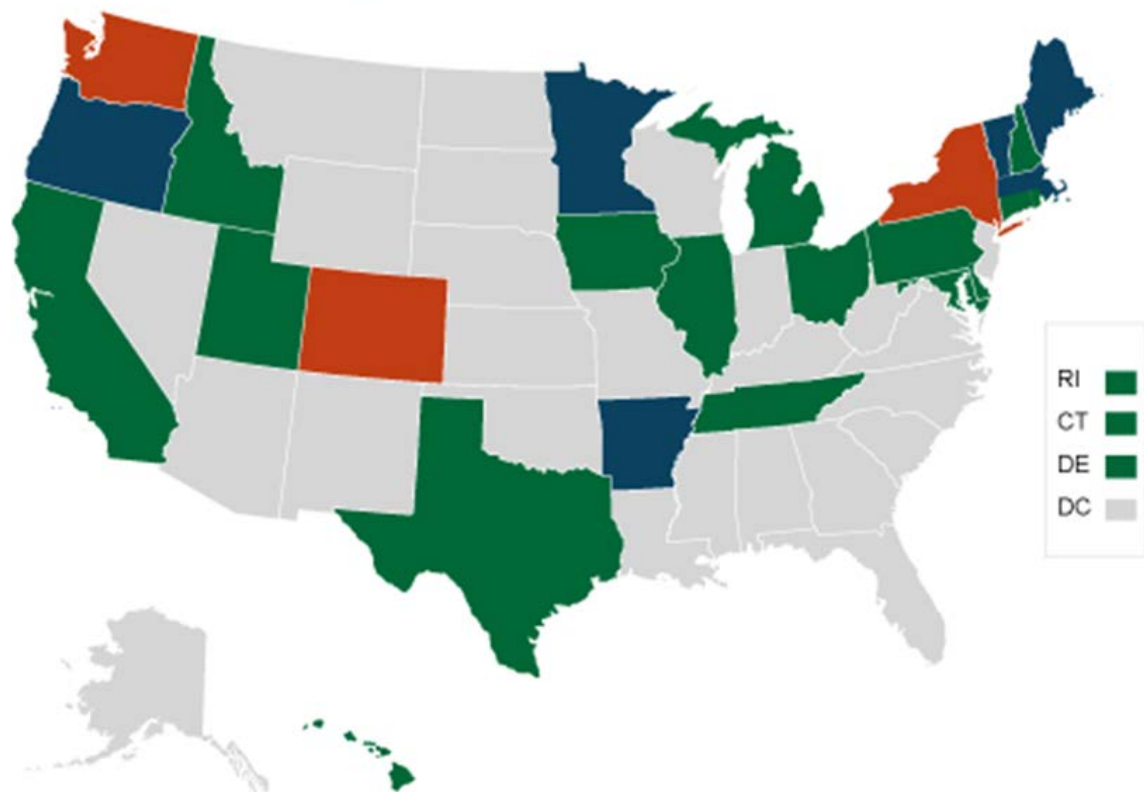


State Innovation Models Initiative Round 2: Model Design Application & Proposal Requirements

■ Model Testing Awards ■ Model Pre-Testing Awards ■ Model Design Awards



RI ■
CT ■
DE ■
DC ■

*Tuesday, June 10, 2014
3:00-4:00pm EDT*

Agenda

- Purpose of the State Innovation Models Initiative
- Eligibility
- Funding and Performance Period
- Application Review and Selection Process
- Design Award Proposal Requirements
- Design Award Limitations
- Scoring
- Contacts/Next Steps

State Innovation Models

- **Premise of the State Innovation Models Initiative:**
 - Broad stakeholder input and engagement
 - State governments will accelerate delivery system transformation
 - Public and private sector collaboration for states' payment and healthcare delivery system transformation

Eligibility

- **Who may apply:**
 - All U.S. States and Territories, District of Columbia (Mayor), including Round 1 State Innovation Model Design and Pre-Test states
 - One application per state (for Model Design or Model Test Award)
 - Cannot receive Model Design and Test Award
 - Current State Innovation Model Round 1 Model Test awardees are NOT eligible for Round 2 funding
 - Outside organizations focused on quality and state delivery system transformation

Funding and Performance Period

- CMS will award between \$1 million - \$3 million per state to up to 15 Model Design cooperative agreements through this Funding Announcement.
- States receiving Model Design awards have 12 months from the award start date to complete their State Health System Innovation Plans and Model Designs.
- The project period for Model Design awards will be one year: January 1, 2015, through December 31, 2015.

Application Review and Selection Process

- Model Design applications will be reviewed and scored based on the quality of the proposal.
- In-person presentations are not required for Model Design applicants.
- Applications will be screened for completeness and adherence to eligibility requirements.
- Objective review panel will determine merits of the proposal and extent to which the proposed model furthers the purpose of SIM

Model Design Proposal Requirements

- Model Design applications must address the following required areas:
 - Model Design Project Narrative
 - Budget Narrative
 - Financial Analysis
 - Operational Plan

Model Design Proposal Requirements (1 of 4): Model Design Project Narrative

Model Design Project Narrative

- Plan for Improving Population Health
- Health Care Delivery System Transformation Plan
- Payment and/or Service Delivery Model
- Leveraging Regulatory Authority
- Health Information Technology
- Stakeholder Engagement
- Quality Measure Alignment
- Monitoring and Evaluation Plan
- Alignment with State and Federal Innovation

Model Design Proposal Requirements (2 of 4): Budget Narrative

- Explanation of requested budget
- Submit Standard Form-424A (SF-424A)
- Overhead and administrative (indirect) costs limited to 10%
- Indicate other funding sources
- Attestation that Innovation Center funds will not supplant funding from other sources
- Personnel costs (itemized)
- See page 34 of the FOA

Model Design Proposal Requirements (3 of 4): Financial Analysis

- At a minimum, the financial analysis must:
 - Describe the populations being addressed and their respective total medical and other services costs
 - Total medical/other costs (PMPM/total population total)
 - Anticipated cost savings resulting from specified interventions
 - Expected total savings and Return on Investment (ROI) for the overall state model and basis for expected savings.

Model Design Proposal Requirements (4 of 4): Operational Plan

- Describe activities and budget for performance period
- Timeline for design process
- Major milestones
- Key personnel roles/responsibilities
- Governor's role
- Lead agencies/departments
- Assumptions made, risks to operation timeline, projected strategies for mitigation of identified risks.

Model Design Award Limitations

The following areas are considered out of scope:

- Medicare eligibility changes;
- Coverage/benefits reductions in Medicare/Medicaid or any changes that would have the effect of rationing care;
- Increases in premiums or cost sharing;
- Increases in net federal spending under Medicare, Medicaid or CHIP programs;
- Medicaid FMAP formula changes;
- Changes to the EHR incentive program for eligible professionals and eligible hospitals;
- Changes in State Financial Alignment Models;
- Reductions in Medicare beneficiary choice of provider or health plan, or Medicaid choice of provider or health plan beyond those allowed today, or changes to maintenance of effort requirements;
- Changes to CMS sanctions, penalties, or official denial of participation currently in effect.

Design Award Limitations (cont.)

- CMS will not fund proposals that:
 - Duplicate models for population that are already being funded and tested as part of any other CMS and/or HHS initiatives.
 - Supplant existing federal or state funding
 - Use funds to substitute for currently funded Medicaid or CHIP services or administrative activities.

Scoring

- Scoring is based on proposals' quality in the following 5 areas:
 - Model Design Strategy (30 Points)
 - Provider Engagement Strategy (15 Points)
 - Payer/Other Stakeholder Strategy (15 Points)
 - Operational Plan (10 Points)
 - Model Design Budget Narrative/Financial Analysis (30 Points)

Scoring (1 of 5): Model Design Strategy

- The following will be considered when scoring applicants' Model Design Strategy:
 - Clear process for plan design
 - State government/key stakeholder engagement
 - Use of policy/regulatory levers
 - Alignment with existing CMS/HHS efforts
 - Improve access of care
 - Leverage State Marketplace Exchanges
 - Reach preponderance of state's population
 - For continuing Round 1 states- demonstrate how the proposal will enhance the state's Round 1 efforts

Scoring (2 of 5): Provider Engagement Strategy

- The following will be considered when scoring applicants' Provider Engagement Strategy:
 - Provider Commitment
 - For Round 1 states: demonstrate progress in provider engagement

Scoring (3 of 5): Stakeholder Engagement Strategy

- The following will be considered when scoring applicants' Payer/Other Stakeholder Engagement Strategy:
 - Multi-payer payment innovation
 - Measure alignment
 - Participation of commercial payers and purchasers
 - Involvement and commitment from other stakeholder groups
 - For Round 1 states: demonstrate progress in payer/other stakeholder engagement

Scoring (4 of 5): Operational Plan

- The following will be considered when scoring applicants' Operational Plan:
 - Demonstration of organizational structure/capacity/leadership/expertise
 - Detailed project plan and timeline
 - Staff skills needed to ensure implementation

Scoring (1 of 5): Model Design Budget Narrative and Financial Analysis

- A Model Design Budget Narrative & Financial Analysis should:
 - Include a carefully developed budget consistent with Model Design requirements
 - Reflect reasonable administrative & overhead costs (limited to 10% of direct costs)
 - Indicate other resources that will aid in designing the State Health System Innovation Plan
 - Describe how the overall Financial Analysis will be developed

Agency Contacts

Programmatic Contact Information

All programmatic questions about the State Innovation Models Initiative must be directed to the program e-mail address: stateinnovations@cms.hhs.gov. The submitter may direct a follow-up question to:

Leah B. Nash
Centers for Medicare & Medicaid Services
Center for Medicare & Medicaid Innovation
Phone: 410-786-8950 or e-mail: Leah.Nash@cms.hhs.gov

Administrative Questions

Administrative grant questions about the State Innovation Model initiative may be directed to:

Grants Management Specialist, Gabriel Nah
Centers for Medicare & Medicaid Services
Office of Acquisitions and Grants Management
Phone: 301-492-4482 or email: Gabriel.Nah@cms.hhs.gov

Next Steps

- Upcoming Webinar : “How to Apply Using Grants.gov”
 - June 12th, 4-5pm EDT
 - URL: <https://webinar.cms.hhs.gov/simr2grantsgov/>
 - Start Time & Date: 06/12/2014 4:00 PM ET
 - Call-in line: 1-877-267-1577, Meeting ID#: 991 442 564
- Submit questions to StateInnovations@cms.hhs.gov
- FAQs will be updated and posted to the Innovation Center website at innovation.cms.gov/initiatives/state-innovations
- Additional information is also available on our website

Thank You



Questions?

Contact StateInnovations@cms.hhs.gov