand the Billing/Payment Structure

What the Centers for Medicare and Medicaid Services (CMS) Pays for

Medicare pays MDPP suppliers for furnishing the MDPP Set of services to eligible beneficiaries using FFS payments. Suppliers may also receive performance-based payments when participants achieve diabetes risk reduction (weight loss) milestones.

MDPP Billing and Payment Quick Facts

- An organization must be separately enrolled in Medicare as an MDPP supplier to bill for MDPP services. Even if you are already enrolled in Medicare as a different provider type, you must also enroll as an MDPP supplier to bill for MDPP services.
- MDPP suppliers may electronically submit claims to a MAC for each session that a beneficiary attends (up to 22 sessions) Suppliers may also submit claims for payment when beneficiaries achieve certain performance milestones.
- Eligible MDPP beneficiaries are not required to pay anything out-of-pocket for MDPP services. MDPP suppliers must accep Medicare's payment for MDPP services as payment in full and cannot bill or collect any amount from MDPP beneficiaries.
- MDPP suppliers must collect beneficiary body weight measurements at each MDPP session to document baseline weight and achievement of any weight loss performance goals. Weight may be obtained in person by the MDPP supplier, via digital technology (such as scales that transmit weights securely via wireless or cellular transmission), or self-reported by the beneficiary from an at-home digital scale.
- Suppliers may deliver all MDPP services virtually via distance learning, in person, or through a combination of in-person and
 distance learning delivery. Suppliers must maintain their Centers for Disease Control and Prevention (CDC) Diabetes
 Prevention Recognition Program (DPRP) registration and be able to provide services in person, even if providing distance
 learning services only (i.e., the supplier must maintain an in-person DPRP organizational code).
- Distance learning sessions must be delivered by trained Lifestyle Coaches via live, synchronous delivery in a virtual classroom.



What is covered in the MDPP Medicare FFS Billing and Payment Fact Sheet (2024)?

- High-level information about the FFS billing process for MDPP services
- Changes to the MDPP payment schedule in the CY 2024 Physician Fee Schedule (PFS)
- Tips on how to submit claims and where to get help with claims submissions

Who is it for?

All current and prospective MDPP suppliers that want to learn more about FFS billing for MDPP.

Where can I find the MDPP Medicare FFS Billing and Payment Fact Sheet (2024)?

Go to: <u>https://www.cms.gov/files/document/mdpp-ffs-bill-pay-fs-</u>2024.pdf

MDPP Billing and Claims Cheat Sheet (2024)

Use the MDPP Billing and Claims Cheat Sheet to learn about HCPCS G-Codes.

Medicare Diabetes Prevention Program (MDPP) Billing and Claims Cheat Sheet*

This cheat sheet provides the HCPCS G-codes and CY 2024 payment rates for each MDPP session. After each table, there are tips for submitting MDPP-related claims to your Medicare Administrative Contractors (MACs).

Table 1: Core Sessions

MDPP HCPCS G-Code	CMS Claim Description	Payment
G9886*	Behavioral counseling for diabetes prevention, in-person, group, 60 minutes	\$25
G9887+	Behavioral counseling for diabetes prevention, distance learning, 60 minutes	\$25
Submit your clai	m to your MAC so beneficiary is registered into M	DPP and

future MDPP-related claims will not be rejected.

Table 2: Additional Codes

MDPP HCPCS G-Code	CMS Claim Description	Payment
G9880	5 percent weight loss (WL) achieved from baseline weight	\$145
G9881	9 percent WL achieved from baseline weight	\$25
G9888	Maintenance 5 percent WL from baseline in months 7-12	\$8
G9890	Bridge Payment	\$25

"Medicare pays up to 22 sessions billed with codes G9886 and G9887, combined, in a 12-month period: Months 1-6: 1 in-person or distance learning session every week (max 16 sessions), Months 7-12: 1 in-person or distance learning session every month (max 6 sessions)

Tips for Successfully submitting claims to your MACs

- Be sure to include the demo code, 82, on all claims.
- Make sure your coach roster is up-to-date to avoid claims being denied or rejected. Coaches are the "rendering provider" on the claims.
- Submit the 5% weight loss claim prior to the 9% weight loss claim.
- 5% weight loss and 9% weight loss claims can be submitted once and at any time during the MDPP performance period.

* This cheat sheet applies to MDPP suppliers furnishing services to beneficiaries with FFS Medicare, also known as Original Medicare. MDPP suppliers can use the MDPP Medicare Advantage Fact Sheet or contact the beneficiary's Medicare Advantage plan for information on Medicare Advantage payment & billing.



What is covered in the MDPP Billing and Claims Cheat Sheet (2024)?

- HCPCS G-codes and CY 2024 payment rates for each MDPP session
- Tips for submitting MDPP-related claims to MACs

Who is it for?

All MDPP suppliers submitting Medicare FFS claims in CY 2024.

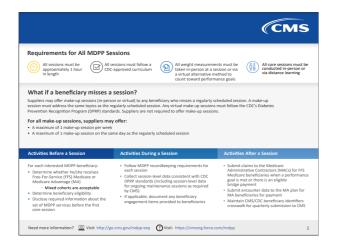
Where can I find the MDPP Billing and Claims Cheat Sheet (2024)?

Go to: <u>https://www.cms.gov/files/document/mdpp-billing-claims-</u> <u>cheat-sheet-2024.pdf</u>

MDPP Session Journey Map

Use the Session Journey Map to learn more about MDPP session structure and requirements.

beneficiaries with prediabet	d health behavior change sessions es. These sessions promote weight PP suppliers understand the differe hing sessions.	loss through healthy eating and p	hysical activity. This journey
MDPP Session Timelin	e and Sequencing		
	DPP Services nths 1-6)	Interval 1 (Months 7-9)	Interval 2 (Months 10-12)
Core	Sessions	Core Maintena	nce Sessions
Suppli	th period of sessions ers must offer at least 16 ns, no more than once per	intervals Suppliers must offer a 	sions, split into two 3-month minimum of 6 sessions, with tenance session per month
C Represents 1 MDPP session			



What is covered in the MDPP Session Journey Map?

- Information about different session types and their requirements
- MDPP session delivery timeline and sequencing
- What activities should be conducted before, during, and after a session

Who is it for?

All current and prospective suppliers seeking information about MDPP sessions.

Where can I find the MDPP Session Journey Map?

Go to: <u>https://www.cms.gov/files/document/mdpp-jouneymap-</u> 2024.pdf

MDPP Coach Eligibility Fact Sheet

Use the Coach Eligibility Fact Sheet to learn more about MDPP coach eligibility requirements.

Medicare Diabetes Prevention Program (MDPP) Coach Eligibility Fact Sheet

MDPP sessions are conducted by trained coaches who could be employees, contractors, or volunteers of an MDPP supplier. This checklist summarizes coach eligibility requirements and provides tips to ensure coach eligibility.

Coach Eligibility Checklist

Coaches must:

Obtain and maintain a valid National Provider Identifier (NPI) number in order for organizations to receive payment for MDP9 services provided by its coaches. Organizations may obtain individual NPIs on behalf of coaches or coaches may obtain their own individual NPI. If a coach already has an individual NPI number, they do not need to obtain another to furnish MDPP services.

- To get an NPI, visit: <u>https://nppes.cms.hhs.gov/#/</u>
- For more information on NPIs, visit: https://innovation.cms.gov/Files/x/mdpp-enrollmentfs.pdf

Coaches must NOT

Have Medicare billing privileges revoked and be currently subject to the re-enrollment bar.

Have Medicaid billing privileges terminated for-cause or be excluded by a state Medicaid agency

Be excluded from any other Federal health care program.

Be debarred, suspended, or otherwise excluded from participating in any other federal procurement or non-procurement program.

- In the previous 10 years, have one of the following state or federal felony convictions including guilty pleas or pre-trial diversion:
- Crimes against persons, such as murder, rape, assault, and other similar crimes
- Financial crimes, such as extortion, embezzlement, income tax evasion, insurance fraud, and other similar crimes
- Any felony that places Medicare or its beneficiaries at immediate risk, such as a malpractice suit that results in the individual being convicted

Any felonies that would result in mandatory exclusion



What is covered in the MDPP Coach Eligibility Fact Sheet?

- A checklist to determine coach eligibility to deliver MDPP sessions
- Tips to confirm coach eligibility, update the coach roster, and train coaches

Who is it for?

All current and prospective suppliers seeking information on MDPP coach eligibility requirements.

Where can I find the MDPP Coach Eligibility Fact Sheet?

Go to: <u>https://www.cms.gov/priorities/innovation/files/fact-sheet/mdpp-coachelig-fs.pdf</u>

MDPP Beneficiary Eligibility Fact Sheet

Use the Beneficiary Eligibility Fact Sheet to learn more about beneficiary eligibility requirements.

Medicare Diabetes Prevention Program (MDPP)

Beneficiary Eligibility Fact Sheet

This checklist contains a summary of MDPP beneficiary eligibility requirements, as well as tips that MDPP suppliers can use to determine beneficiary eligibility.

Requirements to Start Services

Beneficiaries must have

Medicare Part B coverage through Original Medicare (Fee-for-Service) or a Medicare Advantage (MA) plan
 Results from one of three blood tests conducted within one year before the first core session:

- Hemoglobin A1c test with a value of 5.7-6.4%
- Fasting plasma glucose test with a value of 110-125 mg/dl
- Oral glucose tolerance test with a value of 140-199 mg/dl

A body mass index (BMI) of at least 25, 23 if self-identified as Asian

Beneficiaries must NOT have:

A history of type 1 or type 2 diabetes, with the exception of gestational diabetes

End Stage Renal Disease (ESRD)
 Received MDPP services previously

Beneficiaries are only eligible for MDPP services once-per-lifetime



In months 7 to 12, payments are allowed for one in-person or distance learning session every month up to a maximum 6 sessions.

CMS

What is covered in the MDPP Beneficiary Eligibility Fact Sheet?

- A checklist and tips to determine beneficiary eligibility for MDPP services
- How to verify beneficiary Medicare coverage
- Beneficiary information that should be documented by suppliers
 Who is it for?

All current and prospective suppliers seeking information on MDPP beneficiary eligibility requirements.

Where can I find the MDPP Beneficiary Eligibility Fact Sheet?

Go to: <u>https://www.cms.gov/priorities/innovation/files/fact-sheet/mdpp-beneelig-fs.pdf</u>

MDPP Crosswalk Data System

MDPP suppliers are expected to use the MDPP Crosswalk Data System to submit their quarterly crosswalk data

MDPP Registration

MDPP Supplier Crosswalk Registration Form

Information about this form:

This form is used to collect information from CMS approved MDPP suppliers for the evaluation of the MDPP. This enables RTI International to provide you with the information you need to submit the required crosswalk data. RTI, a non-profit contract research organization, is performing the evaluation of the MDPP under contract to CMS.
Once you've registered with RTI, there is no need to ever re-register. If you need to update, change, or add additional contact information for your organization please contact RTIsuppliercrosswalkhelp@rti.org.
For further information about the MDPP crosswalk please see the links below.
Crosswalk Guidance Document:

https://innovation.cms.gov/Files/x/mdpp-crosswalk-guidance.pdf

MDPP Website:

 $\underline{https://innovation.cms.gov/initiatives/medicare-diabetes-prevention-program/}$

If you have further questions, please email us at RTIsuppliercrosswalkhelp@RTI.org.

How does my organization submit data using the MDPP Crosswalk System?

- Register at: <u>https://mdpp.knack.com/registration</u>
 - Only need to register 1x
 - Directions and user guide provided upon registration
- Enter data in the system at: <u>https://mdpp.knack.com/crosswalk#user-guide/</u>
 - Should include all MDPP beneficiaries ever served

Any questions?

Email: <u>RTIsuppliercrosswalkhelp@rti.org</u>.